This report summarizes responses from December 2012 and May/August 2013 Wharton Bachelor of Science in Economics degree recipients.

Again this year, Wharton students fared extremely well in their job and graduate school searches. Most students (88.9%) entered the working world, while another 4.4% pursued further education. The average base salary increased by over $1,000 to $67,986, with most students also receiving signing bonuses and expecting to receive annual bonuses.

As can be seen by the chart on the left, students from the Class of 2013 entered a wide range of job functions upon graduation, with especially strong interest in various areas of finance, consulting, and marketing. Although there were no major shifts from 2012, slightly more students entered real estate and securities research while slightly fewer pursued investment banking and sales and trading.

Students accepted jobs with a variety of employers including Amazon, Boston Consulting Group, Comcast, Dropbox, Electronic Arts, Goldman Sachs, Macy’s, Microsoft, NBC Sports, Nielsen, PepsiCo, and Teach for America. A complete listing of acceptances is included at the end of this report.

Report prepared by Barbara Hewitt, Senior Associate Director, Career Services, University of Pennsylvania, September 2013
METHODOLOGY

Students were asked through several e-mail requests during Spring 2013 to complete an online version of the Career Plans Survey. Follow-up emails were sent in July and September 2013 to those students who had not responded or had previously indicated they were “still seeking.” A total of 576 surveys were returned, resulting in an 89% response rate.

POST-GRADUATION PLANS

<table>
<thead>
<tr>
<th>Plan</th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full-time Employed</td>
<td>498</td>
<td>462</td>
</tr>
<tr>
<td>Graduate School</td>
<td>24</td>
<td>26</td>
</tr>
<tr>
<td>Additional Non-Ggraduate Education</td>
<td>1</td>
<td>3</td>
</tr>
<tr>
<td>Seeking Full-time Employment</td>
<td>33</td>
<td>30</td>
</tr>
<tr>
<td>Self-Employed</td>
<td>6</td>
<td>10</td>
</tr>
<tr>
<td>Short-term Employed (less than 9 months)</td>
<td>8</td>
<td>9</td>
</tr>
<tr>
<td>Other</td>
<td>6</td>
<td>6</td>
</tr>
</tbody>
</table>

FIVE-YEAR TREND OF MAJOR PURSUITS AND AVERAGE SALARIES

<table>
<thead>
<tr>
<th>Year</th>
<th>Employed*</th>
<th>Graduate School</th>
<th>Average Salary and Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>88.9%</td>
<td>4.2%</td>
<td>$67,986** $28,000 - $120,000</td>
</tr>
<tr>
<td>2012</td>
<td>88.1%</td>
<td>4.8%</td>
<td>$66,916 $19,200 - $100,000</td>
</tr>
<tr>
<td>2011</td>
<td>89.5%</td>
<td>5.3%</td>
<td>$66,412 $20,000 - $120,000</td>
</tr>
<tr>
<td>2010</td>
<td>82.9%</td>
<td>4.8%</td>
<td>$63,555 $19,000 - $100,000</td>
</tr>
<tr>
<td>2009</td>
<td>82.8%</td>
<td>6.6%</td>
<td>$59,852 $20,000 - $100,000</td>
</tr>
</tbody>
</table>

*includes full-time employed, short-term employed, and self-employed.

**Include all students who indicated they were full-time employed.

AVERAGE BASE SALARIES TREND

Annual Base Salary of Wharton Bachelor of Science Graduates
ANALYSIS OF EMPLOYED RESPONDENTS
Starting Salaries and Bonus Figures

434 students who accepted full-time post-graduate employment provided salary data, which is the basis for the averages in the following table. The figures listed below are salary only; they do not include bonus information.

### Average Base Salary by School and Gender

<table>
<thead>
<tr>
<th>School/Program</th>
<th>Average</th>
<th>Range</th>
<th># Respondents</th>
<th>% Respondents</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Overall</strong></td>
<td>$67,986</td>
<td>$28,000 – $120,000</td>
<td>434</td>
<td>100%</td>
</tr>
<tr>
<td>Women</td>
<td>$66,012</td>
<td>$30,000 – $110,000</td>
<td>164</td>
<td>37.8%</td>
</tr>
<tr>
<td>Men</td>
<td>$69,092</td>
<td>$28,000 – $120,000</td>
<td>270</td>
<td>62.2%</td>
</tr>
<tr>
<td><strong>Wharton Only</strong></td>
<td>$66,284</td>
<td>$28,000 – $112,000</td>
<td>306</td>
<td>70.5%</td>
</tr>
<tr>
<td>Women</td>
<td>$65,273</td>
<td>$35,000 – $100,000</td>
<td>119</td>
<td>27.4%</td>
</tr>
<tr>
<td>Men</td>
<td>$66,928</td>
<td>$28,000 – $112,000</td>
<td>270</td>
<td>62.2%</td>
</tr>
<tr>
<td><strong>Management &amp; Technology Program</strong></td>
<td>$73,083</td>
<td>$30,992 – $105,000</td>
<td>24</td>
<td>5.5%</td>
</tr>
<tr>
<td>Women</td>
<td>*</td>
<td>*</td>
<td>2</td>
<td>0.5%</td>
</tr>
<tr>
<td>Men</td>
<td>$73,818</td>
<td>$30,992 – $105,000</td>
<td>22</td>
<td>5.1%</td>
</tr>
<tr>
<td><strong>Huntsman Program</strong></td>
<td>$66,550</td>
<td>$30,000 – $90,250</td>
<td>25</td>
<td>5.8%</td>
</tr>
<tr>
<td>Women</td>
<td>$66,385</td>
<td>$30,000 – $78,000</td>
<td>13</td>
<td>3.0%</td>
</tr>
<tr>
<td>Men</td>
<td>$64,614</td>
<td>$30,000 – $90,250</td>
<td>12</td>
<td>2.8%</td>
</tr>
<tr>
<td><strong>Life Sciences &amp; Mgmt. Program</strong></td>
<td>$69,650</td>
<td>$60,000 – $75,000</td>
<td>20</td>
<td>4.6%</td>
</tr>
<tr>
<td>Women</td>
<td>$69,600</td>
<td>$60,000 – $75,000</td>
<td>10</td>
<td>2.3%</td>
</tr>
<tr>
<td>Men</td>
<td>$69,700</td>
<td>$60,000 – $75,000</td>
<td>10</td>
<td>2.3%</td>
</tr>
<tr>
<td><strong>Dual Wharton &amp; Arts and Sciences</strong></td>
<td>$67,681</td>
<td>$30,000 – $110,000</td>
<td>36</td>
<td>8.3%</td>
</tr>
<tr>
<td>Women</td>
<td>$67,563</td>
<td>$30,000 – $100,000</td>
<td>16</td>
<td>3.7%</td>
</tr>
<tr>
<td>Men</td>
<td>$69,575</td>
<td>$40,000 – $110,000</td>
<td>20</td>
<td>4.6%</td>
</tr>
<tr>
<td><strong>Dual Wharton &amp; Engineering</strong></td>
<td>$87,368</td>
<td>$50,000 – $120,000</td>
<td>19</td>
<td>4.4%</td>
</tr>
<tr>
<td>Women</td>
<td>*</td>
<td>*</td>
<td>2</td>
<td>0.5%</td>
</tr>
<tr>
<td>Men</td>
<td>$87,059</td>
<td>$50,000 – $120,000</td>
<td>17</td>
<td>3.9%</td>
</tr>
<tr>
<td><strong>Nursing &amp; Health Care Mgmt. Program</strong></td>
<td>$69,875</td>
<td>$65,000 – $72,500</td>
<td>4</td>
<td>0.9%</td>
</tr>
<tr>
<td>Women</td>
<td>*</td>
<td>*</td>
<td>2</td>
<td>0.5%</td>
</tr>
<tr>
<td>Men</td>
<td>*</td>
<td>*</td>
<td>2</td>
<td>0.5%</td>
</tr>
</tbody>
</table>

*Salary statistics not released for categories representing fewer than three respondents.
Average Bonus Figures by Gender

471 students indicated whether they had received a sign-on bonus, with 86.2% responding that they had received one. 476 students indicated whether they expected to receive an annual bonus, with 86.0% expecting such a bonus.

<table>
<thead>
<tr>
<th>Bonus Type</th>
<th>Overall Average</th>
<th>Women</th>
<th>Men</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sign-on Bonus</td>
<td>$ 9,311</td>
<td>$8,982</td>
<td>$9,507</td>
</tr>
<tr>
<td>Annual Bonus (projected)</td>
<td>$ 26,523</td>
<td>$20,751</td>
<td>$29,182</td>
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</table>

Interviewing Activity and Offer Information

On-Campus Recruiting (OCR) Interview Activity

<table>
<thead>
<tr>
<th>Activity</th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Number of Employers</td>
<td>407</td>
<td>391</td>
</tr>
<tr>
<td>Total Number of Scheduled Interviews</td>
<td>13,490</td>
<td>14,692</td>
</tr>
</tbody>
</table>

Average Number and Range of Interviews per Student

<table>
<thead>
<tr>
<th>Activity</th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>On-Campus Recruiting Interviews</td>
<td>8.0 (0 – 100)</td>
<td>8.3 (0 – 60)</td>
</tr>
<tr>
<td>Career Services Interviews (Career Fairs, Online Job Listings)</td>
<td>1.4 (0 – 40)</td>
<td>1.1 (0 – 8)</td>
</tr>
<tr>
<td>Interviews via Own Job Search</td>
<td>2.3 (0 – 90)</td>
<td>1.3 (0 – 20)</td>
</tr>
<tr>
<td>All Interviews Combined</td>
<td>11.5 (0 – 120)</td>
<td>10.6 (0 – 61)</td>
</tr>
</tbody>
</table>

Average Number and Range of Job Offers Received per Student

<table>
<thead>
<tr>
<th>Activity</th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>On-Campus Recruiting Offers</td>
<td>1.4 (0 – 25)</td>
<td>1.5 (0 – 10)</td>
</tr>
<tr>
<td>Career Services Offers (Career Fairs, Online Job Listings)</td>
<td>0.2 (0 – 3)</td>
<td>0.2 (0 – 4)</td>
</tr>
<tr>
<td>Offers Resulting from Own Job Search</td>
<td>0.6 (0 – 8)</td>
<td>0.5 (0 – 4)</td>
</tr>
<tr>
<td>All Offers Combined</td>
<td>2.2 (0 – 27)</td>
<td>2.2 (0 – 11)</td>
</tr>
</tbody>
</table>

Method of Obtaining Job Offer Accepted

<table>
<thead>
<tr>
<th>Source</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>On-Campus Recruiting (OCR)</td>
<td>33.4%</td>
</tr>
<tr>
<td>Previous OCR Employer (summer internship obtained through OCR, resulting in full-time offer)</td>
<td>28.0%</td>
</tr>
<tr>
<td>Previous Non-OCR Employer (summer internship not obtained through OCR, resulting in full-time offer)</td>
<td>11.1%</td>
</tr>
<tr>
<td>Applied Directly to Organization</td>
<td>10.4%</td>
</tr>
<tr>
<td>Family/Friends/Contacts</td>
<td>6.8%</td>
</tr>
<tr>
<td>Other Career Services Leads</td>
<td>7.2%</td>
</tr>
<tr>
<td>Other</td>
<td>3.1%</td>
</tr>
</tbody>
</table>

39.1% of students accepting full-time jobs indicated that they interned with the employer who made the offer.
Date Job Offer was Received

490 graduates reported the date on which they received the full-time offer for the position they accepted. 90% received the offer prior to graduation, with 74.9% receiving the offer before or during the fall semester.

<table>
<thead>
<tr>
<th>Date Received Offer</th>
<th>% of Graduates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior to September 2012</td>
<td>35.7%</td>
</tr>
<tr>
<td>September - December 2012</td>
<td>39.2%</td>
</tr>
<tr>
<td>January - February 2013</td>
<td>4.9%</td>
</tr>
<tr>
<td>March - May 2013</td>
<td>10.2%</td>
</tr>
<tr>
<td>June 2013 or later</td>
<td>10.0%</td>
</tr>
</tbody>
</table>

Geographic Distribution of Accepted Offers

507 students reported the location of their jobs. 7.7% accepted jobs outside of the United States.

<table>
<thead>
<tr>
<th>State</th>
<th>Number</th>
<th>Country/US Territory</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>California</td>
<td>57</td>
<td>Belgium</td>
<td>1</td>
</tr>
<tr>
<td>Connecticut</td>
<td>10</td>
<td>Canada</td>
<td>3</td>
</tr>
<tr>
<td>District of Columbia</td>
<td>8</td>
<td>China</td>
<td>9</td>
</tr>
<tr>
<td>Delaware</td>
<td>3</td>
<td>Czech Republic</td>
<td>1</td>
</tr>
<tr>
<td>Florida</td>
<td>2</td>
<td>Ecuador</td>
<td>1</td>
</tr>
<tr>
<td>Georgia</td>
<td>1</td>
<td>Honduras</td>
<td>1</td>
</tr>
<tr>
<td>Illinois</td>
<td>13</td>
<td>India</td>
<td>3</td>
</tr>
<tr>
<td>Maryland</td>
<td>3</td>
<td>Israel</td>
<td>1</td>
</tr>
<tr>
<td>Massachusetts</td>
<td>17</td>
<td>Japan</td>
<td>1</td>
</tr>
<tr>
<td>Michigan</td>
<td>4</td>
<td>Malaysia</td>
<td>1</td>
</tr>
<tr>
<td>Minnesota</td>
<td>2</td>
<td>Singapore</td>
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<tr>
<td>Nevada</td>
<td>1</td>
<td>South Korea</td>
<td>3</td>
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<td>New Jersey</td>
<td>14</td>
<td>Spain</td>
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<td>New Mexico</td>
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<td>Thailand</td>
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<td>New York</td>
<td>256</td>
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<td>2</td>
</tr>
<tr>
<td>Ohio</td>
<td>2</td>
<td>United Arab Emirates</td>
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<td>1</td>
<td>United Kingdom</td>
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<td>Pennsylvania</td>
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</tr>
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<td>Texas</td>
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<td></td>
</tr>
<tr>
<td>Virginia</td>
<td>11</td>
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<td></td>
</tr>
<tr>
<td>Washington</td>
<td>9</td>
<td></td>
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</tr>
<tr>
<td>Wisconsin</td>
<td>1</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
## Employers with the Most Accepted Offers (4 or more acceptances)

<table>
<thead>
<tr>
<th>#</th>
<th>Company Name</th>
<th># of Accepted Offers</th>
<th>#</th>
<th>Company Name</th>
<th># of Accepted Offers</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Goldman Sachs</td>
<td>24</td>
<td>1</td>
<td>Goldman Sachs</td>
<td>32</td>
</tr>
<tr>
<td>2</td>
<td>Morgan Stanley</td>
<td>18</td>
<td>2</td>
<td>Boston Consulting Group</td>
<td>17</td>
</tr>
<tr>
<td>3</td>
<td>Boston Consulting Group</td>
<td>16</td>
<td>3</td>
<td>Credit Suisse</td>
<td>17</td>
</tr>
<tr>
<td>4</td>
<td>J.P. Morgan Chase</td>
<td>15</td>
<td>4</td>
<td>Morgan Stanley</td>
<td>17</td>
</tr>
<tr>
<td>5</td>
<td>Citi</td>
<td>13</td>
<td>5</td>
<td>Barclays Capital</td>
<td>16</td>
</tr>
<tr>
<td>6</td>
<td>Bain &amp; Company</td>
<td>12</td>
<td>6</td>
<td>McKinsey &amp; Company</td>
<td>14</td>
</tr>
<tr>
<td></td>
<td>McKinsey &amp; Company</td>
<td>12</td>
<td>7</td>
<td>BlackRock</td>
<td>12</td>
</tr>
<tr>
<td></td>
<td>Blackstone Group</td>
<td>12</td>
<td>8</td>
<td>Citi</td>
<td>12</td>
</tr>
<tr>
<td>9</td>
<td>Evercore Partners</td>
<td>10</td>
<td>9</td>
<td>J.P. Morgan Chase</td>
<td>11</td>
</tr>
<tr>
<td>10</td>
<td>American Express</td>
<td>9</td>
<td>10</td>
<td>Bain &amp; Company</td>
<td>10</td>
</tr>
<tr>
<td></td>
<td>Barclays Capital</td>
<td>9</td>
<td>11</td>
<td>Bank of America Merrill Lynch</td>
<td>8</td>
</tr>
<tr>
<td></td>
<td>Credit Suisse</td>
<td>9</td>
<td></td>
<td>Blackstone Group</td>
<td>8</td>
</tr>
<tr>
<td>13</td>
<td>Macy’s / Bloomingdale’s</td>
<td>8</td>
<td></td>
<td>Oliver Wyman</td>
<td>8</td>
</tr>
<tr>
<td></td>
<td>Deloitte Consulting</td>
<td>8</td>
<td></td>
<td>UBS</td>
<td>8</td>
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<tr>
<td>15</td>
<td>Bank of America Merrill Lynch</td>
<td>7</td>
<td>15</td>
<td>American Express</td>
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<td>Oliver Wyman</td>
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<td>16</td>
<td>Accenture</td>
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<tr>
<td>17</td>
<td>UBS</td>
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<td>Evercore Partners</td>
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</tr>
<tr>
<td></td>
<td>Wells Fargo</td>
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<td></td>
<td>Macy’s / Bloomingdale’s</td>
<td>6</td>
</tr>
<tr>
<td>19</td>
<td>Applied Predictive Technologies</td>
<td>5</td>
<td>19</td>
<td>Lazard</td>
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</tr>
<tr>
<td></td>
<td>BlackRock</td>
<td>5</td>
<td></td>
<td>Microsoft Corporation</td>
<td>5</td>
</tr>
<tr>
<td></td>
<td>Capital One</td>
<td>5</td>
<td></td>
<td>PwC</td>
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<tr>
<td></td>
<td>Google</td>
<td>5</td>
<td>22</td>
<td>Amazon.com</td>
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<tr>
<td></td>
<td>Microsoft</td>
<td>5</td>
<td></td>
<td>Applied Predictive Technologies</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td>Moelis &amp; Co.</td>
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<td></td>
<td>Booz &amp; Co.</td>
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</tr>
<tr>
<td></td>
<td>PwC</td>
<td>5</td>
<td></td>
<td>Google</td>
<td>4</td>
</tr>
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<td></td>
<td>Teach for America</td>
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<td></td>
<td>University of Pennsylvania</td>
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<td>28</td>
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<tr>
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<td>AQR Capital Management</td>
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<tr>
<td></td>
<td>Deutsche Bank</td>
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<tr>
<td></td>
<td>Greenhill &amp; Co.</td>
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<td></td>
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<tr>
<td></td>
<td>Houlihan Lokey</td>
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</tr>
</tbody>
</table>
## SALARIES BY INDUSTRY

Includes the 434 respondents who reported industry and salary figures for full-time positions.

<table>
<thead>
<tr>
<th>Industry</th>
<th>% Respondents</th>
<th>Average Salary</th>
<th>Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCOUNTING (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>COMMUNICATIONS (6)</td>
<td>1.4%</td>
<td>$59,167</td>
<td>$40,000 – $120,000</td>
</tr>
<tr>
<td>Advertising / Public Relations (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Media and Entertainment (4)</td>
<td>0.9%</td>
<td>$67,500</td>
<td>$40,000 – $120,000</td>
</tr>
<tr>
<td>CONSULTING (95)</td>
<td>21.9%</td>
<td>$69,990</td>
<td>$41,000 – $100,000</td>
</tr>
<tr>
<td>DESIGN (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>EDUCATION (8)</td>
<td>1.8%</td>
<td>$38,208</td>
<td>$28,000 – $50,669</td>
</tr>
<tr>
<td>Elementary / Secondary Education (4)</td>
<td>0.9%</td>
<td>$42,167</td>
<td>$28,000 – $50,669</td>
</tr>
<tr>
<td>Higher Education (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Pre-School / Nursery (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Research Labs / Center / Higher Educ. (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>ENERGY / NAT. RESOURCES / UTIL. (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>FINANCIAL SERVICES (235)</td>
<td>54.2%</td>
<td>$70,210</td>
<td>$38,000 – $110,000</td>
</tr>
<tr>
<td>GOVERNMENT (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Federal Government (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>HEALTHCARE (3)</td>
<td>0.7%</td>
<td>$45,000</td>
<td>$30,000 – $55,000</td>
</tr>
<tr>
<td>Health Maintenance Organization (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Hospital (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>HOSPITALITY / LEISURE / SPORTS (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>INSURANCE (6)</td>
<td>1.4%</td>
<td>$61,667</td>
<td>$48,000 – $75,000</td>
</tr>
<tr>
<td>LEGAL SERVICES (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>MANUFACTURING (13)</td>
<td>3.0%</td>
<td>$58,467</td>
<td>$30,000 – $100,000</td>
</tr>
<tr>
<td>Aerospace (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Automotive (3)</td>
<td>0.7%</td>
<td>$64,000</td>
<td>$30,000 – $100,000</td>
</tr>
<tr>
<td>Biomedical Products (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Consumer Products (6)</td>
<td>1.4%</td>
<td>$56,800</td>
<td>$50,000 – $63,000</td>
</tr>
<tr>
<td>Other (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>REAL ESTATE / CONSTRUCTION (12)</td>
<td>2.8%</td>
<td>$65,042</td>
<td>$40,000 – $96,000</td>
</tr>
<tr>
<td>RETAIL / WHOLESALE (21)</td>
<td>4.8%</td>
<td>$56,905</td>
<td>$40,000 – $100,000</td>
</tr>
<tr>
<td>TRANSPORTATION (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>TECHNOLOGY (26)</td>
<td>6.0%</td>
<td>$76,077</td>
<td>$35,000 – $120,000</td>
</tr>
</tbody>
</table>

*Salary statistics are not released for categories representing fewer than three respondents.
# SALARIES BY JOB TYPE

Includes the 432 respondents who reported salary figures and job type for full-time positions.

<table>
<thead>
<tr>
<th>Job Type</th>
<th>% Respondents</th>
<th>Average Salary</th>
<th>Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCOUNTING (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Internal Accounting (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Public Accounting (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>COMMUNICATIONS (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Advertising / Acct. Mgmt. / Media Planning (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>CONSULTING (92)</td>
<td>21.3%</td>
<td>$70,441</td>
<td>$41,000 – $100,000</td>
</tr>
<tr>
<td>Management / Strategy (86)</td>
<td>19.9%</td>
<td>$70,588</td>
<td>$41,000 – $100,000</td>
</tr>
<tr>
<td>Research (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Technical / Information Systems (4)</td>
<td>0.9%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>ECONOMICS (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Economic Research / Econometrics (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>EDUCATION (5)</td>
<td>1.2%</td>
<td>$40,534</td>
<td>$28,000 – $50,669</td>
</tr>
<tr>
<td>Administration (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Teaching (4)</td>
<td>0.9%</td>
<td>$38,000</td>
<td>$28,000 – $50,000</td>
</tr>
<tr>
<td>ENGINEERING (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Systems (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>FINANCE (232)</td>
<td>53.7%</td>
<td>$70,071</td>
<td>$38,000 – $110,000</td>
</tr>
<tr>
<td>Commercial Banking / Lending (9)</td>
<td>2.1%</td>
<td>$66,222</td>
<td>$60,000 – $75,000</td>
</tr>
<tr>
<td>Financial Planning &amp; Analysis (non-banking) (14)</td>
<td>3.2%</td>
<td>$59,714</td>
<td>$50,000 – $78,000</td>
</tr>
<tr>
<td>Investment Banking Analyst (116)</td>
<td>26.9%</td>
<td>$71,270</td>
<td>$45,000 – $92,000</td>
</tr>
<tr>
<td>Investment Management (31)</td>
<td>7.2%</td>
<td>$70,016</td>
<td>$38,000 – $100,000</td>
</tr>
<tr>
<td>Private Equity Analyst (18)</td>
<td>4.2%</td>
<td>$73,056</td>
<td>$52,500 – $110,000</td>
</tr>
<tr>
<td>Sales (6)</td>
<td>1.4%</td>
<td>$66,450</td>
<td>$50,000 – $70,000</td>
</tr>
<tr>
<td>Securities Research Analyst (19)</td>
<td>4.4%</td>
<td>$68,842</td>
<td>$58,000 – $85,000</td>
</tr>
<tr>
<td>Trading (17)</td>
<td>3.9%</td>
<td>$72,647</td>
<td>$60,000 – $95,000</td>
</tr>
<tr>
<td>Venture Capital Analyst (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>HEALTHCARE (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Healthcare Policy / Management (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Hospital / HMO Administration (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>INFO. SYSTEMS/COMP. SCIENCE (14)</td>
<td>3.2%</td>
<td>$89,714</td>
<td>$60,000 – $120,000</td>
</tr>
<tr>
<td>Data Analyst / Administrator (3)</td>
<td>0.7%</td>
<td>$65,000</td>
<td>$60,000 – $70,000</td>
</tr>
<tr>
<td>Program Manager (2)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Software Developer / Engineer (6)</td>
<td>1.4%</td>
<td>$98,500</td>
<td>$66,000 – $115,000</td>
</tr>
<tr>
<td>Technical Artist / Game Developer (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Technology Analyst (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Web Designer / Developer (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Category</td>
<td>Percentage</td>
<td>Median Salary</td>
<td>Salary Range</td>
</tr>
<tr>
<td>--------------------------------</td>
<td>------------</td>
<td>---------------</td>
<td>--------------------</td>
</tr>
<tr>
<td>INSURANCE (3)</td>
<td>0.7%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Actuarial (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Risk (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Underwriting (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>LAW (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Paralegal (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>MANAGEMENT (6)</td>
<td>1.4%</td>
<td>$63,833</td>
<td>$30,000 – $100,000</td>
</tr>
<tr>
<td>Administrative Asst. / Office Management (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Entrepreneur / Founder (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>General Management (3)</td>
<td>0.7%</td>
<td>$53,333</td>
<td>$30,000 – $100,000</td>
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<tr>
<td>Operations Management (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
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<tr>
<td>MARKETING (45)</td>
<td>10.4%</td>
<td>$58,290</td>
<td>$35,000 – $112,000</td>
</tr>
<tr>
<td>Buyer / Merchandising (10)</td>
<td>2.3%</td>
<td>$51,700</td>
<td>$45,000 – $56,000</td>
</tr>
<tr>
<td>Marketing Analysis/Research (8)</td>
<td>1.9%</td>
<td>$59,125</td>
<td>$45,000 – $87,000</td>
</tr>
<tr>
<td>New Business Development (3)</td>
<td>0.7%</td>
<td>$55,000</td>
<td>$45,000 – $70,000</td>
</tr>
<tr>
<td>Product / Brand Management (13)</td>
<td>3.0%</td>
<td>$63,523</td>
<td>$46,000 – $112,000</td>
</tr>
<tr>
<td>Sales / Sales Management (11)</td>
<td>2.6%</td>
<td>$58,388</td>
<td>$35,000 – $100,000</td>
</tr>
<tr>
<td>NONPROFIT (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Fundraising / Promotion (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>REAL ESTATE (13)</td>
<td>3.0%</td>
<td>$64,269</td>
<td>$40,000 – $96,000</td>
</tr>
<tr>
<td>Development (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Real Estate Investment Analyst (11)</td>
<td>2.6%</td>
<td>$65,046</td>
<td>$40,000 – $96,000</td>
</tr>
<tr>
<td>Sales (1)</td>
<td>0.2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>SCIENTIFIC RESEARCH (3)</td>
<td>0.7%</td>
<td>$30,997</td>
<td>$30,000 – $32,000</td>
</tr>
<tr>
<td>Biomedical (Other) (3)</td>
<td>0.7%</td>
<td>$30,997</td>
<td>$30,000 – $32,000</td>
</tr>
<tr>
<td>OTHER (8)</td>
<td>1.9%</td>
<td>$56,000</td>
<td>$40,000 – $75,000</td>
</tr>
</tbody>
</table>

*Salary statistics are not released for categories representing fewer than three respondents.
Employment Pursuits by Undergraduate Concentration/Major

**Wharton Single Degree Students**

**Accounting**
- Credit Suisse, Analyst: Los Angeles, CA
- Goldman Sachs, Analyst: New York, NY
- Oliver Wyman, Consultant: San Francisco, CA
- Squar Milner, Tax Assistant: Newport Beach, CA

**Accounting \ Actuarial Science \ Finance**
- Goldman Sachs, Analyst: Singapore

**Accounting \ Finance**
- Ares Management, Analyst: Los Angeles, CA
- Bates White, LLC, Consultant I: Washington, DC
- Belvedere Trading, Trader Trainee: Chicago, IL
- BlackRock, Portfolio Analytics Analyst: New York, NY
- Deloitte Tax, Tax Consultant: New York, NY
- DODGE and COX, Research Associate: San Francisco, CA
- Evercore Partners, Analyst: New York, NY
- Evercore Partners, Analyst: New York, NY
- Evercore Partners, Analyst: New York, NY
- Evercore Partners, First Year Analyst: New York, NY
- Goldman Sachs, Analyst: New York, NY
- Goldman Sachs, Analyst: New York, NY
- Goldman Sachs, Analyst: New York, NY
- Goldman Sachs, Analyst: New York, NY
- Goldman Sachs, Analyst: New York, NY
- Guggenheim Partners, Analyst: New York, NY
- Harris Williams, Analyst: Philadelphia, PA
- Macquarie Capital, Analyst: New York, NY
- McKinsey & Company, Business Analyst: Dubai, United Arab Emirates
- MMG Partners, Analyst: New York, NY
- Morgan Joseph, Analyst: Atlanta, GA
- Perella Weinberg Partners, Investment Banking Analyst: New York, NY
- Peter J. Solomon Company, Investment Banking Analyst: New York, NY
- PIMCO, Account Analyst: New York, NY
- RiverRock Group, Analyst: Houston, TX
- Starwood Capital Group, Analyst: San Francisco, CA
- TE Connectivity, Corporate Strategy Analyst: Berwyn, PA
- The Blackstone Group, Analyst: New York, NY
- The Carlyle Group, Analyst: New York, NY
- The JBG Companies, Portfolio Analyst: Chevy Chase, MD
- Warburg Pincus, Analyst: New York, NY
- Wells Fargo, Analyst: San Francisco, CA

**Accounting \ Finance \ Marketing**
- Credit Suisse, Equity Research Analyst: New York, NY

**Accounting \ Finance \ Operations and Information Management**
- Capital One, Title Not Provided: Wilmington, DE

**Accounting \ Finance \ Real Estate**
- Capital One, Business Analyst: McLean, VA

**Accounting \ Operations and Information Management**
- Urban Teacher Center, Teacher / Cohort Member: Washington, DC
Actuarial Science \ Finance
- Deloitte Consulting, Analyst: New York, NY
- PricewaterhouseCoopers, Title Not Provided: Bangkok, Thailand

Actuarial Science \ Finance \ Real Estate
- Morgan Stanley, Analyst: New York, NY

Actuarial Science \ Finance \ Statistics
- Goldman Sachs, Analyst: Hong Kong, China

Actuarial Science \ Legal Studies and Business Ethics \ Operations and Information Management
- Baumann, Landau, & Simon, Paralegal: Philadelphia, PA

Business Economics and Public Policy
- Unlocking Potential, Coordinator of Finances: Boston, MA
- Wharton School, University of Pennsylvania, Research Assistant: Philadelphia, PA

Business Economics and Public Policy \ Management \ Marketing
- Morgan Stanley, Analyst: New York, NY

Business Economics and Public Policy \ Operations and Information Management
- Berkeley Research Group, Associate: Washington, DC

Entrepreneurship and Innovation
- Boston Consulting Group, Associate Consultant: Los Angeles, CA

Entrepreneurship and Innovation \ Finance
- RBC Capital Markets, Analyst: New York, NY
- Springhill Consulting Group, Analyst: Chicago, IL

Entrepreneurship and Innovation \ Legal Studies and Business Ethics
- Employer Not Provided, Title Not Provided: Philadelphia, PA

Entrepreneurship and Innovation \ Marketing \ Retailing
- Dropbox, Marketing: San Francisco, CA

Entrepreneurship and Innovation \ Operations and Information Management
- Zynga, Product Manager: San Francisco, CA

Finance
- AIG, Analyst: New York, NY
- Aksia, Research Analyst: New York, NY
- Amazon, Associate Retail Manager: Seattle, WA
- Angelo Gordon, Analyst: New York, NY
- Apollo Global Management, Analyst: New York, NY
- AXA Private Equity, Analyst: New York, NY
- Bain & Company, Associate Consultant: Kuala Lumpur, Malaysia
- Barclays, Title Not Provided, Hong Kong, China
- Barclays, Analyst: Houston, TX
- Barclays, Analyst: New York, NY
- Belvedere Trading, Trader Trainee: Chicago, IL
- BlackRock, Financial Analyst: New York, NY
- Bloomberg, Analyst: Skillman, NJ
- Bloomingdale's, Analyst: New York, NY
- Boston Consulting Group, Associate: Dallas, TX
- Boston Consulting Group, Associate: New York, NY
Caesars Entertainment, Financial Analyst: Las Vegas, NV
Capital One, Business Analyst: Richmond, VA
Catterton Partners, Analyst: Greenwich, CT
CIBC World Markets, Analyst: New York, NY
Citigroup, Analyst: New York, NY
Comcast Cable Communications, Title Not Provided: Philadelphia, PA
Credit Suisse, Analyst: Los Angeles, CA
Credit Suisse, Analyst: New York, NY
Credit Suisse, Analyst: New York, NY
Cross Properties, Associate: Philadelphia, PA
Deloitte, Associate: New York, NY
Deloitte, Business Analyst: New York, NY
Deutsche Bank, Analyst: New York, NY
Evercore Partners, Analyst: New York, NY
Explore Trading Capital Inc., Account Executive: New York, NY
Fifth Street Finance, Analyst: White Plains, NY
Financo, Analyst: New York, NY
Financo, Analyst: New York, NY
FTI Consulting, Consultant: Washington, DC
GMO, LLC, Research Analyst: Boston, MA
Goldman Sachs, Analyst: Calgary, Canada
Goldman Sachs, Analyst: New York, NY
Goldman Sachs, Analyst: New York, NY
Goldman Sachs, Analyst: New York, NY
Goldman Sachs, Analyst: New York, NY
Goldman Sachs, Financial Analyst: Philadelphia, PA
Google, Title Not Provided: Mountain View, CA
Greenhill & Co., Analyst: New York, NY
Houlihan Lokey, Analyst: London, United Kingdom
Inflection, Financial Planning & Analysis Associate: Redwood City, CA
Insight Venture Partners, Analyst: New York, NY
J.P. Morgan Chase, Analyst: New York, NY
J.P. Morgan, Intern: Istanbul, Turkey
Lazard, Analyst: New York, NY
Lockheed Martin, Financial Analyst: Moorestown, NJ
Macquarie Capital, Analyst: New York, NY
McKinsey & Company, Business Analyst: Los Angeles, CA
Mizuho Corporate Bank, Corporate & Investment Banking Analyst: New York, NY
Moelis & Company, Analyst: Houston, TX
Moelis & Company, Analyst: Los Angeles, CA
Moelis & Company, Analyst: New York, NY
Morgan Stanley, Analyst: New York, NY
Morgan Stanley, Analyst: New York, NY
Morgan Stanley, Analyst: New York, NY
Morgan Stanley, Associate: New York, NY
Morgan Stanley, Capital Markets Analyst: New York, NY
NBC Sports, Financial Analyst: Stamford, CT
Oliver Wyman, Consultant: New York, NY
Pace Harmon LLC, Analyst: Vienna, VA
PFM Asset Management, LLC, Consultant / Analyst: Harrisburg, PA
Raymond James, Analyst: Boston, MA
Sonenshine Partners, Investment Banking Analyst: New York, NY
T3 Trading Group, Trader: New York, NY
Teach for America, Title Not Provided: Newark, NJ
The Blackstone Group, Analyst: Menlo Park, CA
The Blackstone Group, Analyst: New York, NY
The PFM Group, Financial Advisory Analyst: Philadelphia, PA
TPG Capital, Analyst: San Francisco, CA
Trivergence, Analyst: Fort Lee, NJ
UBS, Title Not Provided: New York, NY
UBS, Analyst: New York, NY
UBS, Analyst: New York, NY
Udemy, Business Development Manager: San Francisco, CA
Vista Equity Partners, Analyst: Chicago, IL
Wells Fargo Securities, Technology Mergers and Acquisitions Analyst: San Francisco, CA

Finance / Global Analysis
PepsiCo, Finance Analyst: Somers, NY

Finance / Healthcare Management and Policy
Evercore Partners, Analyst: New York, NY
Prudential Financial, Investment Analyst: Newark, NJ
Silver Lake Partners, Analyst: New York, NY
UPMC, Intermediate Financial Analyst: Pittsburgh, PA

Finance / Individualized Concentration (Wharton)
Citigroup, Analyst: New York, NY
Octagon Credit Investors, Analyst: New York, NY

Finance / Individualized Concentration (Wharton) / Statistics
Analytics Operations Engineering, Inc., Analyst: Boston, MA

Finance / Insurance and Risk Management
Harris Associates, Investment Analyst: Chicago, IL
KPMG, Associate: Philadelphia, PA
PwC, Associate: New York, NY

Finance / Insurance and Risk Management / Operations and Information Management
Morgan Stanley, Analyst: New York, NY

Finance / Legal Studies and Business Ethics
Barclays, First-Year Analyst: New York, NY
Houlihan Lokey, Analyst: New York, NY
Peter J. Solomon Company, Analyst: New York, NY

Finance / Legal Studies and Business Ethics / Statistics
J.P. Morgan Chase, Analyst: New York, NY

Finance / Management
American Express, Analyst: New York, NY
Bain & Company, Associate Consultant: Seoul, Korea
Bain Capital, Analyst: Boston, MA
Bank of America Merrill Lynch, Analyst: San Francisco, CA
Centerview Partners, Analyst: New York, NY
Comcast - NBC Universal, Analyst: Philadelphia, PA
Credit Suisse, Analyst: Hong Kong, China
Evercore Partners, Analyst: New York, NY
Greenhill & Co., Analyst: New York, NY
J.P. Morgan Chase, Corporate and Investment Banking Analyst: New York, NY
Jindal Aluminum Ltd., Title Not Provided: Bangalore, India
Morgan Stanley, Analyst: New York, NY
Royal Bank of Scotland, Markets Analyst: Stamford, CT
The Raine Group, Analyst: New York, NY
Wells Fargo, Country Officer: San Francisco, CA
Finance & Marketing
American Express, Analyst: New York, NY
BlackRock, Analyst: Princeton, NJ
Bloomingdale's, Assistant Buyer: New York, NY
Booz Allen Hamilton, Consultant: Arlington, VA
Deutsche Bank, Analyst: New York, NY
FINRA, Technology Analyst: New York, NY
Google, Associate Product Marketing Manager: Mountain View, CA
Honduran Green Power Corporation, Assistant General Manager: San Pedro Sula, Honduras
IBM, Title Not Provided: New York, NY
Jefferies & Company, Analyst: New York, NY
Morgan Stanley, Analyst: Hong Kong, China
Morgan Stanley, Analyst: New York, NY
Morgan Stanley, Analyst: New York, NY
OmniVista Solutions, Business Analyst: New York, NY
PNC Bank, Corporate & Institutional Development Program: Philadelphia, PA
TD Securities, Sales and Trading Fixed Income Analyst: New York, NY
Wells Fargo Securities, Analyst: San Francisco, CA

Finance & Marketing & Operations and Information Management
Eurostar Diamond Traders N.V., Assistant Manager: Antwerp, Belgium

Finance & Marketing & Operations Management
Bain & Company, Associate Consultant: New York, NY
Censeo Consulting Group, Business Analyst: Washington, DC
Nielsen, Professional Services Analytics Analyst: New York, NY
Oliver Wyman, Consultant: Chicago, IL

Finance & Operations and Information Management
Apollo Global Management, Analyst: New York, NY
Bank of America Merrill Lynch, Analyst: New York, NY
Barclays, Analyst: New York, NY
Barclays, Equity Research Graduate: New York, NY
BlackRock, Analyst: New York, NY
Boston Consulting Group, Associate: Summit, NJ
Capital One, Business Analyst: McLean, VA
Centerview Partners, Analyst: New York, NY
Citigroup, Analyst: New York, NY
Citigroup, Analyst: New York, NY
Credit Suisse, Analyst: New York, NY
Deutsche Bank, Title Not Provided: New York, NY
DRW Trading, Trading Analyst: Chicago, IL
Evercore Partners, Investment Banking Analyst: Houston, TX
Flow Traders US LLC, Junior Trader: New York, NY
Gleacher & Company, M&A Analyst: New York, NY
Goldman Sachs, Analyst: New York, NY
Goldman Sachs, Title Not Provided: Hong Kong, China
Invotex Group, Consultant: Baltimore, MD
J.P. Morgan Chase, Analyst: New York, NY
J.P. Morgan Chase, Analyst: New York, NY
Lazard Freres & Co., Analyst: New York, NY
Leonard Green & Partners, Analyst: Los Angeles, CA
Macy's, Trainee: New York, NY
Marakon, Associate: New York, NY
Mars Chocolate North America, Financial Analyst: Hackettstown, NJ
Moelis & Company, Analyst: New York, NY
Morgan Stanley, Analyst: New York, NY
Oliver Wyman Financial Services, Analyst: New York, NY
PwC, Associate: Philadelphia, PA
Qatalyst Partners, Investment Banking Analyst: San Francisco, CA
RBS, Analyst: Stamford, CT
The Blackstone Group, Analyst: New York, NY
The Blackstone Group, Analyst: New York, NY
The Blackstone Group, Analyst: New York, NY
UBS, Investment Banking Analyst: New York, NY

Finance \ Operations and Information Management \ Real Estate
GreenOak Real Estate, Associate: London, United Kingdom

Finance \ Operations and Information Management \ Statistics
Bain Capital, Analyst: Boston, MA
Guggenheim Securities, Investment Banking Analyst: New York, NY

Finance \ Real Estate
Abercrombie and Fitch, Merchandising: Columbus, OH
Chrysler Group LLC, Financial Analyst: Auburn Hills, MI
Goldman Sachs, Analyst: New York, NY
Jefferies & Company, Fixed Income Analyst: New York, NY
The Blackstone Group, Analyst: New York, NY
The Praedium Group, Analyst: New York, NY
Tishman Speyer, Analyst: New York, NY

Finance \ Real Estate \ Statistics
C-III Capital Partners, Analyst: New York, NY

Finance \ Retailing
Deutsche Bank, Analyst: New York, NY

Finance \ Social Impact and Responsibility
Monitor Deloitte, Business Analyst: New York, NY

Finance \ Statistics
Audax Group, Analyst: New York, NY
Barclays, Analyst: New York, NY
Federal Reserve Bank of New York, Research Assistant/Assistant Economist: New York, NY
Harvest Fund Advisors, Analyst: Philadelphia, PA
Macquarie Capital, Analyst: New York, NY
MIT, Research Assistant: Boston, MA
Standard Chartered Bank, Analyst: Singapore

Healthcare Management and Policy
Ethypharm, Business Development Manager: Philadelphia, PA

Healthcare Management and Policy \ Legal Studies and Business Ethics
AIG, Commercial Underwriter: New York, NY
Rank First Then Pay/ Start-up, Title Not Provided: Jerusalem, Israel

Individualized Concentration (Wharton)
Alexander Holdings Group, Chairman: Detroit, MI
Teach for America, Title Not Provided, Location Not Provided

Individualized Concentration (Wharton) \ Operations and Information Management
University of Pennsylvania, Assistant Director, Young Alumni Giving: Philadelphia, PA

Legal Studies and Business Ethics \ Management
Axiom Law, Analyst: New York, NY
Legal Studies and Business Ethics \ Marketing and Operations Management
Argus Financial Advisory Services, First Year Analyst: White Plains, NY

Legal Studies and Business Ethics \ Operations and Information Management
Independence Blue Cross, Corporate Office Support Analyst: Philadelphia, PA

Legal Studies and Business Ethics \ Real Estate
Rubenstein Partners, Analyst: Philadelphia, PA

Management
BBR Partners, Associate: New York, NY
Boston Consulting Group, Associate Consultant: Seoul, Korea
David Yurman Enterprises, LLC., Merchandise Financial Planning Analyst: New York, NY
Kepler Group LLC, Analyst: New York, NY
Morgan Stanley Jbara & Rogers, Title Not Provided: Farmington Hills, MI
Newmark Grubb Knight Frank, Associate: New York, NY
Pacific Gas & Electric, Associate Analyst: San Francisco, CA
Teach for America, Corps Member: Philadelphia, PA

Management \ Marketing
Boston Consulting Group, Associate: New York, NY
Deloitte LLC, Business Analyst: New York, NY
Employer Name Not Provided, Business Analyst: New York, NY
IBM, Consultant: New York, NY
MBI Inc., Assistant Product Manager: Stamford, CT
PURE Insurance, Underwriter: Ft. Lauderdale, FL

Management \ Marketing and Communication
Microsoft, Title Not Provided: Seattle, WA

Management \ Operations and Information Management
Accenture, Analyst: Philadelphia, PA
Google, Associate Product Marketing Manager: Mountain View, CA

Management \ Retailing
Macy's, Merchandise Assistant: New York, NY
UBS, Equities Sales & Training Graduate: London, United Kingdom

Management \ Social Impact and Responsibility
Teach for America, Early Childhood Educator: Oklahoma City, OK

Marketing
Adroit Digital, Yield Analyst: New York, NY
American Express, Analyst in OPEN: New York, NY
B. Braun Medical, Pharmaceutical Marketing Intern: Bethlehem, PA
Boston Consulting Group, Consultant: Chicago, IL
Colgate-Palmolive Company, Business Analyst: New York, NY
Comcast - NBC Universal, Core Associate: New York, NY
dunnhumbyUSA, Client Leadership: Cincinnati, OH
Electronic Arts, Associate Analyst: Redwood City, CA
Gap International, Management Consultant: Philadelphia, PA
Insight Venture Partners, Title Not Provided: New York, NY
International Air Transport Association (IATA), Data Operations Intern: Montreal, Canada
J.P. Morgan Chase, Business Analyst: New York, NY
Macy's, Brand Specialist: New York, NY
Marcus & Millichap, Commercial Brokerage: Washington, DC
Millward Brown Optimor, Analyst: New York, NY
Mondelez International, Brand Assistant: East Hanover, NJ
MRM Worldwide, Title Not Provided: New York, NY
Oracle, Sales Representative: Redwood Shores, CA
Plante Moran CRESA, Consulting Associate: Southfield, MI
Revlon, Inc., Marketing Coordinator: New York, NY
RuffaloCODY, Program Center Manager: Villanova, PA
TJX, Inc., Allocation Analyst: Framingham, MA
Universal Air Conditioner, Title Not Provided: Mansfield, TX
VEVO, Research Analyst: New York, NY

**Marketing / Legal Studies and Business Ethics**
Amazon, Associate Retail Manager: Seattle, WA

**Marketing / Operations and Information Management**
American Express, Analyst: New York, NY
American Express, Marketing Analyst: New York, NY
American Express, Marketing Analyst: New York, NY
Data-Core Systems, Marketing Assistant: Philadelphia, PA
Epic, Title Not Provided: Verona, WI
Nielsen, Analyst: Wilton, CT
Prudential Retirement, Business Analyst: Woodbridge, NJ
Starbucks, Brand Specialist: Seattle, WA
The Hershey Company, Supply Chain Rotational Program Associate: Hershey, PA

**Marketing / Retailing**
Bloomingdale’s, Assistant Buyer: New York, NY
Kurt Salmon, Retail Consultant: New York, NY

**Marketing and Communication**
American Express, Analyst: New York, NY
ITW, Marketing Development Coordinator: Montgomeryville, PA
Macy’s, Executive Trainee: New York, NY

**Marketing and Operations Management**
Amazon, Business Analyst: Philadelphia, PA
Dwellers, Product Manager: Menlo Park, CA
Insight Venture Partners, Analyst: New York, NY
PURE Insurance, Analyst: White Plains, NY
Rosetta, Assistant Account Executive: Hamilton, NJ
Rosetta, Title Not Provided: New York, NY
SevOne, Account Development Representative: Wilmington, DE
Vanguard, Client Relationship Associate: Valley Forge, PA
ZL Technologies, Title Not Provided: Location Not Provided

**Operations and Information Management**
Alaska Airlines, Yield Management Analyst: Seattle, WA
Barclays, Analyst: New York, NY
Bloomingdale’s, Assistant Buyer: New York, NY
Boston Consulting Group, Associate: Prague, Czech Republic
Burger King Corporation, Senior Analyst: Miami, TX
Electronic Arts, Associate Analyst: Redwood City, CA
IBM, Technology Consultant: New York, NY
J.P. Morgan Chase, Analyst: New York, NY
J.P. Morgan Chase, Business Analyst: New York, NY
Morgan Stanley, Investment Banking Analyst: Menlo Park, CA
PwC, Associate: New York, NY
Prophet, Associate: New York, NY
Saks Fifth Avenue, Assistant Planner: New York, NY
ZL Technologies, Title Not Provided: San Jose, CA
Real Estate
Goldman Sachs, Analyst: New York, NY
LNR Property LLC. Starwood Property Group, Rotation Financial Analyst: Miami, FL
Teach for America, Title Not Provided: Philadelphia, PA
Wells Fargo, Commercial Mortgage Analyst: New York, NY

Real Estate \ Retailing
PRG Real Estate, Investment Analyst/Asset Manager: Philadelphia, PA

Statistics
VenturePact, Associate: Philadelphia, PA

Wharton and College of Arts and Sciences

Accounting \ Actuarial Science \ Finance \ Mathematics
Swiss Re, Analyst: New York, NY

Accounting \ Finance \ Earth Science
Tudor, Pickering, Holt & Co., LLC, Analyst: Houston, TX

Accounting \ Finance \ International Studies and Business
Goldman Sachs, Analyst: New York, NY

Business Economics and Public Policy \ Hispanic Studies \ International Studies and Business
Oliver Wyman, Consultant: New York, NY

Entrepreneurship and Innovation \ International Studies and Business
J.P. Morgan Chase, Analyst: New York, NY

Entrepreneurship and Innovation \ Operations and Information Management \ Economics
ZL Technologies, Sales and Marketing Associate: San Jose, CA

Environmental Policy and Management \ International Studies and Business
Coverdale Farm, Farm Apprentice: Greenville, DE

Finance \ Biochemistry
Citigroup, Finance Analyst: New York, NY

Finance \ Biological Basis of Behavior
American Express, Analyst: New York, NY
Simon-Kucher and Partners, Consultant: New York, NY

Finance \ Biology
Boston Consulting Group, Associate: New York, NY
Citigroup, Analyst: New York, NY
Credit Suisse, Analyst: New York, NY
Evercore Partners, Analyst: New York, NY
Frankel Group, Analyst: New York, NY
Goldman Sachs, Analyst: Hong Kong, China
McKinsey & Company, Business Analyst: Jersey City, NJ
MTS Health Partners, Analyst: New York, NY
Sankaty Advisors, Business Analyst: New York, NY

Finance \ Classical Studies

Finance \ Cognitive Science
Greenhill & Co., Analyst: New York, NY
Finance \ East Asian Languages and Civilizations
Citi Group, Analyst: New York, NY
Goldman Sachs, Financial Analyst: New York, NY

Finance \ Economics
Deloitte, Business Analyst: Boston, MA
Hamilton Lane, Analyst: Bala Cynwyd, PA
Morgan Stanley, Junior Research Associate: New York, NY

Finance \ Economics \ Mathematics
J.P. Morgan Chase, Analyst: New York, NY

Finance \ Healthcare Management and Policy \ Biology
Credit Suisse, Analyst: New York, NY

Finance \ Hispanic Studies \ International Studies and Business
Greenhill & Co., Analyst: New York, NY

Finance \ History
Millennium Management, Research Analyst: New York, NY

Finance \ Individualized Concentration (Wharton) \ Political Science
Boston Consulting Group, Associate: Singapore

Finance \ International Relations
Greene Holcomb Fisher, Analyst: Minneapolis, MN

Finance \ International Studies and Business
Bain & Company, Associate Consultant: Boston, MA
Bain & Company, Associate Consultant: Boston, MA
Bain & Company, Associate Consultant: Boston, MA
Citi Group, Private Bank Analyst: New York, NY
Homejoy, Operations Manager: San Francisco, CA
J.P. Morgan Chase, Analyst: Hong Kong, China
J.P. Morgan Chase, Analyst: New York, NY
J.P. Morgan Chase, Analyst: New York, NY
Microsoft, Analyst: Seattle, WA
Singapore Airlines, Management Executive: Singapore

Finance \ Marketing \ International Studies and Business
Deloitte, Business Analyst: New York, NY

Finance \ Mathematics
BlackRock, Analyst: New York, NY
J.P. Morgan Chase, Analyst: New York, NY
Morgan Stanley, Analyst: New York, NY
The Blackstone Group, Analyst: Hong Kong, China

Finance \ Operations and Information Management \ Biology
Wells Fargo Securities, Analyst: New York, NY

Finance \ Operations and Information Management \ International Studies and Business
Accenture, Management Consultant: Philadelphia, PA
Houlihan Lokey, Financial Analyst: New York, NY

Finance \ Philosophy
Goldman Sachs, Analyst: San Francisco, CA

Finance \ Physics and Astronomy
Peter J. Solomon Company, Analyst: New York, NY
Finance \ Political Science
  Capital One, Business Analyst: Toronto, Canada
  Citigroup, Title Not Provided: New York, NY
  Morgan Stanley, Analyst: New York, NY

Finance \ Real Estate \ Biology
  Och-Ziff Capital Management Group, Analyst: New York, NY

Finance \ Real Estate \ International Studies and Business
  Oracle, Sales Representative: Austin, TX

Finance \ Social Impact and Responsibility \ Philosophy
  Bain & Company, Associate Consultant: New York, NY

Finance \ Statistics \ Anthropology
  J.P. Morgan Chase, Analyst: New York, NY

Finance \ Statistics \ International Studies and Business

Finance \ Statistics \ International Studies and Business \ Mathematics
  Hamilton Lane, Title Not Provided: Bala Cynwyd, PA

Finance \ Statistics \ Mathematics
  Jamison Capital Partners, Trading and Investment Analyst: New York, NY
  MetLife, Analyst: Morristown, PA

Finance \ Urban Studies

Health Care Management and Policy \ Biology
  Health Advances, LLC, Analyst: Weston, MA
  University of Pennsylvania - Perelman School of Medicine, Research Technologist: Philadelphia, PA

Health Care Management and Policy \ Chemistry
  Boston Consulting Group, Associate: New York, NY

Management \ Biological Basis of Behavior
  Bank of America Merrill Lynch, Prime Brokerage Analyst: New York, NY

Management \ Biology
  Oliver Wyman, Analyst: New York, NY
  Oliver Wyman, Consultant: New York, NY

Management \ Cognitive Science
  Dropbox, Business Associate: San Francisco, CA

Management \ History
  North American Language and Cultural Assistants, Auxiliary/Language Assistant: Santiago de Compostela, Spain

Management \ History of Art
  Sotheby's, Training Program Participant: New York, NY

Management \ International Studies and Business
  Google, Title Not Provided: Mountain View, CA

Marketing \ International Studies and Business
  American Express, Marketing Analyst: New York, NY
Marketing \ International Studies and Business \ Modern Middle Eastern Studies
Mahindra & Mahindra, Title Not Provided: Mumbai, India

Marketing and Operations Management \ East Asian Area Studies
Nielsen, Advanced Solutions Analyst: Chicago, IL

Marketing and Operations Management \ Fine Arts
Target, Business Analyst: Minneapolis, MN

Marketing and Operations Management \ International Studies and Business
Bain & Company, Associate Consultant Intern: Tokyo, Japan
Institute for Defense Analyses, Research Assistant: Alexandria, VA

Marketing and Operations Management \ Management \ International Studies and Business
UBS, Graduate Training Program Analyst: New York, NY

Operations and Information Management \ Biology
Boston Consulting Group, Associate: Boston, MA
ZS Associates, Business Associate: Boston, MA

Operations and Information Management \ Environmental Studies
Ernst & Young, Associate: New York, NY

Operations and Information Management \ International Studies and Business
PricewaterhouseCoopers, Associate: New York, NY

Operations and Information Management \ International Studies and Business \ Hispanic Studies
Avascent Group, Analyst: Washington, DC

Operations and Information Management \ International Studies and Business \ Physics and Astronomy
Laboratory for Quantitative Medicine, Title Not Provided: Boston, MA

Operations and Information Management \ Political Science
Bain & Company, Associate Consultant: Singapore

Operations and Information Management \ Psychology
A.T. Kearney, Business Analyst: New York, NY

Statistics \ Biology
ESAC, Inc., Software Engineer: Rockville, MD

Statistics \ Mathematics
Evercore Partners, Analyst: Houston, TX

Wharton and Engineering and Applied Science

Accounting \ Finance \ Computer Science
Barclays, Analyst: New York, NY
Citigroup, Analyst: New York, NY

Actuarial Science \ Finance \ Computer Science
AIG, Actuarial Analyst: Shanghai, China

Entrepreneurship and Innovation \ Computer Science
Dynamic Signal, Software Engineer: San Bruno, CA

Entrepreneurship and Innovation \ Materials Science and Engineering
Finance \ Applied Science - Biomedical Science \ Biotechnology (MB)
The Blackstone Group, Mergers and Acquisitions Analyst: New York, NY

Finance \ Applied Science - Computer Science
Amazon, Software Development Engineer: Palo Alto, CA
Goldman Sachs, Analyst: New York, NY

Finance \ Bioengineering
Citigroup, Analyst: New York, NY
Microsoft, Associate Producer: Seattle, WA

Finance \ Chemical and Biomolecular Engineering
Bank of America Merrill Lynch, Analyst: San Francisco, CA
Citigroup, Investment Banking Analyst: New York, NY
Citigroup, Analyst: Singapore

Finance \ Computer and Information Science (MSE)

Finance \ Computer and Information Science (MSE) \ Computer Science
Citadel LLC, Financial Technology Associate Program: Chicago, IL

Finance \ Computer Engineering \ Computer and Information Science (MSE)
Facebook, Software Engineer: Menlo Park, CA

Finance \ Computer Science
AQR Capital Management, Quantitative Research Analyst: Greenwich, CT
Bloomberg, Software Developer / Engineer: New York, NY
Google, Software Engineer: Mountain View, CA

Finance \ Entrepreneurship and Innovation \ Applied Science - Biomedical Science
Boston Consulting Group, Associate: San Francisco, CA

Finance \ Individualized Concentration (Wharton) \ Applied Science - Computer Science
Palantir Technologies, Title Not Provided: New York, NY

Finance \ Management \ Applied Science - Computer Science
Microsoft, Analyst: Seattle, WA

Finance \ Management \ Computer Science
Boston Consulting Group, Associate: Chicago, IL

Finance \ Management \ Systems Science and Engineering
Cornerstone Research, Analyst: New York, NY

Finance \ Marketing \ Bioengineering

Finance \ Materials Science and Engineering
Bank of America Merrill Lynch, Technology M&A Investment Banking Analyst: Palo Alto, CA

Finance \ Mechanical Engineering and Applied Mechanics
Perella Weinberg Partners, Analyst: New York, NY
The Blackstone Group, Analyst: New York, NY

Finance \ Operations and Information Management \ Computer Science
Novus Partners, Analyst: New York, NY
Finance \ Operations and Information Management \ Systems Science and Engineering
   The Blackstone Group, Analyst: New York, NY

Finance \ Real Estate \ Computer Science
   Forest City Ratner Companies, Assistant Vice President: New York, NY

Finance \ Statistics \ Computer Science
   AQR Capital Management, Analyst: Greenwich, CT

Finance \ Statistics \ Electrical Engineering
   Moelis & Company, Analyst: Los Angeles, CA

Finance \ Systems Engineering (MSE)
   Bain & Company, Associate Consultant: Chicago, IL

Finance \ Systems Science and Engineering
   Bank of America Merrill Lynch, Analyst: New York, NY
   Boston Consulting Group, Associate: Los Angeles, CA
   HSBC, Title Not Provide: New York, NY
   Houlihan Lokey, Financial Analyst: New York, NY
   The Blackstone Group, Analyst: New York, NY

Management \ Bioengineering
   University of Pennsylvania, Research Technician: Philadelphia, PA
   University of Pennsylvania - SEAS, Research Lab Technician: Philadelphia, PA

Management \ Electrical Engineering

Management \ Operations and Information Management \ Computer Engineering

Management \ Operations and Information Management \ Materials Science and Engineering
   Ernst & Young, Analyst: New York, NY

Management \ Systems Science and Engineering
   Seaways Shipping & Logistics Ltd, Head, Global Projects: Hyderabad, India

Marketing \ Computer Graphics and Game Technology (MSE) \ Digital Media Design
   Storm8, Graphics Engineer: Redwood Shores, CA

Marketing and Operations Management \ Mechanical Engineering and Applied Mechanics
   Microsoft, Program Manager: Mountain View, CA

Operations and Information Management \ Applied Science - Computer Science
   Platfora, Product Manager: San Mateo, CA

Operations and Information Management \ Mathematics \ Systems Science and Engineering
   Bain & Company, Associate Consultant: Chicago, IL

Operations and Information Management \ Systems Science and Engineering
   Hexagon, Analyst: Istanbul, Turkey

Statistics \ Marketing \ Chemical and Biomolecular Engineering
   Bain & Company, Associate Consultant: San Francisco, CA

Statistics \ Mathematics \ Systems Science and Engineering \ Systems Engineering (MSE)
   AQR Capital Management, Analyst: Greenwich, CT
Wharton and Nursing

Healthcare Management and Policy \ Nursing
  Boston Consulting Group, Associate: Summit, NJ
  Deloitte Consulting, Analyst: New York, NY
  Houlihan Lokey, Analyst: New York, NY
  Stanford Hospital & Clinics, Clinical Nurse: Palo Alto, CA
  ZS Associates, Business Associate: Princeton, NJ

Graduate School Responses

Accounting \ Finance
  University of Texas Austin, MPA (Business)
  University of Sydney (Australia), MFAcc (Business)

Entrepreneurship and Innovation \ Computer Engineering
  University of Southern California, PhD (Engineering)

Finance \ Applied Science - Computer Science \ Mathematics
  Massachusetts Institute of Technology, MA (Finance)

Finance \ Chemistry
  Princeton University, MFin (Business)

Finance \ Health Care Management and Policy \ Biochemistry \ Biology
  University of Virginia, MD (Medicine)

Finance \ International Studies and Business
  Yale University, MFA (Fine and Performing Arts)

Finance \ Marketing
  Columbia University, MS (Business)

Finance \ Operations and Information Management \ Systems Science and Engineering
  University of Pennsylvania, MSE (Engineering)

Finance \ Statistics
  The Wharton School, University of Pennsylvania, PhD (Business)

Finance \ Statistics \ Electrical Engineering \ Mathematics
  Cornell University, PhD (Engineering)

Finance \ Statistics \ International Studies and Business
  HEC Paris, MS (Business)

Finance \ Systems Science & Engineering \ Systems Engineering
  University of Pennsylvania, PhD (Electrical & Systems Engineering)

Healthcare Management and Policy \ Biological Basis of Behavior
  University of Pennsylvania, MD (Medicine)

Healthcare Management and Policy \ Biology
  Yale University, MD (Medicine)

Legal Studies and Business Ethics \ Management
  University of California, JD (Law)
Management
    New York University, JD (Law)

Marketing
    Cornell University, MS (Engineering)

Marketing \ Psychology
    Columbia University, MA (Social Science)

Operations and Information Management \ Bioengineering \ Biophysics
    Washington University in St. Louis, MD (Medicine)

Operations and Information Management \ History \ Modern Middle Eastern Studies
    University of Cambridge, MPhil in Public Policy

Statistics
    Northwestern University, PhD (Science)

Statistics \ Biology
    Imperial College London, MSC I (Epidemiology)