Wharton Undergraduate Class of 2008
Career Plans Survey Report

<table>
<thead>
<tr>
<th>Number of Degrees Awarded</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Completed Surveys</td>
<td>548</td>
</tr>
<tr>
<td>Percentage Response</td>
<td>86%</td>
</tr>
</tbody>
</table>

### SUMMARY OF POST-GRADUATION PLANS

- **Full-time Employed**: 86.5%
- **Graduate School**: 4.2%
- **Seeking Graduate School**: 1.3%
- **Other**: 0.4%
- **Self-Employed**: 1.1%
- **Seeking Employment**: 5.7%
- **Military Service**: 0.4%
- **Part-time Employed**: 0.5%

This report summarizes responses from December 2007 and May/August 2008 Wharton Bachelor of Science in Economics degree recipients. Wharton undergraduate students fared well in the job market, even though the economy started to slow during the latter part of the year. Over 88% of the respondents entered the job force after graduation, with the vast majority of students receiving their offers before December 2007.

There was an increase in the number of students planning to enter graduate school over the previous year, with 4.2% enrolling and another 1.3% indicating they were seeking admission.

### INDUSTRIES EMPLOYING WHARTON GRADUATES

Although Wharton students entered a variety of industries, financial services continued to be the most popular career choice in terms of industries. There was a slight decrease in the percentage of students accepting offers in investment banking, but an increase in those taking investment management offers.

More students in the Class of 2008 entered the manufacturing, retail and technology industries, while consulting saw a slight decrease.

Prepared by Barbara Hewitt, Senior Associate Director, Career Services, University of Pennsylvania, October 2008
Students were asked via several e-mail requests during Spring 2008 to complete an online version of the Career Plans Survey. A follow-up survey was mailed in July 2008 to those students who had not responded or had previously indicated they were “still seeking.” A total of 548 surveys were returned, resulting in an 86% response rate.

**POST-GRADUATION PLANS**

<table>
<thead>
<tr>
<th>Plan</th>
<th>2008 Number</th>
<th>2007 Number</th>
<th>2008 Percent</th>
<th>2007 Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full-time Employed</td>
<td>474</td>
<td>432</td>
<td>86.5%</td>
<td>85.4%</td>
</tr>
<tr>
<td>Graduate School</td>
<td>23</td>
<td>14</td>
<td>4.2%</td>
<td>2.8%</td>
</tr>
<tr>
<td>Seeking Full-time Employment</td>
<td>31</td>
<td>31</td>
<td>5.7%</td>
<td>6.1%</td>
</tr>
<tr>
<td>Seeking Graduate School</td>
<td>7</td>
<td>0</td>
<td>1.3%</td>
<td>0%</td>
</tr>
<tr>
<td>Self-Employed</td>
<td>6</td>
<td>12</td>
<td>1.1%</td>
<td>2.4%</td>
</tr>
<tr>
<td>Part-time Employed</td>
<td>3</td>
<td>3</td>
<td>0.5%</td>
<td>0.6%</td>
</tr>
<tr>
<td>Entering Military Service</td>
<td>2</td>
<td>1</td>
<td>0.4%</td>
<td>0.2%</td>
</tr>
<tr>
<td>Other</td>
<td>2</td>
<td>13</td>
<td>0.4%</td>
<td>2.6%</td>
</tr>
</tbody>
</table>

**FIVE-YEAR TREND OF MAJOR PURSUITS AND AVERAGE SALARIES**

<table>
<thead>
<tr>
<th>Year</th>
<th>Employed*</th>
<th>Graduate School</th>
<th>Average Salary and Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008</td>
<td>88.5%</td>
<td>4.2%</td>
<td>$61,001</td>
</tr>
<tr>
<td>2007</td>
<td>88.5%</td>
<td>2.8%</td>
<td>$59,960</td>
</tr>
<tr>
<td>2006</td>
<td>87.7%</td>
<td>3.8%</td>
<td>$57,784</td>
</tr>
<tr>
<td>2005</td>
<td>88.2%</td>
<td>5.5%</td>
<td>$53,999</td>
</tr>
<tr>
<td>2004</td>
<td>85.5%</td>
<td>6.1%</td>
<td>$52,267</td>
</tr>
</tbody>
</table>

*includes full-time employed, part-time employed, self-employed, and military service.

**AVERAGE BASE SALARIES TREND**

![Bar chart showing the average base salary of Wharton graduates from 2004 to 2008 with values ranging from $52,267 to $61,001.]
ANALYSIS OF EMPLOYED RESPONDENTS

Starting Salaries and Bonus Figures

431 students who accepted full-time employment provided salary data, which is the basis for the averages in the following tables. Of those that provided this information, 89.5% indicated that they planned to receive an annual bonus, and 84.4% received a sign-on bonus.

Average Base Salary by School and Gender
(The figures listed below are salary only; they do not include bonus information.)

<table>
<thead>
<tr>
<th>SCHOOL/DEGREE PROGRAM</th>
<th>Average</th>
<th>Range</th>
<th># of Respondents</th>
<th>% of Respondents</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overall</td>
<td>$61,001</td>
<td>$22,000 - $110,000</td>
<td>431</td>
<td>100%</td>
</tr>
<tr>
<td>Women</td>
<td>$59,694</td>
<td>$28,500 - $100,000</td>
<td>162</td>
<td>37.6%</td>
</tr>
<tr>
<td>Men</td>
<td>$61,789</td>
<td>$22,000 - $110,000</td>
<td>269</td>
<td>62.4%</td>
</tr>
<tr>
<td>Wharton Only</td>
<td>$60,135</td>
<td>$22,000 - $110,000</td>
<td>320</td>
<td>74.2%</td>
</tr>
<tr>
<td>Women</td>
<td>$58,464</td>
<td>$30,000 - $100,000</td>
<td>115</td>
<td>26.7%</td>
</tr>
<tr>
<td>Men</td>
<td>$61,072</td>
<td>$22,000 - $110,000</td>
<td>205</td>
<td>47.6%</td>
</tr>
<tr>
<td>M &amp; T Program</td>
<td>$66,897</td>
<td>$50,000 - $100,000</td>
<td>29</td>
<td>6.7%</td>
</tr>
<tr>
<td>Women</td>
<td>$68,333</td>
<td>$60,000 - $80,000</td>
<td>6</td>
<td>1.4%</td>
</tr>
<tr>
<td>Men</td>
<td>$66,522</td>
<td>$50,000 - $100,000</td>
<td>23</td>
<td>5.3%</td>
</tr>
<tr>
<td>Huntsman Program</td>
<td>$61,463</td>
<td>$40,500 - $70,000</td>
<td>40</td>
<td>9.3%</td>
</tr>
<tr>
<td>Women</td>
<td>$62,000</td>
<td>$55,000 - $70,000</td>
<td>25</td>
<td>5.8%</td>
</tr>
<tr>
<td>Men</td>
<td>$60,567</td>
<td>$40,500 - $68,000</td>
<td>15</td>
<td>3.5%</td>
</tr>
<tr>
<td>Dual WH &amp; CAS</td>
<td>$61,144</td>
<td>$28,500 - $80,000</td>
<td>27</td>
<td>6.3%</td>
</tr>
<tr>
<td>Women</td>
<td>$58,100</td>
<td>$28,500 - $70,000</td>
<td>10</td>
<td>2.3%</td>
</tr>
<tr>
<td>Men</td>
<td>$62,935</td>
<td>$55,000 - $80,000</td>
<td>17</td>
<td>3.9%</td>
</tr>
<tr>
<td>Dual WH &amp; SEAS</td>
<td>$65,454</td>
<td>$60,000 - $100,000</td>
<td>11</td>
<td>2.6%</td>
</tr>
<tr>
<td>Women</td>
<td>*</td>
<td>*</td>
<td>3</td>
<td>0.7%</td>
</tr>
<tr>
<td>Men</td>
<td>$67,500</td>
<td>$60,000 - $100,000</td>
<td>8</td>
<td>1.9%</td>
</tr>
<tr>
<td>Dual WH &amp; NURS</td>
<td>*</td>
<td>*</td>
<td>4</td>
<td>0.9%</td>
</tr>
<tr>
<td>Women</td>
<td>*</td>
<td>*</td>
<td>3</td>
<td>0.7%</td>
</tr>
<tr>
<td>Men</td>
<td>*</td>
<td>*</td>
<td>1</td>
<td>0.2%</td>
</tr>
</tbody>
</table>

*Salary statistics not released for categories representing less than 1% of all respondents.

Average Bonus Figures by Gender

<table>
<thead>
<tr>
<th>BONUS TYPE</th>
<th>OVERALL AVERAGE</th>
<th>WOMEN</th>
<th>MEN</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sign-on Bonus</td>
<td>$9,287</td>
<td>$8,812</td>
<td>$9,559</td>
</tr>
<tr>
<td>Annual Bonus (Estimated)</td>
<td>$36,491</td>
<td>$31,764</td>
<td>$38,844</td>
</tr>
</tbody>
</table>
Interviewing Activity and Offer Information

<table>
<thead>
<tr>
<th>On-Campus Recruiting (OCR) Interview Activity</th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Number of Employers</td>
<td>413</td>
<td>418</td>
</tr>
<tr>
<td>Total Number of Scheduled Interviews</td>
<td>14,253</td>
<td>13,313</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Average Number and Range of Interviews Per Student</th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>On-Campus Recruiting Interviews</td>
<td>9.2 (0 - 60)</td>
<td>10.3 (0 - 50)</td>
</tr>
<tr>
<td>Career Services Interviews (Career Days, Online Job Listings)</td>
<td>1.4 (0 - 40)</td>
<td>1.1 (0 - 20)</td>
</tr>
<tr>
<td>Interviews via Own Job Search</td>
<td>1.6 (0 - 20)</td>
<td>1.5 (0 - 20)</td>
</tr>
<tr>
<td>All Interviews Combined</td>
<td>11.1 (0 - 64)</td>
<td>11.4 (0 - 65)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Average Number and Range of Job Offers Received Per Student</th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>On-Campus Recruiting Offers</td>
<td>1.8 (0 - 10)</td>
<td>2.0 (0 - 15)</td>
</tr>
<tr>
<td>Career Services Offers (Career Days, Online Job Listings, etc.)</td>
<td>0.4 (0 - 10)</td>
<td>0.4 (0 - 3)</td>
</tr>
<tr>
<td>Offers Resulting from Own Job Search</td>
<td>0.7 (0 - 5)</td>
<td>0.7 (0 - 4)</td>
</tr>
<tr>
<td>All Offers Combined</td>
<td>2.5 (0 - 15)</td>
<td>2.5 (0 - 16)</td>
</tr>
</tbody>
</table>

Method of Obtaining Job Offer Accepted

<table>
<thead>
<tr>
<th>Method of Obtaining Job Offer Accepted</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>On Campus Recruiting (OCR)</td>
<td>42.2%</td>
</tr>
<tr>
<td>Previous OCR Employer (Summer internship obtained through OCR, resulting in full-time offer)</td>
<td>28.3%</td>
</tr>
<tr>
<td>Previous Non-OCR Employer (Summer internship not obtained through OCR, resulting in full-time offer)</td>
<td>10.1%</td>
</tr>
<tr>
<td>Applied Directly to Organization</td>
<td>8.4%</td>
</tr>
<tr>
<td>Family/Friends/Contacts</td>
<td>4.9%</td>
</tr>
<tr>
<td>Other Career Services Leads</td>
<td>3.9%</td>
</tr>
<tr>
<td>Other</td>
<td>2.4%</td>
</tr>
</tbody>
</table>

34.4% of students accepting full-time jobs indicated that they interned with the employer who made the offer.

Date Job Offer was Received

439 graduates reported the date on which they received the full-time offer for the position they accepted. Over 98.6% received the offer prior to graduation, with 88.2% receiving the offer before or during the fall semester.

<table>
<thead>
<tr>
<th>Date Received Offer</th>
<th>% of Graduates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior to September 2007</td>
<td>37.6%</td>
</tr>
<tr>
<td>September - December 2007</td>
<td>50.6%</td>
</tr>
<tr>
<td>January - March 2008</td>
<td>6.4%</td>
</tr>
<tr>
<td>April - May 2008</td>
<td>4.1%</td>
</tr>
<tr>
<td>June 2008 or later</td>
<td>1.4%</td>
</tr>
</tbody>
</table>
### Geographic Distribution of Accepted Offers

<table>
<thead>
<tr>
<th>State</th>
<th>Number</th>
<th>State</th>
<th>Number</th>
<th>Country/US Territory</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arizona</td>
<td>1</td>
<td>North Carolina</td>
<td>3</td>
<td>Bermuda</td>
<td>1</td>
</tr>
<tr>
<td>California</td>
<td>50</td>
<td>New Jersey</td>
<td>13</td>
<td>Brazil</td>
<td>1</td>
</tr>
<tr>
<td>Connecticut</td>
<td>15</td>
<td>Nevada</td>
<td>1</td>
<td>Canada</td>
<td>1</td>
</tr>
<tr>
<td>District of Columbia</td>
<td>10</td>
<td>New York</td>
<td>259</td>
<td>Germany</td>
<td>1</td>
</tr>
<tr>
<td>Florida</td>
<td>3</td>
<td>Ohio</td>
<td>5</td>
<td>Hong Kong</td>
<td>14</td>
</tr>
<tr>
<td>Georgia</td>
<td>2</td>
<td>Oregon</td>
<td>1</td>
<td>India</td>
<td>2</td>
</tr>
<tr>
<td>Illinois</td>
<td>16</td>
<td>Pennsylvania</td>
<td>29</td>
<td>Japan</td>
<td>3</td>
</tr>
<tr>
<td>Kansas</td>
<td>1</td>
<td>Tennessee</td>
<td>1</td>
<td>Kenya</td>
<td>1</td>
</tr>
<tr>
<td>Massachusetts</td>
<td>8</td>
<td>Texas</td>
<td>8</td>
<td>Mexico</td>
<td>2</td>
</tr>
<tr>
<td>Maryland</td>
<td>4</td>
<td>Virginia</td>
<td>2</td>
<td>Netherlands</td>
<td>1</td>
</tr>
<tr>
<td>Missouri</td>
<td>1</td>
<td>Washington</td>
<td>5</td>
<td>Peru</td>
<td>1</td>
</tr>
<tr>
<td>Mississippi</td>
<td>1</td>
<td></td>
<td></td>
<td>Russia</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Singapore</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>South Korea</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>United Kingdom</td>
<td>8</td>
</tr>
</tbody>
</table>

### Employers with the Most Accepted Offers (4 or more acceptances)

<table>
<thead>
<tr>
<th>2008 Company Name</th>
<th># of Accepted Offers</th>
<th>2007 Company Name</th>
<th># of Accepted Offers</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Goldman Sachs</td>
<td>36</td>
<td>Citigroup</td>
<td>27</td>
</tr>
<tr>
<td>2. Lehman Brothers</td>
<td>20</td>
<td>Lehman Brothers</td>
<td>27</td>
</tr>
<tr>
<td>3. Citigroup</td>
<td>19</td>
<td>Goldman Sachs</td>
<td>24</td>
</tr>
<tr>
<td>4. Merrill Lynch</td>
<td>17</td>
<td>Morgan Stanley</td>
<td>22</td>
</tr>
<tr>
<td>5. Credit Suisse</td>
<td>15</td>
<td>UBS</td>
<td>21</td>
</tr>
<tr>
<td>Deutsche Bank</td>
<td>15</td>
<td>McKinsey &amp; Co.</td>
<td>15</td>
</tr>
<tr>
<td>JPMorgan Chase</td>
<td>15</td>
<td>JPMorgan Chase</td>
<td>14</td>
</tr>
<tr>
<td>UBS</td>
<td>15</td>
<td>Credit Suisse</td>
<td>13</td>
</tr>
<tr>
<td>10. Boston Consulting Group</td>
<td>11</td>
<td>Bear Stearns</td>
<td>10</td>
</tr>
<tr>
<td>11. Morgan Stanley</td>
<td>10</td>
<td>American Express</td>
<td>8</td>
</tr>
<tr>
<td>12. The Blackstone Group</td>
<td>9</td>
<td>Bain &amp; Co.</td>
<td>8</td>
</tr>
<tr>
<td>13. Bain &amp; Co.</td>
<td>8</td>
<td>Boston Consulting Group.</td>
<td>8</td>
</tr>
<tr>
<td>Deloitte Consulting</td>
<td>8</td>
<td>Deutsche Bank</td>
<td>7</td>
</tr>
<tr>
<td>15. Barclays Capital</td>
<td>6</td>
<td>The Blackstone Group</td>
<td>7</td>
</tr>
<tr>
<td>Jefferies &amp; Co.</td>
<td>6</td>
<td>Lazard Freres</td>
<td>6</td>
</tr>
<tr>
<td>Oliver Wyman</td>
<td>6</td>
<td>Mercer Oliver Wyman</td>
<td>6</td>
</tr>
<tr>
<td>18. Bank of America</td>
<td>5</td>
<td>Bank of America</td>
<td>5</td>
</tr>
<tr>
<td>Google</td>
<td>5</td>
<td>Barclays Capital</td>
<td>5</td>
</tr>
<tr>
<td>Houlihan Lokey</td>
<td>5</td>
<td>Jefferies &amp; Co.</td>
<td>5</td>
</tr>
<tr>
<td>21. AQR Capital Management</td>
<td>4</td>
<td>Mercer Management Consulting</td>
<td>5</td>
</tr>
<tr>
<td>Lazard Freres</td>
<td>4</td>
<td>Microsoft</td>
<td>5</td>
</tr>
<tr>
<td>Macy’s/Bloomingdale’s</td>
<td>4</td>
<td>Monitor Group</td>
<td>5</td>
</tr>
<tr>
<td>Moelis &amp; Co.</td>
<td>4</td>
<td>Houlihan Lokey</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td></td>
<td>PricewaterhouseCoopers</td>
<td>4</td>
</tr>
</tbody>
</table>
### SALARIES BY INDUSTRY

Includes the 431 respondents who reported industry and salary figures for full-time positions.

<table>
<thead>
<tr>
<th>INDUSTRY</th>
<th>% OF RESPONDENTS</th>
<th>AVERAGE</th>
<th>RANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>COMMUNICATIONS</strong></td>
<td>0.7%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Advertising/Public Relations</td>
<td>0.7%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>EDUCATION</strong></td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Elementary/Secondary Education</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>ENERGY/ENVIRONMENT</strong></td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Energy Products (non-petroleum)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Petroleum</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>FINANCIAL SERVICES</strong></td>
<td>69.4%</td>
<td>$61,446</td>
<td>$30,000 - $100,000</td>
</tr>
<tr>
<td>Accounting</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Commercial Banking</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Financial Services (other)</td>
<td>2.8%</td>
<td>$57,333</td>
<td>$42,000 - $75,000</td>
</tr>
<tr>
<td>Insurance</td>
<td>0.9%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>45.7%</td>
<td>$60,680</td>
<td>$40,000 - $100,000</td>
</tr>
<tr>
<td>Investment Management</td>
<td>9.5%</td>
<td>$65,707</td>
<td>$50,000 - $100,000</td>
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<tr>
<td>Real Estate/Land Development</td>
<td>5.1%</td>
<td>$60,159</td>
<td>$30,000 - $95,000</td>
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<tr>
<td>Venture Capital/Private Equity</td>
<td>4.6%</td>
<td>$65,100</td>
<td>$50,000 - $80,000</td>
</tr>
<tr>
<td><strong>GOVERNMENT</strong></td>
<td>0.9%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Federal Government</td>
<td>0.5%</td>
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<td>*</td>
</tr>
<tr>
<td>Non-U.S. Government Services</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
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<tr>
<td>U.S. Government Services</td>
<td>0.2%</td>
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<tr>
<td><strong>HEALTHCARE</strong></td>
<td>0.9%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>For Profit/Private Health Care Provider</td>
<td>0.7%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Hospital</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>MANUFACTURING</strong></td>
<td>2.8%</td>
<td>$58,525</td>
<td>$40,000 - $75,000</td>
</tr>
<tr>
<td>Apparel</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Computer Products (Hardware)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>1.4%</td>
<td>$58,550</td>
<td>$50,000 - $71,300</td>
</tr>
<tr>
<td>Electronics/Robotics</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Manufacturing (other)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
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<tr>
<td>Pharmaceuticals</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
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<tr>
<td><strong>SERVICES</strong></td>
<td>21.3%</td>
<td>$61,188</td>
<td>$22,000 - $110,000</td>
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<tr>
<td>Construction</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Consulting</td>
<td>18.6%</td>
<td>$63,935</td>
<td>$30,000 - $110,000</td>
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<tr>
<td>Import/Export</td>
<td>0.2%</td>
<td>*</td>
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<tr>
<td>Hotel/Restaurant</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Retail/Wholesale</td>
<td>2.1%</td>
<td>$53,611</td>
<td>$45,000 - $100,000</td>
</tr>
<tr>
<td><strong>TECHNOLOGY</strong></td>
<td>3.0%</td>
<td>$62,500</td>
<td>$40,000 - $80,000</td>
</tr>
<tr>
<td>E-Commerce</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Internet Services (other)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Online Information Provider</td>
<td>1.2%</td>
<td>$62,000</td>
<td>$55,000 - $70,000</td>
</tr>
<tr>
<td>Software Products</td>
<td>1.2%</td>
<td>$64,500</td>
<td>$40,000 - $80,000</td>
</tr>
<tr>
<td><strong>OTHER</strong></td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

*Salary statistics are not released for categories representing less than 1% of all respondents.
## SALARIES BY JOB TYPE
Includes the 431 respondents who reported salary figures and job type for full-time positions.

<table>
<thead>
<tr>
<th>JOB TYPE</th>
<th>%</th>
<th>AVERAGE SALARY</th>
<th>RANGE</th>
<th>AVERAGE MALE SALARY</th>
<th>AVERAGE FEMALE SALARY</th>
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<tbody>
<tr>
<td>ACCOUNTING</td>
<td>0.7%</td>
<td>*</td>
<td>*</td>
<td>*</td>
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<tr>
<td>Public Accounting</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
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<tr>
<td>Internal Accounting</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
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<tr>
<td>COMMUNICATIONS</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
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<tr>
<td>Advertising/Account Mgmt.</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Technical Writing</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
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<tr>
<td>CONSULTING</td>
<td>17.6%</td>
<td>$62,334</td>
<td>$30,000 - $75,000</td>
<td>$62,610</td>
<td>$61,833</td>
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<tr>
<td>Management/Strategy</td>
<td>16.0%</td>
<td>$62,223</td>
<td>$30,000 - $75,000</td>
<td>$62,300</td>
<td>$62,096</td>
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<tr>
<td>Research</td>
<td>0.7%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
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<tr>
<td>Technical/Information Systems</td>
<td>0.9%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>EDUCATION</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Teaching</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
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<tr>
<td>FINANCE</td>
<td>65.7%</td>
<td>$61,648</td>
<td>$35,000 - $100,000</td>
<td>$62,628</td>
<td>$59,770</td>
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<tr>
<td>Commercial Banking</td>
<td>0.5%</td>
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<tr>
<td>Commercial Lending</td>
<td>0.2%</td>
<td>*</td>
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<tr>
<td>Investment Analysis</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Corporate Finance (non-banking)</td>
<td>2.3%</td>
<td>$55,350</td>
<td>$35,000 - $65,000</td>
<td>*</td>
<td>$54,429</td>
</tr>
<tr>
<td>Financial Planning &amp; Analysis</td>
<td>2.3%</td>
<td>$55,350</td>
<td>$35,000 - $65,000</td>
<td>*</td>
<td>$54,429</td>
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<tr>
<td>Financial Mgmt./Marketing</td>
<td>4.6%</td>
<td>$60,450</td>
<td>$50,000 - $85,000</td>
<td>$61,357</td>
<td>$58,333</td>
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<tr>
<td>Investment Management</td>
<td>4.6%</td>
<td>$60,450</td>
<td>$50,000 - $85,000</td>
<td>$61,357</td>
<td>$58,333</td>
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<tr>
<td>Investment Analysis</td>
<td>47.6%</td>
<td>$61,896</td>
<td>$42,500 - $100,000</td>
<td>$62,722</td>
<td>$60,370</td>
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<tr>
<td>Capital/Money Markets Analyst</td>
<td>2.1%</td>
<td>$62,778</td>
<td>$60,000 - $80,000</td>
<td>$63,125</td>
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<tr>
<td>Financial Analyst (generalist)</td>
<td>23.7%</td>
<td>$61,607</td>
<td>$50,000 - $100,000</td>
<td>$62,622</td>
<td>$60,098</td>
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<tr>
<td>Mergers &amp; Acquisitions Analyst</td>
<td>12.3%</td>
<td>$61,041</td>
<td>$45,000 - $70,000</td>
<td>$61,528</td>
<td>$60,009</td>
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<tr>
<td>Securities Research Analyst</td>
<td>2.6%</td>
<td>$65,456</td>
<td>$60,000 - $80,000</td>
<td>$66,667</td>
<td>$64,000</td>
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<tr>
<td>Private Equity/Venture Capital</td>
<td>6.5%</td>
<td>$63,643</td>
<td>$50,000 - $80,000</td>
<td>$63,905</td>
<td>$62,857</td>
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<tr>
<td>Public Finance Analyst</td>
<td>0.5%</td>
<td>*</td>
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<td>*</td>
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<tr>
<td>Sales and Trading</td>
<td>10.7%</td>
<td>$62,290</td>
<td>$40,000 - $100,000</td>
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<td>$59,000</td>
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<td>Trading</td>
<td>8.6%</td>
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<td>$40,000 - $100,000</td>
<td>$63,882</td>
<td>$58,333</td>
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<tr>
<td>Sales</td>
<td>2.1%</td>
<td>$59,444</td>
<td>$55,000 - $60,000</td>
<td>$59,000</td>
<td>$60,000</td>
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<tr>
<td>GOVERNMENT</td>
<td>0.7%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
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<tr>
<td>Military Officer</td>
<td>0.2%</td>
<td>*</td>
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<tr>
<td>Policy Research</td>
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<td>*</td>
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<tr>
<td>Public Management</td>
<td>0.2%</td>
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<td>*</td>
<td>*</td>
<td>*</td>
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<tr>
<td>HEALTH CARE</td>
<td>0.2%</td>
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<td>*</td>
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</tr>
<tr>
<td>Hospital/HMO Administration</td>
<td>0.2%</td>
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<td>*</td>
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<tr>
<td>Category</td>
<td>%</td>
<td>Salary Range</td>
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<td>----------------------------------</td>
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<td>--------------</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>INFORMATION SYSTEMS/COMPUTER SCIENCE</td>
<td>0.5%</td>
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<tr>
<td>Applications Programmer</td>
<td>0.2%</td>
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</tr>
<tr>
<td>Software Design &amp; Development</td>
<td>0.2%</td>
<td>*</td>
<td></td>
<td></td>
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<tr>
<td>INSURANCE</td>
<td>0.9%</td>
<td>*</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Actuarial</td>
<td>0.7%</td>
<td>*</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Benefits &amp; Pension Planning</td>
<td>0.2%</td>
<td>*</td>
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</tr>
<tr>
<td>MANAGEMENT</td>
<td>2.6%</td>
<td><strong>57,505</strong> $37,559 - $95,000 $58,125</td>
<td>*</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Admin. Asst./Office Mgmt.</td>
<td>0.2%</td>
<td>*</td>
<td></td>
<td></td>
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<tr>
<td>Entrepreneur/Founder</td>
<td>0.9%</td>
<td>*</td>
<td></td>
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<tr>
<td>General Management</td>
<td>0.2%</td>
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</tr>
<tr>
<td>Operations Management</td>
<td>0.5%</td>
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</tr>
<tr>
<td>Operations Production Planning</td>
<td>0.7%</td>
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<td></td>
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<td></td>
</tr>
<tr>
<td>MARKETING</td>
<td>6.5%</td>
<td><strong>58,314</strong> $30,000 - $100,000 $52,429 $60,276</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Buyer/Merchandising</td>
<td>1.6%</td>
<td>$47,643 $45,000 - $52,000 *</td>
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</tr>
<tr>
<td>Marketing Analysis</td>
<td>0.5%</td>
<td>*</td>
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</tr>
<tr>
<td>Marketing Research</td>
<td>0.7%</td>
<td>*</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Product/Brand Management</td>
<td>3.0%</td>
<td>$66,485 $49,000 - $100,000 * $69,030</td>
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</tr>
<tr>
<td>Sales/Sales Management</td>
<td>0.7%</td>
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<tr>
<td>NURSING</td>
<td>0.5%</td>
<td>*</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Clinical Nursing Specialist</td>
<td>0.2%</td>
<td>*</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff Nursing</td>
<td>0.2%</td>
<td>*</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>OTHER</td>
<td>1.2%</td>
<td><strong>54,000</strong> $22,000 - $75,000 *</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>REAL ESTATE</td>
<td>2.3%</td>
<td><strong>53,650</strong> $30,000 - $65,000 $53,833</td>
<td>*</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Development</td>
<td>0.5%</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Real Estate Investment Analysis</td>
<td>1.9%</td>
<td>$53,062 $30,000 - $65,000 $53,214</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* Salary statistics are not released for categories representing less than 1% of all respondents.
Employment Pursuits by Undergraduate Concentration/Major

**Wharton School Only**

**Accounting**
- PricewaterhouseCoopers, New York, NY: Title Not Provided
- PricewaterhouseCoopers, New York, NY: Associate
- Robotti, New York, NY: Analyst
- U.S. Department of Treasury, Washington, DC: Auditor

**Accounting/Finance**
- Foxhill Capital Partners, Princeton, NJ: Junior Analyst
- LLR Partners, Philadelphia, PA: Analyst
- Oppenheimer, New York, NY: Analyst
- Perella Weinberg Partners, New York, NY: Analyst
- The Blackstone Group, New York, NY: Analyst
- Union Square Advisors, San Francisco, CA: Analyst

**Accounting/Finance/Legal Studies and Business Ethics**
- Bain & Company, Chicago, IL: Associate Consultant

**Accounting/Finance/Statistics**
- Goldman Sachs, New York, NY: Title Not Provided

**Actuarial Science**
- Watson Wyatt Worldwide, New York, NY: Actuarial Analyst

**Actuarial Science/Finance**
- The Hartford Insurance Company, Hartford, CT: Actuarial Analyst

**Actuarial Science/Finance/Statistics**
- New York Life Insurance, New York, NY: Actuarial Assistant

**Business and Public Policy**
- Capital One, McLean, VA: Business Analyst
- Lazard Freres, New York, NY: Analyst
- Teach for America, New York, NY: Teacher

**Business and Public Policy/Finance**
- Wells Fargo, San Francisco, CA: Proprietary Portfolio Group Associate

**Entrepreneurship/Finance**
- Thomson Corporation, New York, NY: Associate

**Entrepreneurship/Management**
- Sunshine Bouquet Co., Doral, FL: Strategy and Operations Manager

**Entrepreneurship/Marketing**
- JPMorgan, New York, NY: Analyst
- New England Consulting Group, Stamford, CT: Project Manager

**Finance**
- 3G Capital, New York, NY: Analyst
- Accenture, New York, NY: Business Analyst
Aldus Equity, Dallas, TX: Analyst
Audax Group, Boston, MA: Analyst
Banco de Credito, Lima, Peru: Corporate Finance
Banc of America Securities, New York, NY: Analyst
Bank of America, New York, NY: Analyst
Bank of America, New York, NY: Analyst
Bank of Ireland, Stamford, CT: Analyst
Barclays Capital, New York, NY: Analyst
Barclays Capital, New York, NY: Analyst
Barclays Capital, New York, NY: Analyst
Barclays Capital, New York, NY: Analyst
Barclays Capital, New York, NY: Analyst
Barclays Capital, New York, NY: Analyst
Barclays Capital, New York, NY: Analyst
Barclays Capital, New York, NY: Analyst
BlackRock, New York, NY: Title Not Provided
BlackRock, New York, NY: Title Not Provided
BMO Capital Markets, New York, NY: Analyst
Boston Consulting Group, Los Angeles, CA: Associate
Capstone Investment Advisors, New York, NY: Trader Trainee
Citi Markets and Banking, Hong Kong: Analyst
Citi Markets and Banking, New York, NY: Analyst
Citi Markets and Banking, New York, NY: Analyst
Citigroup Private Bank, New York, NY: Analyst
Citigroup, New York, NY: Analyst
Citigroup, New York, NY: Analyst
Citigroup, New York, NY: Analyst
Citigroup, New York, NY: Global Transactions Services Analyst
Citigroup, New York, NY: Sales and Trading Analyst
Citigroup, Singapore: Analyst
Cogent Partners, Dallas, TX: Analyst
Compass Advisers, LLP, New York, NY: Analyst
Cornerstone Research, Boston, MA: Title Not Provided
Cornerstone Research, Menlo Park, CA: Analyst
Credit Suisse Securities, New York, NY: Analyst
Credit Suisse, Hong Kong: Analyst
Credit Suisse, Hong Kong: Analyst
Credit Suisse, New York, NY: Analyst
Credit Suisse, New York, NY: Analyst
Credit Suisse, New York, NY: Analyst
Credit Suisse, New York, NY: Analyst
Credit Suisse, New York, NY: Analyst
Credit Suisse, New York, NY: Investment Banking Analyst
Credit Suisse, San Francisco, CA: Analyst
Dairy Farm International, Singapore: Title Not Provided
Deloitte Consulting, Atlanta, GA: Business Analyst
Deloitte, Boston, MA: Business Analyst
Deloitte, New York, NY: Consultant
Deutsche Bank, Hong Kong: Analyst
Deutsche Bank, New York, NY: Analyst
Deutsche Bank, New York, NY: Analyst
Deutsche Bank, New York, NY: Analyst
Deutsche Bank, New York, NY: Analyst
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Deutsche Bank, New York, NY: Analyst
Deutsche Bank, New York, NY: Analyst
Deutsche Bank, New York, NY: Analyst
Deutsche Bank, New York, NY: Analyst
Ernst & Young, Cleveland, OH: Staff Member
Evercore Partners, New York, NY: Analyst
Evercore Partners, New York, NY: Analyst
FactSet Research Systems, New York, NY: Analyst
Fannie Mae, Washington, DC: Analyst
FBR Capital Markets, New York, NY: Analyst
FBR Capital Markets, New York, NY: Analyst
Fifth Street Capital, White Plains, NY: Analyst
First Manhattan Consulting Group, Philadelphia, PA: Title Not Provided
GCA Savvian, San Francisco, CA: Investment Banking Analyst
Gemini Systems, New York, NY: Associate Consultant
George Weiss Multi-Strategy, New York, NY: Junior Trader
Goldman Sachs, Hong Kong: Equities
Goldman Sachs, Hong Kong: Financial Analyst
Goldman Sachs, Moscow, Russia: Analyst
Goldman Sachs, New York, NY: Analyst
Goldman Sachs, New York, NY: Analyst
Goldman Sachs, New York, NY: Analyst
Goldman Sachs, New York, NY: Analyst
Goldman Sachs, New York, NY: Analyst
Goldman Sachs, New York, NY: Analyst
Goldman Sachs, New York, NY: Analyst
Goldman Sachs, New York, NY: Analyst
Goldman Sachs, New York, NY: Special Situations Group
Goldman Sachs, San Francisco, CA: Analyst
Google, Mountain View, CA: Associate Financial Analyst
Greenhill, New York, NY: Title Not Provided
Greenhill, New York, NY: Analyst
Group One Trading, Philadelphia, PA: Equity Derivatives Trader
Hedge Fund (Name Not Provided), New York, NY: Assistant Trader
Insight Venture Partners, New York, NY: Analyst
Intel Corporation, Portland, OR: Analyst
Jefferies, New York, NY: Analyst
Jefferies, New York, NY: Analyst
Jefferies, New York, NY: Investment Banking Analyst
Johnson & Johnson, Fort Washington, PA: Associate Financial Analyst
Johnson & Johnson, Somerville, NJ: Finance
JPMorgan, Hong Kong: Program Analyst
JPMorgan, New York, NY: Analyst
JPMorgan, New York, NY: Analyst
JPMorgan, New York, NY: Analyst
JPMorgan, New York, NY: Interest Rate Swaps Trader
JPMorgan, New York, NY: Investment Banking Analyst
JPMorgan, New York, NY: Sales
JPMorgan, New York, NY: Title Not Provided
JPMorgan, San Francisco, CA: Analyst
JPMorgan, San Francisco, CA: Financial Analyst
Kaiser Permanente, Los Angeles, CA: Analyst
KBC Financial Products, New York, NY: Analyst
Keeffe, Bruyette & Woods, New York, NY: Analyst
Lazard Freres, New York, NY: Analyst
Lehman Brothers, Amsterdam, Netherlands: Title Not Provided
Lehman Brothers, London, England: Analyst
Lehman Brothers, New York, NY: Analyst
Lehman Brothers, New York, NY: Analyst
Lehman Brothers, New York, NY: Analyst
Lehman Brothers, New York, NY: Analyst
Lehman Brothers, New York, NY: Analyst
Lehman Brothers, New York, NY: Analyst
Lehman Brothers, New York, NY: Analyst
Lehman Brothers, New York, NY: Analyst
Lehman Brothers, New York, NY: Sales and Trading Analyst
Lehman Brothers, New York, NY: START Analyst
LLR Partners, Philadelphia, PA: Title Not Provided
Magnetar, Chicago, IL: Title Not Provided
McLagan, Stamford, CT: Title Not Provided
Merrill Lynch, Hong Kong: Analyst
Merrill Lynch, Hong Kong: Analyst
Merrill Lynch, New York, NY: Analyst
Merrill Lynch, New York, NY: Analyst
Merrill Lynch, New York, NY: Analyst
Merrill Lynch, New York, NY: Analyst
Merrill Lynch, New York, NY: Analyst
Merrill Lynch, New York, NY: Analyst
Merrill Lynch, New York, NY: Investment Banking Analyst
Merrill Lynch, New York, NY: Jr. Analyst Sales
Milestone Advisors, LLC, Washington, DC: Analyst
Moelis & Company, Los Angeles, CA: Analyst
Moelis & Company, Los Angeles, CA: Analyst
Moelis & Company, New York, NY: Investment Banking Analyst
Moelis & Company, Westwood, CA: Analyst
Morgan Stanley, New York, NY: Analyst
Morgan Stanley, New York, NY: Analyst
Morgan Stanley, New York, NY: Analyst
Morgan Stanley, New York, NY: Equity Research Junior Associate
Morgan Stanley, Purchase, NY: Analyst
Morgan Stanley, West Conshohocken, PA: Analyst
Navigant Consulting, Philadelphia, PA: Consultant
New York Stock Exchange, New York, NY: Business Analyst
Oppenheimer, New York, NY: Analyst
Payless ShoeSource, Topeka, KS: Financial Analyst
Pharos Capital Group, Nashville, TN: Analyst
Polo Ralph Lauren, New York, NY: Executive Trainee
Putnam Investments, Boston, MA: Investment Associate
Rothschild, New York, NY: Analyst
Rothschild, Singapore: Analyst
Royal Bank of Scotland, Greenwich, CT: Analyst
Sagent Advisors Inc., New York, NY: Analyst
Signal Hill Capital Group, Baltimore, MD: Financial Analyst
Signatura Lazard, Sao Paulo, Brazil: Analyst
Silver Lake, New York, NY: Analyst
Start-up Hedge Fund (Name Not Provided), Greenwich, CT: Equity Analyst
Susquehanna International Group, Bala Cynwyd, PA: Front Desk Support
The Blackstone Group, New York, NY: Analyst
The Blackstone Group, New York, NY: Analyst
The PFM Group, Philadelphia, PA: Consultant
Thomas Weisel Partners, New York, NY: Analyst
Trammell Crow Company, Dallas, TX: Analyst
Transmarket Group, LLC, Chicago, IL: Trader
UBS, Los Angeles, CA: Analyst
UBS, Los Angeles, CA: Analyst
UBS, New York, NY: Analyst
UBS, New York, NY: Analyst
UBS, New York, NY: Analyst
UBS, New York, NY: Analyst
UBS, New York, NY: Analyst
UBS, New York, NY: Financial Advisor
UBS, New York, NY: Investment Banking Analyst
UBS, Stamford, CT: Trader
Union Square Advisors, San Francisco, CA: Analyst
Veritable LP, Newtown Square, PA: Assistant Portfolio Manager
Wachovia Securities, New York, NY: Analyst
Wachovia, Charlotte, NC: Asset Management
Watson Wyatt Worldwide, New York, NY: Actuarial Analyst
Wells Fargo, San Francisco, CA: Auditor

Finance/Global Analysis
JBG Companies, Washington, DC: Financial Analyst

Finance/Insurance
Citigroup, Washington, DC: Analyst
The Blackstone Group, New York, NY: Analyst

Finance/Legal Studies and Business Ethics
Silver Lake, Menlo Park, CA: Analyst

Finance/Management
FannieMae, Washington, DC: Financial Analyst
Goldman Sachs, Los Angeles, CA: Analyst
JPMorgan, New York, NY: Analyst
Merrill Lynch, New York, NY: Analyst
Microsoft Corporation, Redmond, WA: Associate Financial Analyst
Wynn Resorts, Las Vegas, NV: Management Trainee

Finance/Management/Marketing
IdeaBahn, Raleigh, NC: Founder

Finance/Marketing
comScore, Inc., Reston, VA: Client Service Analyst
Merrill Lynch, New York, NY: Analyst
PepsiCo - QTG Division, Chicago, IL: Marketing Associate
SEI Investments, Oaks, PA: Associate

Finance/Marketing/Statistics
Maveron, LLC, Seattle, WA: Financial Analyst

Finance/Operations and Information Management
Citadel Alternative Asset Management, New York, NY: Junior Analyst
Citigroup, New York, NY: Summer Intern Analyst
Credit Suisse, Tokyo, Japan: Sales
FTI Consulting, Washington, DC: Consultant
Goldman Sachs, New York, NY: Analyst
UBS, Stamford, CT: Trader
Finance/Real Estate
Canyon-Johnson Urban Funds, Los Angeles, CA: Acquisitions Analyst
Jasticon, Inc., Medford, NJ: Title Not Provided
SL Green, New York, NY: Analyst
Wachovia Securities, Charlotte, NC: Analyst

Finance/Real Estate/Psychology
Barclays Capital, New York, NY: Analyst

Health Care Management & Policy
Proctor & Gamble, Cincinnati, OH: Title Not Provided

Health Care Management & Policy/Statistics
Russell Investments, Tacoma, WA: Associate Research Analyst

Individualized Concentration
Start-up (Name Not Provided), Palo Alto, CA: CEO

Individualized Concentration/Management
Deutsche Bank, New York, NY: Investment Banking

Management
Abercrombie and Fitch, Columbus, OH: Assistant Merchant
Acquis Consulting Group, New York, NY: Analyst
American Express, New York, NY: Analyst
Bain & Company, Chicago, IL: Associate Consultant
Bain & Company, Chicago, IL: Associate Consultant
Bain & Company, Los Angeles, CA: Associate Consultant
Bain & Company, New York, NY: Associate Consultant
Bain & Company, New York, NY: Associate Consultant
Department of the Navy, Location Not Provided: Office of Civilian Human Resources
Equity Bank, Nairobi, Kenya: Title Not Provided
Goldman Sachs, New York, NY: Analyst
Guardsmark, Chicago, IL: Relationship Manager
HSBC, New York, NY: Title Not Provided
IBM, Boston, MA: Consultant
Invite Media, Inc., Philadelphia, PA: CEO
JPMorgan, New York, NY: Investment Management Division
Kraft Foods, Tarrytown, NY: Brand Assistant
Merrill Lynch, Hopewell, NJ: HR Analyst
Merrill Lynch, New York, NY: Analyst
Metro Group, Dusseldorf, Germany: Category Manager
Novantas, New York, NY: Associate
NYSE Euronext, New York, NY: Business Analyst
Oliver Wyman, New York, NY: Analyst
Orbis Investment Management Limited, Hamilton, Bermuda: Business Analyst
PSEG, Newark, NJ: M&A Analyst
Renegade Capital, Houston, TX: Analyst
Stanley Laman Group LTD., Berwyn, PA: Marketing Agent
Thomson Scientific, Philadelphia, PA: Corporate Development Analyst
Trinsum Group, New York, NY: Associate Consultant
U.S. Navy, Location Not Provided, Title Not Provided
U.S. Navy, Location Not Provided: Ensign
UBS, New York, NY: Public Finance Analyst
Management/Marketing
Boston Consulting Group, Los Angeles, CA: Associate Consultant
Boston Consulting Group, Monterrey, CA: Title Not Provided
Google, Mountain View, CA: Associate Product Marketing Manager

Management/Marketing and Communication
New York Life Insurance, New York, NY: Associate Trainee

Management/Operations and Information Management
Google, Mountain View, CA: Associate Product Marketing Manager

Marketing
Abercrombie and Fitch, Columbus, OH: Assistant Merchant
Accenture, Houston, TX: Business Strategy Analyst
Bain & Company, San Francisco, CA: Associate Consultant
Bearingpoint, Chicago, IL: Business Analyst
Bloomingdale's, New York, NY: Assistant Buyer
Bloomingdale's, New York, NY: Assistant Buyer
Bloomingdale's, New York, NY: Executive Training Program
Deloitte Consulting, Philadelphia, PA: Business Analyst
Digitas, New York, NY: Marketing Associate
Gap Inc., San Francisco, CA: Retail Management Program
Guardmark, Washington, DC: Relationship Manager
Invite Media, Inc., Philadelphia, PA: President
Jefferies, New York, NY: Investment Banking Analyst
L.E.K. Consulting, Boston, MA: Analyst
Macy's, New York, NY: Product Associate
MBI, Inc., Norwalk, CT: Product Manager
Microsoft Corporation, Redmond, WA: Associate Product Manager
MMG Partners, New York, NY: Analyst
Organization Name Not Provided, Philadelphia, PA: Manager
Raymond James, St. Petersburg, FL: Corporate Communications Specialist
Rosetta Marketing Group, New York, NY: Marketing Consulting Associate
Siegel Gale, New York, NY: Strategist
Stafford Business Solutions, Conshohocken, PA: Management Trainee
The Aaron Group, Long Island City, NY: Junior Sales Associate
The Clorox Company, Oakland, CA: Associate Marketing Manager
The Trammell Crow Company, Conshohocken, PA: Development Analyst

Marketing and Communication
L'Oreal USA, New York, NY: Marketing Assistant
Young and Rubicam, New York, NY: Brand Analyst

Marketing/Operations and Information Management
PaceHarmon, San Francisco, CA: Analyst

Operations and Information Management
Boston Consulting Group, New York, NY: Associate
Boston Consulting Group, New York, NY: Associate Consultant
Deloitte Consulting, New York, NY: Analyst
Goldman Sachs, New York, NY: Analyst
Goldman Sachs, New York, NY: Technology Analyst
Lehman Brothers, New York, NY: Analyst
T. Rowe Price Associates, Baltimore, MD: Associate Analyst
University of Pennsylvania, Philadelphia, PA: Research Coordinator
Real Estate
- Bank of America, Washington, DC: Investment Analyst
- Brookfield Properties, New York, NY: Title Not Provided
- CB Richard Ellis, Seoul, South Korea: Analyst
- Central Park Estates, New Delhi, India: Title Not Provided
- CIM Group, Bethesda, MD: Title Not Provided
- Citigroup, New York, NY: Analyst
- Clark Realty Capital, Tampa, FL: Development Associate
- DRW Trading Group, Chicago, IL: Trader Assistant
- GEM Realty Capital, Chicago, IL: Analyst
- Goldman Sachs, New York, NY: Analyst
- iStar Financial, New York, NY: Analyst
- Jefferies, Los Angeles, CA: Analyst
- Lehman Brothers, New York, NY: Analyst
- Marcus, Phoenix, AZ: Research Associate
- Starwood Capital, Greenwich, CT: Analyst
- The Blackstone Group, New York, NY: Real Estate Analyst
- Tishman Speyer, San Francisco, CA: Real Estate Analyst
- Visreo, Philadelphia, PA: Managing Director

Statistics
- Morgan Stanley, New York, NY: Capital Introductions Analyst

College of Arts and Sciences and Wharton School

Business and Public Policy/Finance/International Studies and Business

Business and Public Policy/International Relations
- Ministry of Foreign Affairs, Singapore: Foreign Service Officer

Business and Public Policy/Political Science
- Cornerstone Research, Washington, DC: Analyst

Finance/Anthropology
- ZS Associates, Philadelphia, PA: Business Associate

Finance/Biological Basis of Behavior
- Evercore Partners, New York, NY: Analyst

Finance/Biology
- Goldman Sachs, New York, NY: Analyst

Finance/Classical Studies
- The Blackstone Group, New York, NY: Analyst

Finance/English
- Houlihan Lokey Howard and Zukin, Los Angeles, CA: Analyst

Finance/History
- Morgan Stanley, Menlo Park, CA: Analyst
Finance/Individualized Major
   Farallon Capital Management, San Francisco, CA: Title Not Provided

Finance/International Relations
   Citadel Investment Group, New York, NY: Associate
   Goldman Sachs, Hong Kong: Analyst
   KPMG, New York, NY: Associate
   Morgan Stanley, New York, NY: Analyst

Finance/International Studies and Business
   Audax Management LLC, Boston, MA: Private Equity Analyst
   BlackRock Private Equity Partners, Princeton, NJ: Analyst
   Boston Consulting Group, Atlanta, GA: Associate
   Boston Consulting Group, New York, NY: Associate
   Credit Suisse, New York, NY: Analyst
   Credit Suisse, San Francisco, CA: Analyst
   Deutsche Bank, Hong Kong: Analyst
   Deutsche Bank, Hong Kong: Associate
   Deutsche Bank, New York, NY: Analyst
   Ernst & Young, New York, NY: Commercial Due Diligence Analyst
   Goldman Sachs, Hong Kong: Analyst
   Goldman Sachs, New York, NY: Analyst
   Houlihan Lokey Howard and Zukin, Los Angeles, CA: Analyst
   HSBC Securities, New York, NY: Global Wealth Management
   Invotex, Baltimore, MD: Consultant
   Lazard Freres, New York, NY: Analyst
   Lehman Brothers, Hong Kong: Analyst
   Lehman Brothers, New York, NY: Analyst
   Merrill Lynch, New York, NY: Analyst
   Nationwide Insurance, Columbus, OH: Associate
   Novantas, New York, NY: Title Not Provided
   Oliver Wyman, New York, NY: Consultant
   Oliver Wyman, New York, NY: Consultant
   Peter J Solomon Company, New York, NY: Analyst
   RockView Capital, New York, NY: Analyst
   Rothschild, New York, NY: Analyst
   Sage Group, Los Angeles, CA: Analyst

Finance/Mathematics
   AQR Capital Management, Greenwich, CT: Research Analyst

Finance/Mathematics/Biochemistry
   Deloitte Consulting, New York, NY: Title Not Provided

Finance/Philosophy
   Citigroup, New York, NY: Quant Trader

Finance/Philosophy, Politics & Economics
   The Blackstone Group, New York, NY: Analyst

Finance/Political Science
   Boston Consulting Group, New York, NY: Associate
   Goldman Sachs, New York, NY: Analyst
   Goldman Sachs, New York, NY: Analyst
MetLife, Morristown, NJ: Business Analyst

**Finance/Psychology**
- First Manhattan Consulting Group, New York, NY: Analyst

**Finance/Statistics/International Studies and Business**
- Citigroup, Houston, TX: Analyst

**Individualized Concentration/International Studies and Business**
- McKinsey & Company, Chicago, IL: Consultant

**Management/Biology**
- McKinsey & Company, Chicago, IL: Consultant

**Management/International Relations**
- FTI Consulting, New York, NY: Title Not Provided

**Management/International Studies and Business**
- Boston Consulting Group, Chicago, IL: Associate
- Katzenbach Partners LLC, Chicago, IL: Associate

**Marketing/English**
- Rosetta Marketing Group, New York, NY: Associate Consultant

**Marketing/International Studies and Business**
- Microsoft Corporation, Bellevue, WA: Product Manager
- Rosetta Marketing Group, Hamilton, NJ: Associate Consultant

**Operations and Information Management/Cognitive Science**
- Merrill Lynch, Tokyo, Japan: Analyst

**Operations and Information Management/International Studies and Business**
- Bain & Company, Tokyo, Japan: Associate Consultant
- Boston Consulting Group, Houston, TX: Associate

**Statistics/International Studies and Business**
- Accenture, Philadelphia, PA: Corporate Strategy

**Nursing School and Wharton School**

**Health Care Management & Policy/Nursing**
- Children's Hospital of Philadelphia, Philadelphia, PA: Staff RN
- New York Presbyterian Hospital Weill Cornell, New York, NY: Registered Nurse
- Sutter Health's California Pacific Medical Center, San Francisco, CA: Health Care Banking Analyst
- UBS, San Francisco, CA: Analyst

**School of Engineering and Applied Science and Wharton School**

**Actuarial Science/Electrical and Systems Engineering**
- The Nielsen Company/BASES, Westport, CT: Research Analyst
Entrepreneurship/Systems Science & Engineering
Interactive Broadband, Philadelphia, PA: Analyst

Finance/Applied Science - Computer Science
Jane Street Capital, New York, NY: Title Not Provided
Lazard Freres, New York, NY: Analyst
Lehman Brothers, New York, NY: Analyst
Lehman Brothers, New York, NY: START Analyst
The Blackstone Group, New York, NY: Investment Analyst

Finance/Applied Science - Individualized
Lehman Brothers, New York, NY: Analyst

Finance/Bioengineering
Citigroup, New York, NY: Sales
Jefferies, New York, NY: Analyst
ZS Associates, Toronto, Canada: Operations Research Analyst

Finance/Biotechnology/Bioengineering
Pegasus Capital Advisors, New York, NY: Analyst

Finance/Chemical and Biomolecular Engineering
Credit Suisse, San Francisco, CA: M&A Analyst
Merrill Lynch, New York, NY: Analyst

Finance/Computer and Information Science
AQR Capital Management, Greenwich, CT: Research Analyst
JPMorgan, New York, NY: Analyst
Oliver Wyman, New York, NY: Consultant
UBS, San Francisco, CA: Analyst

Finance/Computer Science & Engineering
AQR Capital Management, Greenwich, CT: Analyst
AQR Capital Management, Greenwich, CT: Research Analyst
Citadel Investment Group, Chicago, IL: Investment and Trading Analyst
Deloitte Consulting, Boston, MA: Business Technology Analyst
Google, New York, NY: Software Engineer
The Blackstone Group, New York, NY: Analyst
Tradeworx, Red Bank, NJ: Assistant Vice President

Finance/Digital Media Design
PRTM, New York, NY: Analyst

Finance/Individualized Major
Lehman Brothers, New York, NY: Analyst
Oliver Wyman, New York, NY: Consultant

Finance/Materials Science & Engineering
Citigroup, New York, NY: Analyst
Credit Suisse, San Francisco, CA: Analyst
Oliver Wyman, New York, NY: Consultant
Susquehanna International Group, New York, NY: Private Equity
Finance/Statistics/Applied Science - Individualized
   Citi Markets and Banking, New York, NY: Analyst

Finance/Statistics/Individualized
   Citi Markets and Banking, New York, NY: Analyst

Finance/Systems Engineering
   Citigroup, New York, NY: Private Banking Analyst
   Glencore International, Cancun, Mexico: Oil Trading Dept.
   Goldman Sachs, New York, NY: Investment Banking Analyst
   JPMorgan, New York, NY: Equity Research Analyst
   Macquarie Group, New York, NY: Analyst

Finance/Systems Science & Engineering
   Consolidated Trading LLC, Chicago, IL: Assistant Trader
   Deutsche Bank, New York, NY: Analyst
   Miller Buckfire, New York, NY: Analyst

Individualized Concentration/Computer Science & Engineering
   Google, New York, NY: Software Engineer

Management/Bioengineering
   Boston Consulting Group, New York, NY: Associate

Management/Chemical and Biomolecular Engineering
   ExxonMobil, Houston, TX: Analyst, Americas Business Support

Management/Individualized Major
   Cisco Systems, Inc., San Jose, CA: Project Specialist

Operations and Information Management/Systems Engineering
   Goldman Sachs, New York, NY: Analyst
Graduate Study Responses

Accounting
    Oakland University, MS in Accounting

Actuarial Science/Computer and Information Science
    University of Michigan - Ross Business School, PhD (Operations and Management Science)

Business and Public Policy
    Harvard University - Kennedy School, MPP (Public Policy-Social Policy & Inequality)

Finance
    Harvard University, MPP (Public Policy)
    Harvard University, JD (Law)
    MIT, PhD (Financial Economics)
    Stanford University, MA (International Relations)
    University of Pennsylvania - Wharton School, MBA (Private Equity, Strategic Management)
    University of Pennsylvania - Wharton School, MBA (Finance)
    University of Pennsylvania - Wharton School, MBA (Entrepreneurial Management)
    University of Pennsylvania - Wharton School, MBA (Finance, Management)
    University of Southern California, JD (Law)

Finance/Bioengineering/Biotechnology
    University of Pennsylvania, MS (Biotechnology)

Finance/History
    University of Maryland, JD (Law)

Finance/International Studies and Business
    London School of Economics, MSc (Economics)
    Oxford University, MSc (Economics for Development)

Finance/International Studies and Business/East Asian Languages and Civilizations
    Peking University, Fulbright Scholar (Economic Development)

Health Care Management & Policy/Bioengineering
    University of Pennsylvania, MD (Medicine)

Management
    Tulane University, JD (Law)

Marketing
    University of Pennsylvania, M.S. Ed. (Higher Education Management)
    University of Southern California, MFA (Producing)

Operations and Information Management/Chemistry
    Harvard University, PhD (Chemistry)

Real Estate/Individualized Major (SEAS)
    London School of Economics, MSE (Real Estate)