This report summarizes summer pursuits of students between freshman and sophomore year. Student responses were collected using an online survey. Of the 641 Wharton students scheduled to graduate during the 2014 – 2015 academic year, 250 completed the survey (39.0% response rate). Of those, 239 students indicated whether their primary summer activity was full-time employment, part-time employment, or other activities.

<table>
<thead>
<tr>
<th>Full-Time Employment</th>
<th>Part-Time Employment</th>
<th>Other Activities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Respondents: 127</td>
<td>Number of Respondents: 54</td>
<td>Number of Respondents 58</td>
</tr>
<tr>
<td>Percent of Respondents: 53.1%</td>
<td>Percent of Respondents: 22.6%</td>
<td>Percent of Respondents: 24.3%</td>
</tr>
<tr>
<td>Paid Experience: 111</td>
<td>Paid Experience: 43</td>
<td>Completed Classes: 41</td>
</tr>
<tr>
<td>Unpaid Experience: 16</td>
<td>Unpaid Experience: 11</td>
<td>Independent Research: 3</td>
</tr>
<tr>
<td>Number Reporting Salary: 72</td>
<td>Number Reporting Salary: 29</td>
<td>Other: 5</td>
</tr>
<tr>
<td>Average Monthly Salary: $2,387</td>
<td>Average Monthly Salary: $1,035</td>
<td>Travel: 9</td>
</tr>
<tr>
<td>Average Hours Worked Per Week: 44</td>
<td>Average Hours Worked Per Week: 23</td>
<td></td>
</tr>
<tr>
<td>Range of Hours: 35 - 100</td>
<td>Range of Hours: 7 - 32</td>
<td></td>
</tr>
</tbody>
</table>

Job Functions of Wharton Interns

Students interned in a wide array of job functions. Many worked in various areas of finance including investment banking, securities research, private equity, venture capital, investment management, non-banking financial analysis, and sales & trading. Education was also popular, with 13.9% interning in that field, as was marketing with 11.1% of students choosing it.

Chart is based on data from both full-time and part-time positions.*

Primary Summer Experience

Over 75% of Wharton sophomores participated in some kind of internship over the previous summer. However, a sizeable percentage of students opted to pursue other activities such as classes, travel or independent research.

Prepared by S. David Ross
Associate Director, Career Services
University of Pennsylvania
April 2013
## Geographic Distribution of Interns

Includes 224 students who reported internship location.

<table>
<thead>
<tr>
<th>UNITED STATES</th>
<th>INTERNATIONAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alabama</td>
<td>Bolivia</td>
</tr>
<tr>
<td>Arizona</td>
<td>Canada</td>
</tr>
<tr>
<td>California</td>
<td>China (including Hong Kong)</td>
</tr>
<tr>
<td>Colorado</td>
<td>Czech Republic</td>
</tr>
<tr>
<td>Connecticut</td>
<td>Germany</td>
</tr>
<tr>
<td>District of Columbia</td>
<td>Ghana</td>
</tr>
<tr>
<td>Florida</td>
<td>India</td>
</tr>
<tr>
<td>Georgia</td>
<td>Indonesia</td>
</tr>
<tr>
<td>Illinois</td>
<td>Jordan</td>
</tr>
<tr>
<td>Kansas</td>
<td>Kenya</td>
</tr>
<tr>
<td>Kentucky</td>
<td>Malaysia</td>
</tr>
<tr>
<td>Maine</td>
<td>Mexico</td>
</tr>
<tr>
<td>Maryland</td>
<td>Netherlands</td>
</tr>
<tr>
<td>Massachusetts</td>
<td>Pakistan</td>
</tr>
<tr>
<td>Michigan</td>
<td>Singapore</td>
</tr>
<tr>
<td>Missouri</td>
<td>South Africa</td>
</tr>
<tr>
<td>New Jersey</td>
<td>South Korea</td>
</tr>
<tr>
<td>New York</td>
<td>Switzerland</td>
</tr>
<tr>
<td>North Carolina</td>
<td>Taiwan</td>
</tr>
<tr>
<td>Ohio</td>
<td>Thailand</td>
</tr>
<tr>
<td>Oregon</td>
<td>United Arab Emirates</td>
</tr>
<tr>
<td>Pennsylvania</td>
<td>United Kingdom</td>
</tr>
<tr>
<td>South Carolina</td>
<td></td>
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<tr>
<td>Tennessee</td>
<td></td>
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<tr>
<td>Texas</td>
<td></td>
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<tr>
<td>Utah</td>
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<tr>
<td>Virginia</td>
<td></td>
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<tr>
<td>Washington</td>
<td></td>
</tr>
<tr>
<td>Wisconsin</td>
<td></td>
</tr>
</tbody>
</table>

47 students (21% of respondents) reported completing internships outside the United States

## Date Internship Offer Was Received

Includes 168 students who reported when they received their offers.

<table>
<thead>
<tr>
<th>Date</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior to January 2012</td>
<td>5.6%</td>
</tr>
<tr>
<td>January 2012 - February 2012</td>
<td>12.9%</td>
</tr>
<tr>
<td>March 2012</td>
<td>24.2%</td>
</tr>
<tr>
<td>April 2012</td>
<td>23.0%</td>
</tr>
<tr>
<td>May 2012</td>
<td>25.8%</td>
</tr>
<tr>
<td>June 2012 or later</td>
<td>8.4%</td>
</tr>
</tbody>
</table>
How Students Obtained Internships

Many students landed their internships through networking contacts (47.0%) while a significant percentage (28.1%) found opportunities by applying directly to the organization.

Internships Held

Students responding to the summer survey provided the name and location of the organizations they worked for, along with their job titles. The list is organized by job industry.

**Accounting**
- Accounting Principals, Overland Park, Kansas: Payroll Accountant
- Ernst & Young, Hermosillo, Mexico: Summer Assistant
- Ernst & Young, Stuttgart, Germany: Summer Analyst
- Marcum LLP, Miami, Florida: Intern

**Communications**
- Advertising Agency, New York, New York: Intern
- Ampush Media, San Francisco, California: Optimization Analyst
- Bidaya Corporate Communications, Amman, Jordan: Intern
- BlackRock, Hong Kong, China: Fundamental Equity Intern
- Cross Creek Pictures, Los Angeles, California: Development Intern
- Group Gordon, New York, New York: Public Relations Intern
- Rockfish Interactive, Cincinnati, Ohio: Intern
- Solve Media, Inc., New York, New York: Intern

**Consulting**
- Beaulieh Retail Consulting, Toronto, Canada: Intern
- Boston Consulting Group, Troy, Michigan: Intern
- CHIME Global Consulting, Atlanta, Georgia: Vice President
- Consulting Within Reach, San Jose, California: Intern
- GENPACT, New Delhi, India: Corporate HR Intern
- JRP Associates, Chennai, India: Marketing Strategist, Co-founder
- KPMG, Dubai, United Arab Emirates: Business Performance Services Intern
- Otto Group, New York, New York: Credit Analytics Intern

**Design**
- Kobi Karp Architecture & Interior Design, Miami, Florida: Business Operations Intern
Education
BPSOS, Philadelphia, Pennsylvania: Summer Intern Coordinator
Breakthrough Collaborative, Boston, Massachusetts: Intern
Camp Newfound, Harrison, Maine: Counselor-in-Training Head
Educate Girls, Bali, India: Business Development Intern
Emory University Medical School, Atlanta, Georgia: Researcher
Ivy Insiders, Manalapan, New Jersey: Branch Manager
Ivy Way, Taipei, Taiwan: Teacher
Julian Krinsky Camps and Programs, Philadelphia, Pennsylvania: M&TSI Residential Team Advisor
Legal Outreach, Long Island City, New York: SAT Math Tutor
Netter Center for Community Partnerships, Philadelphia, Pennsylvania: Quantitative Research Assistant
Netter Center for Community Partnerships, Philadelphia, Pennsylvania: Assistant Supervisor
Northwestern University Center for Sleep and Circadian Biology, Evanston, Illinois: Research Intern
Perelman School of Medicine, University of Pennsylvania, Philadelphia, Pennsylvania: Research Assistant
Revolution Prep, Boston, Massachusetts: Branch Manager and Instructor
Revolution Prep, Memphis, Tennessee: Branch Manager
Revolution Prep, South Pasadena, California: Branch Manager
Summerbridge, Hong Kong, China: English Teacher
Tap for Tots, Hamburg, New York: Founder/Director
The Zicklin Center for Business Ethics, Philadelphia, Pennsylvania: Research Assistant
University of Alberta, Edmonton, Canada: Research Assistant
University of Michigan Medical School, Ann Arbor, Michigan: Research Assistant
University of Pennsylvania, Philadelphia Pennsylvania: Intern
University of Pennsylvania, Philadelphia Pennsylvania: Research Assistant
University of Pennsylvania, Philadelphia Pennsylvania: Administrative Assistant
University of Pennsylvania, Philadelphia Pennsylvania: Research Assistant
University of Pennsylvania, Philadelphia Pennsylvania: Research Assistant
University of Pennsylvania - Hospitality Services, Philadelphia Pennsylvania: Guest Services Attendant
University of Pennsylvania - Hospitality Services, Philadelphia, Pennsylvania: Hospitality Operations Assistant
University of Pennsylvania - Law School, Philadelphia, Pennsylvania: Research Assistant
University of Pennsylvania - Office of International Program, Philadelphia, Pennsylvania: Student Assistant
University of Pennsylvania - Population Studies Center, Philadelphia, Pennsylvania: Research Assistant
Univ. of Penn. - Summer Academy in Applied Science and Tech, Philadelphia, Pennsylvania: Residential Team Advisor
University of Pennsylvania - School of Dental Medicine, Philadelphia, Pennsylvania: Library Assistant
University of Pennsylvania, Philadelphia, Pennsylvania: Tour Guide
Univ. of Pennsylvania - Undergraduate Research Mentoring Program, Philadelphia, Pennsylvania: Research Assistant
University of Pennsylvania - Van Pelt Library, Philadelphia, Pennsylvania: Stacks Assistant
University of Pennsylvania - Wharton LEAD Program, Philadelphia, Pennsylvania: Residential Team Advisor
University of Pennsylvania - Wharton LEAD Program, Philadelphia, Pennsylvania: Residential Team Advisor
University of Pennsylvania - Wharton LEAD Program, Philadelphia, Pennsylvania: Residential Team Advisor
University of Pennsylvania - Wharton Management Department, Philadelphia, Pennsylvania: Research Assistant
University of Pennsylvania - Wharton School, Philadelphia, Pennsylvania: Research Assistant
University of Pennsylvania - Wharton School, Philadelphia, Pennsylvania: Research Assistant
University of Pennsylvania - Wharton School, Philadelphia, Pennsylvania: Residential Team Advisor
University of Pennsylvania - Wharton School, Philadelphia, Pennsylvania: Title Not Provided
University of Pennsylvania - Wharton School Statistics Department, Philadelphia, Pennsylvania: Teaching Assistant
University of Toronto, Toronto, Canada: Student Analyst/Research Assistant

Energy/Natural Resources/Utilities
Frontier Associates LLC., Austin, Texas: Business Analyst Intern

Financial Services
Al Masah Capital, Dubai, United Arab Emirates: Product Development Intern
Balli Investments Ltd, London, United Kingdom: Summer Analyst
Banco Mercantil S.A., Santa Cruz: Bolivia, Analyst
Bank Julius Baer, Zurich, Switzerland: Intern
Berkadia Commercial Mortgage, Horsham, Pennsylvania: Summer Analyst
BNP Paribas, Dubai, United Arab Emirates: Summer Analyst
Capital Management Group, Chicago, Illinois: Equities Analyst
Centerbridge Partners, LP, New York, New York: Operations/Accounting Intern
China CITIC Bank, Shanghai, China: Title Not Provided
Citigroup, Karachi, Pakistan: Intern
Cobalt Capital, Denver, Colorado: Title Not Provided
Company Not Provided, Thailand: Title Not Provided
Company Not Provided, Geneva, Switzerland: Summer Analyst
Erste Group, Prague, Czech Republic: Summer Analyst
Fidelity National Information Services, Jacksonville, Florida: Executive Intern
Goldman Sachs, San Francisco, California: Financial Analyst
Gramercy Capital Corp., New York, New York: Summer Analyst
Greentech Capital Advisors, Zurich, Switzerland: Summer Analyst
Hovde Financial, Los Angeles, California: Summer Analyst
Invictus Africa Group, LLC, Bethesda, Maryland: Intern
J.P. Morgan Private Bank, Grosse Pointe, Michigan: Intern
Kotak Mahindra Bank, Mumbai, India: Intern
Manning & Napier Advisors, Rochester, New York: Summer Associate
Merrill Lynch, Jacksonville, Florida: Client Associate
Merrill Lynch, Orlando, Florida: Private Wealth Management Intern
Merrill Lynch, New York, New York: Intern
Micro Africa, Nairobi, Kenya: Summer Analyst
Moody's Analytics, New York, New York: Credit Strategy Intern
Moody's Analytics, New York, New York: Intern
Moon Capital Management, LP, New York, New York: Analyst
Morgan Stanley, New York, New York: Summer Analyst
Morgan Stanley, New York, New York: Summer Analyst
Morgan Stanley, Hong Kong, China: Intern
Morgan Stanley Huaxin Securities, Shenzhen, China: Summer Intern
Morgan Stanley Smith Barney, Naples, Florida: Project Manager
Morgan Stanley Smith Barney, Cincinnati, Ohio: Intern
Neuberger, New York, New York: Intern
NextEra Energy Resources, Juno Beach, Florida: Risk Management College Intern
Notre Dame Capital, Montreal, Canada: Analyst
Pennsylvania State Employees Credit Union, Harrisburg, Pennsylvania: Internal Audit Intern
Princípio Management Group, Jakarta, Indonesia: Summer Private Equity Analyst
Prop Trading Shop, New York, New York: Trading Intern
Raymond James, Saint Petersburg, Florida: Enterprise Data Management Intern
SCP Partners, Wayne, Pennsylvania: Intern
Societe Generale, Geneva, Switzerland: Intern
Societe Generale, New York, New York: Intern
Standard Chartered Bank, Johannesburg, South Africa: Intern Analyst
Student Federal Credit Union, Philadelphia, Pennsylvania: Summer Manager
Terrapin Partners, New York, New York: Intern
The Walnut Group, Cincinnati, Ohio: Summer Associate
Tiger Consumer Management, New York, New York: Summer Intern
UBS, Birmingham, Michigan: Summer Intern
WillMac Companies, Dallas, Texas: Analyst

Government
Burlington County Finance Department, Mt. Holly, New Jersey: Intern
Charleston County Parks and Recreation Commission, Charleston, South Carolina: Food Service Supervisor
National Institute of Occupational Safety and Health, Cincinnati, Ohio: Engineer Technician
Pinkston for Schools School Board Campaign, Nashville, Tennessee: Campaign Aide
Science Applications International Corporation (SAIC), McLean, Virginia: Investor Relations Intern
U.S. Congress, Washington, D.C.: Title Not Provided

Healthcare
Barnabas Health Ambulatory Care Center, Livingston, New Jersey: Clerk
Cleveland Clinic, Cleveland, Ohio: Intern
Cleveland Clinic, Cleveland, Ohio: Intern
RecoverCare, Louisville, Kentucky: Finance Intern
Retina Foundation of the Southwest, Dallas, Texas: Title Not Provided
Robert Wood Johnson Foundation, Princeton, New Jersey: Research Intern
Washington University in St. Louis School of Medicine, St. Louis, Missouri: Research

**Hospitality/Leisure/Sports**
Branchburg Recreation, Branchburg, New Jersey: Title Not Provided
Crisfield Seafood Restaurant, Silver Spring, Maryland: Cashier/Host
Grayline Sightseeing NYC Tours, New York, New York: Tour Guide
Local Country Club (name not provided), Lloyd Harbor, New York: Tennis Pro
Rosewood Hotels and Resorts, Dallas, Texas: Finance Intern
Sweet Freedom Bakery, Philadelphia, Pennsylvania: Intern
Volley Performance, Atlanta, Georgia: Coach

**Insurance**
Allstate Insurance - Brzozowski Agency, Glen Head, New York: Customer Service Representative
Farmers Insurance, Los Angeles, California: Intern
SurNet Insurance, Thunder Bay, Canada: Account Manager

**Legal Services**
Bronx Defenders, New York, New York: Policy and Community Development Intern
Elevate Services, Inc., Los Angeles, California: Marketing Intern
Joanne Urquiuola, P.A., Miami, Florida: Intern, Legal Assistant
McMillan LLP, Ottawa, Canada: Summer Student
Morgan, Lewis & Bockius LLP, Philadelphia, Pennsylvania: Financial Services Assistant
Palmer, Reifler & Associates, Orlando, Florida: Title Not Provided

**Manufacturing**
Analogic, Shanghai, China: Internship
BASF, Seoul, Korea: Summer Intern
Company Name Not Provided, Toronto, Canada: Assistant Accountant
Frontier Communications, Rochester, New York: Marketing Intern
Janssen Biotech, Pharmaceutical Comp. of Johnson and Johnson, Horsham, Pennsylvania: Franchise Business Analyst
Lutron Electronics, Coopersburg, Pennsylvania: Inside Sales Intern
OCI Company, Ltd., Seoul, Korea: PR Intern
Power Great Lakes, Wood Dale, Illinois: Associate Sales Assistant
PT KAWAT MAS, Jakarta, Indonesia: Managing Assistant
Rockwell Automation, Milwaukee, Wisconsin: Strategic Sourcing Analyst Intern
Shire Pharmaceuticals, Lexington, Massachusetts: Clinical Trial Coordinator
Siemens, Nanjing, China: Intern
Top Precision LLC, San Luis Obispo, California: Assistant Machinist
Verizon, San Francisco, California: Intern

**Nonprofit**
Ashoka Mexico and Central America, Mexico City, Mexico: Summer Intern
Center for Free Enterprise, Seoul, Korea: Intern
Community Tampa Bay, St. Petersburg, Florida: Intern for Executive Director
Greater Houston Community Foundation, Houston, Texas: Intern
Institute of Democratic and Economic Affairs (IDEAS), Kuala Lumpur, Malaysia: Intern
Lindsey Meyer Teen Institute, Rutherford, New Jersey: Counselor
Maryknoll Bolivia Mission Immersion Program, Cochabamba, Bolivia: Volunteer/Missioner
Mass Audubon, Lincoln, Massachusetts: Title Not Provided
Opportunity International, Suqian, China: Microfinance Intern
Ozzie deFaria for Congress, Weston, Florida: Intern
Pagus Africa, City Not Provided, Ghana: Communications Intern
Pasadena City College Circle K, Pasadena, California: Volunteer
PoverUP, New York, New York: Head of Business Development

Other
- alphaInception, Houston, Texas: Title Not Provided
- Camp Magar, Bryn Mawr, Pennsylvania: Counselor
- Nobul, Columbus, Ohio: Intern
- Peek, San Francisco, California: Intern
- Royal Vopak, Rotterdam, Netherlands: Intern
- Self-Employed, Westport, Connecticut: Babysitter
- Self-Employed, O’Fallon, Illinois: Nanny

Real Estate
- Cushman & Wakefield, New York, New York: Summer Intern
- DeedCast, New York, New York: Analyst
- Rockpoint Group, Miami Beach, Florida: Intern
- Weston-Brooks Development Company, LLC, Plano, Texas: Analyst

Retail/Wholesale
- Cutco - Vector Marketing, Charlotte, North Carolina: Title Not Provided
- Finish Line Inc., North Wales, Pennsylvania: Sales Associate
- Halston, New York, New York: Intern
- Home Depot, Atlanta, Georgia: Intern
- Marc Jacobs International, New York, New York: Business Planning Intern
- Melissa Shoes USA, New York, New York: Marketing, Social Media, and Ecommerce Intern
- Nauset Farms, Orleans, Massachusetts: Clerk
- Nordstrom, Santa Barbara, California: Salesperson
- Panera Bread Company, Madison, Alabama: Title Not Provided
- QVC Outlet, Frazer, Pennsylvania: Receiver
- Reyes Beverage Group, Rosemont, Illinois: Intern Supporting Transportation Analyst
- Target, Oaks, Pennsylvania: Cashier
- Vector Marketing, Orlando, Florida: Senior Field Sales Leader
- Weddington Way, San Francisco, California: Summer Intern

Technology
- Actuate Corporation, San Mateo, California: Sales Analyst
- AT&T, San Ramon, California: Application Developer
- Clisify, Philadelphia, Pennsylvania: Ruby on Rails Developer
- Computer Services, Inc., Paducah, Kentucky: Corporate Intern
- GiftFinder, New York, New York: Business Intern
- Intel Corporation, Hillsboro, Oregon: Business Analyst Intern
- PackLate, West Conshohocken, Pennsylvania: Business Development Intern
- Point Sample, Seattle, Washington: Capital Strategy Intern
- Salient6, Bellevue, Washington: Marketing/Sales Intern
- Search Toppers LLC, Scottsdale, Arizona: Intern
- Singapore Telecommunications, Singapore: Intern
- Technisource (Randstad Technologies), Addison, Texas: Informational Technology Consultant
- United Catalyst, Philadelphia, Pennsylvania: Title Not Provided

Transportation
- England Logistics, Salt Lake City, Utah: Intern
- RedCap, Fort Lauderdale, Florida: Intern