

BRIAN S. WINDSOR

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EDUCATION

The Wharton School, University of Pennsylvania, Philadelphia, PA

Bachelor of Science in Economics, May 2009

Concentrations in Real Estate and Management

Real Estate GPA: 3.4 (3 courses: Real Estate Law, Real Estate Finance, and Real Estate/Public Policy)

RELATED EXPERIENCE

University of Pittsburgh Medical Center, Pittsburgh, PA - Summer 2008

Corporate Real Estate Department

Conducted NPV analysis of building being held and evaluated option scenarios resulting in recommendation to sell structure. Developed basis and suggestions for departmental operating procedures to be used in evaluation of UPMC Health System real estate holdings.

Oxford Development Company, Pittsburgh, PA - Summer 2007

Finance Department

Reviewed loan agreements and debt summary worksheets for Chief Financial Officer. Revised and updated software program to be used by property managers for yearly budgeting. Began company-wide implementation of program by training property managers to use software for budgets.

Bayer Corporation, Pittsburgh, PA - Summer 2006

Strategic Planning and Business Analysis - Fibers, Additives, and Rubber Division

Conducted extensive Internet and library market research for comprehensive database to be used by Bayer's chemical sales departments. Collaborated with special project team to implement initial phases of a cross-divisional project designed to identify untapped business opportunities and inefficiencies in chemical divisions.

ADDITIONAL EXPERIENCE

Pennsylvania Governor's School for International Studies, University of Pittsburgh, Pittsburgh, PA - Summer 2008

Business and Economics Resident Teaching Assistant

Served as advisor to business and economics students during five-week summer program and coordinated stock market simulation. Acted as Mexico ICONS (International Communications and Negotiations Simulation) coordinator guiding team of ten students through rigorous international computer-based simulation focusing on negotiations and diplomacy.

Fisher Hassenfeld College House, University of Pennsylvania, Philadelphia, PA - 2007 - Present

Resident Advisor

Mentor and plan social and educational programs and activities for 17 first-year students.

Sears, Roebuck, and Company, Bethel Park, PA - Summer 2005

Commissioned Salesman in Hardware Department

Received training in sales skills. Earned "Salesperson of the Week" award.

ACTIVITIES

- Chairman, Senior Gift Drive, Class of 2009
- Building Renovation Committee, University of Pennsylvania College Houses and Academic Services
- Admissions Office High School Outreach Program, University of Pennsylvania
- University of Pennsylvania Band
- Committee on Safety and Security, University of Pennsylvania
- Eagle Scout Award with Silver Palm
- Interests include public speaking, music, and historic building preservation