

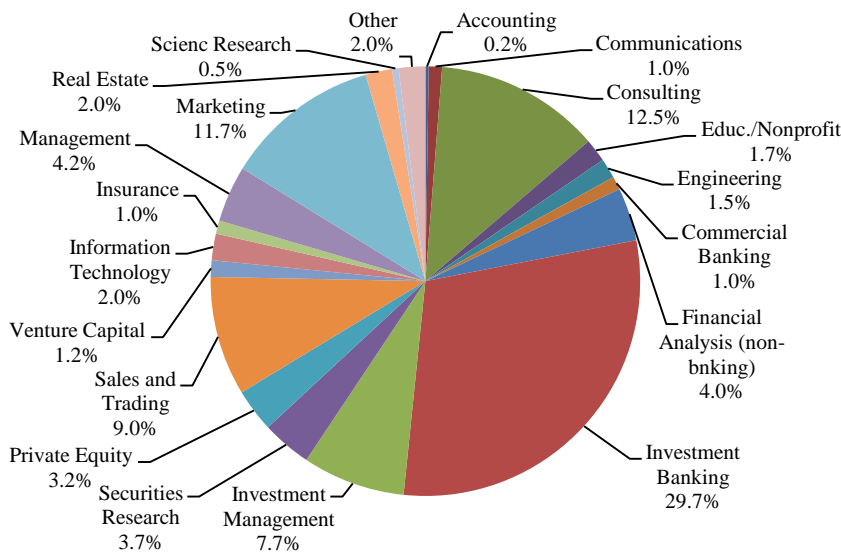
# WHARTON UNDERGRADUATE CLASS OF 2012 SUMMER 2011 EMPLOYMENT REPORT

Student responses were collected using an online survey. Of the 657 Wharton seniors scheduled to graduate during the 2011 - 2012 academic year, 406 completed the survey (61.8% response rate). Of those, 402 students indicated whether they were full-time employed, part-time employed, or participating in other activities.

Full-Time Employment		Part-Time Employment		Other Activities	
Number of Respondents:	385	Number of Respondents:	12	Number of Respondents:	5
Percent of Respondents:	95.8%	Percent of Respondents:	3.0%	Percent of Respondents:	1.2%
Paid Experience:	373	Paid Experience:	4	Research:	1
Unpaid Experience:	12	Unpaid Experience:	8	Started Own Business:	3
Number Reporting Salary:	318	Number Reporting Salary:	4	Travel:	1
Average Monthly Salary:	\$4,950	Average Monthly Salary:	*		
Average Hours Worked Per Week:	64	Average Hours Worked Per Week:	23		
Range of Hours:	35 - 120	Range of Hours:	10 - 30		

*\*Part-time month salary not reported due to insufficient data*

## Job Functions of Wharton Interns



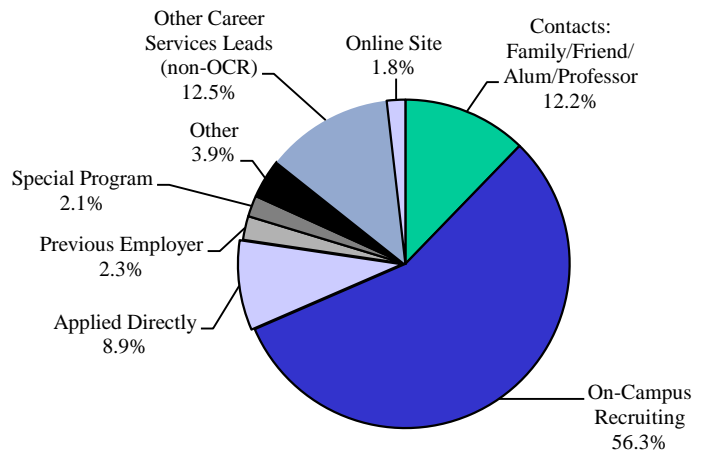
Most students from the Wharton Undergraduate Class of 2011 landed full-time, paid internships after their junior year, although some pursued part-time and/or unpaid opportunities.

Students interned in a wide array of job functions. Many worked in various areas of finance including investment banking, securities research, private equity, venture capital, investment management, non-banking financial analysis, and sales & trading. Consulting was also popular, with 12.5% interning in that field, as was marketing with 11.7% of students choosing it.

*Chart is based on data from both full-time and part-time positions.\**

## How Students Obtained Internships

The largest number of students landed their internships through the On-Campus Recruiting Program (56.3%) and a significant number found internships through other Career Services leads (12.5%). Networking was an instrumental search technique, with 12.2% finding their internship through a contact. In addition, some students found that applying directly to organizations was a useful strategy.



Prepared by Barbara Hewitt  
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University of Pennsylvania  
January 2012

## COMPENSATION

Salary statistics are based on those 318 students who worked full-time during the summer and reported salary data. Percentage of responses related to monthly salary are also based upon those 318 students.

### Average Monthly Summer Salary By School

SCHOOL OF ENROLLMENT	# OF RESPONDENTS	AVERAGE MONTHLY SALARY	MONTHLY SALARY RANGE
Wharton	210	\$4,957	\$738 - \$14,000
Wharton / College	55	\$4,827	\$968 - \$12,000
Wharton / Engineering	51	\$5,054	\$880 - \$12,000
Wharton / Nursing	2	*	*

### Average Monthly Summer Salary By Industry

INDUSTRY	# (%)	AVERAGE MONTHLY SALARY	MONTHLY SALARY RANGE
Accounting	1 (0.3%)	*	*
Communications	5 (1.6%)	\$2,072	\$1,600 - \$2,800
Consulting	43 (13.5%)	\$4,151	\$1000 - \$7,124
Energy	4 (1.3%)	\$2,650	\$2,480 - \$2,880
Financial Services	209 (65.7%)	\$5,704	\$840 - \$14,000
Healthcare	1 (0.3%)	*	*
Manufacturing	7 (2.2%)	\$3,306	\$2,800 - \$3,780
Insurance	5 (1.6%)	\$3,040	\$2,240 - \$4,000
Non-Profit / Education / Gov't.	5 (1.6%)	\$2,792	\$1,000 - \$8000
Other	1 (0.3%)	*	*
Retail / Wholesale	14 (4.4%)	\$2,537	\$1,600 - \$3,600
Other Services	5 (1.6%)	\$3,407	\$1,500 - \$5,333
Technology	18 (5.7%)	\$3,663	\$738 - \$6,152

\*Salary statistics not released for categories representing less than 1% of respondents

### Organizations Employing Five or More Wharton Interns

Goldman Sachs & Co.	35	UBS	9
Morgan Stanley	21	Blackstone Group	7
Credit Suisse	20	Boston Consulting Group	7
J.P. Morgan	16	Oliver Wyman	7
Barclays Capital	13	American Express	6
Citi	11	McKinsey & Company	6
BlackRock	10	Google	5
Bank of America Merrill Lynch	9	Microsoft	5

## Average Monthly Summer Salary By Job Type

Data includes 317 respondents who indicated job type, worked full-time and reported salary data.

JOB TYPE	# (%)	AVERAGE MONTHLY SALARY	MONTHLY SALARY RANGE
<b>ACCOUNTING</b>	<b>1 (0.3%)</b>	*	*
Internal Accounting	1 (0.3%)	*	*
<b>CONSULTING</b>	<b>44 (13.9%)</b>	<b>\$4,118</b>	<b>\$1,000 - \$7,124</b>
Management/Strategy	39 (12.3%)	\$4,075	\$1,000 - \$6,960
Research	2 (0.6%)	*	*
Technical / Information Systems	3 (1.0%)	*	*
<b>EDUCATION</b>	<b>2 (0.6%)</b>	*	*
Administration	1 (0.3%)	*	*
Teaching	1 (0.3%)	*	*
<b>ENERGY</b>	<b>1 (0.3%)</b>	*	*
Research	1 (0.3%)	*	*
<b>ENGINEERING</b>	<b>4 (1.2%)</b>	<b>\$3,740</b>	<b>\$880 - \$6,000</b>
Design	1 (0.3%)	*	*
Project Management	1 (0.3%)	*	*
Research & Development	2 (0.6%)	*	*
<b>FINANCE</b>	<b>198 (62.5%)</b>	<b>\$5,691</b>	<b>\$840 - \$14,000</b>
Commercial Banking / Lending	3 (1.0%)	*	*
Financial Planning & Analysis (non-banking)	11 (3.5%)	\$4,498	\$2,800 - \$8,000
Investment Banking Analyst	97 (30.6%)	\$6,321	\$968 - \$14,000
Investment Management / Counsel	28 (8.8%)	\$4,888	\$840 - \$8,000
Securities Research Analyst	13 (4.1%)	\$5,911	\$3,200 - \$11,200
Private Equity Analyst	13 (4.1%)	\$5,085	\$1,200 - \$7,800
Sales	8 (2.5%)	\$5,490	\$4,800 - \$6,400
Trading	21 (6.6%)	\$5,295	\$2,640 - \$8,800
Venture Capital Analyst	4 (1.3%)	\$4,250	\$2,000 - \$6,000
<b>HEALTHCARE</b>	<b>1 (0.3%)</b>	*	*
Healthcare Policy / Management	1 (0.3%)	*	*
<b>INFORMATION TECHNOLOGY</b>	<b>8 (2.5%)</b>	<b>\$4,050</b>	<b>\$1,000 - \$6,152</b>
Program Manager	1 (0.3%)	*	*
Programmer	1 (0.3%)	*	*
Software Developer / Engineer	6 (1.9%)	\$4,300	\$1,668 - \$6,152
<b>INSURANCE</b>	<b>4 (1.2%)</b>	<b>\$3,520</b>	<b>\$2,240 - \$4,240</b>
Actuarial	2 (0.6%)	*	*
Sales	1 (0.3%)	*	*
Underwriting	1 (0.3%)	*	*
<b>MANAGEMENT</b>	<b>8 (2.5%)</b>	<b>\$3,305</b>	<b>\$1,600 - \$5,200</b>
General Management	2 (0.6%)	*	*
Human Resources	1 (0.3%)	*	*
Operations	5 (1.6%)	\$3,848	\$2,600 - \$5,200

<b>MARKETING</b>	<b>33 (10.4%)</b>	<b>\$3,217</b>	<b>\$1,600 - \$8,800</b>
Buyer / Merchandising	7 (2.2%)	\$2,491	\$1,600 - \$2,800
Marketing Analysis	7 (2.2%)	\$3,066	\$1,600 - \$4,680
New Business Development	5 (1.6%)	\$4,190	\$1,600 - \$8,800
Product / Brand Management	13 (4.1%)	\$3,255	\$1,600 - \$4,800
Sales / Sales Management	1 (0.3%)	*	*
<b>NONPROFIT</b>	<b>1 (0.3%)</b>	*	*
Research	1 (0.3%)	*	*
<b>REAL ESTATE</b>	<b>7 (2.2%)</b>	<b>\$5,006</b>	<b>\$738 - \$9,600</b>
Development	1 (0.3%)	*	*
Property Management	1 (0.3%)	*	*
Real Estate Investment Analysis	5 (1.6%)	<b>\$6,317</b>	\$3,200 - \$9,600
<b>SCIENTIFIC RESEARCH</b>	<b>2 (0.6%)</b>	*	*
Biomedical	1 (0.3%)	*	*
Psychology	1 (0.3%)	*	*
<b>OTHER</b>	<b>3 (0.9%)</b>	*	*

\* Salary statistics are not released for categories representing less than 1% percent of respondents.

## Geographic Distribution of Interns

Includes 399 students who reported internship location.

<u>UNITED STATES</u>		<u>INTERNATIONAL</u>	
California	31	Belgium	1
Connecticut	5	Canada	2
Delaware	3	China (Hong Kong)	16
District of Columbia	3	France	2
Florida	3	India	2
Illinois	7	Japan	1
Kentucky	1	Singapore	7
Louisiana	1	South Korea	2
Maine	1	Spain	1
Maryland	1	Switzerland	2
Massachusetts	11	Thailand	1
Minnesota	6	United Arab Emirates	1
New Jersey	18	United Kingdom	2
New York	210		
North Carolina	2		
Ohio	3		
Pennsylvania	43		
Texas	3		
Washington	7		

*40 students (10% of respondents) reported completing internships outside of the United States*

## Date Internship Offer Was Received

Includes 382 students who reported when they received their offers.

Prior to January 2011	9.4%
January 2011 - February 2011	48.2%
March 2011	22.3%
April 2011	12.0%
May 2011	5.2%
June 2011 or later	2.9%

## **Internship Listings**

Students responding to the summer survey provided the name and location of the organizations they worked for, along with their job titles. The list is organized by student concentration and major (for dual degree students).

### **Wharton Degree Only**

#### **Accounting / Finance**

Bank of America Merrill Lynch, New York, NY: Analyst  
Bank of America Merrill Lynch, Palo Alto, CA: Summer Analyst  
Citi, Hong Kong, China: Summer Analyst  
Citi, New York, NY: Summer Analyst  
Credit Suisse, New York, NY: Summer Analyst  
Credit Suisse, New York, NY: Summer Analyst  
Credit Suisse, Singapore: Corporate Finance Summer Analyst  
Goldman Sachs, Calgary, Canada: Summer Analyst  
Goldman Sachs, New York, NY: Summer Analyst  
Goldman Sachs, New York, NY: Summer Analyst  
Goldman Sachs, New York, NY: Summer Analyst  
J.P. Morgan, Hong Kong, China: Summer Analyst  
J.P. Morgan, New York, NY: Summer Analyst  
Jefferies & Company, New York, NY: Summer Analyst  
Jigsaw English, Bangkok, Thailand: Founder  
Moelis & Co., Los Angeles, CA: Summer Analyst  
Morgan Stanley, New York, NY: Summer Analyst  
PricewaterhouseCoopers, Chicago, IL: Intern  
Relational Investors, San Diego, CA: Summer Analyst  
TD Bank, Philadelphia, PA: Analyst

#### **Accounting / Management**

Munich Reinsurance America, Inc., Princeton, NJ: Financial Management Audit Intern

#### **Accounting / Real Estate**

Hunting Hill Global Capital, New York, NY: Title Not Provided

#### **Actuarial Science**

New York Life Insurance Company, New York, NY: Actuarial Intern  
PricewaterhouseCoopers, New York, NY: AIMS Intern

#### **Business and Public Policy**

J.P. Morgan, New York, NY: Summer Analyst

#### **Business and Public Policy / Finance**

Credit Agricole, Paris, France: Intern  
Goldman Sachs, Hong Kong, China: Summer Analyst

#### **Business and Public Policy / Legal Studies and Business Ethics**

Decision Strategies International, Conshohocken, PA: Intern

#### **Business and Public Policy / Management**

Department of Homeland Security, Washington, DC: Policy Analyst Intern

#### **Business and Public Policy / Operations and Information Management**

Charles River Associates, New York, NY: Analyst Intern

#### **Business and Public Policy / Social Impact and Responsibility**

Penn Netter Center for Community Partnerships, Philadelphia, PA: Program Coordinator and Assistant Team Leader

**Entrepreneurship and Innovation / Finance**

Starbucks, Seattle, WA: Innovation and Strategy Intern

**Entrepreneurship and Innovation / Finance / Insurance and Risk Management**

Deutsche Bank, New York, NY: Summer Analyst - Leveraged Finance

**Environmental Policy and Management / Marketing**

DuPont, Wilmington, DE: Product Stewardship/Regulatory Affairs Intern

**Finance**

Aberdeen Asset Management, Philadelphia, PA: Intern  
Bank of America Merrill Lynch, New York, NY: Summer Analyst  
Barclays Capital Asia Ltd, Hong Kong, China: Summer Analyst  
Barclays Capital, Houston, TX: Summer Analyst  
Barclays Capital, Los Angeles, CA: Investment Banking Summer Analyst  
Barclays Capital, New York, NY: Summer Analyst  
Barclays Capital, New York, NY: Summer Analyst  
Barclays Capital, New York, NY: Summer Analyst, Investment Banking Division  
BHR Capital, LLC, New York, NY: Summer Analyst  
Blackstone Group, New York, NY: Summer Analyst  
Blackstone Group, New York, NY: Summer Analyst  
Boston Consulting Group, Chicago, IL: Summer Associate  
Broadband Capital Management, New York, NY: Investment Banking Summer Analyst  
Bryant Park Capital, Radnor, PA: Summer Analyst  
Citadel Securities, New York, NY: Investment Banking Summer Analyst  
Citi, Houston, TX: Summer Analyst  
Citi, New York, NY: Summer Analyst  
Citi, New York, NY: Summer Analyst  
Credit Suisse, Los Angeles, CA: Summer Investment Banking Analyst  
Credit Suisse, New York, NY: Title Not Provided  
Credit Suisse, New York, NY: Investment Banking Summer Analyst  
Credit Suisse, New York, NY: Summer Analyst  
Credit Suisse, Singapore: Summer Analyst  
Cross Properties, Philadelphia, PA: Summer Analyst  
Deutsche Bank, New York, NY: Analyst  
Drishtee, Noida, India: Intern  
First New York Securities, New York, NY: Summer Trading Intern  
GE Capital, Stamford, CT: Pricing Analyst  
Glenmede Trust Company, Philadelphia, PA: Summer Analyst  
Goldman Sachs, Chicago, IL: Summer Analyst  
Goldman Sachs, New York, NY: Summer Analyst  
Goldman Sachs, New York, NY: Summer Analyst  
Goldman Sachs, New York, NY: Summer Analyst  
Goldman Sachs, Philadelphia, PA: Financial Analyst  
Gunvor International, Geneva, Switzerland: Support for Trading Desk  
Harris Williams & Co., Boston, MA: Investment Banking Summer Analyst  
Liberty Mutual, Charlotte, NC: Contractor  
McKinsey & Company, New York, NY: Summer Business Analyst  
Moore Capital Management, New York, NY: Intern  
Morgan Stanley, New York, NY: Investment Banking Summer Analyst  
Morgan Stanley, New York, NY: Sales & Trading Summer Analyst  
Morgan Stanley, New York, NY: Summer Analyst  
Nomura Securities, New York, NY: Summer Analyst  
Schafer Cullen Capital Management, New York, NY: Equity Research Analyst Intern  
Summit Partners, Palo Alto, CA: Summer Associate  
Sursum Capital Management, Greenwich, CT: Summer Analyst  
UBS, New York, NY: Analyst  
UBS, New York, NY: Investment Banking Summer Analyst  
Wells Fargo, Charlotte, NC: Summer Analyst, Investment Banking

**Finance / Global Analysis**

Barclays Capital, New York, NY: Summer Analyst  
Citi, New York, NY: Analyst  
Credit Suisse, New York, NY: Investment Banking Analyst  
Deutsche Bank, New York, NY: Summer Analyst

**Finance / Health Care Management and Policy**

Argus Information & Advisory Services, White Plains, NY: Summer Analyst  
Charles River Associates, New York, NY: Analyst Intern  
J.P. Morgan, New York, NY: Investment Management Summer Analyst

**Finance / Health Care Management and Policy / Operations and Information Management**

Goldman Sachs, Jersey City, NJ: Summer Analyst

**Finance / Individualized Concentration (Wharton)**

Morgan Stanley, New York, NY: Summer Analyst

**Finance / Insurance and Risk Management**

UBS, New York, NY: Summer Analyst

**Finance / Insurance and Risk Management / Marketing**

Bank of America Merrill Lynch, Princeton, NJ: Summer Analyst

**Finance / Legal Studies and Business Ethics**

Accenture, Philadelphia, PA: Management Consultant Intern  
Barclays Capital, New York, NY: Investment Banking Summer Analyst  
Boston Consulting Group, Houston, TX: Summer Associate  
Morgan Stanley, New York, NY: Investment Banking Summer Analyst  
The Travelers Companies, Hartford, CT: Financial Management Leadership Development Program Intern

**Finance / Legal Studies and Business Ethics / Marketing**

Fidelity Investments, Boston, MA: Research Associate Intern

**Finance / Legal Studies and Business Ethics / Operations and Information Management**

Lazard Freres, New York, NY: Summer Analyst

**Finance / Management**

Barclays Capital, New York, NY: Summer Analyst  
Credit Suisse, New York, NY: Summer Analyst  
Credit Suisse, New York, NY: Summer Analyst  
Credit Suisse, San Francisco, CA: Summer Analyst  
General Mills, Dresher, PA: Business Management Associate Intern  
J.P. Morgan, New York, NY: Summer Analyst - M&A  
J.P. Morgan, Tokyo, Japan: Summer Analyst  
Lazard Freres, New York, NY: Investment Banking Summer Analyst  
Mercer, Philadelphia, PA: Human Capital Consulting Intern  
Monitor Group, Singapore: Summer Intern  
Morgan Stanley, New York, NY: Investment Banking Summer Analyst  
Morgan Stanley, New York, NY: Summer Analyst  
Morningstar, Inc., Horsham, PA: Intern  
Nomura Securities, New York, NY: Global Markets Summer Analyst  
Nomura Securities, New York, NY: Summer Analyst  
Prudential Financial, Newark, NJ: Investment Analyst, Alternative Products

**Finance / Management / Marketing**

AlixPartners, Boston, MA: Intern

**Finance / Management / Operations and Information Management**

Bain & Company, Chicago, IL: Associate Consultant Intern  
Mercer, Philadelphia, PA: Consulting Intern

**Finance / Management / Real Estate**

Blackstone Group, New York, NY: Analyst

**Finance / Marketing**

Accenture, Philadelphia, PA: Management Consulting Development Intern  
Amerasia Bank, New York, NY: Marketing Intern  
Blackstone Group, New York, NY: Summer Analyst  
CareCloud Corp, Miami, FL: Finance Intern  
Oliver Wyman, Boston, MA: Summer Consultant  
PNC Financial Services Group, Inc., Pittsburgh, PA: TM Global Product & SPG Summer Intern  
The Sage Group, LLC, Los Angeles, CA: Investment Banking Summer Analyst  
Time Inc., New York, NY: Marketing Innovation and Strategy Intern  
UBS, Hong Kong, China: Summer Analyst  
United By Blue, Philadelphia, PA: Marketing Intern

**Finance / Marketing / Operations and Information Management**

Deloitte Consulting, Philadelphia, PA: Summer Analyst  
Google, Mountain View, CA: BOLD Intern  
Libra Capital, New York, NY: Summer Analyst

**Finance / Marketing / Statistics**

NRG Energy, Princeton, NJ: Treasury Intern

**Finance / Marketing and Operations Management**

Bain & Company, New York, NY: Associate Consultant Intern

**Finance / Operations and Information Management**

American Express, New York, NY: Summer Analyst  
Audax Group, Boston, MA: Summer Analyst  
Bank of America Merrill Lynch, New York, NY: Summer Analyst  
BlackRock, New York, NY: Summer Analyst  
BlackRock, New York, NY: Summer Analyst  
BlackRock, San Francisco, CA: Summer Analyst  
Credit Suisse, New York, NY: Summer Analyst  
Dodge & Cox, San Francisco, CA: Summer Research Associate  
DRW Trading, Chicago, IL: Trading Assistant Intern  
Financo, Inc., New York, NY: Investment Banking Summer Analyst  
Goldman Sachs, Hong Kong: Summer Analyst  
Goldman Sachs, New York, NY: Summer Analyst (FIG)  
Goldman Sachs, Philadelphia, PA: Summer Financial Analyst  
HSBC, New York, NY: Analyst  
J.P. Morgan, New York, NY: Summer Analyst  
J.P. Morgan, New York, NY: Summer Intern  
Jefferies & Company, New York, NY: Summer Analyst  
Lazard Freres, New York, NY: Summer Analyst  
Macquarie Capital, New York, NY: Summer Analyst  
Morgan Stanley, New York, NY: IB Real Estate Analyst  
Oliver Wyman, New York, NY: Summer Consultant  
ProShares, Bethesda, MD: Intern Analyst for Strategy Division  
Sankaty Advisors - Bain Capital, Boston, MA: Summer Analyst  
SunGard Financial Systems, Wayne, PA: Title Not Provided  
UBS, New York, NY: Summer Analyst - Mergers & Acquisitions

**Finance / Operations and Information Management / Real Estate**

BlackRock, New York, NY: Summer Analyst  
Goldman Sachs, New York, NY: Summer Analyst

**Finance / Real Estate**

Bank of America Merrill Lynch, New York, NY: Summer Analyst  
Barclays Capital, New York, NY: Summer Analyst

Blackstone Group, New York, NY: Summer Analyst  
Dick's Sporting Goods, Pittsburgh, PA: Real Estate Market Research  
Goldman Sachs, New York, NY: Summer Analyst  
HFF, Chicago, IL: Intern  
Morgan Stanley, San Francisco, CA: Summer Analyst  
Oaktree Capital Management, Los Angeles, CA: Summer Analyst

**Finance / Social Impact and Responsibility**

Evercore Partners, New York, NY: Summer Analyst  
Goldman Sachs, Hong Kong, China: Sales & Trading Summer Intern  
Google, Mountain View, CA: BOLD Intern  
Macquarie Capital, New York, NY: Summer Analyst  
RBC Capital Markets, New York, NY: Summer Analyst

**Finance / Statistics**

BlackRock, New York, NY: Intern  
CPP Investment Board, Toronto, Canada: Portfolio Strategy Summer Analyst  
Sanford C Bernstein, New York, NY: Summer Research Associate

**Global Analysis / Marketing**

American Express, New York, NY: Marketing Analyst Intern

**Global Analysis / Marketing and Operations Management**

FINRA, New York, NY: Project Management

**Health Care Management and Policy**

TD Bank, Mount Laurel, NJ: Online Strategy Intern

**Health Care Management and Policy / Legal Studies and Business Ethics**

Jefferies & Company, New York, NY: Generalist Intern

**Individualized Concentration (Wharton)**

Corporate Executive Board, Washington, DC: Research Analyst  
Green Coast Enterprises, New Orleans, LA: Intern  
Sterling Brands, New York, NY: Strategy Intern

**Individualized Concentration (Wharton) / Management / Operations and Information Management**

Veebeam Corporation, Cambridge, MA: Director of Business Development and Marketing

**Individualized Concentration (Wharton) / Operations and Information Management / Statistics**

Oliver Wyman, New York, NY: Summer Consultant

**Insurance and Risk Management**

University of Pennsylvania, Philadelphia, PA: Summer Intern

**Legal Studies and Business Ethics / Management**

Kefren Capital, Madrid, Spain: Summer Analyst  
Saks Incorporated, New York, NY: Executive Excellence Program Intern

**Legal Studies and Business Ethics / Marketing**

Target Corporation, Minneapolis, MN: Merchandise Planning Business Analyst Intern  
Yellowbook, King of Prussia, PA: Digital Marketing Intern

**Legal Studies and Business Ethics / Real Estate**

Liberty Property Trust, Mount Laurel, NJ: Summer Analyst

**Management**

Credit Suisse, New York, NY: Summer Analyst  
Goldman Sachs, New York, NY: HCM Intern  
Holborn Corporation, New York, NY: Intern

Morgan Stanley, Hong Kong, China: Sales and Trading Summer Analyst  
Noumena, Seoul, South Korea: Instructor  
UBS Wealth Management, Weehawken, NJ: Intern

### **Management / Marketing**

American Express, New York, NY: Title Not Provided  
American Express, New York, NY: Summer Analyst  
BlackRock, Princeton, NJ: Defined Contribution Analyst  
Boston Consulting Group, New York, NY: Summer Associate  
BrandAsset Consulting, New York, NY: Brand Analyst Intern  
City of Philadelphia Healthy Carts Program, Philadelphia, PA: Analyst Intern  
Global Marketing Associates, Philadelphia, PA: International Marketing Intern  
Goldman Sachs, New York, NY: US Institutional Marketing Summer Analyst  
McKinsey & Company, Florham Park, NJ: Summer Business Analyst  
Oliver Wyman, New York, NY: Summer Consultant  
PricewaterhouseCoopers, Philadelphia, PA: Advisory Intern  
Sony Music Entertainment, New York, NY: Consumer Research Intern  
Target Corporation, Minneapolis, MN: Merchandising Business Analyst Intern

### **Management / Operations and Information Management**

Boston Consulting Group, Minneapolis, MN: Summer Analyst  
Deloitte, Washington, DC: Operations Intern  
HBO, New York, NY: Intern  
PricewaterhouseCoopers, New York, NY: Summer Consultant

### **Managing Electronic Commerce / Marketing and Operations Management**

Time Warner Cable, New York, NY: Digital Sales Intern

### **Marketing**

Caesar's Entertainment, Chester, PA: Cashier Supervisor/Income Control Specialist  
Credit Suisse, New York, NY: Biotech Team  
Dangerous Publishing, Philadelphia, PA: Marketing Strategy Intern  
Davenport Theatrical Enterprises, New York, NY: Online Marketing Intern  
DuPont, Wilmington, DE: Supply Chain Intern  
Lord & Taylor, New York, NY: Media Intern  
Morgan Stanley, New York, NY: Equity Analyst  
Oliver Wyman, New York, NY: Summer Consultant  
Portland Sea Dogs, Portland, ME: Assistant Group Sales Manager  
Procter & Gamble, Cincinnati, OH: Title Not Provided

### **Marketing / Operations and Information Management**

American Express, New York, NY: Corporate Planning and Analysis Intern  
Bank of America Merrill Lynch, Agoura Hills, CA: Business Analyst  
Haddad Brands, New York, NY: Off Price Intern  
Kraft Foods, Tarrytown, NY: Brand Management Summer Intern  
McKinsey & Company, Location Not Provided: Title Not Provided  
Revolution Prep, Santa Monica, CA: Branch Manager  
Target Corporation, Minneapolis, MN: Business Analyst Intern  
Time Inc, New York, NY: Research & Insights Intern  
University of Pennsylvania, Philadelphia, PA: NSO Coordinator  
Victoria's Secret Corporate, Columbus, OH: Marketing Strategy Intern  
World Fuel Services, Miami, FL: Global Operations Intern

### **Marketing / Retailing**

Abercrombie and Fitch, Columbus, OH: Merchandising Intern  
EA Sports, Orlando, FL: Marketing Intern

### **Marketing and Communication**

Disney-ABC Television Group, New York, NY: Intern  
National Australia Bank, New York, NY: Markets Analyst

### **Marketing and Communication / Operations and Information Management**

Starbucks, Seattle, WA: Food Category Specialist Intern

### **Marketing and Operations Management**

Donna Karan New York, New York, NY: International Sales Intern

Goldman Sachs, New York, NY: Summer Analyst

L'Oreal, New York, NY: Marketing Intern

Tennis Channel, Inc., New York, NY: Research and Ad Sales Intern

United Airlines, Chicago, IL: Merchandising and Ancillary Marketing Intern

### **Operations and Information Management**

Citi, Dubai, United Arab Emirates: Summer Analyst

Citi, New York, NY: Analyst

IBM, Somers, NY: Finance Intern

International Creative Management, Los Angeles, CA: Summer Intern

J.P. Morgan, New York, NY: Business Analyst

Target Corporation, Minneapolis, MN: Business Analyst Intern

### **Real Estate**

BMO Capital Markets, New York, NY: Intern

Goldman Sachs, New York, NY: Summer Analyst

### **Statistics**

BlackRock, New York, NY: Analyst

## **Wharton and College of Arts and Sciences Degrees**

### **Accounting / Biochemistry**

Osage Partners, Bala Cynwyd, PA: Analyst

### **Accounting / Finance / Economics**

BlackRock, New York, NY: Special Situations Group (Investment Analyst)

### **Accounting / Finance / International Studies and Business**

BlackRock, New York, NY: Summer Analyst

### **Business and Public Policy / Finance / International Studies and Business**

Boston Consulting Group, New York, NY: Summer Associate

### **Entrepreneurship and Innovation / Finance / International Studies and Business**

Morgan Stanley, New York, NY: Summer Analyst

### **Environmental Policy and Management / Chemistry**

DuPont, Wilmington, DE: Product Stewardship and Regulatory Intern

### **Finance / Biochemistry**

Deutsche Bank, New York, NY: Summer Analyst

### **Finance / Biological Basis of Behavior**

Quorum Consulting, San Francisco, CA: Healthcare Pricing and Reimbursement Intern

### **Finance / Biology**

Bank of America Merrill Lynch, Palo Alto, CA: Technology Investment Banking Summer Analyst

Barclays Capital, New York, NY: Summer Analyst

Endo Pharmaceuticals, Chadds Ford, PA: Intern

Goldman Sachs, New York, NY: Title Not Provided

Goldman Sachs, New York, NY: Summer Analyst

Moelis & Co., New York, NY: Summer Analyst

**Finance / East Asian Languages and Civilizations**

Boston Consulting Group, Singapore: Summer Associate

**Finance / Economics**

Evercore Partners, New York, NY: Summer Analyst

J.P. Morgan, Hong Kong, China: Summer Analyst

**Finance / Health Care Management and Policy / Biology**

Credit Suisse, New York, NY: Summer Analyst

KPMG, Montvale, NJ: Corporate Development Intern

**Finance / Hispanic Studies**

Citi, New York, NY: Title Not Provided

**Finance / History**

Goldman Sachs, New York, NY: Summer Analyst

**Finance / International Relations**

J.P. Morgan, New York, NY: Summer Analyst

**Finance / International Studies and Business**

Citi Global Markets, New York, NY: Summer Analyst

Lilja & Co., Zurich, Switzerland: Summer Analyst

RBC Capital Markets, New York, NY: Global Market Summer Analyst

The Sage Group, LLC, Los Angeles, CA: Summer Analyst

**Finance / International Studies and Business / Hispanic Studies**

Credit Suisse, New York, NY: Summer Analyst

**Finance / International Studies and Business / Mathematics**

Goldman Sachs, New York, NY: Summer Analyst

**Finance / Legal Studies and Business Ethics / Economics**

The Raine Group, New York, NY: Investment Banking Summer Analyst

**Finance / Management / International Studies and Business**

J.P. Morgan, New York, NY: Title Not Provided

UBS, Stamford, CT: Summer Analyst

**Finance / Marketing / English**

Goldman Sachs, New York, NY: Title Not Provided

**Finance / Mathematics**

Goldman Sachs, New York, NY: Summer Analyst

Morgan Stanley, New York, NY: Sales & Trading Summer Analyst

Promontory Financial Group, New York, NY: Intern

Susquehanna International Group, Philadelphia, PA: Assistant Trader

**Finance / Music**

BlackRock, Princeton, NJ: Summer Analyst

**Finance / Operations and Information Management / Economics**

HarperCollins Publishers, New York, NY: Digital Intern

**Finance / Operations and Information Management / International Studies and Business**

BCG, New York, NY: Summer Associates

J.P. Morgan, New York, NY: Summer Analyst

**Finance / Operations and Information Management / International Studies and Business / Psychology**

Monitor Group, Cambridge, MA: Consultant (Summer Intern)

**Finance / Operations and Information Management / Statistics / Mathematics**

Credit Suisse, New York, NY: Summer Analyst

**Finance / Philosophy**

J.P. Morgan, New York, NY: Summer Analyst

**Finance / Philosophy, Politics and Economics**

HSBC, Hong Kong, China: Summer Analyst

**Finance / Political Science**

Credit Suisse, New York, NY: Title Not Provided

**Finance / Psychology**

Bain & Company, Singapore: Associate Consultant Intern

Oliver Wyman (Financial Services), New York, NY: Summer Consultant

**Finance / Real Estate / International Relations**

Pegasus Capital Advisors, New York, NY: Private Equity Summer Analyst

**Finance / Real Estate / International Studies and Business**

Goldman Sachs, New York, NY: Summer Analyst

**Finance / Science, Technology and Society**

Gleacher & Company, New York, NY: Summer Analyst

**Finance / Statistics / Biology**

Goldman Sachs, New York, NY: Summer Analyst

**Finance / Statistics / Biology / Computer Science**

ZAIS Group, Red Bank, NJ: Analytics Intern

**Finance / Statistics / Mathematics**

Credit Suisse, New York, NY: Summer Analyst

**Health Care Management and Policy / Biology**

Children's Hospital of Philadelphia, Philadelphia, PA: Research Assistant

Dana-Farber Cancer Institute, Boston, MA: Intern

**Health Care Management and Policy / Management / International Studies and Business**

Leonard Davis Institute of Health Economics – University of Pennsylvania, Philadelphia, PA: Researcher

**Marketing / East Asian Languages and Civilizations**

TD Bank, Mount Laurel, NJ: Intern

**Marketing / History**

Dick's Sporting Goods, Pittsburgh, PA: Corporate Intern

**Marketing / International Studies and Business**

Google, Mountain View, CA: BOLD Intern

Macy's, New York, NY: Private Brands Intern

**Marketing / Operations and Information Management / International Studies and Business**

Macy's, New York, NY: Marketing Intern

National Center for Learning Disabilities, New York, NY: Development Intern

**Marketing / Psychology**

HSBC, Hong Kong, China: Summer Analyst

Macoll Communication Consulting, Seoul, South Korea: Intern

**Marketing / Management / International Studies and Business**

L'Oreal, New York, NY: Luxury Products Marketing Intern

**Operations and Information Management / Biology**

McKinsey & Company, Florham Park, NJ: Summer Business Analyst

**Operations and Information Management / History / Modern Middle Eastern Studies**

Qwiki, San Francisco, CA: Summer Business Analyst

**Operations and Information Management / International Studies and Business**

Fredericks Michael & Co, New York, NY: Summer Analyst

Goldman Sachs, New York, NY: Summer Analyst

IBM, Cambridge, MA: Commercial Sector Consultant Intern

**Operations and Information Management / Modern Middle Eastern Studies**

Accenture, New York, NY: Analyst Intern

**Operations and Information Management / Psychology**

PVH Corp., New York, NY: Planning/Retail Analyst Intern

**Statistics / International Studies and Business / Modern Middle Eastern Studies**

Wharton Social Impact Research Experience, Philadelphia, PA: Researcher

**Wharton and Engineering Degrees**

**Accounting / Finance / Applied Science - Computer Science**

Goldman Sachs, Singapore: Summer Analyst

Houlihan Lokey, New York, NY: Summer Financial Analyst

**Accounting / Finance / Bioengineering**

Morgan Stanley, Menlo Park, CA: Summer Analyst

**Accounting / Finance / Statistics / Computer Science**

J.P. Morgan, Singapore: Title Not Provided

**Accounting / Finance / Systems Engineering**

Goldman Sachs Asia, Hong Kong, China: Intern, Investment Banking Division

**Actuarial Science / Finance / Systems Science and Engineering**

Lazard Freres, New York, NY: Summer Analyst

**Business and Public Policy / Finance / Electrical Engineering**

ElectNext, Philadelphia, PA: Research and Communications Associate

**Entrepreneurship and Innovation / Marketing / Mechanical Engineering and Applied Mechanics**

American Express, New York, NY: Analyst

**Entrepreneurship and Innovation / Materials Science and Engineering**

Microsoft, Redmond, WA: Program Management Intern

**Finance / Applied Science - Biomedical Science**

LLR Partners, Philadelphia, PA: Summer Analyst

Morgan Stanley, Hong Kong, China: Investment Banking Summer Analyst

**Finance / Applied Science - Computer Science**

Blackstone Group, New York, NY: Summer Analyst

Macquarie Capital, New York, NY: Summer Associate

**Finance / Bioengineering**

BridesView, New York, NY: Business Development Intern  
Centerview Partners, New York, NY: Investment Banking Summer Analyst  
Morgan Keegan, New York, NY: Investment Banking Summer Analyst  
Morgan Stanley, New York, NY: Summer Analyst

**Finance / Chemical and Biomolecular Engineering**

General Mills, Minneapolis, MN: Financial Analyst Intern  
J.P. Morgan, New York, NY: Summer Analyst

**Finance / Computer and Information Science**

Evercore Partners, New York, NY: Analyst

**Finance / Computer Engineering**

Microsoft, Redmond, WA: Software Development Engineer in Test

**Finance / Computer Science**

Google, Mountain View, CA: Software Engineer Intern  
Morgan Stanley, Hong Kong, China: Summer Analyst  
Sagent Advisors, San Francisco, CA: Summer Analyst  
Tenlegs, New York, NY: Programmer  
Tudor Investments, Greenwich, CT: Software Developer - Intern  
Zynga, San Francisco, PA: Summer Intern

**Finance / Computer Science and Engineering**

Houlihan Lokey, Los Angeles, CA: Title Not Provided

**Finance / Management / Electrical Engineering / Integrated Product Design**

Microsoft, Seattle, WA: Finance Rotation Program Intern

**Finance / Management / Mechanical Engineering and Applied Mechanics**

Cross Atlantic Capital Partners, Philadelphia, PA: Summer Analyst  
RBC Capital Markets, New York, NY: Summer Analyst

**Finance / Marketing / Chemical and Biomolecular Engineering**

Domain Associates, Princeton, NJ: Summer Analyst

**Finance / Marketing and Operations Management / Bioengineering**

Standard Chartered Bank, Hong Kong, China: Intern

**Finance / Marketing and Operations Management / Systems Science and Engineering**

Ernst & Young, New York, NY: Intern

**Finance / Materials Science and Engineering**

Citi, New York, NY: Investment Banking Intern  
Goldman Sachs, London, United Kingdom: Title Not Provided  
PowerFlower Solar, Haddonfield, NJ: Marketing and Product Development

**Finance / Mechanical Engineering and Applied Mechanics**

Goldman Sachs, New York, NY: Title Not Provided  
Goldman Sachs, San Francisco, CA: Summer Analyst  
SunEdison, Belmont, CA: Mechanical Engineer  
Susquehanna International Group, Philadelphia, PA: Assistant Trader Intern  
UBS, New York, NY: Summer Analyst

**Finance / Operations and Information Management / Systems Science and Engineering**

McKinsey & Company, New York, NY: Summer Business Analyst

**Finance / Statistics / Computer Science**

Citadel, Philadelphia, PA: Summer Analyst

**Finance / Systems Engineering**

Morgan Stanley, New York, NY: Title Not Provided

**Finance / Systems Science and Engineering**

Barclays Capital, New York, NY: Sales & Trading Summer Analyst

Blackstone Group, New York, NY: Summer Analyst

Cross Atlantic Capital Partners, Wayne, PA: Summer Analyst

Jamison Capital Partners, New York, NY: Summer Analyst

Nomura Securities, New York, NY: Summer Analyst

UBS, San Francisco, CA: Summer Analyst

**Finance / Systems Science Engineering**

Barclays Capital, New York, NY: Summer Analyst

Morgan Stanley, London, United Kingdom: Summer Analyst

**Individualized Concentration (Wharton) / Operations and Information Management / Systems Science**

Ferranti Computer Systems, Antwerp, Belgium: Energy and Utilities Market Analyst

**Management / Applied Science - Computer Science**

Gati Limited, Hyderabad, India: Management Trainee

**Management / Bioengineering**

Oliver Wyman, New York, NY: Summer Consultant

**Management / Computer Science**

Google, Mountain View, CA: Associate Product Manager

**Management / Marketing / Computer and Information Science**

Microsoft, Redmond, WA: Associate Product Manager Intern

**Management / Marketing and Operations Management / Bioengineering**

MINATEC, Grenoble, France: Intern

**Management / Mechanical Engineering and Applied Mechanics**

Boston Consulting Group, Boston, MA: Summer Associate

**Marketing / Digital Media Design**

Electronic Arts, Redwood City, CA: Software Engineer Intern

**Marketing / Mechanical Engineering and Applied Mechanics**

Hurstland Farm Inc, Midway, KY: Maintenance Foreman

**Marketing / Operations and Information Management / Computer Science**

Microsoft, Redmond, WA: Program Manager Intern

**Marketing / Systems Science and Engineering**

Ayuda Community Center, Philadelphia, PA: Intern

**Marketing and Operations Management / Applied Science - Computer Science**

Bank of America Merrill Lynch, New York, NY: Technology Analyst Intern

**Operations and Information Management / Computer Science**

Street Solutions Inc., Jersey City, NJ: Software Development Intern

**Statistics / Systems Science and Engineering**

McKinsey & Company, New York, NY: Title Not Provided

## **Wharton and Nursing Degrees**

### **Finance / Health Care Management and Policy / Nursing**

Morgan Stanley, Hong Kong, China: Global Capital Markets Summer Analyst

### **Health Care Management and Policy / Operations and Information Management / Nursing**

HSBC, New York, NY: Summer Analyst