Do you want to be part of a highly nimble, diverse workforce and be recognized for your innovation?

Nomura services the financial needs of individuals, institutions, corporates and governments through its three business divisions: Retail, Asset Management and Wholesale (Global Markets and Investment Banking). Since 1925, Nomura has built on a commitment to deliver unique value to clients by connecting markets East & West. We continue to service our clients in a differentiated way, providing creative and entrepreneurial solutions.

We are looking for the next generation of entrepreneurs and leaders to make an impression on our future.

Global Markets
Nomura’s Global Markets Division handles client transactions for financial institutions, corporates, governments and investment funds around the world. We act as market makers, trading in fixed income and equity securities and have taken market-leading positions across the globe by leveraging the strength of our talent, client relationships and technology.

What’s your role?
Sales: Developing and maintaining strong relationships with institutional clients, including pension funds, hedge funds, insurance companies and other corporate clients.
Trading: Assisting traders in buying and selling securities in the secondary market on behalf of clients or the firm; market making and capital commitment.
Research: Collecting, analysing and assessing industry and company information to assist the research analysts in providing market insight and investment ideas for institutional investors and internal clients.
Structuring: Designing and developing innovative products and strategies that are tailored to specific client needs.

Investment Banking
Our Investment Banking group provides a vast array of advisory and capital-raising solutions to corporations, institutions and governments. Since our acquisition of Lehman Brothers’ operations in Asia-Pacific, Europe and the Middle East, we have had the opportunity to synchronize our established Japanese client base with this global network and provide truly world-class services.

What’s your role?
Deal execution: You will work closely with clients and execution teams on mandated transactions, including mergers & acquisitions, divestitures, capital raisings and restructurings.
Client relationship management: You can expect to generate and present ideas at client meetings alongside senior bankers.
Strategic Analysis: Through financial, structural and business risk analysis, you will support transactions and client presentations.

Corporate Infrastructure
Our Corporate Infrastructure is what underpins the success of the entire organization. It is internationally renowned and structured to deliver world-class client service. We rely on it to build and support the business, helping us deliver innovative financial solutions that set Nomura apart in the global marketplace.

News & Awards
Finance Asia Japan Achievement Awards 2015/16:
- Best ECM House
- Deal of the Year & Best ECM deal
- Best DCM deal
Global Finance Best Investment Bank Awards 2016:
- Best Investment Bank Asia-Pacific
- Best Investment Bank in Japan
Thomson Reuters Deal Watch Awards 2015
- House of the Year - Nomura Securities

Institutional Investor 2015
- No. 1 FX Research in All-America Fixed Income Research Survey
- No. 1 All-China Research Team
Nikkei Analyst Survey 2015
- No. 1 overall in Fixed Income Analyst / Economist survey
The Banker - 2015 Deals Of The Year
- Best Asia-Pacific M&A Deal: OCBC $5bn acquisition of Wing Hang Bank

Our People
Connecting employees
- Three active regional employee networks
- Regular networking events
- Firm-wide team building
Gender equality
- Women’s mentoring and sponsorship programs
- Flexible work arrangements and primary carer benefits
- Active Women In Nomura network
Community engagement
Nomura supports the communities we operate in through partnerships with:
Full-time Programs

Wherever your interests lie, our global graduate programs will give you all the challenges, opportunities and support you need to succeed.

<table>
<thead>
<tr>
<th>Division</th>
<th>Programs</th>
<th>Placement</th>
<th>Initial Training</th>
<th>Locations</th>
<th>Start Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Global Markets</td>
<td>Analyst</td>
<td>Rotations across Sales, Trading, Research &amp; Structuring (including overseas assignments to ensure comprehensive Asia experience)</td>
<td>4-6 weeks global training at one of our regional headquarters (including London &amp; Tokyo)</td>
<td>Hong Kong, Singapore</td>
<td>July / August each year</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>Analyst / Associate</td>
<td>Direct placement in an industry or product group in Corporate Finance or Global Finance, determined at the end of initial training</td>
<td>4-6 weeks global training at one of our regional headquarters</td>
<td>Hong Kong, Singapore, China</td>
<td>July / August each year</td>
</tr>
</tbody>
</table>

Internship Programs

Our summer interns can look forward to the same level of exposure as a first-year Analyst or Associate. We expect you to form effective relationships with colleagues while showing a commitment to our values. During the course of the program, you will enjoy regular interaction with Nomura professionals at all levels. Nomura’s goal is to hire our Full-Time Program through our intern programs post graduation.

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</tr>
</thead>
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<tr>
<td>Finance &amp; Operations, Information Technology</td>
<td>Summer Analyst</td>
<td>Direct placement within Finance or Operations or Information Technology</td>
<td>Induction, technical skills training, ongoing business speaker series, buddy and mentor program, social and professional networking and a thorough evaluation process</td>
<td>Hong Kong</td>
<td>10 weeks Summer: June – August 2017</td>
</tr>
<tr>
<td>Global Markets</td>
<td>Summer Analyst / Semester Intern</td>
<td>Placement in a Sales, Trading, Structuring or Research Team</td>
<td></td>
<td>Hong Kong, Singapore</td>
<td>10 weeks Summer: June – August 2017 Fall: October – December 2016 Semester internships are available in our Hong Kong office on an ad hoc basis</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>Summer Analyst / Semester Intern</td>
<td>Direct placement in a Corporate Finance group, staffed on client and project teams across various industry groups; or direct placement in a Global Finance product group</td>
<td></td>
<td>Hong Kong, Singapore, China</td>
<td>10 weeks Summer: June – August 2017 Fall: October – December 2016 Semester internships are available in our Hong Kong office on an ad hoc basis</td>
</tr>
</tbody>
</table>

Application Process

Although the process may vary somewhat by business and by region, here is a sample of what you can expect:

<table>
<thead>
<tr>
<th>Selection Process</th>
<th>Deadlines</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applications</td>
<td>Full Time Programs</td>
</tr>
<tr>
<td></td>
<td>Friday September 25, 2016</td>
</tr>
<tr>
<td>Selection</td>
<td>Internship Programs</td>
</tr>
<tr>
<td>First Round Interviews</td>
<td>October 30, 2016</td>
</tr>
<tr>
<td>Final Round Interviews</td>
<td></td>
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</tbody>
</table>

Further Information

To find out more about our business and current opportunities, visit us at: [www.nomura.com/careers](http://www.nomura.com/careers)

* Japan opportunities will be open and accepting applications from May 2016, please visit [www.careerforum.net/event/bos/?lang=J](http://www.careerforum.net/event/bos/?lang=J)

Nomura is committed to an employment policy of equal opportunities, and is fundamentally opposed to any less favourable treatment accorded to existing or potential members of staff on the grounds of race, creed, colour, nationality, disability, marital status, pregnancy, gender or sexual orientation.

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