CAREER PLANS SURVEY
School of Nursing
Class of 2012

Total number of degrees: 147*
Number of surveys returned: 106
Percentage of response: 72%

Full-time Employed: 79 (75%)
Graduate Study: 10 (9%)
Part-time Employed: 5 (5%)
Short-term Employment: 4 (4%)
Other Education: 1 (1%)
Seeking Graduate School: 1 (1%)
Seeking Employment: 6 (6%)

*Based on names of BSN grads received from the Registrar

Career Plans

The class of 2012 continued to face a challenging job market with a slow economic recovery and low RN turnover due to more experienced nurses remaining in the hospital workforce. The majority of BSN graduates who responded to the survey continued to move into clinical nursing positions. One student accepted a position in consulting and another is working in health policy. Eight of our responses were from students who received a dual degree with either the College of Arts and Sciences or the Wharton School. As was the case for the class of 2011, most students accepted positions in the Mid-Atlantic and Northeast regions. The average salary for full-time employed graduates has remained relatively flat over the past year.

Employment Summary

Average Salary, FTE: $56,051 (62 responses)
Range: $40,000 - $88,969

Top Employers:
- Hospital of the University of Pennsylvania: 19
- Children’s Hospital of Philadelphia: 8
- Penn Presbyterian Medical Center: 3
- Hahnemann Hospital: 2
- NewYork-Presbyterian Hospital: 2
- New York University Langone Medical Center: 2
- Pennsylvania Hospital: 2
- University Medical Center at Princeton: 2
- University of Pennsylvania Student Health Services: 2
Employment Summary (cont’d)

Geographical Regions:

<table>
<thead>
<tr>
<th>Region</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Mid-Atlantic (including Philadelphia/New Jersey)</td>
<td>64%</td>
</tr>
<tr>
<td>Northeast (including New York)</td>
<td>14%</td>
</tr>
<tr>
<td>South</td>
<td>8%</td>
</tr>
<tr>
<td>South</td>
<td>8%</td>
</tr>
<tr>
<td>Midwest</td>
<td>7%</td>
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<tr>
<td>West</td>
<td>7%</td>
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Offer Dates:

<table>
<thead>
<tr>
<th>Offer Dates</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>December 2011 Graduates</td>
<td>13%</td>
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<tr>
<td>September-December 2011</td>
<td></td>
</tr>
<tr>
<td>January-March 2012</td>
<td>63%</td>
</tr>
<tr>
<td>March-May 2012</td>
<td>15%</td>
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<tr>
<td>June 2012 or later</td>
<td>10%</td>
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<table>
<thead>
<tr>
<th>May 2012 Graduates</th>
<th>Percentage</th>
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<tr>
<td>January-March 2012</td>
<td>14%</td>
</tr>
<tr>
<td>April-May 2012</td>
<td>38%</td>
</tr>
<tr>
<td>June-August 2012</td>
<td>35%</td>
</tr>
<tr>
<td>September 2012 or later</td>
<td>14%</td>
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Employment by State

California
Children's Hospital of Los Angeles, Bone Marrow Transplant, Nurse Resident, Los Angeles
City of Hope Medical Center, Duarte
Stanford Hospital, Registered Nurse, Stanford
UC Davis Health System, Cardiology (Telemetry), Clinical Nurse 1, Sacramento
UCLA Medical Center, Neonatal Intensive Care Unit, Clinical Nurse 1, Los Angeles

Connecticut
Connecticut Children's Medical Center, Pediatric Intensive Care Unit, Staff Nurse, Hartford

District of Columbia
Children's National Medical Center, Cardiac Intensive Care Unit, Registered Nurse, Washington
Medstar Georgetown University Hospital, Nursing, Registered Nurse, Washington
U.S. Congress*, Senate, Health Care Policy Intern, Washington

Delaware
Christiana Hospital, Neonatal Intensive Care Unit, Registered Nurse 1, Newark

Florida
Florida Hospital for Children, Oncology, Registered Nurse, Orlando
Orlando Health, Multi-System Adult Intensive Care Unit, Registered Nurse 1, Orlando

Illinois
Ann and Robert H. Lurie Children's Hospital, Pediatric Intensive Care Unit, Registered Nurse, Chicago

Louisiana
Ochsner Health System, Emergency Department, Registered Nurse, New Orleans
Massachusetts
Brigham and Women's Hospital*, Cardiac Care Unit, Registered Nurse, Boston
Children's Hospital Boston, Inpatient Cardiac Unit, Nurse, Boston

Maryland
Johns Hopkins Hospital, Pediatric Intensive Care Unit, Registered Nurse, Baltimore
University of Maryland Medical Center, Medical Intensive Care Unit, Registered Nurse, Baltimore

Maine
Nashoba Camp, Nursing, Camp Nurse, Raymond

Minnesota
Hennepin County Medical Center, Neonatal Intensive Care Unit, Registered Nurse, Minneapolis

New Jersey
University Medical Center at Princeton, Medical Surgical, Registered Nurse, Princeton
University Medical Center at Princeton, Acute Care of the Elderly Unit, Registered Nurse, Plainsboro
University Medical Center of Princeton at Plainsboro, Surgical Care Unit, Registered Nurse, Plainsboro

New York
Booz & Company*, Health Practice, Consultant, New York
Memorial Sloan Kettering Cancer Center, Bone Marrow Transplant Unit, Clinical Nurse, Ozone Park
Mount Sinai Medical Center, Oncology, Clinical Nurse, New York
New York Methodist Hospital, Nursing, Registered Nurse, Brooklyn
New York-Presbyterian Hospital, Pediatric Intensive Care Unit, Registered Nurse, New York
New York-Presbyterian Hospital, Emergency Department, Registered Nurse, New York
NYU Langone Medical Center, General Medicine, Registered Nurse, New York
NYU Langone Medical Center, Oncology, Staff Nurse 1, New York

Ohio
Cleveland Clinic, Cardiovascular Surgery ICU, Registered Nurse, Cleveland
Miami Valley Hospital, Neonatal Intensive Care Unit, Registered Nurse, Dayton
Nationwide Children's Hospital, Cardiothoracic Intensive Care Unit, Clinical Nurse, Columbus

Pennsylvania
Children's Hospital of Philadelphia, Pediatric Intensive Care Unit, Clinical Nurse 1, Philadelphia
Children's Hospital of Philadelphia, Cardiac Intensive Care Unit, Registered Nurse, Philadelphia
Children's Hospital of Philadelphia, Cardiac Intensive Care Unit, Registered Nurse, Philadelphia
Children's Hospital of Philadelphia, Cardiac Intensive Care Unit, Registered Nurse, Philadelphia
Children's Hospital of Philadelphia, Pediatric Intensive Care Unit, Registered Nurse, Philadelphia
Children's Hospital of Philadelphia, Pediatric Intensive Care Unit, Registered Nurse, Philadelphia
Children's Hospital of Philadelphia, Registered Nurse, Philadelphia
Children's Hospital of Philadelphia, Cardiac Intensive Care Unit, Clinical Nurse, Philadelphia
Davita Dialysis, Registered Nurse, Philadelphia
Good Shepherd Penn Partners, Registered Nurse, Philadelphia
Greater Philadelphia Health Action, Nursing Coordinator, Philadelphia
Hahnemann University Hospital, Heart Failure, Registered Nurse, Philadelphia
Hahnemann University Hospital, Oncology, Clinical Nurse, Philadelphia
Hospital of the University of Pennsylvania, Ortho/Trauma, Clinical Nurse, Philadelphia
Hospital of the University of Pennsylvania, Maternity Unit, Registered Nurse, Philadelphia
Hospital of the University of Pennsylvania, Clinical Nurse I, Philadelphia
Hospital of the University of Pennsylvania, Oncology, Nurse, Philadelphia
Hospital of the University of Pennsylvania, Surgical Inpatient, Registered Nurse, Philadelphia
Hospital of the University of Pennsylvania, Medical Surgical, Registered Nurse, Philadelphia
Hospital of the University of Pennsylvania, Neurology/Neurosurgery, Registered Nurse, Philadelphia
Hospital of the University of Pennsylvania, Surgical, Clinical Nurse 1, Philadelphia
Hospital of the University of Pennsylvania, Cardiothoracic Surgical ICU, Registered Nurse, Philadelphia
Hospital of the University of Pennsylvania, Philadelphia
Hospital of the University of Pennsylvania, Women's Health - Intensive Care Nursery, Clinical Nurse I, Philadelphia
Hospital of the University of Pennsylvania, General Medicine with Telemetry, Clinical Nurse I, Philadelphia
Hospital of the University of Pennsylvania, Clinical Nurse, Philadelphia
Hospital of the University of Pennsylvania, Oncology, Registered Nurse, Philadelphia
Hospital of the University of Pennsylvania, Oncology, Clinical Nurse I, Philadelphia
Hospital of the University of Pennsylvania, Registered Nurse, Philadelphia
Hospital of the University of Pennsylvania, Postpartum/Well-baby Nursery, Clinical Nurse I, Philadelphia
Hospital of the University of Pennsylvania, Cardiothoracic Surgical ICU, Clinical Nurse I, Philadelphia
Hospital of the University of Pennsylvania, Neurology and Neurosurgery Unit, Registered Nurse, Philadelphia
Manorcare, RN Supervisor, Huntington Valley
Nurse Family Partnership-Montgomery County Health Department, Health, Nurse Home Visitor, Norristown
Penn Hospice at Rittenhouse, Inpatient Hospice Unit, Registered Nurse, Philadelphia
Penn Medicine, Nursing, Registered Nurse, Philadelphia
Penn Medicine, Medical Surgical, Registered Nurse, Philadelphia
Penn Presbyterian Medical Center, Medical Intensive Care Unit, Clinical Nurse I, Philadelphia
Penn Presbyterian Medical Center, Emergency, Clinical Nurse I, Philadelphia
Penn Presbyterian Medical Center, Registered Nurse, Philadelphia
Pennsylvania Hospital, Nursing, Registered Nurse, Philadelphia
Pennsylvania Hospital, Labor and Delivery, Registered Nurse, Philadelphia
Philadelphia Women's Center, Registered Nurse, Philadelphia
Reading Hospital and Medical Center, Neonatal Intensive Care Unit, Registered Nurse, Reading
University of Pennsylvania Student Health Services, Clinical Nurse, Philadelphia
University of Pennsylvania Student Health Services, Registered Nurse, Philadelphia

Texas
U.S. Air Force, San Antonio Military Medical Center, Registered Nurse, San Antonio

Virginia
Carilion Clinic, Resource Pool, Registered Nurse, Roanoke
Inova Fairfax Hospital, Neonatal Intensive Care Unit, Registered Nurse Fellow, Falls Church
Virginia Hospital Center, Mother-Baby Unit, Registered Nurse, Arlington

Washington
The Polyclinic, Float Pool, Registered Nurse, Seattle

Wisconsin
Mayo Franciscan Skemp Hospital, Maternity, Registered Nurse, La Crosse

*Completed the Joint Degree Program in Nursing and Healthcare Management in the School of Nursing and Wharton School
“Of all the nurses I started orientation with, I was the only one who did not have some kind of personal connection to the hospital I was hired at. What I’ve gleaned from this - connections are EVERYTHING. I was very lucky to have my resume picked out from the crowd without knowing anyone in the organization. I applied online and it was several months before I received a phone call offering me an interview. Once I interviewed, I was hired within the week. So the key (in my experience) is to stay in contact with anyone/everyone in the health care industry who might be able to help you when it comes to finding a job and to be persistent. That being said, I somehow managed to find a job without using connections - but it took me eight months. Hope this helps!”

“I had the opportunity to participate in a Nurse Extern program in Summer 2011 and stayed on as a Nurse Tech during the academic 2011-2012 year. I was hired in March as a current employee and will start work in August in the Pediatric intensive care unit.”

“I was able to attain my position because of my advanced clinical practicum, which is part of the School of Nursing curriculum. It was basically an extended on-site interview.”

“I have found the only real leads I have gotten have been through networking and not just applying blindly.”

“I met my current Nurse Manager at the nursing career fair [held on campus] in December 2011 shortly before graduating from Penn. [I spoke with the recruiter from] the only California hospital that attended. I think the connection I made there assisted me in getting an interview which landed me the job!”