

KARIM ARGALA

3900 Irving Street, Box 101 ♦ Philadelphia, PA 19104 ♦ (215) 417-5555 ♦ argala@wharton.upenn.edu

OBJECTIVE

Position in international economic development

EDUCATION

Wharton School, University of Pennsylvania, Philadelphia, PA May 2009

- Candidate for Bachelor of Science in Economics
- Concentrations: Management and Global Analysis, University Minor: Art History
- GPA: 3.6/4.0
- Honors: Joseph Wharton Scholar, Benjamin Franklin Scholar

Selected Coursework:

- Emerging Economies, Comparative and International Legal Institutions, Business Policy, Corporate Finance, Financial and Managerial Accounting, Investment Management
 - **Advanced Study Project in Entrepreneurial Management (Graduate Level Course):** Identified international business development opportunities for local company specializing in interactive communications products and developed potential market entry strategies based on analysis.
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INTERNATIONAL EXPERIENCE

The Information Highway Group, Barcelona, Spain Summer 2008

Summer Intern, European Projects

- Assisted in writing proposals to receive funding for IT projects from the European Commission (Information Society Technologies Programme)
- Performed benchmarking and research regarding current electronic commerce business models
- Prepared business plan for potential client spin-off of online trading and brokerage service

University College, London, England Spring 2008

- Participated in semester abroad program sponsored by University of Pennsylvania

Japan-U.S. Senate Exchange Program, Sapporo, Japan Summer 2004

- Completed six-week homestay and cultural exchange program
 - Selected as scholarship recipient and youth ambassador for state of Ohio
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RESEARCH EXPERIENCE

Management Department, Wharton School, Philadelphia, PA Fall 2006 - Present

Teaching Assistant, MGMT 701, Professor John Smith

- Design structure and develop course content for both MBA and Executive MBA sections of MGMT 701: Strategic Planning and Control
- Coordinate team of research assistants
- Advise students on structure and process of formal case-writing

Research Assistant

- Wrote chapter of book with Professor Smith discussing strategy-making in high-velocity environments
 - Explored topic of "Disciplined Imagination" and its applications in strategy formulation
 - Developed full case studies with teaching notes for use in MBA courses in Strategic Management
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ACTIVITIES AND SKILLS

Penn International Business Volunteers, Secretary and Active Member Fall 2006 - Present

Wharton Entrepreneurship Conference, Undergraduate Chair of Logistics Fall 2006 - Present

Languages: Proficient in Spanish and fluent in Gujarati

Computer Skills: MS Office (Excel, Access, PowerPoint, and Word), Lexis-Nexis, Crystal Ball, HTML