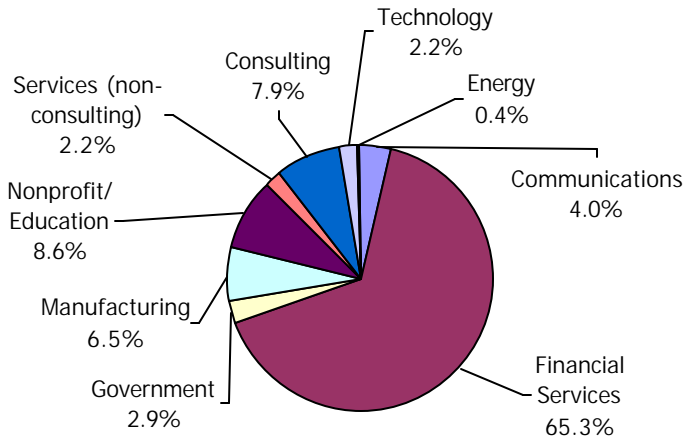


# WHARTON UNDERGRADUATE CLASS OF 2005 SUMMER EMPLOYMENT REPORT

Surveys were given to seniors who attended fall On-Campus Recruiting Orientations; responses were also collected using an online version of the survey. Of the 649 seniors scheduled to graduate during the 2004-2005 academic year, 276 completed the survey (42.5% response rate).

Full-Time Employment		Part-Time Employment	
Number of Respondents:	261	Number of Respondents:	15
Percent of Respondents:	94.6%	Percent of Respondents:	5.4%
Number Reporting Salary:	225	Number Reporting Salary:	4
Average Monthly Salary:	\$3406	Average Monthly Salary:	\$970
Average Hours Worked Per Week:	58.0	Average Hours Worked Per Week:	23.2
Range of Hours:	35 -120	Range of Hours:	15 - 32
<i>(Five stipends under \$800 not included.)</i>		<i>(One stipend under \$400 not included.)</i>	

## INDUSTRIES EMPLOYING WHARTON INTERNS



### ADVICE FROM THE CLASS OF 2005

*Talk to as many people [as possible] in the company and industry that you are interested in.*

*If you want to work in a specific geographic region, make sure you express your interest more than just superficially.*

*Choose your job based on whether or not it will provide you with good experience and interesting projects.*

## HOW STUDENTS OBTAINED INTERNSHIPS

### MORE ADVICE....

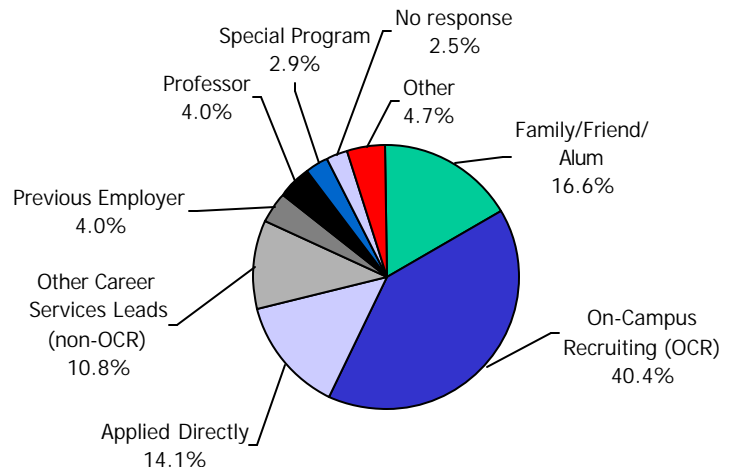
*Use all your connections!*

*Be persistent when applying to jobs not via On-Campus Recruiting.*

*Be open to non-paid internships.*

*Utilize as many avenues as possible.*

*It is perfectly alright not to depend on On-Campus Recruiting.*



Prepared by Sharon Fleshman, Career Counselor, Career Services, University of Pennsylvania, February 2005.

## Compensation

Salary statistics are based on those 225 students who worked full-time during the summer and reported salary data. Percentages of responses related to monthly salaries are also based upon those 225 students.

### AVERAGE MONTHLY SUMMER SALARY BY SCHOOL

SCHOOL OF ENROLLMENT	# of RESPONDENTS	AVERAGE MONTHLY SALARY*	MONTHLY SALARY RANGE
Wharton	125	\$3,200	\$920 - \$5,200
Wharton/College	35	\$3,300	\$1,000 - \$6,078
Wharton/Engineering	65	\$3,862	\$1,240 - \$5,768

### AVERAGE MONTHLY SUMMER SALARY BY INDUSTRY

INDUSTRY	# (%)	AVERAGE MONTHLY SALARY*	MONTHLY SALARY RANGE
COMMUNICATIONS	6 (2.7%)	\$1,527	\$1,200 - \$2,000
CONSULTING	17 (7.5%)	\$2,971	\$1,400 - \$5,000
ENERGY	1 (0.4%)	**	**
FINANCIAL SERVICES	159 (70.8%)	\$3,750	\$1,000 - \$6,078
GOVERNMENT	4 (1.8%)	\$1,448	\$1,000 - \$2,400
MANUFACTURING	15 (6.6%)	\$3,011	\$1,920 - \$4,000
NON-PROFIT	14 (6.2%)	\$1,632	\$920 - \$3,250
SERVICES (non-consulting)	3 (1.3%)	\$1,808	\$1,425 - \$2,400
TECHNOLOGY	6 (2.7%)	\$4,629	\$2,240 - \$5,768

\*Five stipends under \$800 not included.

\*\* Salary statistics are not released for industries representing less than three respondents

### ORGANIZATIONS EMPLOYING 3 OR MORE INTERNS:

Citigroup	22	Microsoft	6
Goldman Sachs & Co.	12	Credit Suisse First Boston	4
University of Pennsylvania	11	Morgan Stanley	4
Banc of America Securities	8	Wells Fargo	4
JPMorgan Chase	8	Bear Stearns	3
Lehman Brothers	8	Houlihan Lokey Howard & Zukin	3
UBS	8	HSBC	3
Merrill Lynch	7	MBNA America Bank	3
American Express	6	Pepsi-Co	3
Deutsche Bank	6		

**SALARIES BY JOB TYPE** – Includes the 225 respondents working full-time who reported salary figures

JOB TYPE	# (%)	AVERAGE MONTHLY SALARY	MONTHLY SALARY RANGE
<b>ACCOUNTING</b>	<b>7 (3.1%)</b>	<b>\$2,999</b>	<b>\$1,425 - \$4,384</b>
Internal Accounting	4 (1.8%)	\$2,553	\$1,425 - \$3,800
Public Accounting	3 (1.3%)	\$3,595	\$3,200 - \$4,384
<b>COMMUNICATIONS</b>	<b>1 (0.4%)</b>	*	*
Journalism/Other Writing	1 (0.4%)	*	*
<b>CONSULTING</b>	<b>13 (5.8%)</b>	<b>\$3,408</b>	<b>\$2,000 - \$5,200</b>
Management/Strategy	9 (4.0%)	\$3,698	\$2,080 - \$5,200
Research	2 (0.9%)	*	*
Technical/Information Systems	2 (0.9%)	*	*
<b>ECONOMICS</b>	<b>1 (0.4%)</b>	*	*
Economic Research/Econometrics	1 (0.4%)	*	*
<b>EDUCATION</b>	<b>2 (0.9%)</b>	*	*
Administration	1 (0.4%)	*	*
Research	1 (0.4%)	*	*
<b>ENGINEERING</b>	<b>6 (2.7%)</b>	<b>\$3,507</b>	<b>\$1,600 - \$4,800</b>
Manufacturing/Production	1 (0.4%)	*	*
Project Management	1 (0.4%)	*	*
Quality Assurance	1 (0.4%)	*	*
Research and Development	3 (1.3%)	\$3,200	\$1,600 - \$4,800
<b>FINANCE</b>	<b>131 (58.4%)</b>	<b>\$3,767</b>	<b>\$1,000 - \$6,078</b>
<b>Commercial Banking</b>			
Commercial Lending	3 (1.3%)	\$3,832	\$3,497 - \$4,000
Investment Analysis	2 (0.9%)	*	*
<b>Corporate Finance (non-banking)</b>			
Financial Planning & Analysis	11 (4.9%)	\$3,209	\$2,000 - \$5,200
<b>Financial Management/Marketing</b>			
Financial Services Marketing	1 (0.4%)	*	*
Investment Management/Counsel	14 (6.2%)	\$3,365	\$1,260 - \$4,584
<b>Investment Analysis</b>			
Capital/Money Markets Analyst	8 (3.5%)	\$4,243	\$2,560 - \$5,000
Financial Analyst (Generalist)	46 (20.4%)	\$3,892	\$1,000 - \$5,200
Mergers & Acquisitions Analyst	15 (6.6%)	\$4,162	\$3,200 - \$4,600
Public Finance Analyst	3 (1.3%)	\$4,693	\$4,231 - \$6,078
Risk and Foreign Exchange Analyst	1 (0.4%)	*	*
Securities Research Analyst	7 (3.1%)	\$3,377	\$2,200 - \$4,800
Venture Capital Analyst	3 (1.3%)	\$3,067	\$2,000 - \$4,000
<b>Sales and Trading</b>			
Sales	6 (2.7%)	\$3,860	\$3,200 - \$4,240
Trading	11 (4.9%)	\$3,295	\$2,000 - \$4,400
<b>GOVERNMENT</b>	<b>3 (1.3%)</b>	<b>\$1,131</b>	<b>\$1,000 - \$1,200</b>
Policy Research/Analysis	3 (1.3%)	\$1,131	\$1,000 - \$1,200

\*Salary statistics are not released for categories representing less than three respondents.

**SALARIES BY JOB TYPE** (continued)

JOB TYPE	# (%)	AVERAGE MONTHLY SALARY	MONTHLY SALARY RANGE
<b>INFORMATION SYSTEMS/ COMPUTER SCIENCE</b>	<b>6 (2.7%)</b>	<b>\$3,620</b>	<b>\$1,600 - \$4,600</b>
Database Management	1 (0.4%)	*	*
Software Design & Development	2 (0.9%)	*	*
Systems Programming	1 (0.4%)	*	*
Technical Writing	1 (0.4%)	*	*
Web Design/Development	1 (0.4%)	*	*
<b>INSURANCE</b>	<b>5 (2.2%)</b>	<b>\$2,968</b>	<b>\$1,920 - \$3,400</b>
Actuarial	2 (0.9%)	*	*
Benefits & Pension Planning	1 (0.4%)	*	*
Risk	2 (0.9%)	*	*
<b>MANAGEMENT</b>	<b>10 (4.4%)</b>	<b>\$3,811</b>	<b>\$1,960 - \$5,768</b>
General Management	5 (2.2%)	\$4,358	\$1,960 - \$5,768
Human Resources/Labor Relations	3 (1.3%)	\$3,360	\$2,400 - \$3,840
Management Training	1 (0.4%)	*	*
Operations Management	1 (0.4%)	*	*
<b>MARKETING</b>	<b>27 (12.0%)</b>	<b>\$2,580</b>	<b>\$920 - \$5,200</b>
Account Management	5 (2.2%)	\$1,536	\$1,000 - \$2,880
Buyer/Merchandising	1 (0.4%)	*	*
Marketing Analysis	11 (4.9%)	\$3,051	\$920 - \$5,200
Marketing Research	3 (1.3%)	\$2,257	\$1,600 - \$3,250
Product/Brand Management	6 (2.7%)	\$3,010	\$2,500 - \$3,400
Sales/Sales Management	1 (0.4%)	*	*
<b>NOT FOR PROFIT</b>	<b>4 (1.8%)</b>	<b>\$1,420</b>	<b>\$920 - \$1,760</b>
Administration	1 (0.4%)	*	*
Research	3 (1.3%)	\$1,427	\$920 - \$1,760
<b>OTHER</b>	<b>1 (0.4%)</b>	<b>*</b>	<b>*</b>
Other	1 (0.4%)	*	*
<b>REAL ESTATE</b>	<b>6 (2.7%)</b>	<b>\$3,470</b>	<b>\$1,920 - \$4,400</b>
Construction	1 (0.4%)	*	*
Investment Analysis	5 (2.2%)	\$3,780	\$2,400 - \$4,400
<b>SCIENTIFIC RESEARCH</b>	<b>1 (0.4%)</b>	<b>*</b>	<b>*</b>
Biomedical (other)	1 (0.4%)	*	*
<b>SOCIAL SERVICES</b>	<b>1 (0.4%)</b>	<b>*</b>	<b>*</b>
Direct Service (non-medical)	1 (0.4%)	*	*

\* Salary statistics are not released for categories representing less than three respondents.

## GEOGRAPHIC DISTRIBUTION OF INTERNS

Includes students who worked both full and part-time (276 total) who reported internship location.

UNITED STATES		INTERNATIONAL	
California	21	Brazil	1
Connecticut	2	China (incl Hong Kong)	11
D.C.	6	Costa Rica	1
Delaware	6	England	4
Florida	2	Japan	1
Hawaii	1	Kenya	1
Iowa	1	Korea	1
Illinois	3	Mexico	1
Massachusetts	7	Norway	1
Maryland	3	Romania	1
Michigan	1	Scotland	1
Missouri	1	Singapore	2
North Carolina	1	Turkey	1
New Jersey	14		
New York	126		
Ohio	2		
Pennsylvania	40		
Texas	2		
Utah	1		
Virginia	2		
Washington	6		
Wisconsin	1		

Twenty-seven students (9.8% of respondents) reported completing internships in 13 countries outside of the United States.

## DATE INTERNSHIP OFFER WAS RECEIVED

Prior to January 2004	7.6%
January - February 2004	27.1%
March 2004	28.7%
April 2004	19.0%
May 2004	12.4%
June 2004 or later	5.0%

## AVERAGE MONTHLY HOUSING COSTS

Housing costs were reported by students. Those who did not pay anything for housing are not included in this section.

Accommodation	# Respondents	Average Monthly Housing Cost	Range
Rented Apartment	107	\$801	\$250 - \$2,300
Dormitory	73	\$934	\$200 - \$2,800
Lived at Home	1	*	*
Other	4	\$755	\$100 - \$1,400

\* Housing statistics are not released for categories representing less than three respondents.

## SUMMER INTERNSHIP POSITIONS

Students responding to the summer survey provided the name and location of the organizations they worked for, along with their job titles. The list is organized by the student concentration and major (for dual-degree candidates).

### **WHARTON DEGREE ONLY**

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#### **ACCOUNTING**

Deloitte & Touche, Philadelphia, PA: Audit Intern  
Ernst & Young, New York, NY: Assurance Intern  
PricewaterhouseCoopers, New York, NY: Banking Intern

#### **ACCOUNTING/FINANCE**

Banc of America Securities, New York, NY: Summer Analyst  
Boston Colegio Universitario, San Jose, Costa Rica: English Teacher/Library Assistant  
David N. Deutsch & Co LLC, New York, NY: Summer Analyst  
PricewaterhouseCoopers, Boston, MA: Assurance Intern  
Signal Hill Capital, Baltimore, MD: Summer Analyst  
Woori Financial Group, Seoul, Korea: Intern

#### **ACCOUNTING/FINANCE/LEGAL STUDIES**

Soros Fund Management, New York, NY: Intern

#### **ACCOUNTING/FINANCE/REAL ESTATE**

Financo, New York, NY: Analyst

#### **ACCOUNTING/MANAGEMENT**

Monitor Group, New York, NY: Summer Intern

#### **ACCOUNTING/MANAGEMENT/OPERATIONS MANAGEMENT**

St. Joseph's Carpenter Society, Camden, NJ: Intern

#### **ACTUARIAL SCIENCE**

AXA Financial, New York, NY: Actuarial Intern

#### **ACTUARIAL SCIENCE/FINANCE**

Watson Wyatt, Philadelphia, PA: Summer Analyst

#### **BUSINESS AND PUBLIC POLICY**

Credit Suisse First Boston, New York, NY: Summer Analyst  
NJ Office of Smart Growth, Trenton, NJ: Summer Intern

#### **BUSINESS AND PUBLIC POLICY/MANAGEMENT**

KPMG CDD (Commercial Due Diligence), New York, NY: Summer Associate

#### **ENTREPRENEURSHIP/FINANCE**

CooperNeff, King of Prussia, PA: Trading Intern  
First Albany Capital, New York, NY: Summer Analyst

#### **FINANCE**

Abington Memorial Hospital, Abington, PA: Junior Accountant  
American Express, New York, NY: Analyst Intern  
Bain Capital, Boston, MA: Summer Analyst  
Banc of America Securities, Charlotte, NC: Summer Analyst  
Banc of America Securities, New York, NY: Summer Analyst  
Banc of America Securities, New York, NY: Summer Analyst  
Banc of America Securities, New York, NY: Summer Analyst  
Banc of America Securities, New York, NY: Summer Associate  
Blackstone, New York, NY: Summer Analyst  
Carnegie Investment Bank, Oslo, Norway: Analyst  
Citadel Investment Group, Chicago, IL: Research Analyst  
Citigroup, New York, NY: Summer Analyst  
Citigroup, New York, NY: Intern

Citigroup, New York, NY: Summer Analyst  
Citigroup, New York, NY: Summer Analyst  
Citigroup, New York, NY: Summer Analyst  
Citigroup, New York, NY: Summer Analyst  
Credit Suisse First Boston, Los Angeles, CA: Summer Analyst  
Deloitte & Touche, Los Angeles, CA: Summer Associate  
Deutsche Bank, London, England: Summer Analyst  
Deutsche Bank, New York, NY: Summer Analyst  
DRW Commodities, New York, NY: Trader Assistant  
Empire Marketing, Conshohocken, PA: Leader/Trainer  
FactSet Research Systems, New York, NY: Consulting Intern  
Federal Reserve Bank of New York, New York, NY: Summer Analyst  
GMAC, Walnut Creek, CA: Intern  
Goldman Sachs & Co., New York, NY: Summer Analyst  
Goldman Sachs & Co., New York, NY: Summer Analyst  
Houlihan Lokey Howard & Zukin, Los Angeles, CA: Generalist  
Jefferies & Co., New York, NY: Summer Analyst  
Johnson & Johnson, Raritan, NJ: Tax Finance Intern  
JPMorgan Chase, New York, NY: Summer Analyst  
Legacy Partners Group, New York, NY: Summer Analyst  
Lehman Brothers, Hong Kong, China: Summer Analyst  
Lehman Brothers, New York, NY: Summer Analyst  
Lehman Brothers, New York, NY: Summer Analyst  
Lehman Brothers, New York, NY: Summer Analyst  
Lehman Brothers, New York, NY: Summer Analyst  
Lehman Brothers, Tokyo, Japan: Title Not Provided  
MBNA America Bank, Wilmington, DE: Summer Associate  
Merrill Lynch, Hong Kong, China: Summer Analyst  
Merrill Lynch, New York, NY: Summer Analyst  
Microsoft, Redmond, WA: Financial Summer Analyst  
Milliman, Philadelphia, PA: Actuarial Intern  
Morgan Stanley, New York, NY: Summer Analyst  
Morgan Stanley, New York, NY: Summer Intern  
Off Wall Street Consulting Group, Boston, MA: Title Not Provided  
PNC Advisors, Philadelphia, PA: Intern  
SEI Investments, Oaks, PA: Intern  
Smith Barney, Salt Lake City, UT: Sales Assistant  
State Department - U.S. Agency for International Development, Washington, DC: Title Not Provided  
Stephen Financial Group, New York, NY: Summer Analyst  
Strategic Mindshare, Miami, FL: Research Associate  
Susquehanna International Group, Chicago, IL: Summer Intern/ Assistant Trader  
Susquehanna International Group, New York, NY: Summer Clerk  
TRKC Inc., Washington, DC: Intern  
UBS, New York, NY: Summer Analyst  
University of Pennsylvania, Finance Dept., Philadelphia, PA: Research Assistant  
University of Pennsylvania, Institute for Urban Research, Philadelphia, PA: Title Not Provided  
Wells Fargo, San Francisco, CA: Summer Analyst  
West Capital Management, Philadelphia, PA: Title Not Provided  
Willis, New York, NY: Intern  
Wilmington Trust Company, Wilmington, DE: Summer Intern  
York Entertainment, Sherman Oaks, CA: Acquisitions Intern

#### **FINANCE/HEALTHCARE MANAGEMENT & POLICY**

Banc of America Securities, New York, NY: Summer Analyst

**FINANCE/INSURANCE & RISK MANAGEMENT**

MBNA America Bank, Wilmington, DE: Finance Summer Associate

**FINANCE/LEGAL STUDIES**

American Express, New York, NY: Marketing Intern

**FINANCE/MANAGEMENT**

Ford Motor Co., Detroit, MI: Finance Summer Intern  
Goldman Sachs & Co., Los Angeles, CA: Summer Analyst  
Insight Venture Partners, New York, NY: Summer Analyst  
Paramount BioCapital Investments LLC, New York, NY: Analyst  
Reader's Choice Books, Inc., Fairfield, IA: Executive Assistant  
Wells Fargo, New York, NY: Summer Analyst  
WH Trading, Chicago, IL: Intern Clerk

**FINANCE/MARKETING**

L'Oreal USA, Clark, NJ: Intern  
Revlon Inc., New York, NY: Marketing Intern

**FINANCE/MARKETING/OPERATIONS MANAGEMENT**

OgilvyOne Worldwide, New York, NY: Summer Intern

**FINANCE/OPERATIONS MANAGEMENT**

Prudential Financial, Newark, NJ: Fixed Income Summer Analyst

**FINANCE/REAL ESTATE**

Bear Stearns, New York, NY: Summer Analyst  
Citigroup, New York, NY: Summer Financial Analyst  
Houlihan Lokey Howard & Zukin, New York, NY: Financial Analyst  
Merrill Lynch, New York, NY: Summer Investment Banking Analyst  
Weas Development, Milwaukee, WI: Title Not Provided

**FINANCE/STATISTICS**

Citigroup, New York, NY: Summer Analyst  
Citigroup, New York, NY: Analyst  
Jemmco Capital, New York, NY: Summer Analyst

**HEALTHCARE MANAGEMENT & POLICY/MANAGEMENT**

Congressional Hispanic Caucus Institute, Washington, DC: Fellow

**INSURANCE & RISK MANAGEMENT**

Cohen Bros, Philadelphia, PA: Intern

**MANAGEMENT**

Accenture, Philadelphia, PA: Analyst  
FactSet Research Systems, New York, NY: IB Consulting Intern  
Invest Cona Ltd, Bacau, Romania: Plant Manager  
JPMorgan Chase, Philadelphia, PA: Summer Analyst  
Merrill Lynch, New York, NY: Summer Analyst  
Pepsi-Co, Purchase, NY: Strategic Planning Intern  
Social Investment Forum, Washington, DC: Intern  
United Nations Development Programs (UNDP), Brasilia, Brazil: Intern  
University of Pennsylvania, Gastroenterology Dept., Philadelphia, PA: Title Not Provided  
University of Pennsylvania, Snider Entrepreneurial Center, Philadelphia, PA: Title Not Provided

**MANAGEMENT/LEGAL STUDIES**

Ernst & Young, Philadelphia, PA: Consulting Intern

**MANAGEMENT/MARKETING**

American Express, New York, NY: Marketing Analyst Intern  
American Express, New York, NY: Summer Analyst  
BBDO, Istanbul, Turkey: Strategic Planning Intern  
BBDO, New York, NY: Title Not Provided  
BNP Paribas, New York, NY: Junior Analyst  
Feed the Children, Nairobi, Kenya: Volunteer Consultant  
First Equity Card Corporation, North Wales, PA: Analyst

GAP Inc., San Francisco, CA: Distribution Analyst Intern  
Las Americas Immigrant Advocacy Center, El Paso, TX: Summer Intern  
Merrill Lynch, New York, NY: Summer HR Analyst  
Pepsi-Co, Purchase, NY: Marketing Intern  
Saks Fifth Avenue Enterprises, New York, NY: Merchandising Intern  
The Altus Group, Philadelphia, PA: Marketing Intern  
Time Warner Cable, Los Angeles, CA: S.T.A.R.S Intern

#### **MANAGEMENT/REAL ESTATE**

Wells Fargo, Los Angeles, CA: Summer Intern

#### **MARKETING**

American Express, New York, NY: Marketing Intern  
American Express, New York, NY: Summer Intern  
Bergdorf Goodman, New York, NY: Jewelry Buying Intern  
ChevronTexaco, San Ramon, CA: Gateways Global Marketing Intern  
JPMorgan Chase, Wilmington, DE: Summer Marketing Associate  
Kenneth A. Vercammen and Associates, PC, Edison, NJ: Law Clerk  
L'Oreal USA, New York, NY: Summer Marketing Explorer  
MBNA America Bank, Wilmington, DE: Summer Associate Program  
MFR Consultants, Philadelphia, PA: Marketing Assistant  
Soda-Club USA, Cherry Hill, NJ: Marketing Intern  
Taylor Nelson Sofres, Horsham, PA: Intern to Assistant Director  
The National Magazine Company, London, England: Marketing Assistant  
Times Square Alliance, New York, NY: Tourism Intern  
WNL and Associates, Los Angeles, CA: Title Not Provided  
ZS Associates, Princeton, NJ: Operations Research Intern

#### **MARKETING & COMMUNICATION**

Edward Jones, St. Louis, MO: Marketing Rotational Intern  
KRC Research, Washington, DC: Summer Intern  
O'Melveny & Myers, Los Angeles, CA: Expense Report Clerk  
PMK/HBH Public Relations, Manhattan, NY: Intern  
Stan Adler Associates, New York, NY: Intern  
University of Pennsylvania, Wharton Communications, Philadelphia, PA: Marketing Intern  
Virginia Tourism, Richmond, VA: Public Relations Intern

#### **MARKETING/OPERATIONS MANAGEMENT**

Avenue A/Razorfish, New York, NY: Marketing Associate

#### **OPERATIONS MANAGEMENT**

Capital One, Richmond, VA: Business Analyst  
Pepsi-Co, Purchase, NY: Business Intelligence Intern

#### **REAL ESTATE**

Diamond & Associates, Philadelphia, PA: Intern  
Procter & Gamble, Cincinnati, OH: Brand Management Intern  
Toll Brothers, Inc, Huntingdon Valley, PA: Assistant Project Manager  
University of Pennsylvania, College Houses & Academic Services, Philadelphia, PA: Title Not Provided

### **WHARTON AND COLLEGE OF ARTS AND SCIENCES DEGREES**

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#### **ACCOUNTING/INTERNATIONAL STUDIES AND BUSINESS**

Euromoney Institutional Investor PLC, London, England: Research Editor

#### **BUSINESS AND PUBLIC POLICY/COMPARATIVE LITERATURE/INTERNATIONAL RELATIONS**

Global Interdependence Center, Philadelphia, PA: Communications Coordinator

#### **BUSINESS AND PUBLIC POLICY/GERMAN**

A-C Reproductions, Philadelphia, PA: Driver

#### **BUSINESS AND PUBLIC POLICY/INTERNATIONAL STUDIES AND BUSINESS**

Etech Securities, Arcadia, CA: Investment Banking Intern

**FINANCE/ASIAN & MIDDLE EASTERN STUDIES**

Citigroup, Hong Kong, China: Summer Analyst

**FINANCE/ECONOMICS**

Credit Suisse First Boston, New York, NY: Summer Analyst

Dresdner Kleinwort Wasserstein, New York, NY: Analyst

HSBC, Hong Kong, China: Summer Analyst

**FINANCE/HISTORY**

Bear Stearns, New York, NY: Sales and Trading Summer Analyst

The Parthenon Group, Boston, MA: Summer Associate

**FINANCE/INTERNATIONAL RELATIONS**

Banc of America Securities, New York, NY: Summer Analyst

Citigroup, New York, NY: Summer Analyst

French Trade Commission in Hong Kong, Hong Kong, China: Intern

Jefferies & Co., New York, NY: Summer Intern

Touchstone Partners, Baltimore, MD: Summer Analyst

**FINANCE/INTERNATIONAL STUDIES AND BUSINESS**

Citigroup, Hong Kong, China: Summer Analyst

Citigroup, London, England: Summer Analyst

Citigroup, New York, NY: Summer Analyst

Citigroup, New York, NY: Summer Analyst

Goldman Sachs & Co., New York, NY: Summer Analyst

**FINANCE/LEGAL STUDIES/INTERNATIONAL STUDIES AND BUSINESS**

Touchstone Partners, Baltimore, MD: Analyst

**FINANCE/MANAGEMENT/FRENCH**

SES American, Princeton, NJ: Business Analyst

**FINANCE/MARKETING/ECONOMICS**

NYC 2012, New York, NY: Title Not Provided

**FINANCE/OPERATIONS MANAGEMENT/ENGLISH**

Boeing, Long Beach, CA: Finance Intern

**FINANCE/POLITICAL SCIENCE**

JPMorgan Chase, San Francisco, CA: Summer Corporate Finance Analyst

**FINANCE/PSYCHOLOGY**

Citigroup, New York, NY: Summer Analyst

Lehman Brothers, New York, NY: Summer START Analyst

**FINANCE/REAL ESTATE/INTERNATIONAL STUDIES AND BUSINESS**

Blackstone, New York, NY: Analyst

**FINANCE/STATISTICS/URBAN STUDIES**

Merrill Lynch, New York, NY: Summer Analyst

**MANAGEMENT/HISTORY**

Public Counsel, Los Angeles, CA: Undergrad Summer Clerk

**MANAGEMENT/INTERNATIONAL RELATIONS**

Endeavor, Mexico City, Mexico: Intern

**MANAGEMENT/INTERNATIONAL STUDIES AND BUSINESS**

Goldman Sachs & Co., Hong Kong, China: Summer Analyst

**MANAGEMENT/REAL ESTATE/INTERNATIONAL RELATIONS**

Lombard Odier Darier Hentsch, New York, NY: Intern

**MARKETING/ECONOMICS**

Hong Kong Government, Hong Kong, China: Intern

**MARKETING/ENGLISH**

Bain & Company, Boston, MA: Associate Consulting Intern

**MARKETING/OPERATIONS MANAGEMENT/HISPANIC STUDIES**

Gerson Lehrman Group, New York, NY: Intern

## **MARKETING/PSYCHOLOGY**

HSBC, Hong Kong, China: Trainee  
Shastra Properties, Edinburgh, Scotland: Intern

## **OPERATIONS MANAGEMENT/PSYCHOLOGY**

Metro Newspaper, Philadelphia, PA: Assistant Distribution Manager

## **REAL ESTATE/FRENCH**

MetLife Financial Advisors, Elmsford, NY: Intern

## **REAL ESTATE/FRENCH/INTERNATIONAL STUDIES AND BUSINESS**

W.P. Carey, New York, NY: Summer Associate

## **REAL ESTATE/INTERNATIONAL STUDIES AND BUSINESS/URBAN STUDIES**

Wells Fargo, Philadelphia, PA: Intern

## **STATISTICS/ECONOMICS**

Cornerstone Research, New York, NY: Summer Analyst

## **WHARTON AND ENGINEERING DEGREES**

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### **ACCOUNTING/FINANCE/INDIVIDUALIZED MAJOR**

Citigroup, New York, NY: Summer Analyst  
Financial Focus, LLC, Livingston, NJ: Summer Intern

### **ACCOUNTING/SYSTEMS SCIENCE & ENGINEERING**

IBM, White Plains, NY: Financial Analyst

### **DECISION PROCESSES/APPLIED SCIENCE IN COMPUTER SCIENCE**

Microsoft, Redmond, WA: Program Manager

### **ENTREPRENEURSHIP/FINANCE/COMPUTER SCIENCE AND ENGINEERING**

Microsoft, Redmond, WA: Program Manager Intern

### **ENVIRONMENTAL POLICY & MANAGEMENT/CHEMISTRY**

University of Pennsylvania, Chemical Engineering Dept., Philadelphia, PA: Research Intern

### **FINANCE/APPLIED SCIENCE IN BIOLOGICAL SCIENCE**

Goldman Sachs & Co., New York, NY: Summer Financial Analyst  
HSBC, Singapore: Intern  
Morgan Stanley, New York, NY: M&A Summer Analyst

### **FINANCE/BIOENGINEERING**

Bear Stearns, New York, NY: Summer Analyst  
University of Pennsylvania, Finance Dept., Philadelphia, PA: Research Assistant

### **FINANCE/BIOTECHNOLOGY**

JPMorgan Chase, New York, NY: Summer Analyst

### **FINANCE/COMPUTER SCIENCE AND ENGINEERING**

Goldman Sachs & Co., New York, NY: Summer Analyst  
Goldman Sachs & Co., New York, NY: Summer Analyst  
Institute of Research in Cognitive Science, Philadelphia, PA: Research Assistant  
Insurance Services Office, Jersey City, NJ: Actuarial Summer Intern  
Microsoft, Redmond, WA: Program Manager  
Microsoft, Redmond, WA: Program Manager  
Microsoft, Redmond, WA: Program Manager Intern  
Morgan Stanley, New York, NY: Summer Analyst  
UBS, City Not Provided, CA: Intern  
UBS, Los Angeles, CA: Summer Analyst  
UBS, Los Angeles, CA: Summer Analyst-Generalist

### **FINANCE/ELECTRICAL ENGINEERING**

Buckingham Research Group, New York, NY: Associate  
Houlihan Lokey Howard & Zukin, New York, NY: Investment Banking Summer Analyst  
JPMorgan Chase, New York, NY: Summer Analyst  
UBS, Stamford, CT: Summer Intern

**FINANCE/INDIVIDUALIZED MAJOR**

Deutsche Bank, New York, NY: Summer Analyst  
Goldman Sachs & Co., New York, NY: Summer Analyst  
Insight Venture Partners, New York, NY: Analyst  
JPMorgan Chase, New York, NY: Summer Analyst  
Monitor Group, Cambridge, MA: Summer Intern  
UBS, New York, NY: Summer Analyst

**FINANCE/LEGAL STUDIES/INDIVIDUALIZED MAJOR**

Citigroup, New York, NY: Analyst

**FINANCE/MECHANICAL ENGINEERING & APPLIED MECHANICS**

JPMorgan Chase, Singapore: Summer Analyst  
Spyglass Capital, Naples, FL: Assistant Trader  
United States Navy, Honolulu, HI: Midshipman

**FINANCE/MANAGEMENT/APPLIED SCIENCE IN COMPUTER SCIENCE**

Mercer Oliver Wyman, New York, NY: Consultant

**FINANCE/MANAGEMENT/BIOENGINEERING**

Citigroup, New York, NY: Summer Analyst

**FINANCE/MANAGEMENT/ELECTRICAL ENGINEERING**

Bain Capital, Boston, MA: Analyst  
Randall & Dewey Partners, Houston, TX: Analyst

**FINANCE/MANAGEMENT/INDIVIDUALIZED MAJOR**

Credit Suisse First Boston, New York, NY: Sales and Trading Summer Analyst  
Deutsche Bank, New York, NY: Summer Analyst  
Goldman Sachs & Co., New York, NY: Summer Analyst

**FINANCE/MANAGEMENT/SYSTEMS SCIENCE & ENGINEERING**

National City Bank, Cleveland, OH: Summer Analyst  
UBS, Hong Kong, China: Analyst

**FINANCE/OPERATIONS MANAGEMENT/SYSTEMS SCIENCE & ENGINEERING**

Citigroup, New York, NY: Summer Analyst  
Goldman Sachs & Co., San Francisco, CA: Summer Analyst  
Marks Baughan & Co., Conshohocken, PA: Investment Banking Summer Analyst

**FINANCE/STATISTICS/COMPUTER SCIENCE AND ENGINEERING**

Lehman Brothers, New York, NY: Summer Analyst

**FINANCE/SYSTEMS SCIENCE & ENGINEERING**

Citigroup, Hong Kong, China: Analyst  
Citigroup, New York, NY: Analyst  
Deutsche Bank, New York, NY: Summer Analyst  
Deutsche Bank, New York, NY: Summer Analyst  
First Equity Development, Westport, CT: Analyst  
UBS, New York, NY: Summer Analyst

**HEALTHCARE MANAGEMENT & POLICY/APPLIED SCIENCE IN BIOLOGICALSCIENCE**

University of Pennsylvania, Pathology & Laboratory Medicine, Philadelphia, PA: Title Not Provided

**HEALTHCARE MANAGEMENT & POLICY/BIOENGINEERING**

University of Pennsylvania, School of Medicine, Philadelphia, PA: Research Assistant

**MANAGEMENT/APPLIED SCIENCE IN BIOLOGICAL SCIENCE**

Bates White, Washington, DC: Summer Consultant  
Glasses for Humanity, New York, NY: Marketing and Business Development Intern

**MANAGEMENT/APPLIED SCIENCE IN COMPUTER SCIENCE**

Merrill Lynch, Jersey City, NJ: CFO Summer Analyst

**MANAGEMENT/MARKETING/COMPUTER SCIENCE AND ENGINEERING**

University of Pennsylvania, Summer Institute of Business & Tech., Philadelphia, PA: Title Not Provided

**MANAGEMENT/OPERATIONS MANAGEMENT/COMPUTER SCIENCE AND ENGINEERING**

Starcite, Inc., Philadelphia, PA: Programmer

**MANAGEMENT/SYSTEMS SCIENCE & ENGINEERING**

ZS Associates, Princeton, NJ: Business Information Specialist Intern

**MARKETING/SYSTEMS SCIENCE & ENGINEERING**

Therakos, a Johnson & Johnson Company, Exton, PA: Marketing Intern

**OPERATIONS MANAGEMENT/CHEMICAL & BIOMOLECULAR ENGINEERING**

Merck, West Point, PA: Title Not Provided

Rohm & Haas, Bristol, PA: Analyst

**OPERATIONS MANAGEMENT/COMPUTER SCIENCE AND ENGINEERING**

Dupont Capital Management, Wilmington, DE: Equity Systems Associate

Goldman Sachs & Co., New York, NY: Technology Analyst

**OPERATIONS MANAGEMENT/INDIVIDUALIZED MAJOR**

Johnson & Johnson, Skillman, NJ: Intern