

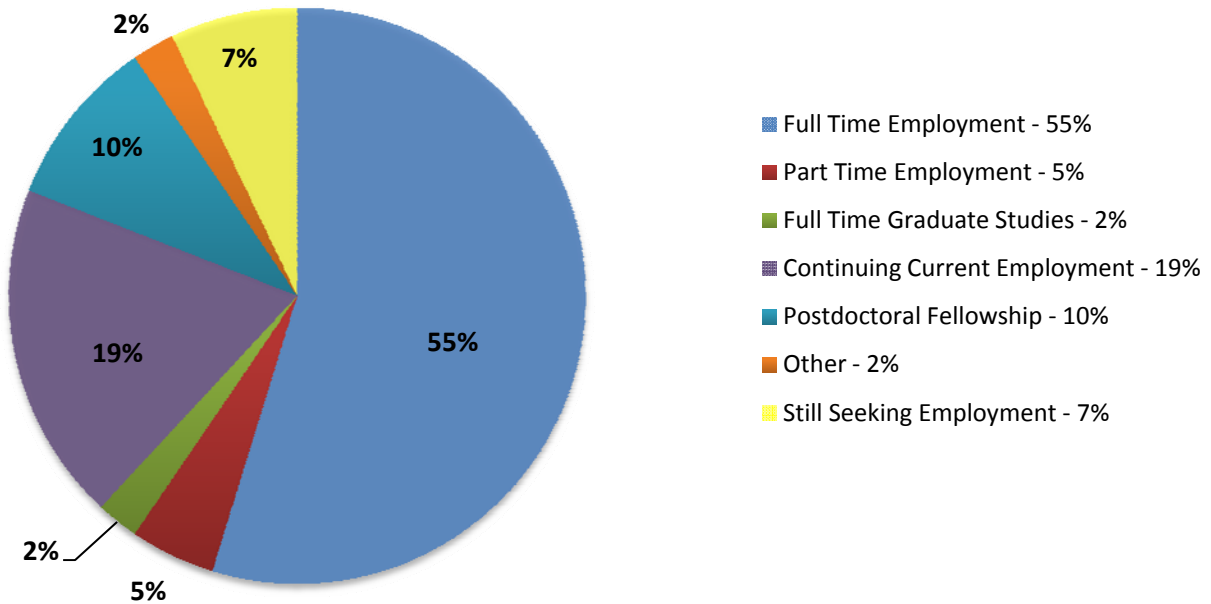
## School of Nursing MSN/PhD Career Plans Survey Class of 2010

### RESPONSE RATE

Master degrees given:	187
PhD's given:	13
Total number of degrees given:	200
Surveys returned:	42
Percentage of surveys returned:	21%

Each year, Career Services surveys recent School of Nursing graduates to learn of their post-graduation plans. This report summarizes information reported by December 2009, May 2010, & August 2010 graduates. Responses for the 2010 survey were collected between October 2010 and January 2011.

### CAREER PLANS

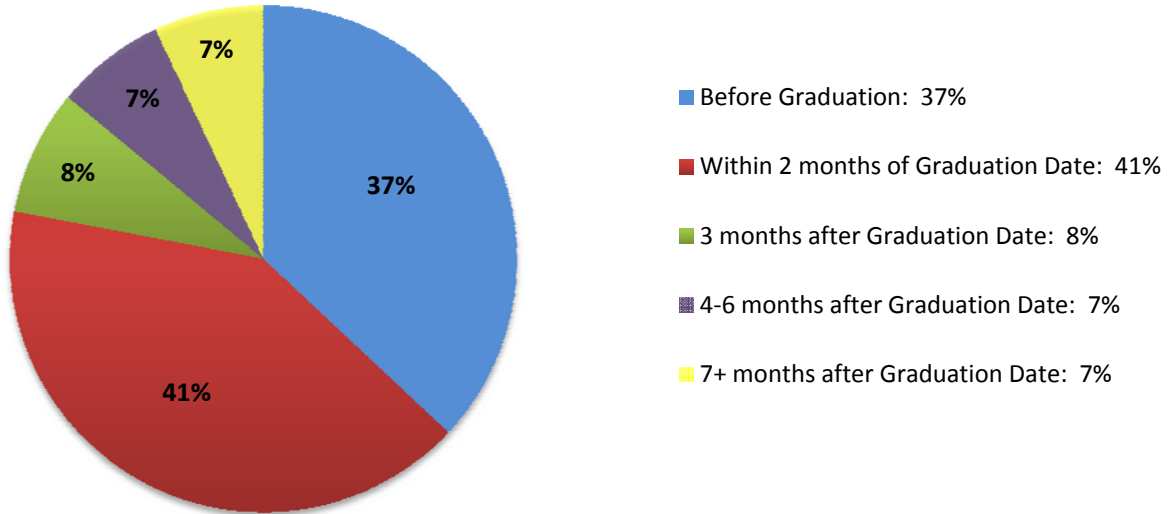


### JOB OFFER SUMMARY

69% of respondents included the number of job interviews they had and the number of offers they received. Of those who responded:

- 50%** of graduates received 1 job offer and went on an average of 1.3 interviews.
- 25%** of graduates received 2 job offers and went on an average of 2 interviews.
- 25%** of graduates received 3+ job offers and went on an average of 4 interviews.

### DATE OF JOB OFFER\*



\*Does not include offer dates of those students who indicated “Continuing Current Employment” as their career plan.

### SOURCE OF OFFER

Faculty Contact	28%
Current or prior employer, <b>not</b> related to field placement/internship	25%
Current or prior employer where you completed field placement/internship	19%
Online Job Board or Internet listing, <b>not</b> related to Career Services	19%
Professional Association’s Career Services, conference or job fair	6%
Staffing Agency or Headhunter	3%

### GEOGRAPHICAL BREAKDOWN OF ACCEPTED JOBS

Mid-Atlantic (including Philadelphia): 63%  
 Northeast (including New York): 14%  
 South: 14%  
 West: 6%  
 Midwest: 3%

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## POSITIONS ACCEPTED BY PROGRAM

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Below, positions accepted by 2010 graduates are arranged alphabetically by Program. The average salary is reported where 2 or more graduates indicated their annual full-time salary in their responses.

### **Adult Acute Care Nurse Practitioner**

Hospital of the University of Pennsylvania, Cardiac Surgery, Intensive Care Unit Nurse Practitioner, Philadelphia, PA  
Memorial Sloan Kettering Cancer Center, Breast Cancer Survivorship Program, Nurse Practitioner, New York, NY  
New York Presbyterian Hospital, Nursing, Staff Nurse, New York, NY  
New York Presbyterian Weill Cornell Medical Center, Radiology, Nurse Practitioner in Interventional Radiology, New York, NY

**Average Salary: \$90,825**

### **Adult Health Nurse Practitioner**

Hospital of the University of Pennsylvania, Inpatient Oncology, Oncology Nurse Practitioner, Philadelphia, PA  
Hospital of the University of Pennsylvania, Nursing, Clinical Nurse II, Philadelphia, PA  
University of Pennsylvania Health System, Orthopedic, Pre Admission Nurse Practitioner Coordinator, Philadelphia, PA  
New York Presbyterian Weill Cornell Medical Center, Pediatrics, Nurse Practitioner, Low Platelet Disorders, New York, NY

**Average Salary: \$86,000**

### **Family Health Nurse Practitioner**

Westside Family Healthcare, Family Medicine, Family Nurse Practitioner, Wilmington, DE

### **Health Leadership**

University of Pennsylvania, Abramson Cancer Center, Senior Clinical Monitor, Philadelphia, PA  
University of Pennsylvania, Cancer Center, Auditor, Philadelphia, PA  
University Of Pennsylvania, School of Nursing, Lecturer, Philadelphia, PA  
University of Pennsylvania School of Nursing, Living Independently for Elders (LIFE), Director of Education, Philadelphia, PA

**Average Salary: \$74,667**

### **Nurse Anesthesia**

Children's Hospital of Philadelphia, Anesthesiology, Certified Registered Nurse Anesthetist, Philadelphia, PA

### **Nurse-Midwifery**

Somers Point Obstetrics and Gynecology, Certified Nurse Midwife, Somers Point, NJ

### **Nursing Doctoral**

Louis Stokes Cleveland Veterans Affairs Medical Center, Education Services, Post-doctoral Fellow, Veterans Affairs Quality Scholars Program, Cleveland, OH  
University of Pennsylvania, Assistant Professor, Philadelphia, PA  
University of Pennsylvania, School of Nursing, Center for Health Equity, Postdoctoral Fellow, Philadelphia, PA

University of Pennsylvania, School of Nursing, Center for Health Outcomes and Policy Research, Post-Doctoral Fellow, Philadelphia, PA

University of Pennsylvania, School of Nursing, Lecturer B, Philadelphia, PA

University of Pennsylvania, School of Nursing, Women's Health Nurse Practitioner Program, Advanced Senior Lecturer, Program Director, Philadelphia, PA

University of Washington, School of Nursing, Postdoctoral Fellow, Seattle, WA

**Average Salary: \$47,548**

#### **Pediatric Acute/Chronic Care Nurse Practitioner**

Children's Medical Center of Dallas, Cardiovascular Intensive Care Unit, Pediatric Nurse Practitioner, Dallas, TX

New York Presbyterian Weill Cornell Medical Center, Women and Children's Health (Pediatric Intensive Care Unit), Registered Nurse, New York, NY

**Average Salary: \$94,000**

#### **Pediatric Critical Care Nurse Practitioner**

Children's Medical Center Dallas, Neurology/Trauma Pediatric Intensive Care Unit, Pediatric Critical Care Nurse Practitioner, Dallas, TX

Cook Children's, Pediatric Intensive Care Unit, Nurse Practitioner, Fort Worth, TX

Hershey Medical Center, Pennsylvania State Children's Hospital, Pediatric Intensive Care Unit, Pediatric Intensive Care Unit Nurse Practitioner, Hershey, PA

**Average Salary: \$98,100**

#### **Pediatric Nurse Practitioner**

Children's Hospital of Pennsylvania, Primary Care, Certified Pediatric Nurse Practitioner, Doylestown, PA

Pocono Medical Center, Nurse Family Partnership, Nurse Home Educator, East Stroudsburg, PA

**Average Salary: \$63,500**

#### **Pediatric Oncology Nurse Practitioner**

Children's National Medical Center, Neurology-Oncology, Pediatric Nurse Practitioner, Washington DC, DC

Victory Junction Camp, Medical Services, Clinical Directory, Randleman, NC

**Average Salary: \$76,798**

#### **Women's Health Nurse Practitioner**

Golden Gate Community Health, Women's Health, Clinician I, San Francisco, CA

Hospital of the University of Pennsylvania, Urology, Nurse Practitioner, Philadelphia, PA

Hospital of the University of Pennsylvania, Women's Health, Registered Nurse, Philadelphia, PA

Our Lady of Lourdes, Obstetrics and Gynecology, Nurse Practitioner, Camden, NJ

**Average Salary: \$71,000**

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## ADVICE FROM YOUR PEERS

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I applied to many jobs on main hospital websites and really did not get anywhere doing this. I very randomly found my current job through a posting on craigslist. After being hired, I found that most available jobs are not posted on the hospital systems' websites. It also seemed like jobs wanted you to already have your license/boards passed before applying for a position.

**Be confident in your abilities. You are a Penn student. You know what you are doing! Even if you are terrified, don't let the interviewer know it. Prepare questions before your experience. Have an idea of what you are looking for before you go in.**

Faculty contacts as well as preceptor contacts were how I was successful. Use those resources first. Please ask your adviser and faculty when you should be looking for a job. They did not volunteer any information regarding the job search and searching for a NP job is very different from an RN job. It's more through word of mouth and who you know. Also, you will have to seek out Career Services. Currently, I look on the NAPNAP website, both local and national, local hospitals, and just try to make as many connections as possible. As someone new to the area and not knowing anyone in the profession locally, keep in touch with your preceptors. Keep updating your resume and don't give up!

**Start looking about 3-4 months prior to your graduation date. Do your homework on the benefits/salary range and base it on your current work and prior work experiences. I was knowledgeable about the current Nurse Practitioner salaries for someone with my years of experience and nursing background before I started job searching and interviewing.**

Network with everyone you know who has connections in the health industry and check daily for new job postings and apply to all jobs that interest you, even if you don't think you have the experience or all the job qualifications. Make sure you have a suit or appropriate interview clothes because you might not have time to shop before you are called for an interview. Send a thank you letter or note immediately after the interview. Bring questions to the interview. That shows that you've done your research and that you're serious about pursuing the job opportunity.

**I applied to as many jobs as I could and went to all the interviews. As a new Nurse Practitioner many companies only offer interviews to experienced Nurse Practitioners. It is good to send thank you notes and be persistent with follow up.**

Technically, a postdoctoral appointment is a job offer with different criteria. I conducted a search of schools that had postdoc appointments in my research area of interest and then searched for faculty members who would be willing to mentor me. I contacted two directors and submitted my applications. I accepted the first offer that was made. Although I had several offers from other universities to apply to their programs, I formally applied to the two programs that were relevant to my research interests and career goal of transitioning into a faculty role immediately following my two-year appointment.

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May 2011