Communications

Consulting
Education
Finance
Government
Healthcare
Hospitality
Legal Services
Manufacturing
Non-Profit
Real Estate
Retail
Technology
COMMUNICATIONS
University of Pennsylvania - Summer 2017

METHOD
How students obtained their accepted job or internship offers

<table>
<thead>
<tr>
<th>Method</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>On-Campus Recruiting (OCR)</td>
<td>18%</td>
</tr>
<tr>
<td>Other Career Services leads (non-OCR)</td>
<td>9%</td>
</tr>
<tr>
<td>Previous employer/internship</td>
<td>5%</td>
</tr>
<tr>
<td>Online database (Not Handshake / PennLink)</td>
<td>11%</td>
</tr>
<tr>
<td>Other</td>
<td>6%</td>
</tr>
<tr>
<td>Handshake / PennLink</td>
<td>9%</td>
</tr>
<tr>
<td>Penn-sponsored program</td>
<td>9%</td>
</tr>
</tbody>
</table>

AVERAGE MONTHLY SALARY

Full-Time: (30+ hrs/wk) $2,003

JOB FUNCTION BREAKDOWN

<table>
<thead>
<tr>
<th>Job Function</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Planning / Analysis</td>
<td>2%</td>
</tr>
<tr>
<td>New Business Dev.</td>
<td>2%</td>
</tr>
<tr>
<td>Journalism / Writing</td>
<td>10%</td>
</tr>
<tr>
<td>Management / Strategy</td>
<td>2%</td>
</tr>
<tr>
<td>Production</td>
<td>14%</td>
</tr>
<tr>
<td>Editing</td>
<td>3%</td>
</tr>
<tr>
<td>Software Developer</td>
<td>3%</td>
</tr>
<tr>
<td>Social Media</td>
<td>5%</td>
</tr>
<tr>
<td>Product / Brand Management</td>
<td>5%</td>
</tr>
<tr>
<td>Sales</td>
<td>8%</td>
</tr>
<tr>
<td>Public Relations</td>
<td>9%</td>
</tr>
<tr>
<td>Marketing Analysis / Research</td>
<td>12%</td>
</tr>
<tr>
<td>Analyst</td>
<td>2%</td>
</tr>
<tr>
<td>Design</td>
<td>2%</td>
</tr>
<tr>
<td>Other</td>
<td>8%</td>
</tr>
</tbody>
</table>

INDUSTRY BREAKDOWN

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advertising / PR</td>
<td>28%</td>
</tr>
<tr>
<td>Media / Entertainment</td>
<td>66%</td>
</tr>
<tr>
<td>Other</td>
<td>2%</td>
</tr>
<tr>
<td>Publishing</td>
<td>5%</td>
</tr>
</tbody>
</table>

TIMING
When students received their offers

<table>
<thead>
<tr>
<th>Month</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dec. 2016 or earlier</td>
<td>6%</td>
</tr>
<tr>
<td>Jan. 2017</td>
<td>7%</td>
</tr>
<tr>
<td>Feb.</td>
<td>12%</td>
</tr>
<tr>
<td>Mar.</td>
<td>29%</td>
</tr>
<tr>
<td>Apr.</td>
<td>32%</td>
</tr>
<tr>
<td>May 2017</td>
<td>14%</td>
</tr>
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</table>

94% of students received their offers during or after the spring semester

POSITIONS

<table>
<thead>
<tr>
<th>Company</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>51 Minds Entertainment</td>
<td>Intern</td>
</tr>
<tr>
<td>Abernathy MacGregor Group</td>
<td>Intern, Financial Corporate Communications</td>
</tr>
<tr>
<td>Agencia Africa</td>
<td>Summer Intern</td>
</tr>
<tr>
<td>Amal International Solutions</td>
<td>Marketing Associate</td>
</tr>
<tr>
<td>Asbury Park Press</td>
<td>News Intern</td>
</tr>
<tr>
<td>Authentic Brands Group</td>
<td>Fashion PR Intern</td>
</tr>
<tr>
<td>Badger and Winters</td>
<td>Account Management/ Strategy Intern</td>
</tr>
<tr>
<td>Barenholtz Productions, INC</td>
<td>Writer/Editor/Intern</td>
</tr>
<tr>
<td>CBS - The Late Show with Stephen Colbert</td>
<td>Production Intern</td>
</tr>
<tr>
<td>CBS Interactive</td>
<td>Business Intelligence Analyst</td>
</tr>
<tr>
<td>CBS Network News</td>
<td>Intern</td>
</tr>
<tr>
<td>Civic Entertainment Group</td>
<td>Intern</td>
</tr>
<tr>
<td>Close Concerns</td>
<td>Summer Associate</td>
</tr>
<tr>
<td>CMI Media Inc.</td>
<td>Social Media Intern</td>
</tr>
<tr>
<td>CNN</td>
<td>Intern</td>
</tr>
<tr>
<td>Comcast NBCUniversal</td>
<td>CORE Finance Intern</td>
</tr>
</tbody>
</table>

(See next page)
POSITIONS CONTINUED...

Comedy Central
Program Strategy Intern
Research Intern
Creative Artists Agency
Television Talent Intern
Current Entertainment
Creative Producer Intern
Curtis Brown, Ltd.
Literary Intern
CW Television Network
Marketing Intern
D Magazine
Ad Sales Intern
DiMassimo Goldstein
Strategy Intern
Discovery Communications
Intern
Talent Casting Intern
Dow Jones
Intern
Downtown Bookworks
Intern
Electronic Arts
Software Engineer
Entree Health
Strategy Intern
Falls Agency
Content Marketing Intern
FloSports, Inc.
Data Marketing Analyst
Forbes Media
Editorial Intern
Fox 26 Houston
Creative Services Intern
Fox Network
Intern
Fox News Channel
College Associate
G3 Partners
Marketing Strategy Intern
Glen Echo Group
Intern
Hearst
Marketing Communications Associate
Horizon Media
Intern
Social Design Intern
ICM Partners
Motion Picture Literary Intern
Jacket2
Editorial Intern
Jones Knowles Ritchie
Creative Account Management Intern
Kepler Group
Client Solutions Analyst
Technology & Data Services Intern
Makovsky
Intern
Marc Platt Productions
Development Intern
MediaPlace
Digital Marketing Intern
MOD Worldwide
Graphic Design Intern
National Public Radio (NPR)
Mobile Development Intern
NBC Universal - The Tonight Show
Starring Jimmy Fallon
Script and General Intern
NBCUniversal
Ad Sales Intern
Advertising Sales Intern
Corporate Finance Intern
Summer Intern
NBCUniversal Media, LLC
Intern
New Horizons Pictures
Film Development Intern
New Horizons Pictures Corporation
Intern
New York Times
Audience and Brand Engagement Intern
Experience Optimization Marketing Intern
Media Management Marketing Intern
Oath
Business Strategy Intern
Ogilvy & Mather
Account Management Intern
Original Force Animation
Writer’s Assistant
Paramount Pictures
Intern
PBS
Children’s Programming and Development Intern
Philadelphia Inquirer
Photographer
Philadelphia Magazine
Editorial Intern
RAG
Press Intern
Rebuild Group
Intern
Saatchi & Saatchi Wellness
Account Management Intern
Screenvision Media
Sales Planning Intern
Sesame Workshop
Content Research Intern
Showtime
Corporate Communications Intern
Sinclair Communications
PR & Marketing Intern
Sling TV
Brand Marketing Intern
Small Press Distribution
Marketing Intern
Socialtyze
Intern
Sydney Reising Creative
Public Relations Intern
The Advertising Council
Strategy and Evaluation Intern
The Daily Pennsylvanian
Business Manager
The FADER
Digital Marketing Intern
The Players' Tribune
PR/Marketing Intern
The Richards Group
Brand Planning Intern
The Walt Disney Company
Project Management Intern
The Weekly Standard
Reporter
thundr Media
Business Development Associate
Time Inc
Research & Insights
Time Out New York
Contributing Writer
Tourneau
Advertising/Marketing Intern
Twice The Speed
Intern
United Talent Agency
Summer Intern
Universal Music Group
Intern
Viacom
Marketing Intern
Post-Production Intern
Viacom/BET
Development Intern
Walt Disney Company
Summer Corporate Strategy & Business Development Analysts
Walt Disney Imagineering
Ride Mechanical Engineering Intern
Wednesday Agency
Intern
William Morris Endeavor
Summer Intern
Zynga
Software Engineering Intern
CONSULTING
University of Pennsylvania - Summer 2017

METHOD
How students obtained their accepted job or internship offers

AVERAGE MONTHLY SALARY
Full-Time: (30+ hrs/wk) $3,905

JOB FUNCTION BREAKDOWN

TIMING
When students received their offers

53% of students received their offers during or after the spring semester

POSITIONS

270 Strategies
Seasonal Communications Associate

33 North Partners
Associate

A.T. Kearney
Summer Business Analyst

Accenture
Analyst
Consulting Summer Analyst
Resources & Utilities Intern
Summer Intern

Accenture LLC
Strategy Analyst

Adams & Royer Consulting
Consulting Intern

Alda Communication Training Company
Intern

AlphaSights
Summer Associate

Bates White Economic Consulting
Summer Consultant

Bloomberg L.P
Tradebook SSEOMS Intern

Booz Allen Hamilton
Consulting Intern
Summer Games Intern

Boston Consulting Group
Research Analyst
Summer Associate (2)

CipherHealth
Account Strategy Intern

ClearView Healthcare Partners
Summer Analyst

CollegeVine
Product Development Intern

Compass Lexecon
Analyst
Summer Analyst

Council of Fashion Designers of America
Consultant

Dalberg
Summer Consultant

Daugherty Business Solutions
Software Engineering Intern

DayBlink Consulting
Summer Analyst

Deloitte
Audit & Assurance Intern
Summer Scholar Intern (12)
Tax Consultant Intern

Deloitte China
Financial Advisory Intern

Deloitte East Africa Ltd
Intern

(See next page)
POSITIONS CONTINUED...

Empyra
Business Development & Consulting Intern
End to End Analytics
Analytics Consulting Intern
eShoppportunity Growth Consulting
Growth Hacker
Excellis Health Solutions
Business Development Intern
Healthcare Business Development Intern
EY
Analyst Intern
Business Advisory Intern
Intern
FALCONI
Management Consultant
Summer Analyst
Summer Associate
Fenix Group International, LLC
Healthcare Analyst
Ferrilli
Data Scientist
FLM Harvestxc
Business Analyst Intern
Francis Biddle International
Undisclosed
GEI Consultants, Inc.
Web Design Intern
goetzpartners
Management Consulting Summer Associate
Greenwich Associates
Intern
Guidespoint
Consulting Research Intern
Research Intern
Guidespoint Global
Research Analyst Intern
Hamilton Place Strategies
Public Affairs Intern
Hanover Research
Market Research Intern
Heidrick & Struggles
Executive Search Intern
Summer Intern
ILC Africa
Summer Intern (2)
Ipsos
Summer Intern
Italia Innovation Program
Design Consultant
Kantar Vermeer
Summer Analyst
Kasirer Consulting, LLC
Government Relations Intern (2)
Korn Ferry Hay Group
Intern
KPMG
Management Consulting Intern
Strategy Consulting Intern
L.E.K. Consulting
Summer Associate
Linneman Associates
Research Analyst
Lippincott
Strategy Consultant Intern (2)
LiquidHub
Business Strategy Intern
Mastercard Advisors
Consulting Services Intern
McKinsey & Co.
Business Analyst (5)
Research Analyst (2)
MFR Consultants, INC
Associate
NERA Economic Consulting
Summer Research Associate
Nielsen
Human Resources Emerging Leader
NPD Group
Data Analyst
Oliver Wyman
Consulting Intern (2)
Parity Partners
Strategy, Ops & Analytics Intern
Parthenon-EY
Summer Associate
Trainee
Penmon
Intern
Pennsylvania Small Business Development Center
Summer Finance Intern
Petit Pousse
Marketing Intern
Pricewaterhouse Coopers (PwC)
Advisory Intern (3)
Healthcare Associate Intern
Management Consulting Intern (2)
Strategy Intern
Prophet Brand Strategy
Summer Associate (2)
Red Ventures
Strategic Analyst Intern
RegDesk
Intern
Richmond Rapids, Linda Sun Consulting
Coach/Office Assistant
S&P Global
Summer Corporate Ratings Analyst
Schoen Consulting
Intern
Sia Partners Management Consultants
Financial Consultant
Siegel+Gale
Summer Strategy Analyst
Signals Analytics
Business Analyst
Modeling & Analytics Intern
Source One Management Services, LLC
Data Science Intern
Strategy&, PwC
Associate Strategy Intern (2)
The Dedham Group
Summer Intern
The Nielsen Company
Professional Services Analytics Experience Intern
The Professional Development Group
Intern
The Raben Group
Intern
Trei and Company
Summer Analyst
TTI Success Insights
Intern
Whitman Insight Strategies
Intern
Whitmer & Worrall LLC
Intern
Willis Towers Watson
Health and Benefits Intern
Wolf Den Associates
Summer Associate
Yona Systems Group
Research Analyst
ZS Associates
Associate Intern
Business Analyst Intern
Strategy Insights & Planning Associate Intern
EDUCATION
University of Pennsylvania - Summer 2017

METHOD
How students obtained their accepted job or internship offers

AVERAGE MONTHLY SALARY
Full-Time: $1,779

TIMING
When students received their offers

INDUSTRY BREAKDOWN

POSITIONS

African Leadership University
Scale Up Intern
Air Force Research Laboratory
Research Intern
Auditory Research Lab
Undergraduate Researcher
Balloon-borne Large Aperture Submillimeter Telescope
Student Researcher
BlueStamp Engineering
Lead Instructor
Boston University - Amyloidosis Center
Research Assistant
Breakthrough of Greater Philadelphia
Teaching Fellow
Bridge to Enter Advanced Mathematics
TA/Counselor

Bridging the Gaps - Community Health Internship Program
Prescription Assistance Program Intern
Brown University
Resident Assistant
Brown University - PRIMO Lab
Undergrad Researcher
BSD Code Academy
Intern
Cambridge University
Research Assistant
Center for iPS Cell Research and Application
Research Intern
Center for Neuroengineering & Therapeutics
Undergraduate Research Assistant
Chinese University of Hong Kong
Student Attachment

(See next page)
## POSITIONS CONTINUED...

<table>
<thead>
<tr>
<th>Position</th>
<th>Location</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Columbia University - Lamont-Doherty Earth Observatory</td>
<td>Summer Research Intern</td>
<td></td>
</tr>
<tr>
<td>Columbia University - Lamont-Doherty Earth Observatory</td>
<td>Undergraduate Researcher</td>
<td></td>
</tr>
<tr>
<td>Come on Out Japan</td>
<td>English Mentor (2)</td>
<td></td>
</tr>
<tr>
<td>Crocker Lab</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>Drexel University - College of Medicine</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>EduBoston</td>
<td>Marketing Intern</td>
<td></td>
</tr>
<tr>
<td>Engineering Technology Innovation Center of Beijing</td>
<td>Policy Intern</td>
<td></td>
</tr>
<tr>
<td>ESAP</td>
<td>Residential Teacher’s Assistant (2)</td>
<td></td>
</tr>
<tr>
<td>Etonkids Educational Group</td>
<td>Research and Development Intern</td>
<td></td>
</tr>
<tr>
<td>Federacion Duranguense USA</td>
<td>Executive Volunteer</td>
<td></td>
</tr>
<tr>
<td>Federacion Duranguense USA</td>
<td>General Manager</td>
<td></td>
</tr>
<tr>
<td>Comunitaria Casa Durango</td>
<td>Campus Coordinator</td>
<td></td>
</tr>
<tr>
<td>Federation Early Learning Services</td>
<td>Camp Counselor</td>
<td></td>
</tr>
<tr>
<td>Fundacao Getulio Vargas</td>
<td>Research Intern</td>
<td></td>
</tr>
<tr>
<td>George Mason University - Center for the Study of Neuroeconomics</td>
<td>Intern</td>
<td></td>
</tr>
<tr>
<td>Gerstner Sloan Kettering</td>
<td>Summer Research Assistant</td>
<td></td>
</tr>
<tr>
<td>Grenoble INP (Institut polytechnique de Grenoble)</td>
<td>Research Intern</td>
<td></td>
</tr>
<tr>
<td>Hammer Laboratory</td>
<td>Undergraduate Researcher</td>
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</tr>
<tr>
<td>Harvard School of Public Health</td>
<td>Intern</td>
<td></td>
</tr>
<tr>
<td>Harvard Stem Cell Institute</td>
<td>Research Intern</td>
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</tr>
<tr>
<td>Harvard University - Medical School</td>
<td>Research Intern</td>
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</tr>
<tr>
<td>Headfirst</td>
<td>Camp Counselor</td>
<td></td>
</tr>
<tr>
<td>HKU CSE</td>
<td>Fellow</td>
<td></td>
</tr>
<tr>
<td>Horizons School of Technology</td>
<td>Fellow</td>
<td></td>
</tr>
<tr>
<td>I Know I Can Summer Academy</td>
<td>Teacher’s Assistant</td>
<td></td>
</tr>
<tr>
<td>id Tech Camps</td>
<td>Instructor</td>
<td></td>
</tr>
<tr>
<td>IDC Herzliya- DICE</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>Indian School of Business</td>
<td>Research Associate</td>
<td></td>
</tr>
<tr>
<td>INSEAD</td>
<td>Research Associate</td>
<td></td>
</tr>
<tr>
<td>Ivy League Camps</td>
<td>Associate Director</td>
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</tr>
<tr>
<td>James Cook University</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>Johns Hopkins Center for Talented Youth</td>
<td>Teaching Assistant</td>
<td></td>
</tr>
<tr>
<td>Julian Krinsky Camps &amp; Programs</td>
<td>Head Residential Teaching Assistant</td>
<td></td>
</tr>
<tr>
<td>Residential Teaching Assistant (4)</td>
<td>Moneyball RTA (2)</td>
<td></td>
</tr>
<tr>
<td>KAIST</td>
<td>Law Dept. Intern</td>
<td></td>
</tr>
<tr>
<td>Key West High School</td>
<td>Residential Teaching Assistant</td>
<td></td>
</tr>
<tr>
<td>Leap Skills</td>
<td>Intern</td>
<td></td>
</tr>
<tr>
<td>LindamoodBell</td>
<td>Seasonal Clinician</td>
<td></td>
</tr>
<tr>
<td>Littlejohn Fellowship</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>London Business School</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>London School of Economics - IDEAS Lab</td>
<td>Undergraduate Research Assistant</td>
<td></td>
</tr>
<tr>
<td>McKay Orthopaedic Research Laboratory</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>Nanyang Technological University</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>New Field Education</td>
<td>Teacher</td>
<td></td>
</tr>
<tr>
<td>New York University - Platt Neuroscience Lab</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>Penn State University</td>
<td>Intern</td>
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<tr>
<td>Plan-i educational consulting</td>
<td>Assistant College Consultant</td>
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<tr>
<td>Rowan University</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>Rutgers Business School</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>Center for Real Estate</td>
<td>Administrative Assistant</td>
<td></td>
</tr>
<tr>
<td>San Francisco Writers’ Grotto</td>
<td>Intern</td>
<td></td>
</tr>
<tr>
<td>Stanford University</td>
<td>Head Counselor</td>
<td></td>
</tr>
<tr>
<td>Stanford University - School of Medicine</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>Steppingstone Scholars, Inc.</td>
<td>Technical Support</td>
<td></td>
</tr>
<tr>
<td>Teaching Assistant</td>
<td>Intern</td>
<td></td>
</tr>
<tr>
<td>Summer Fellowship in Interdisciplinary Mind and Brain Studies</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>SupertutorTV</td>
<td>Intern</td>
<td></td>
</tr>
<tr>
<td>Tel Aviv University - Mudrik Lab</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>The Alan Turing Institute</td>
<td>Research Assistant</td>
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</tr>
<tr>
<td>The College Board</td>
<td>Digital Intern</td>
<td></td>
</tr>
<tr>
<td>The Hotchkiss School</td>
<td>Teaching Fellow</td>
<td></td>
</tr>
<tr>
<td>The Monteverde Institute</td>
<td>Research Intern</td>
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</tr>
<tr>
<td>The Open Classroom</td>
<td>Public Speaking Teacher</td>
<td></td>
</tr>
<tr>
<td>The Wistar Institute</td>
<td>Research Intern</td>
<td></td>
</tr>
<tr>
<td>University of California San Francisco - Summer Research Training Program</td>
<td>Undergraduate Researcher</td>
<td></td>
</tr>
<tr>
<td>University of Delaware</td>
<td>Full Stack Intern</td>
<td></td>
</tr>
<tr>
<td>University of Edinburgh</td>
<td>Software Developer</td>
<td></td>
</tr>
<tr>
<td>University of Pennsylvania - Abramson Family Cancer Research Institute</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>University of Pennsylvania - Alumni Interview Program</td>
<td>Marketing Assistant</td>
<td></td>
</tr>
<tr>
<td>University of Pennsylvania - Annenberg Public Policy Center</td>
<td>Media Coder</td>
<td></td>
</tr>
<tr>
<td>Undisclosed</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>Undisclosed</td>
<td>Research Assistant (9)</td>
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<tr>
<td>Undisclosed</td>
<td>Research Coordinator</td>
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<tr>
<td>Undisclosed</td>
<td>Research Fellow (2)</td>
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<tr>
<td>Undisclosed</td>
<td>Residential and Teaching Assistant</td>
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<tr>
<td>Undisclosed</td>
<td>Student Administrative Support</td>
<td></td>
</tr>
<tr>
<td>Undisclosed</td>
<td>Student Manager</td>
<td></td>
</tr>
<tr>
<td>University of Pennsylvania - Abramson Family Cancer Research Institute</td>
<td>Research Assistant</td>
<td></td>
</tr>
<tr>
<td>University of Pennsylvania - Alumni Interview Program</td>
<td>Marketing Assistant</td>
<td></td>
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<tr>
<td>University of Pennsylvania - Annenberg Public Policy Center</td>
<td>Media Coder</td>
<td></td>
</tr>
<tr>
<td>Undisclosed</td>
<td>Research Assistant</td>
<td></td>
</tr>
</tbody>
</table>

(See next page)
University of Pennsylvania - Bioengineering
Research Assistant
University of Pennsylvania - Center for Interdisciplinary Research on Nicotine Addiction
Clinical Research Assistant
University of Pennsylvania - Center for Neurodegenerative Research
Research Assistant
University of Pennsylvania - Center for Neuroengineering and Therapeutics
Research Assistant
University of Pennsylvania - Center for Undergraduate Research and Fellowships
Research Assistant (3)
University of Pennsylvania - Center for Women’s Behavioral Wellness
Research Assistant (2)
University of Pennsylvania - Cinema Studies Department
Research Assistant
University of Pennsylvania - Civic House Programming Intern
Research Assistant
University of Pennsylvania - Climate Lab Research Assistant
University of Pennsylvania - Computational Memory Lab
Research Assistant
University of Pennsylvania - Computational Neuroscience Initiative
Research Intern (3)
University of Pennsylvania - Department of Biology
Research Assistant (2)
University of Pennsylvania - Department of Physics and Astronomy
Research Assistant
University of Pennsylvania - Department of Political Science
Research Assistant
University of Pennsylvania - Digital Humanities
Digital Humanities Intern
University of Pennsylvania - Engineering Summer Academy
Residential Teaching Assistant (8)
University of Pennsylvania - Facilities and Real Estate Services
Sustainability Intern (2)
University of Pennsylvania - Fisher Fine Arts Library
Library Student Worker
University of Pennsylvania - Gordion Archaeological Project
Excavator/Surveyor
University of Pennsylvania - Graduate School of Education Fellow
University of Pennsylvania - GRASP Labs Research Assistant (4)
University of Pennsylvania - Greene Lab Undergraduate Researcher
University of Pennsylvania - Holzbaur Lab Research Assistant
University of Pennsylvania - Image Computing & Science Lab Research Assistant
University of Pennsylvania - Institute for Diabetes, Obesity and Metabolism Research Assistant (2)
University of Pennsylvania - Institute of Urban Research
Research Assistant
University of Pennsylvania - Kahana Labs Undergraduate Researcher
University of Pennsylvania - Kelly Writers House Summer Intern
University of Pennsylvania - Knowledge At Wharton Residential Teaching Assistant
University of Pennsylvania - Law School Administrative Assistant Research Assistant (4)
University of Pennsylvania - LEAD Summer Business Program Residential Teaching Assistant (2)
University of Pennsylvania - Legal Assistance Office Administrative Assistant/Interpreter
University of Pennsylvania - Legal Studies and Business Ethics Dept. Research Assistant
University of Pennsylvania - Leonard Davis Institute Research Assistant (2)
Summer Undergraduate Minority Research Scholar
University of Pennsylvania - Levine Lab Research Intern
University of Pennsylvania - Library Digital Assistant
University of Pennsylvania - Louis Stokes Alliances for Minority Participation - NSF Undergraduate Researcher
University of Pennsylvania - Management and Technology Summer Institute Residential Teaching Assistant
University of Pennsylvania - Management Department Research Assistant (3)
University of Pennsylvania - Netter Center Associate Analyst
University of Pennsylvania - Office of Investments Summer Investment Analyst (2)
University of Pennsylvania - Office of the President Internal Communications Systems Intern
University of Pennsylvania - Operations, Information, Decisions Dept. Research Assistant
University of Pennsylvania - Ovarian Cancer Research Center Research Intern
University of Pennsylvania - Penn Social Norms Group Research Assistant
University of Pennsylvania - Penn Undergraduate Research Mentoring Program (PURM) Research Assistant (3)
University of Pennsylvania - PENNCAP Peer Counselor (2)
University of Pennsylvania - PennEnvironment Summer Intern
University of Pennsylvania - Perelman School of Medicine Office Assistant
University of Pennsylvania - Perry World House Research Assistant
University of Pennsylvania - Platt Lab Research Assistant (2)
University of Pennsylvania - Platt Student Performing Arts House Summer Workstudy
University of Pennsylvania - Political Science Department Research Assistant
University of Pennsylvania - PORES Research Fellow
University of Pennsylvania - Rehabilitation Robotics Laboratory Research Assistant (2)
University of Pennsylvania - Residential & Hospitality Services Documentation and Logistics Intern
Events and Programs Intern
Guest Services Attendant
Guest Services Manager
Move-In Communications Intern
Operations Assistant
Operations Manager (2)
Residential Services Assistant
Student Manager
University of Pennsylvania - Schmidt Lab Undergraduate Research Assistant
University of Pennsylvania - Smilow Center for Translational Research Research Assistant (2)
University of Pennsylvania - Statistics Department Research Assistant
University of Pennsylvania - Student
Federal Credit Union
Credit Summer Manager

University of Pennsylvania - Sustainability Office
Intern

University of Pennsylvania - The Lauder Institute, Think Tanks and Civil Societies Program (TTCSP)
Project Lead
Research Intern (4)

University of Pennsylvania - Translational Research Laboratories
Research Assistant

University of Pennsylvania - Wharton School
Administrative Assistant
Research Assistant (8)
Residential Teaching Advisor

University of Pennsylvania - Wharton Admissions Office
Marketing Analytics Intern

University of Pennsylvania - Wharton Communication Program
Technology Assistant

University of Pennsylvania - Wharton Legal Studies and Business Ethics Dept
Research Assistant

University of Pennsylvania - Wharton Public Policy Initiative
Research Assistant (2)

University of Pennsylvania - Wharton SEI Center
Research Assistant

University of Pennsylvania - Wharton Social Impact Initiative
Summer Research Fellow

University of Pennsylvania - Wharton Sports Business Academy
Head Residential Teaching Assistant
Residential Teaching Assistant

University of Pennsylvania - Wharton Student Computing
Student Support

University of Pennsylvania - Williams Lab
Research Assistant

University of Pennsylvania - Working Dog Center
Researcher

University of Pennsylvania - Zell Lurie Center
Research Assistant

University of Pittsburgh - Camp BioE
Camp Manager

University of Queensland
Research Assistant

Ward Center for Children
Counselor

Washington University - School of Medicine
Research Assistant

Weill Cornell
Research Intern

Westtown School Summer Camps
Senior Counselor/Archery Instructor

Wistar Institute
Research Assistant (2)

Y2 Academy
Teacher/Office Administrative Assistant
**Method**
How students obtained their accepted job or internship offers

- **25%** Applied directly to organization
- **11%** On-Campus Recruiting (OCR)
- **3%** Career Services leads (non-OCR)
- **3%** Previous employer/internship
- **30%** Contacts/family/friends/alumni
- **4%** Online database (Net Handshake/PennLink)
- **6%** Other
- **18%** Handshake/PennLink
- **1%** Penn-sponsored program

**Average Monthly Salary**

- **Full-Time:**
  - **$4,830** (30+ hrs/wk)

**Timing**
When students received their offers

- **49%** Dec. 2016 or earlier
- **7%** Jan. 2017
- **14%** Feb.
- **5%** Mar.
- **16%** Apr.
- **9%** May 2017

**Industries**

- **12%** Private Equity
- **14%** Diversified Financial Services (+commercial banks)
- **8%** Hedge Fund
- **6%** Venture Capital
- **1%** Tech.
- **39%** Investment Banking

**Job Function Breakdown**

- **25%** Investment Banking Analyst
- **15%** Investment Management
- **11%** Private Equity
- **3%** Sales
- **2%** Analyst
- **4%** Risk Management
- **4%** Software Developer
- **5%** Financial Planning
- **6%** Venture Capital
- **15%** Venture Capital
- **8%** Product/Brand Mgmt.
- **11%** Venture Capital
- **19%** Investment Management

**Industries Breakdown**

- **Investment Banking:** 39%
- **Venture Capital:** 14%
- **Private Equity:** 12%
- **Hedge Fund:** 8%
- **Tech.:** 1%
- **Venture Capital:** 11%
- **Other:** 7%
- **Investment Management:** 19%
- **Risk Management:** 4%
- **Software Developer:** 4%
- **Commercial Banking:** 4%
- **Financial Planning:** 5%
- **Marketing:** 3%
- **Private Equity:** 1%
- **Other:** 7%
- **Sales:** 3%
- **Hedge Fund:** 8%
- **Diversified Financial Services (+commercial banks):** 14%
- **Forbes:** 1%

**Positions**

- **1315 Capital**
  - Summer Intern
- **44 Business Capital**
  - Intern
- **Aberdeen Asset Management**
  - Intern
- **Accel Partners**
  - Investor
- **Adage Capital Management**
  - Summer Biotech Analyst
- **Akuna Capital**
  - Trading Intern
- **Alexsar Capital LLC**
  - Analyst (2)
- **Allgegro Funds**
  - Research Analyst
- **Allen & Company**
  - Intern

- **Alliance Bernstein**
  - Intern (2)
- **Alliance Holdings**
  - Summer Analyst
- **Altamont Capital Partners**
  - Summer Strategy Analyst
- **AltEnergy**
  - Summer Analyst
- **Amasia**
  - Operations Intern
- **American Express**
  - Financial Analyst (2)
  - Marketing Intern
- **Annaly Capital Management**
  - Agency MBS Strategy Intern
  - Financial Services Intern
- **Ant Financial**
  - Summer Analyst

*Note: See next page for more positions*
Apax Partners  
Summer Intern

Apollo Global Management  
Compliance Analyst  
Summer Analyst

AQR Capital Management  
Summer Research Analyst

Arena Investors, LP  
Corporate Private Credit Intern  
Summer Analyst  
Structured Finance Analyst

Ares Management  
Summer Analyst

Arlington Asset Investment Corp  
Intern

Artisan Partners LLP  
Junior Analyst

Asia Plus Securities  
Investment Research Analyst

Atlas Merchant Capital LLC  
Summer Intern

Auriga USA, LLC  
Intern  
RMBS Trading Intern (2)

Avalon Net Worth  
Analyst

Avante  
Finance Intern

AXA  
Future Advisor

Bain Capital  
Intern

Bain Capital Credit  
Summer Analyst

BaltCap  
Summer Analyst

Banco Popular de Puerto Rico  
Summer Analyst

Bank of America  
Compliance Summer Analyst

Bank of America Merrill Lynch  
Global Risk Summer Analyst  
Global Technology Analyst (3)  
Global Wealth & Investment Management Intern

Bank of the West  
Financial Analyst Intern

Barclays  
Summer Analyst

Battery Ventures  
Summer Analyst

Beach Point Capital Management  
Investment Analyst Intern

Berkadia  
Transformation Intern

Berman Capital Advisors, LLC  
Summer Intern

Bessemer Trust  
Intern

Bessemer Venture Partners  
Summer Analyst on Investment Team

BlackRock  
Software Engineering Intern  
Summer Analyst (2)

Blackstone Group  
Product Specialist  
Summer Analyst (2)

Bloom Capital Group  
Intern

Bluestone Capital Management  
Summer Analyst

BMO Harris Bank  
Business Banking Intern

BNP Paribas  
Investor Service Intern  
Summer Analyst

BNY Mellon  
Project Management Analyst  
Summer Analyst

BNY Mellon - CenterSquare  
Summer Analyst

Brandywine Global Investment Management  
High Yield Analyst

Brean Capital  
Summer Analyst

Bridgewater Associates  
Technology Associate (3)

Burke Lawton Brewer & Burke  
Intern

Byline Bank  
Intern

BYMA  
Summer Analyst

Calder Capital, LLC  
Summer Analyst

Canada Pension Plan Investment Board  
Intern Analyst

Capital One  
Investment Analyst Intern

Capital One  
Business Analyst (3)

Capital Security Advisors  
Intern

CardConnect  
Product Management Intern

CDH Fund  
Assistant Analyst

CDH Investments  
Intern/Analyst

Centerbridge Partners  
Intern

Centerview Partners  
Summer Analyst

Chardan Capital Markets  
Summer Intern

Chicago Mercantile Exchange  
Risk Management Policy intern

China-ASEAN Investment Cooperation Fund  
Summer Analyst

CIB Bank  
Summer Financial Analyst

CIBC  
Financial Associate

Cidel Asset Management  
Summer Analyst

CION Investments  
Summer Analyst

Citadel LLC  
Software Engineering Intern

Citi  
Digital Marketing Analyst

Citizens Bank  
Treasury Solutions Intern

City Hall Capital LLC  
Summer Analyst

Coins.co.th  
Operations Support

Colchester Global Investors  
Summer Analyst

Comvest Partners  
Summer Analyst

Concise Capital Management, LP  
Investment Analyst Intern

Copeland Capital  
Analyst

Cowen, Inc.  
Investment Banking Summer Analyst

Credit Suisse  
Equity Research Summer Analyst

Credit Suisse  
Investment Banking Summer Analyst

Credit Suisse  
Sales & Trading Summer Analyst

Crimsonox Capital  
Financial Analyst Intern

Cronheim Mortgage  
IB Analyst

Current Capital Partners LLC  
Summer Analyst

Cyan Investments  
Founder/CEO

Davis Capital Management  
Intern

DBO Partners  
Summer Analyst

DE Shaw  
Investment Analyst

Depository Trust and Clearing Corporation  
Public Policy Intern

Deutsche Bank  
Business Analyst

Deutsche Bank  
Commercial Real Estate Summer Analyst

Deutsche Bank  
Summer Analyst (3)

Discover Financial Services  
Risk Management Intern

(See next page)
<table>
<thead>
<tr>
<th>Company</th>
<th>Position</th>
<th>Description</th>
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<td><strong>Diversis Capital</strong></td>
<td>Private Equity Summer Analyst</td>
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<td><strong>DLD Asset Management</strong></td>
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<tr>
<td><strong>Dougherty Mortgage LLC</strong></td>
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<td>Trading Analyst Intern</td>
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<td><strong>Duff &amp; Phelps Investment Management</strong></td>
<td>Intern</td>
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<td><strong>Edelman Group</strong></td>
<td>Quantitative Summer Analyst</td>
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<td><strong>Edelman Private Equity &amp; Venture Capital</strong></td>
<td>Private Equity Intern</td>
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<td>Research Intern</td>
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<td><strong>Entrepreneur Partners</strong></td>
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<tr>
<td><strong>EquityZen</strong></td>
<td>Deal Intern</td>
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<td>Trading Desk Assistant</td>
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<td><strong>Evercore</strong></td>
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<td><strong>Federal Farm Credit Banks Funding</strong></td>
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<td><strong>Freddie Mac</strong></td>
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<td>Wealth Management analyst</td>
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<td><strong>KK Fund</strong></td>
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| **(See next page)**
KNB
Intern
Landmark Ventures
Investment Banking Summer Analyst
Lazard
Corporate Strategy and Business Development
Financial Advisory Intern
Investment Banking Summer Analyst
Summer Analyst (2)
Leerink Partners
Institutional Equities Intern
Legend Capital
Summer Analyst
Level Equity
Associate
Libra Invest Berhad
Summer Analyst
LimeTree Capital Partners
Summer Analyst
Lincoln Financial Group
Applications Developer
Lincoln International
Analyst
Lincoln Investment
Operations Intern
Liwwa, Inc.
Summer Business Analyst
Locust Walk
Summer Analyst
Logan Circle Partners
Client Services and Marketing Intern
LS Capital
Private Equity Summer Analyst
MacKay Shields LLC
Cybersecurity Intern
Macquarie
Summer Analyst
Macquarie Group
Summer Analyst
Macquarie Investment Management
Intern
Summer Analyst - CAO/Distributions
Man Numeric
Associate Quantitative Researcher
Marathon Asset Management
Intern
Marshall Wace
Investor Services Analyst
Operations Intern
Massachusetts PRIM
Summer Associate
Mastercard
Global Acceptance and Solutions Intern
Maverick Ventures
Summer Analyst
McCafferty & Company
Investment Banking Summer Analyst
Mekong Capital
Summer Research Intern
Merrill Edge
Consumer Banking Summer Analyst
Merrill Lynch
Global Wealth and Investment
Management Advisory Intern
Summer Analyst
Merus Global Investments
Trading Intern
MFS Investment Management
Equity Research Intern
Millennium Management
Intern
Miller Buckfire & Co.
Investment Banking Summer Analyst
Millstein & Co.
Summer Restructuring Analyst
MissionOG
Venture Capital Summer Analyst
Mizuho Americas
Summer Analyst
Moelis & Company
Summer Analyst
Moody's Corporation
Intern
Morgan Stanley
Fixed Income Summer Analyst (2)
Investment Banking Summer Analyst
Private Equity Summer Analyst
Quantitative Finance Summer Analyst
Summer Analyst (3)
Technology Summer Analyst
Wealth Management Intern
Morgan Stanley Huaxin Securities
Summer Analyst
Morgan Stanley Huaxin
Venture Capital Analyst
MUF
Summer Analyst
NASDAQ
Cloud Software Engineer
Global Equities Intern
National Australia Bank
Summer Intern
New Leaf Venture Partners
Intern
New Stack Ventures
Summer Analyst
NH Securities
Summer Intern
Nuverse Advisors LLC
Analyst
NXMH
Summer Analyst
Oak Hill Advisors
Summer Analyst
Oberon Securities, LLC
Research Assistant
OpenGate Capital
Private Equity Summer Analyst
Osage University Partners
Summer Analyst
P. Schoenfeld Asset Management
Summer Analyst
PAG Asia
Summer Analyst
Paragon Capital Partners
Summer Analyst
Paratus Investment
Intern
Parnassus Investments
Research Analyst Intern
PDT Partners, LLC
Summer Technology Analyst
PEAK6
Trading Intern
Peregrine Group
Intern
Peregrine Investments
Equity Research Analyst
Perella Weinberg Partners
Investment Banking Summer Analyst
Summer Analyst
Peter J. Solomon Company
Investment Banking Summer Analyst (2)
PIM Real Estate Finance
Investment Analyst Intern
Philmont Capital
Private Equity Summer Analyst (2)
Pillar Venture Capital
Venture Capital Analyst
PIMCO
Account Summer Analyst
Pinpoint Investment Advisors
Summer Analyst
PJT Partners
Summer Analyst (2)
Plug and Play Tech Center
Video Producer
PNC Financial Services
Wealth Management Intern
Prehype
Strategy and Business Development Intern
Private Vista LLC
Wealth Management Intern
Prudential (PGIM)
Summer Investment Analyst
Prudential Corporation Asia, Eastspring
Asset Management
Fixed Income Team Intern
R.G. Niederhoffer Capital Management
Summer Intern
Raymond James
Investment Banking Summer Analyst
RBC Capital Markets
Debt Capital Markets
Summer Analyst
RBC Dominion Securities
Summer Associate
Reach Capital
Investment Intern
Reinvestment Fund
Summer Analyst
Resource America
Alternative Investment Analyst
Reach Capital
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Inve...
<table>
<thead>
<tr>
<th>Position</th>
<th>Company</th>
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</thead>
<tbody>
<tr>
<td>Rialto Mortgage Finance</td>
<td>Summer Analyst</td>
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<tr>
<td>Riverside Risk Advisors</td>
<td>Derivative Analyst</td>
</tr>
<tr>
<td>Romero Capital</td>
<td>Equity Research Analyst</td>
</tr>
<tr>
<td>Santander Bank</td>
<td>Analyst Intern</td>
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<tr>
<td>Schulte Research</td>
<td>Summer Equity Research Analyst</td>
</tr>
<tr>
<td>Schumacher Financial Services</td>
<td>Intern</td>
</tr>
<tr>
<td>Scopus Ventures</td>
<td>Summer Intern</td>
</tr>
<tr>
<td>Scotiabank Global Banking and Markets</td>
<td>Summer Intern</td>
</tr>
<tr>
<td>SeedInvest</td>
<td>Venture Intern</td>
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<tr>
<td>SEI Investment Company</td>
<td>Investment Management Summer Intern (2)</td>
</tr>
<tr>
<td>Sequoia Capital</td>
<td>Summer Intern</td>
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<tr>
<td>Signal Hill Capital Group</td>
<td>Investment Banking Summer Analyst</td>
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<tr>
<td>Signet Financial Management</td>
<td>Quantitative Analyst</td>
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<tr>
<td>Silver Lake</td>
<td>Summer Analyst</td>
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<tr>
<td>Singer Financial Corp</td>
<td>Intern</td>
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<tr>
<td>Slice Capital</td>
<td>Co-Founder &amp; CEO</td>
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<tr>
<td>SoftBank Investment Advisers</td>
<td>Investment Intern</td>
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<tr>
<td>Speedinvest</td>
<td>VC Summer Analyst</td>
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<tr>
<td>Standard Chartered Private Equity Managers</td>
<td>Private Equity Intern</td>
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<tr>
<td>Standish Mellon</td>
<td>Summer Analyst</td>
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<tr>
<td>Star Mountain Capital</td>
<td>Summer Analyst</td>
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<tr>
<td>Starwood Capital Group</td>
<td>Portfolio Management Summer Analyst</td>
</tr>
<tr>
<td>State Street</td>
<td>Corporate Finance Intern</td>
</tr>
<tr>
<td>Stevens Capital Management</td>
<td>Junior Data and Research Intern</td>
</tr>
<tr>
<td>Stifel</td>
<td>Investment Banking Summer Analyst</td>
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<tr>
<td>StormHarbour Securities LLP</td>
<td>Summer Analyst</td>
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<tr>
<td>Strategic Rail Finance</td>
<td>Finance Intern</td>
</tr>
<tr>
<td>SunTrust Robinson Humphrey</td>
<td>Investment Banking Summer Analyst</td>
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<tr>
<td>Susquehanna International Group (SIG)</td>
<td>Trading Intern</td>
</tr>
<tr>
<td>SWAT Equity Partners</td>
<td>Summer Intern</td>
</tr>
<tr>
<td>T. Rowe Price</td>
<td>Equity Research Summer Intern</td>
</tr>
<tr>
<td>Tailwind Capital</td>
<td>Summer Intern</td>
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<tr>
<td>TCV</td>
<td>Summer Analyst</td>
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<tr>
<td>TD Ameritrade</td>
<td>Investment Management Summer Intern</td>
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<tr>
<td>TD Securities</td>
<td>Summer Analyst</td>
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<td>TGS Financial Advisors</td>
<td>Summer Intern</td>
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<tr>
<td>The Arden Group</td>
<td>Summer Intern</td>
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<tr>
<td>The Investment Fund for Foundations</td>
<td>Outreach Intern</td>
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<tr>
<td>The Libra Group</td>
<td>Finance Intern</td>
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<tr>
<td>The Raine Group</td>
<td>Summer Analyst</td>
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<tr>
<td>The Sage Group</td>
<td>Investment Banking Summer Analyst</td>
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<tr>
<td>THL Credit Advisors LLC</td>
<td>Summer Intern</td>
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<tr>
<td>TM Capital</td>
<td>Summer Analyst</td>
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<tr>
<td>Tourbillon Capital Partners</td>
<td>Summer Analyst (2)</td>
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<tr>
<td>Tradewind Capital Group</td>
<td>Private Equity Intern</td>
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<tr>
<td>Transamerica Ventures</td>
<td>Research Analyst</td>
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<td>Transcendent Investment Management</td>
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<td>True North Capital Advisors</td>
<td>Summer Intern</td>
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<tr>
<td>Truffle Hound Capital</td>
<td>Securities Analyst Intern</td>
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<tr>
<td>Trumid</td>
<td>Summer Intern</td>
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<tr>
<td>Trust Company of the West</td>
<td>Summer Financial Analyst</td>
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<tr>
<td>Tudor Investment Corporation</td>
<td>Hedge Fund Summer Analyst</td>
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<td>Tusk Ventures</td>
<td>Investment Intern</td>
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<tr>
<td>Two Sigma</td>
<td>Software Engineering Intern</td>
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<tr>
<td>Two Six Capital</td>
<td>Data Engineer</td>
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<tr>
<td>UBS Financial Services</td>
<td>Investment Banking Summer Analyst</td>
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<td>PWM Intern</td>
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<tr>
<td>Ultra Capital</td>
<td>Private Equity Intern</td>
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<td>UniCredit</td>
<td>Intern</td>
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<tr>
<td>UniCredit</td>
<td>Intern</td>
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<tr>
<td>Van Lanschot Bankiers</td>
<td>Private Banking Intern</td>
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<tr>
<td>Vanguard</td>
<td>Credit Research Summer Analyst</td>
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<td>Ventus Health Partners</td>
<td>Summer Analyst</td>
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<tr>
<td>Viola Group</td>
<td>Summer Analyst</td>
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<tr>
<td>Visa Inc.</td>
<td>Global HRBP Intern</td>
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<tr>
<td>Voya</td>
<td>Summer Analyst</td>
</tr>
<tr>
<td>Week Multi Strategy Advisers</td>
<td>Equity Analyst</td>
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<td>Wellab Holdings</td>
<td>Growth Intern</td>
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<tr>
<td>Wellington Management</td>
<td>Summer Analyst</td>
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<td>Wells Fargo</td>
<td>Investment Banking Summer Analyst (2)</td>
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<tr>
<td>West Capital Management</td>
<td>Strategy &amp; Operations Intern</td>
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<td>West Capital Management</td>
<td>Summer Intern (2)</td>
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<tr>
<td>WhiteRock Point Partners</td>
<td>Asset Management Summer Analyst</td>
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<tr>
<td>XLP Capital</td>
<td>Summer Intern</td>
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</tbody>
</table>
**GOVERNMENT**
University of Pennsylvania - Summer 2017

**METHOD**
How students obtained their accepted job or internship offers

<table>
<thead>
<tr>
<th>Method</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applied directly to organization</td>
<td>37%</td>
</tr>
<tr>
<td>Contacts/family/friends/alumni</td>
<td>24%</td>
</tr>
<tr>
<td>Online database (Not Handshake / PennLink)</td>
<td>17%</td>
</tr>
<tr>
<td>Handshake / PennLink</td>
<td>7%</td>
</tr>
<tr>
<td>Penn-sponsored program</td>
<td>3%</td>
</tr>
<tr>
<td>Other Career Services leads (non-OCR)</td>
<td>5%</td>
</tr>
<tr>
<td>Previous employer/internship</td>
<td>4%</td>
</tr>
<tr>
<td>On-Campus Recruiting (OCR)</td>
<td>1%</td>
</tr>
<tr>
<td>Other</td>
<td>7%</td>
</tr>
</tbody>
</table>

**AVERAGE MONTHLY SALARY**
Full-Time: (30+ hrs/wk) $2,384

**TIMING**
When students received their offers

- 8% Dec. 2016 or earlier
- 8% Jan. 2017
- 5% Feb.
- 26% Mar.
- 38% Apr.
- 14% May 2017

92% of students received their offers during or after the spring semester

**INDUSTRY BREAKDOWN**

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Federal Gov.</td>
<td>65%</td>
</tr>
<tr>
<td>State Gov.</td>
<td>5%</td>
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<tr>
<td>Non-U.S. Gov.</td>
<td>5%</td>
</tr>
<tr>
<td>Local Gov.</td>
<td>10%</td>
</tr>
<tr>
<td>U.S. National Labs</td>
<td>9%</td>
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<tr>
<td>Other</td>
<td>6%</td>
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</tbody>
</table>

**POSITIONS**

- **Air Force Research Lab**
  - Intern
- **Air Force Research Laboratory**
  - Summer Research Assistant
- **Americorps**
  - Americorps Summer Vista
- **Army Research Laboratories**
  - Research Intern
  - Contractor
- **Bank Negara Malaysia**
  - Intern
- **Centers for Disease Control & Prevention**
  - Collegiate Leaders in Environmental Health Intern
  - Research Intern
- **City of Philadelphia - Parks and Recreation**
  - Recreation Specialist Instructor
- **City of Santa Monica**
  - Civil Engineering Intern
- **Consumer Financial Protection Bureau**
  - Program Assistant
- **County of Los Angeles**
  - Homeless Initiative Intern
- **Department of Commerce**
  - Mexico Desk Intern
- **Department of Economic Development, Government of Dubai**
  - Summer Intern
- **Department of Energy**
  - Intern
- **Department of Health and Human Services (NHS)**
  - Social Sciences Intern

(See next page)
GOVERNMENT
University of Pennsylvania - Summer 2017

POSITIONS CONTINUED...

Department of Justice
Intern (2)

Environmental Protection Agency
Intern

Federal Reserve Bank of Cleveland
Research Intern
Software Development Intern

Federal Reserve Bank of Philadelphia
Intern

Government of Buenos Aires
Independent Consultant

Governor's Office of Planning and Research
Policy Intern

International Trade Administration
Trade Specialist Intern

Lawrence Berkeley National Lab
Intern

Maryland National Park and Planning Commission
Intern

Mayor's Office of Community Empowerment and Opportunity
Food Policy Fellowship Coordinator

Ministry of Trade and Industry
Undisclosed

Montgomery County District Attorney
Intern

NASA
Magnetically Geared Motors Intern
Research Scholar
Software Engineering Intern

NASA - Glenn Research Center
Summer Intern

NASA - Goddard Space Flight Center
Attitude Controls Engineering Intern

NASA Jet Propulsion Lab
Maritime Autonomy Intern
Summer Intern

National Institutes of Health
Bioinformatics Research Intern
Research Training Fellow

National Park Service
New Leader in Community Conservation Assistance Intern

National Security Agency (NSA)
Director's Summer Program Intern
Summer Language Intern

NYC Housing Preservation and Development
Property Disposition and Finance Intern

Office of Community Empowerment & Opportunity
Food Policy Fellow

Office of Naval Research
Naval Research Intern

Office of U.S. Senator Bob Casey
Legislative Intern
Press Intern

PA Department of Environmental Protection
Science & Technology Intern

Pennsylvania Department of Education
Summer Fellow

Port Authority of New York and New Jersey
Financial Analyst

Syrian Mission to the UN
Intern

U.S. Chamber of Commerce
Design and Production Intern

U.S. Department of Justice - Criminal Division
Intern

U.S. Department of State
Intern

U.S. Department of the Treasury
Enterprise Business Solutions Summer Intern
Summer Intern

U.S. Foreign Commercial Services
Assistant to the Commercial Officer

U.S. House of Representatives
Congressional Intern (2)
DC Intern
Legislative Intern

U.S. House of Representatives - Congressman Seth Moulton
Intern

U.S. Securities and Exchange Commission
Honors Data Analysis & Research Intern
Intern
Quantitative Analyst Intern
Quantitative Analytics Intern
Summer Intern

U.S. Senate
Healthcare Intern
Intern
Legislative Intern

United Nations Headquarters
Intern

United States Marine Corps
Marine Corps Officer Candidate

United States Navy
Midshipman

Voice of America
Public Relations Intern
HEALTHCARE
University of Pennsylvania - Summer 2017

METHOD
How students obtained their accepted job or internship offers

AVERAGE MONTHLY SALARY
Full-Time: (30+ hrs/wk) $1,700

TIMING
When students received their offers

82% of students received their offers during or after the spring semester

JOB FUNCTION BREAKDOWN

<table>
<thead>
<tr>
<th>Function</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Clinical Research</td>
<td>43%</td>
</tr>
<tr>
<td>Hospital Admin.</td>
<td>4%</td>
</tr>
<tr>
<td>Research &amp; Development</td>
<td>7%</td>
</tr>
<tr>
<td>Research &amp; Development</td>
<td>28%</td>
</tr>
<tr>
<td>Other</td>
<td>11%</td>
</tr>
<tr>
<td>Other Clinical (Non-Nursing)</td>
<td>3%</td>
</tr>
<tr>
<td>Staff Nurse</td>
<td>11%</td>
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</tbody>
</table>

POSITIONS

A Woman's Choice OB/GYN
- Front Desk Internship
- Business Re-process Engineer Intern

AmeriHealth Caritas
- Internal Communications Intern

Aravind Eye Hospital
- Summer Intern (2)

Barnes-Jewish Hospital
- Student Nurse Extern

Behavioral Health Services Inc.
- AOD Prevention Intern

Boston Children's Hospital
- Research Assistant

Boston Children's Hospital - Operations Management Intern

Boston Medical Center
- Clinical Research Assistant

Children's Hospital of Philadelphia - Children's Brain Tumor Tissue Consortium
- Clinical Research Assistant

Children's Hospital of Philadelphia
- Administrative Assistant
- Clinical Research Assistant
- Informatics Research Assistant
- Nurse Extern (2)
- Research NTP Intern (3)
- REU Scholar
- Student Informatics Assistant
- Student Research Assistant (6)

Children's Hospital of Philadelphia - Center Autism Research
- Data Integration Assistant

Children's Hospital of Pittsburgh of UPMC
- Research Intern

Cigna
- Financial Accounting Intern

Cincinnati Children's Hospital
- Summer Undergraduate Research Fellowship

Columbia University Medical Center
- Clinical Research Assistant

CVS
- Pharmacy Technician
- Analytics Intern

DaVita
- Summer Analyst (2)

Evidation Health
- Intern

Fox Chase Cancer Center
- Nurse Extern
- Research Assistant

Geisinger Medical Center
- Research Intern

Genoa, a Qol Healthcare Company
- D2C Clinic Manager/Summer Intern

Hackensack Meridian Health
- Research Intern

(See next page)
<table>
<thead>
<tr>
<th>Organization</th>
<th>Position(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hospital of the University of Pennsylvania -</td>
<td>positional continuity...</td>
</tr>
<tr>
<td>Center for Neurodegenerative Research</td>
<td>Hospital of the University of Pennsylvania - Center for Neurodegenerative</td>
</tr>
<tr>
<td>Research Assistant</td>
<td>Research Assistant</td>
</tr>
<tr>
<td>Hospital of the University of Pennsylvania</td>
<td>Clinical Research Assistant (3)</td>
</tr>
<tr>
<td>Clinical Research Coordinator</td>
<td>Intern</td>
</tr>
<tr>
<td>Intern</td>
<td>Nurse extern</td>
</tr>
<tr>
<td>Nurse extern</td>
<td>Ophthalmic Data Research Assistant</td>
</tr>
<tr>
<td>Ophthalmic Data Research Assistant</td>
<td>Research Assistant (2)</td>
</tr>
<tr>
<td>Research Associate</td>
<td>Research Coordinator</td>
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<td>Research Coordinator</td>
<td>Indian Institute of Health Management</td>
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<td>Research Assistant (2)</td>
<td>Infervision</td>
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<td>Deep Learning Research Assistant Intern</td>
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<td>Marketing Intern</td>
<td>Kaiser Permanente</td>
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<td>Intern</td>
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<td>Nurse Extern</td>
<td>Maine Medical Center</td>
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<td>Data Management Intern</td>
<td>Martinez Outpatient Clinic - Veterans Affairs</td>
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<tr>
<td>Student Nurse Resident</td>
<td>Veterans Affairs</td>
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<td>Massachusetts General Hospital</td>
<td>Student Nurse Resident</td>
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<tr>
<td>Patient Care Associate</td>
<td>Medical Guardian</td>
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<tr>
<td>Medical Guardian</td>
<td>Marketing Intern</td>
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<tr>
<td>Marketing Intern</td>
<td>Memorial Sloan Kettering Cancer Center</td>
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<tr>
<td>Gerstner Summer Undergraduate Research Program Member</td>
<td>University of Colorado - Anschutz Medical Campus</td>
</tr>
<tr>
<td>Mentor</td>
<td>National Cardiovascular Partners</td>
</tr>
<tr>
<td>Finance Intern</td>
<td>Nationwide Children's Hospital</td>
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<tr>
<td>Research Intern</td>
<td>Northwell</td>
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<td>Intern</td>
<td>Northwestern Medicine</td>
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<tr>
<td>Executive Administration Intern</td>
<td>NYU Langone Medical Center</td>
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<td>Research Assistant (2)</td>
<td>Research Assistant (2)</td>
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<tr>
<td>Student Nurse Extern (2)</td>
<td>ONS Foundation for Clinical Research</td>
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<td>Summer Intern</td>
<td>Pennsylvania Allergy &amp; Asthma</td>
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<td>Medical Intern/Medical Assistant</td>
<td>Relypsy, Inc.</td>
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<tr>
<td>Patient Marketing and Advocacy Intern</td>
<td>Richter Dental</td>
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<tr>
<td>Operations Assistant</td>
<td>Ryan Veterinary Hospital at the University of Pennsylvania</td>
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<tr>
<td>Laboratory Technician</td>
<td>Shirley Ryan AbilityLab</td>
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<tr>
<td>Nurse Intern</td>
<td>Short Term Education in Environmental Research</td>
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<tr>
<td>Fellow</td>
<td>Research</td>
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<tr>
<td>STEER Research Assistant</td>
<td>St. Joseph's Medical Center</td>
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<tr>
<td>Accounting Intern</td>
<td>St. Louis Children's Hospital</td>
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<tr>
<td>Nurse extern</td>
<td>StartUp Health</td>
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<tr>
<td>Fellow</td>
<td>U.S. Army Institute of Surgical Research</td>
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<tr>
<td>Research Intern</td>
<td>University Hospitals</td>
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<tr>
<td>Mentor</td>
<td>University of Colorado - Anschutz Medical Campus</td>
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<tr>
<td>Student Research Assistant</td>
<td>University of Pennsylvania - Health System</td>
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<tr>
<td>College Intern</td>
<td>University of Pennsylvania - Perelman</td>
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<tr>
<td>Oncology Analyst</td>
<td>School of Medicine</td>
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<tr>
<td>Research Assistant (2)</td>
<td>University of Pennsylvania - Vet School</td>
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<tr>
<td>Research Assistant</td>
<td>Well Cornell Medicine</td>
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<tr>
<td>Artificial Intelligence Intern</td>
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<tr>
<td>Penn Presbyterian Medical Center</td>
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<tr>
<td>CNA</td>
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<tr>
<td>Research Assistant</td>
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<tr>
<td>Medical Intern/Medical Assistant</td>
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<tr>
<td>Research Assistant</td>
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<tr>
<td>Tandem Hospital Partners</td>
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<tr>
<td>Strategy/Finance Intern</td>
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<tr>
<td>TLC Companions and Supply</td>
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<tr>
<td>Operations Coordinator</td>
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<td>U.S. Army Institute of Surgical Research</td>
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<tr>
<td>Research Intern</td>
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<tr>
<td>UnitedHealth Group</td>
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<tr>
<td>Provider Contract Analyst Intern</td>
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<td>University Hospitals</td>
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<td>Mentor</td>
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<td>Penn Medicine, Penn Center for Health Care</td>
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<td>Penn Presbyterian Medical Center</td>
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<tr>
<td>CNA</td>
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<tr>
<td>Research Assistant</td>
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</tbody>
</table>
HOSPITALITY, LEISURE & SPORTS
University of Pennsylvania - Summer 2017

METHOD
How students obtained their accepted job or internship offers

- 33% Applied directly to organization
- 23% Previous employer/internship
- 29% Contacts/family/friends/alumni
- 7% Online database (Not Handshake / PennLink)
- 3% Other
- 5% Handshake / PennLink

AVERAGE MONTHLY SALARY
Full-Time: $1,553

TIMING
When students received their offers

- 24% Dec. 2016 or earlier
- 6% Jan. 2017
- 6% Feb.
- 22% Mar.
- 15% Apr.
- 26% May 2017

75% of students received their offers during or after the spring semester

POSITIONS

- Apogee Adventures
  - Trip Leader

- Applebee's
  - Facilities Management Intern

- ASCA
  - Tennis Instructor

- Belle Haven Club
  - Camp Counselor

- Bethany Boathouse
  - Server

- Bonefish Grill
  - Hostess

- Brewer Day Camp
  - Camp Counselor

- Camp Airy
  - Assistant Unit Leader

- Camp Baco
  - Counselor, Basketball Instructor

- Camp Chi
  - Age Group Supervisor

- Camp Danbee
  - Nurse Extern

- Camp Echo Lake
  - Cabin Specialist

- Camp Fernwood
  - Counselor

- Camp Greylock
  - Student Nurse

- Camp Kawaga for Boys
  - Camp Nurse

- Camp Kaylie, founded by OHEL
  - Camp Assistant

- Camp Matoka
  - Camp Counselor, Swim Instructor, Lifeguard

- Camp Ramah
  - EMT

- Camp Ramah (cont.)
  - Division Head

- Camp Towanda
  - General Counselor

- Canad Inns Destination Center
  - Sales Intern/Guest Service Agent

- Character's Pub
  - Waitress

- Cleveland Indians
  - Baseball Analytics and Operations Intern

- Cohasset Summer Swim Team
  - Program Director

- Colin Cowie Lifestyle
  - Production and Marketing Intern

- Del Taco
  - Team Member

- DeLallo Italian Market
  - Sales Associate

(See next page)
POSITIONS CONTINUED...

Delaware North Sportservice
Stand Lead
Della Adventure
Intern. Job shadow
DigiValet
Summer Intern
Double Knot
Barback/Bartender
Driftwood Day Camp
Counselor
Dynamix Gymnastics
Assistant Camp Director
EatPlayLearn
Camp Director
Equinox
Marketing and Social Media Intern
ESF Summer Camp
Camp Counselor
FC Barcelona Academy
Finance Intern
Flywheel Sports
Studio Coordinator
Glendale Recreation Association
Assistant Manager
Great Kills Swim Club
Lifeguard
Habonim Dror Camp Galil
Camp Counselor and Head of the Cafeteria
Harvest Restaurants
Server/Expo
Herringswell Stables
Marketing Assistant/Hotwalker
Hershey Entertainment & Resorts
Revenue Intern
Hilliard Family Aquatic Center
Lead Lifeguard
Hillsdale Recreation
Head Counselor
Hillstone Restaurant Group
Restaurant Management Intern
Indagare
Membership Intern
Ivy League Camps
Associate Director
Julian Krinsky Camps & Programs
Residential Counselor
Kite 415
Kitesurfing Instructor
Kudos American Grill
Server
Laurelhurst Beach Club
Assistant Manager
Lettuce Entertain You Enterprises
Management Intern
Linden Centre
Marketing Intern
LocalAventura
Fellow/Intern
Longue Vue Country Club
Undisclosed
Merriweather Post Pavilion
Event Staff
National Basketball Association
Summer Intern
National Football League
Product Marketing Intern
New Deck Tavern
Server
New York Mets
Intern
NFL Players Association
Executive Intern
Olympia Fields Park District
Camp Counselor
Philadelphia 76ers
Marketing Intern
Philmont Scout Ranch - Boy Scouts of America
Outdoor Retail Specialist
Piccolo Market
Cashier
Pittsburgh Pirates
Baseball Informatics Intern
Pool & Yacht Club
Server
Ramapo Country Day Camp
Counselor
Restaurant Brand International
Leadership Development Intern
Zero Based Budgeting Restructuring
Summer Analyst
Rita's Italian Ice
Manager
Scranton/Wilkes-Barre RailRiders
Marketing Game-Day Employee
Shuang Cheng Restaurant
Waiter
Six Flags
Team Member
Skokie Park District
Pool Coordinator
Spartan Race
Global Partnerships Intern
Sugar Pine Christian Camps
Cabin Leader
Sunrise Day Camp
Unit Head for 3rd-4th graders
Sweetgreen
Online Order Production
The Barton Center for Diabetes Education
Student Nurse
The Crumpet Shop
Front of House Staff
The Jonathan Club
Youth Recreation Attendant
The Landing at Sunset Island
Server/Expeditor
The Mirage Hotel and Casino
Hotel Operations Intern
Top Knotch Sports
Senior Counselor
Town of Darien
Lifeguard
Twistee Treat
Shift Leader
Ultimante Fighting Championship
Athlete Marketing and Development Intern
University of Pennsylvania
Guest Services Attendant
Ventnor City Beach Patrol
Ocean Lifeguard
Vic's Ultimate Sports Camp
Lifeguard/Swim Instructor
Victory Junction
Program Counselor
Wendy's
Front Register Operator
Willowcreek Grill and Raw Sushi Bar
Waitress
Wynn Resorts
Project Staff
LEGAL SERVICES
University of Pennsylvania - Summer 2017

METHOD
How students obtained their accepted job or internship offers

- 31% Applied directly to organization
- 9% Previous employer/internship
- 56% Contacts/family/friends/alumni
- 3% Online database (Not Handshake / PennLink)

AVERAGE MONTHLY SALARY
Full-Time: $1,702

JOB FUNCTION BREAKDOWN

- 6% Marketing
- 6% Other
- 60% Paralegal

TIMING
When students received their offers

- 91% of students received their offers during or after the spring semester

POSITIONS

Atlantic Center for Capital Representation
Intern

Blank Rome LLP
Intellectual Property Intern

Community Legal Services
Law Student Intern

Community Legal Services
Intern

County Prosecutor’s Office
Legal Intern

Cozen O’Connor
Intern

Curtis, Mallet-Prevost, Colt & Mosle LLP
Summer Intern

Green and Spiegel
Legal Assistant Intern

International Legal Foundation
Intern

JHK Legal LLC
Legal Assistant

Kim & Chang
Summer Clerk

Kirkland & Ellis
New Business Intern

Korina Fassouli-Grafanaki and Law Associates
Legal Research Analyst

Lambda Legal
Help Desk Intern

Law Office of Inna Fershtein, P.C.
Marketing and Business Development Manager

Law Office of Jeffrey Chabrowe
Summer Legal Analyst

Los Angeles Superior Court
Judicial Operations Intern

Morris County Prosecutors Office
Legal Intern

Neighborhood Legal Services
Legal Intern

New York Legal Assistance Group
Legal Intern

Philadelphia Bar Foundation
Marketing, Business Development Intern

Pine Tree Legal Assistance
Family Law Undergraduate Intern

Pond Lehocky Stern Giordano
Medical information Specialist

ReedSmith LLP
Legal Assistant

Ricci Tyrrell Johnson & Grey
Legal Clerk

Robinson Calcagnie Inc.
Law Clerk

(See next page)
POSITIONS CONTINUED...

State of Missouri, Nineteenth Judicial Circuit
Circuit Court Intern

Stradley Ronan Stevens & Young
Summer Legal Assistant

The Maloney Firm, APC
File Clerk

Worcester District Attorney's Office
Intern

Zaremba Brown, PLLC
Legal Assistant
MANUFACTURING
University of Pennsylvania - Summer 2017

METHOD
How students obtained their accepted job or internship offers

<table>
<thead>
<tr>
<th>Method</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>On-Campus Recruiting (OCR)</td>
<td>5%</td>
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<tr>
<td>Other Career Services Leads (non-OCR)</td>
<td>7%</td>
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<tr>
<td>Previous employer/internship</td>
<td>5%</td>
</tr>
<tr>
<td>Online database</td>
<td>13%</td>
</tr>
<tr>
<td>Contacts/family/friends/alumni</td>
<td>27%</td>
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<tr>
<td>Other</td>
<td>5%</td>
</tr>
<tr>
<td>Handshake / PennLink</td>
<td>7%</td>
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<tr>
<td>Penn-sponsored program</td>
<td>5%</td>
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<tr>
<td>Applied directly to organization</td>
<td>25%</td>
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</tbody>
</table>

AVERAGE MONTHLY SALARY
Full-Time: (30+ hrs/wk) $3,037

TIMING
When students received their offers

- Dec. 2016 or earlier: 24%
- Jan. 2017: 6%
- Feb.: 11%
- Mar.: 20%
- Apr.: 24%
- May 2017: 16%

77% of students received their offers during or after the spring semester

INDUSTRY BREAKDOWN

- Biomed. / Pharma.: 28%
- Electronics: 6%
- Consumer Products: 31%
- Chemicals / Gases: 9%
- Other: 12%
- Automotive: 7%
- Aerospace: 7%

POSITIONS
Abbott Healthcare Private Limited
- BRM Intern
- Clinical Operations Intern
- Corporate Strategy Intern

Acorda Therapeutics
- Intern

American Honda
- Product Planning Intern

Anheuser-Busch InBev
- Global Management Trainee Intern (3)

BioBots Inc.
- Software Engineer
- Wetware Intern

Boeing
- Materials and Process Engineer Intern
- Mechanical and Structural Engineering Intern

Bristol-Myers Squibb
- Intern
- Lead Discovery and Optimization Intern
- Methods Development Intern
- Pharmaceutical Development Intern

Brooks Instrument
- Test Engineering Intern

C4Therapeutics
- Biochemistry Intern

Campbell Soup Company
- Global Marketing Intern, Social Listening

Coigene
- Intern
- Coach

Coca Cola
- Product Development Intern

Electronics: 6%
Crescendo Bioscience
Commercial Strategy and Operations Intern

Delta Galil
Marketing and Sales Intern

Eli Lilly
Intern

Estee Lauder Companies
GIS Global Business Operations Intern
Global Product Marketing Intern

Evonik
Procurement Intern

Evonik Corporation
New Business Growth Intern

Exact Metrology
Applications Engineer Intern

ExxonMobil
Global Supply Chain Intern

Fitbit
Firmware Engineering Intern

FMC Corporation
Legal Intern

Ford Motor Company
Marketing and Communication Intern

GE Healthcare
Advanced Manufacturing Engineer Intern

Gemini Bakery Equipment Company
Engineering Intern

General Motors
EXCEL Intern

GlaxoSmithKline
Researcher

Structural Analysis Intern

Godrej and Boyce MFG. Co. LTD
Rotational Legal and Marketing Intern

Gridless Power
Summer Intern

Group K Diagnostics
Product Manager Intern, Microfluidics

Grupu Kuo
Summer Intern

Haier
Product Design Intern

Henkel AG & Co. KGaA
Undisclosed

Intel Corporation
Hardware/Software Engineering Intern
Market Channels Acceleration Intern
Smart Device Innovation Technical Intern

Intrexon Corporation
Summer Intern

Janssen Pharmaceuticals
R&D Summer Intern

Johnson & Johnson
Intern

Kendo Brands
Summer Intern

KIND Snacks
Intern

Kite Pharmaceuticals
Intern

LifeSensors
Summer Intern

Lockheed Martin
College Student Technical Senior (2)
Intern
Mission Optimization Intern
Systems Engineering Intern

Longevity Biotech Inc
Neuroscience Intern

L’Oreal
Research and Innovation Intern

MAC Cosmetics
Resident Makeup Artist

Merck & Co.
Undisclosed

Michelin
Data Science and Engineering Intern

Millennium
PCB and Harness Designer

miniPCR
Intern

MMTC-PAMP
Intern

Risk & Financial Analyst

Mondelez
Summer Brand Associate

Monument Chemical
Supply Chain COOP

NASA Jet Propulsion Laboratory
Intern

Nike
Procurement Intern

NIO US
Thermal System Energy Analyst Intern

Nouvair
Lead Engineer

Novartis Pharmaceuticals Corporation
Ethics and Compliance Intern

OcuFLOW, Inc.
Intern

Oncoceutics
Business Development Intern

P&G
Assistant Brand Management Intern

Pelican Products
HRIS, Benefits, and Compensation Intern

Penn Color, Inc.
Marketing and R&D Intern

PepsiCo
Summer Intern (2)

Strategic Finance Intern

Pfizer
Operations Intern

Training Intern

Pinnacle Foods LLC
Intern

Polysciences, Inc
Process Engineer Intern

Power Solutions International
Intern

Procter and Gamble
Supply Network Logistics Purchasing Intern

PureCircle
Marketing Analytics Intern

Quality Packaging Industries
Line Staff

Raytheon Missile Systems
Analysis and Test Analyst

Regeneron Pharmaceuticals, Inc.
Clinical Compliance Intern

Intern (3)

New Products Planning Intern

Research Assistant

Restaurant Brands International
Leadership Development Program Intern

Reynolds
Augmented Reality Development and Blockchain Researcher Intern

Rockwell Collins
Software Engineering Intern

Sanofi
Undergraduate Summer Intern

Sensata
Process Engineering Intern

Shah Exports
Organizational Development Intern

Shah Exports Pvt. Ltd.
Intern

Organisational Development Intern

SharkNinja
Quality Engineer

Shiseido Group EMEA
Associate Project Lead

Siemens AG
Engineering Intern

Intern/Co-Op

Solenis
Research and Development Intern

Strem Chemicals
Shipper 1

Stryker
Robotics Intern

Stryker Endoscopy
Regulatory Intern

S’well Bottle
E-Commerce and Digital Strategy Intern

Tata Chemicals
Intern

TemperPack
Product Developer

Tesla
Intern

Intern, FP&A and Business Operations

TesoRx Pharma LLC
Summer Business Analyst

Teva Pharmaceuticals
Data Analyst Intern

The Dow Chemical Company
Production Engineer

TIC Gums
Project Management Intern

Unilever
Marketing Intern

(See next page)
University of Pennsylvania - GRASP labs
Undergraduate Research Assistant
Vayyar Imaging
Software Engineer
VIPER
Research Assistant
Wazer
Product Engineer
Westlake Chemical
Accounting Intern
Xometry
Project Engineering Intern
NON-PROFIT
University of Pennsylvania - Summer 2017

METHOD
How students obtained their accepted job or internship offers

<table>
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<tr>
<th>Source</th>
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<td>Applied directly to organization</td>
<td>20%</td>
</tr>
<tr>
<td>Contacts/family/friends/alumni</td>
<td>19%</td>
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<tr>
<td>Handshake / PennLink</td>
<td>8%</td>
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<tr>
<td>Previous employer/internship</td>
<td>7%</td>
</tr>
<tr>
<td>Online database (Not Handshake / PennLink)</td>
<td>9%</td>
</tr>
<tr>
<td>Other Career Services leads (non-OCR)</td>
<td>4%</td>
</tr>
<tr>
<td>On-Campus Recruiting (OCR)</td>
<td>0%</td>
</tr>
</tbody>
</table>

AVERAGE MONTHLY SALARY
Full-Time: $1,733

TIMING
When students received their offers

- 52% received offers during or after the spring semester
- 24% received offers in May
- 32% received offers in April
- 8% received offers in February
- 1% received offers in January
- 5% received offers by Dec. 2016 or earlier

INDUSTRY BREAKDOWN

- Social Services: 17%
- Cultural Institutions / Arts: 19%
- Public Interest / Advocacy: 64%

POSITIONS

- Advocates for Children of New Jersey: Policy Researcher
- Alaska Marine Conservation Council: Fisheries Intern
- Annenberg Center for Performing Arts: Student Manager
- Aquinas Center: Community Health Intern
- Youth Voices Coordinator & Classroom Teacher
- Ashoka: Changemaker Intern
- International Internship Program Intern
- Talent Development Intern
- Venture and Fellowship Intern
- Asian Americans United: College Intern
- Beetlejuice the Musical Ensemble
- Bnei Akiva: Counselor
- Boy Scouts of America: Conservationist
- Bread & Roses: Digital Communications Intern
- Brem Foundation to Defeat Breast Cancer: Public Health and Public Policy Intern
- Robert A. Fox Leadership Fellow
- Broad Street Ministry: Intern
- Brookings Institution: Research Intern
- Camp Ramah in New England: Division Head
- Career Connect: Intern

(See next page)
<table>
<thead>
<tr>
<th>POSITION</th>
<th>ORGANIZATION</th>
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<tbody>
<tr>
<td>Communications Intern</td>
<td>Center for Autism Research</td>
</tr>
<tr>
<td>Data and Computer Science Research Assistant</td>
<td>Center on Budget and Policy Priorities</td>
</tr>
<tr>
<td>Legislative Affairs Intern</td>
<td>CHILD USA</td>
</tr>
<tr>
<td>Fox Fellow Research Intern</td>
<td>Research Intern</td>
</tr>
<tr>
<td>Children Deserve a Chance Foundation</td>
<td>Business Development Intern</td>
</tr>
<tr>
<td>Children's Hospital Association</td>
<td>Public Policy Intern</td>
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<tr>
<td>CHOICE Humanitarian Peru Intern</td>
<td>CityStep.org Summer Intern</td>
</tr>
<tr>
<td>DonorsChoose.org Intern</td>
<td>Civilian Office of Police Accountability Investigative Intern</td>
</tr>
<tr>
<td>Emily’s List Digital Intern</td>
<td>Conservation International Safeguards Intern</td>
</tr>
<tr>
<td>ERCI Volunteer/translator</td>
<td>Consultant and Researcher Council on Foreign Relations Research Associate</td>
</tr>
<tr>
<td>FactCheck.org Undergraduate Fellow (2)</td>
<td>Data Science for Social Good Intern</td>
</tr>
<tr>
<td>Feeding America New Business Intern</td>
<td>Dirty Feet Missions 2017 Para Servir Intern</td>
</tr>
<tr>
<td>DonorsChoose.org Intern</td>
<td>Domestic Summer Intern</td>
</tr>
<tr>
<td>EMILY’s List Communications Intern</td>
<td>Federal and Gubernatorial Campaigns Intern</td>
</tr>
<tr>
<td>Marketing Intern</td>
<td>Engage Cuba Public Policy Intern</td>
</tr>
<tr>
<td>ERCI Volunteer/translator</td>
<td>Engagement Intern</td>
</tr>
<tr>
<td>FactCheck.org Undergraduate Fellow (2)</td>
<td>Foreign Policy Research Institute Research Intern</td>
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<tr>
<td>Feeding America New Business Intern</td>
<td>Friends of Farmworkers Anti-Trafficking Program Intern</td>
</tr>
<tr>
<td>DonorsChoose.org Intern</td>
<td>Fundación Violeta B. Chamorro Social Media, Communications &amp; Marketing Intern</td>
</tr>
<tr>
<td>Galerie Lelong Intern</td>
<td>Friends of Farmworkers Anti-Trafficking Program Intern</td>
</tr>
<tr>
<td>GenHERation Operations Specialist Intern</td>
<td>Fundación Violeta B. Chamorro Social Media, Communications &amp; Marketing Intern</td>
</tr>
<tr>
<td>Girls Inc. Marketing and Communications Intern</td>
<td>Girls Who Code Teaching Assistant</td>
</tr>
<tr>
<td>Global Financial Integrity Economics Intern</td>
<td>Golden Bridges Foundation Communications Intern</td>
</tr>
<tr>
<td>HIAS Pennsylvania Management Intern</td>
<td>HIVMS Intern</td>
</tr>
<tr>
<td>Hip Wah Summer Program Teacher's Assistant</td>
<td>Hult Prize Foundation Special Projects Intern</td>
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<tr>
<td>IMANI Center for Policy and Education Research Intern</td>
<td>Institute of Contemporary Art Programming Intern</td>
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<tr>
<td>Interlochen Center for the Arts Intern</td>
<td>International Food Policy Research Institute</td>
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<tr>
<td>International Center for Ethnic Studies Intern</td>
<td>International Centre for Migration Health and Development Intern</td>
</tr>
<tr>
<td>Janet Lehr Fine Arts Summer Intern</td>
<td>JEVS Summer Intern/Mentor</td>
</tr>
<tr>
<td>JUCCCE (Joint US-China Cooperation on Clean Energy) Summer Analyst</td>
<td>Keystanl Energy Efficiency Alliance Communications and Policy Fellow</td>
</tr>
<tr>
<td>Kohelet Policy Forum Intern/ Research Assistant</td>
<td>Ladies Professional Golf Association Strategic Partnerships &amp; Research Intern</td>
</tr>
<tr>
<td>Lawyers’ Committee for Civil Rights Intern</td>
<td>Lien Centre for Social Innovation Summer Associate (Communications)</td>
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<td>MANNA (Metropolitan Area Nutrition Alliance) Robert A. Fox Leadership Program: Research and Service (FRS) Fellow</td>
<td>Manna Project International Intern</td>
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<tr>
<td>March of Dimes Research Assistant</td>
<td>Metropolitan Museum of Art Education Intern</td>
</tr>
<tr>
<td>Metropolitan Museum of Art Camp Counselor</td>
<td>National Jewish Community Center National Medical Fellowships Marketing Communications Intern</td>
</tr>
<tr>
<td>National Philanthropic Trust Investment Operations and Finance Intern</td>
<td>Nationalities Service Center Administrative Assistant</td>
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<tr>
<td>National Philanthropic Trust Investment Operations and Finance Intern</td>
<td>Cultural Orientation Facilitator Health Intern</td>
</tr>
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<td>National Philanthropic Trust Investment Operations and Finance Intern</td>
<td>No Labels Research Fellow</td>
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<tr>
<td>NoCamels Reporting Intern</td>
<td>Nutritional Development Services Fox Fellow (2)</td>
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<tr>
<td>NoCamels Reporting Intern</td>
<td>One Jump Summer Intern and Program Manager</td>
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<tr>
<td>Potomac Institute for Humanistic Study Policy Intern</td>
<td>Organization for the Publication of the works of Yehiel Yaakov Weinberg Translator</td>
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<tr>
<td>Philadelphia Education Fund McKinney Research Scholar</td>
<td>Philadelphia Museum of Art Intern</td>
</tr>
<tr>
<td>Philadelphia Education Fund McKinney Research Scholar</td>
<td>Potomac Institute for Humanistic Study Policy Intern</td>
</tr>
<tr>
<td>Philadelphia Museum of Art Intern</td>
<td>Power Up Gambia Hospital Intern</td>
</tr>
<tr>
<td>Pew Research Center Journalism and Media Research Intern</td>
<td>Project on Middle East Democracy Egypt Programs Intern</td>
</tr>
<tr>
<td>Pew Research Center Journalism and Media Research Intern</td>
<td>Project Pengyou Communications Intern</td>
</tr>
<tr>
<td>Pew Research Center Journalism and Media Research Intern</td>
<td>Public Health Foundation of India Research Analyst Intern</td>
</tr>
<tr>
<td>Relief International Communications and Philanthropy Intern</td>
<td>Samaj Pragati Sahayog Intern</td>
</tr>
<tr>
<td>Seeds for Progress Foundation Intern</td>
<td>Skyview Community Church Children's Ministry Summer Intern</td>
</tr>
<tr>
<td>Skyview Community Church Children's Ministry Summer Intern</td>
<td>Solomon R. Guggenheim Museum Development Intern</td>
</tr>
<tr>
<td>Taliesin Preservation Communications and Development Intern</td>
<td>The Company Lab Programs Specialist</td>
</tr>
<tr>
<td>The Ronald Reagan Presidential Foundation Development &amp; Finance Intern</td>
<td>The Steppingstone Foundation Advising Intern</td>
</tr>
<tr>
<td>The Steppingstone Foundation Advising Intern</td>
<td>The Yonso Project Strategy Intern</td>
</tr>
</tbody>
</table>

(See next page)
Non-Profit
University of Pennsylvania - Summer 2017

Positions Continued...

Trio Upward Bound
Tutor Counselor

U.S.-Taiwan Business Council
Summer Intern

Uganda Village Project
Team Leader

United Helping Hands Nepal
Volunteer

United Helping Hands Nepal - Orphanage Placement
Volunteer

University of Pennsylvania - Museum
Excavation Registrar
Research Intern (2)
Student Intern

Vietlead
Summer Program Organizer

Voice of the Martyrs
Operations & Volunteer Services Intern

Volunteer Action Cambodia
Volunteer

WriteGirl
Marketing Intern

YMA Fashion Scholarship Fund
Social Media & Marketing Intern

YMCA
Teaching Assistant

YMCA of Metropolitan Los Angeles
Legal Intern
REAL ESTATE
University of Pennsylvania - Summer 2017

METHOD
How students obtained their accepted job or internship offers

- 8% Applied directly to organization (On-Campus Recruiting)
- 1% On-Campus Recruiting (OCR)
- 2% Previous employer/internship
- 15% Handshake / PennLink
- 2% Penn-sponsored program

AVERAGE MONTHLY SALARY
Full-Time: (30+ hrs/wk) $2,608

JOB FUNCTION BREAKDOWN

- 15% Development
- 13% Property Management
- 6% Financial Planning & Analysis
- 6% Marketing
- 4% Private Equity
- 34% Investment Analyst
- 8% Other

POSITIONS

- **Alserkal Avenue**
  - Intern
- **Altus Group**
  - Summer Consultant
- **Berkshire Hathaway Home Services**
  - Assistant to Real Estate Agent
- **Boedco**
  - Assistant to the Contractor
- **Brickman**
  - Summer Analyst
- **Brookfield Property Group**
  - Analyst
- **Cadre**
  - Real Estate PE Analyst
- **Capodagli Property Company**
  - Finance Intern
- **CBRE**
  - Intern (3)
- **Corcoran Sunshine Marketing Group**
  - Marketing Intern
- **CRC Companies**
  - Summer Development Intern
- **Cushman & Wakefield**
  - Associate
  - Summer Intern
- **Doyle Real Estate Advisors**
  - Consultant
- **Federal Realty Investment Trust**
  - Summer Intern
- **Goldenberg’s Estate Management**
  - Landscaper
- **Greysteel**
  - Summer Investment Analyst (2)
  - Research Analyst (2)
  - Multifamily Analyst Intern
- **Hines Interests**
  - Summer Analyst
- **JLL**
  - Summer Intern
- **LCOR, Inc.**
  - Development Associate Intern
- **Marcus & Millichap**
  - Loan Officer Intern
- **McDevitt Company**
  - Intern
- **MD Investment Partners, LLC**
  - Co-Founder
- **Mitsui Fudosan America**
  - Commercial Real Estate Acquisitions/Development Intern
- **New Wave Loans**
  - Summer Intern
- **Oak Residential Partners**
  - Summer Intern
- **Omega Healthcare Investors, Inc.**
  - Intern

(TIMING)
When students received their offers

- 23% Dec. 2016 or earlier
- 8% Jan. 2017
- 4% Feb.
- 8% Mar.
- 23% Apr.
- 32% May 2017
- 10% May 2017

77% of students received their offers during or after the spring semester

(See next page)
POSITIES CONTINUED...

OpenProperty
Marketing Intern

OUE Limited
Summer Intern

Peebles Corporation
Acquisitions and Investments Intern

Pierre et Vacances
Project Development Intern

Precision Stone
Intern

Pyramid Management Group
Finance Intern

Pyramid Management Group, LLC
Leasing Intern

QTS Realty Trust
Financial Analyst Intern

Quinlan Development Group
Intern

Roseland Residential Trust
Intern

Rubenstein Partners
Real Estate Summer Analyst

SL Nusbaum
Intern

Starwood Capital Group
Summer Acquisitions Analyst

Starwood Retail Partners
Financial Planning and Analysis Intern
Summer Analyst, Finance & Investments

Tishman Speyer
Summer Intern

Wareham Development
Property Management Intern

WEDGE Properties Management
Intern

WestPac Investments
Financial Analyst

WeWork
Summer Analyst

White Star Real Estate
Finance Summer Intern

Woolbright Development
Project Management Intern
### POSITIONS

- **Balsam Brands**
  - Business Development Analyst
- **Barnes and Nobles Cafe**
  - Barista
- **Barneys NY**
  - Intensive Intern
- **Birchbox**
  - CRM Intern
- **Bloomingdale's**
  - Analyst Intern
  - Omni Intern (3)
- **Boxed Wholesale**
  - Business Development Manager
- **Brooks Brothers**
  - Associate
  - Christie's
  - Intern (2)
- **Clays Creative Corner Bakeru**
  - Sales Associate
- **Converse, Inc.**
  - Store Associate
  - Cottage Gardens
  - Fieldhand
  - DICK'S Sporting Goods
  - Digital Marketing Intern
  - Dollar General
  - Sales Associate
  - Draper James
  - Merchandising & Operations Intern
  - Elaine Turner
  - Marketing Intern
- **Elaine Turner**
  - Marketing Intern
- **Employer name not provided**
  - Data Management
  - Fireside Pharmacy
  - Pharmacy Intern
  - Flynn O'Hara Uniforms
  - Warehouse Employee
- **Green Cuisine Restaurant**
  - Waitress
- **Hawthorne**
  - Product Manager
- **Heisenbooks**
  - Shift Manager
- **Ix Style**
  - Marketing and Communications Intern
- **Knot Standard**
  - Business Development and Financial Analytics Intern
- **Lord & Taylor**
  - Sales Associate
- **Lorna Jane**
  - Intern
- **Lowe's Home Improvement**
  - Head Cashier, Customer Service Associate
- **Macy's**
  - Buying Intern

### AVERAGE MONTHLY SALARY

**Full-Time: (30+ hrs/wk)** $2,277

### METHOD

**How students obtained their accepted job or internship offers**

<table>
<thead>
<tr>
<th>Method</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applied directly to organization</td>
<td>19%</td>
</tr>
<tr>
<td>On-Campus Recruiting (OCR)</td>
<td>7%</td>
</tr>
<tr>
<td>Previous employer/internship</td>
<td>8%</td>
</tr>
<tr>
<td>Online database (Not Handshake / PennLink)</td>
<td>11%</td>
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<tr>
<td>Handshake / PennLink</td>
<td>21%</td>
</tr>
</tbody>
</table>

### JOB FUNCTION BREAKDOWN

- **Product/Brand Management**: 8%
- **Sales/Account Management**: 19%
- **Marketing**: 3%
- **New Business Dev.**: 3%
- **Advertising**: 3%
- **Buying / Merchandising**: 18%
- **Sales/Account Management**: 19%
- **Data Analyst**: 6%
- **Management / Admin.**: 15%
- **Other**: 13%
- **Management / Admin.**: 72%
- **Other**: 28%

### TIMING

- **When students received their offers**
  - Dec. 2016 or earlier: 28%
  - Jan. 2017: 3%
  - Feb.: 7%
  - Mar.: 13%
  - Apr.: 18%
  - May 2017: 32%

**72% of students received their offers during or after the spring semester**
RETAIL

University of Pennsylvania - Summer 2017

POSITIONS CONTINUED...

Macy's (cont.)
Merchandise Planning Intern (2)
Omni Planning Intern (2)
Planning Intern
Sales Associate
Store Management Intern
Movebutter
Product Management Intern
NEU Retail LLC
Operations Intern
Nordstrom
Sale Associate
NYC & Company
Legal Intern
PetSmart
Real Estate Intern
Pier 1 Imports
Sales Associate (2)
Posh Trading Company
Marketing Intern
QVC
Data Analytics Response Technology Intern
Rastelli Market
Cashier
Restaurant Brands International
Leadership Development Intern
Restaurant Brands International- Burger King
Data Analyst
Sandro Maje Claudie Pierlot
Intern
Servco Pacific Inc
Software Intern
Signature Desserts
Bakery Assistant
Snowe
Summer Associate
Soko Glam
Graphic Design Intern
Sotheby's
Intern
The Home Depot
Cashier / Lot Associate
The Soap Nest
Sales Assistant Manager
TJX Companies, Inc.
Merchandising Intern
Tucci Fresh Produce
Dock Worker
Tumode
Digital Marketing and Sales Intern
Unbound
Analytics and Operations Intern
Upton 43
Host
Urban Outfitters
Buying Intern
Uwila Warrior
Brand Ambassador
Walgreens Boots Alliance
Marketing & Merchandising Intern
Walmart
Cashier
# Technology

University of Pennsylvania - Summer 2017

## Method

How students obtained their accepted job or internship offers

<table>
<thead>
<tr>
<th>Method</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>28% Applied directly to organization</td>
<td></td>
</tr>
<tr>
<td>27% Contacts/family/friends/alumni</td>
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</tr>
<tr>
<td>15% Online database (Not Handshake / PennLink)</td>
<td></td>
</tr>
<tr>
<td>6% On-Campus Recruiting (OCR)</td>
<td></td>
</tr>
<tr>
<td>6% Other Career Services leads (non-OCR)</td>
<td></td>
</tr>
<tr>
<td>3% Previous employer/internship</td>
<td></td>
</tr>
<tr>
<td>6% Other</td>
<td></td>
</tr>
<tr>
<td>10% Handshake / PennLink</td>
<td></td>
</tr>
</tbody>
</table>

## Average Monthly Salary

**Full-Time:**

(30+ hrs/wk) **$3,807**

## Timing

When students received their offers

- 26% Dec. 2016 or earlier
- 7% Jan. 2017
- 8% Feb.
- 17% Mar.
- 20% Apr.
- 21% May 2017

73% of students received their offers during or after the spring semester

## Positions

- **Acention**
  - Summer Intern
- **Actility**
  - Intern
- **Adobe Systems Inc.**
  - Software Engineering Intern
- **Airbnb Inc**
  - Software Engineering Intern
- **AKA Intelligence**
  - Intern
- **Aksis**
  - Back End Software Developer
- **Alarm.com**
  - Software Engineering Intern
- **Amazon**
  - Business Analyst
  - Business Data Analyst
  - **Amazon (cont.)**
    - Fulfillment Associate
    - SDE Intern
    - Software Development Engineer (4)
- **Amazon Robotics**
  - Software Engineer
- **Amazon Web Services**
  - Business Analyst Intern
- **Analytical Graphics, Inc**
  - Software Engineering Intern (2)
- **A0tter, Inc.**
  - Marketing Intern
- **App Annie**
  - Marketing & Sales Consultant
- **Appboy**
  - Customer Success Intern (2)
- **Applied Materials**
  - Public Relations Intern
- **Applied Predictive Technologies**
  - Business Consultant Intern
  - Marketing Analyst Intern
- **AppNexus**
  - Software Engineering Intern
- **AptDeco**
  - Business Development Intern
- **Arteric**
  - Junior Software Developer
- **Asio Security**
  - Director of Offensive Technologies
- **Atlas Guide**
  - Software Intern
- **Atlassian**
  - Product Marketing Intern
- **Atomic**
  - Marketing Intern/Startup Consultant
- **Awair**
  - Business Operations Intern

(See next page)
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Axon Enterprise, Inc.</td>
<td>Hardware Engineering Intern (2)</td>
</tr>
<tr>
<td>Axonize</td>
<td>Front End Software Engineer Intern</td>
</tr>
<tr>
<td>Azavea</td>
<td>Open Source Software Fellow</td>
</tr>
<tr>
<td>Bandai Namco Entertainment</td>
<td>Brand Marketing Intern</td>
</tr>
<tr>
<td>Bank of America Merrill Lynch</td>
<td>Business Analyst</td>
</tr>
<tr>
<td>Bentley Systems</td>
<td>Software Engineering Intern (3)</td>
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<tr>
<td>BioVirtua</td>
<td>Business Development Intern</td>
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<td>Bloomberg L.P.</td>
<td>Software Engineering Intern (2)</td>
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<td></td>
<td>Equity Research Summer Analyst (2)</td>
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<td></td>
<td>Market Specialist Intern</td>
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<td></td>
<td>Sustainable Finance and Business Intern</td>
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<td>Blue Mesa Health</td>
<td>Business Development Intern</td>
</tr>
<tr>
<td>Bluecore</td>
<td>Software Engineer Intern</td>
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<tr>
<td>Breezio</td>
<td>Marketing Intern</td>
</tr>
<tr>
<td>BrickSimple</td>
<td>Intern Developer</td>
</tr>
<tr>
<td>Brigade</td>
<td>Intern</td>
</tr>
<tr>
<td>Broomstick Wedding Co.</td>
<td>Content Manager</td>
</tr>
<tr>
<td>Bubbly Group</td>
<td>Finance and Marketing Intern</td>
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<tr>
<td>BuildingLink</td>
<td>Project Manager</td>
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<tr>
<td>busuu</td>
<td>Institutional Sales Intern</td>
</tr>
<tr>
<td>Cask Data</td>
<td>Product Management Intern</td>
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<tr>
<td>CB Insights</td>
<td>Research Analyst Intern</td>
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<td>Tech Industry Analyst Intern</td>
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<td>CCC Information Services</td>
<td>Product and Technology Intern in QA</td>
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<td>Check Point Software Technologies</td>
<td>Software Engineering Intern</td>
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<td>Cisco</td>
<td>Business Analyst Intern</td>
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<td></td>
<td>Software Engineering Intern</td>
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<td></td>
<td>Strategy &amp; Sales Intern (2)</td>
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<td>Civilization Industries</td>
<td>Marketing Intern</td>
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<td>Cientech Open</td>
<td>Intern</td>
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<td>CME Group</td>
<td>Product Marketing Intern</td>
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<td>Comcast</td>
<td>Engineering Intern</td>
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<td>Commvault Systems, Inc.</td>
<td>Software Development Intern</td>
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<td>comScore</td>
<td>Agency Sales Intern</td>
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<td>Consensys Systems</td>
<td>Blockchain Engineer Intern</td>
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<td>Cybersecurity Labs</td>
<td>Product Management Intern</td>
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<td>Data Science Retreat</td>
<td>Data Analytics Intern</td>
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<td>Desktop Genetics</td>
<td>Software Intern</td>
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<td>DOV-E</td>
<td>Business Development Analyst</td>
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<td>DXC Technology</td>
<td>Summer Intern</td>
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<td>Earnest Research</td>
<td>Data Analyst Intern</td>
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<td>Easyship</td>
<td>Marketing Intern</td>
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<td>Electronic Arts (EA)</td>
<td>Product Management Intern</td>
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<td>Elucian</td>
<td>Business Intern</td>
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<td>Estimize</td>
<td>Data Analysis Intern</td>
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<td>Expedia Inc</td>
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<td>Facebook</td>
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<td>Business Analyst Intern</td>
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<td>Data Analytics Intern</td>
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<td>Global Sales Intern</td>
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<td></td>
<td>Product Specialist</td>
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<td>Software Engineer Intern (5)</td>
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<td>Fevo</td>
<td>Analyst</td>
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<td>FindBridge LLC</td>
<td>Business Development Intern</td>
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<td>FireEye Inc.</td>
<td>Software Development Intern</td>
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<td>FirstImpression.io</td>
<td>Marketing Intern</td>
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<td>FoodCloud</td>
<td>Business Development Intern</td>
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<td>FX Digital</td>
<td>Research and Development Intern</td>
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<tr>
<td>FX Palo Alto Laboratory</td>
<td>Academic Intern</td>
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<td>General Dynamics</td>
<td>Financial Analyst</td>
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<td>General Informatics</td>
<td>Software Development Intern</td>
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<td>Gett</td>
<td>Global Digital Marketing Intern</td>
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<tr>
<td>Gigamon</td>
<td>Manufacturing Operations Intern</td>
</tr>
<tr>
<td>Giphy / hackNY</td>
<td>Search Engineer Intern / hackNY fellow</td>
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<tr>
<td>Google</td>
<td>Associate Product Marketing Manager (4)</td>
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<tr>
<td></td>
<td>BOLD Intern</td>
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<td></td>
<td>Engineering Practicum Intern (2)</td>
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<td>Mechanical Engineering Intern</td>
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<td>Software Engineering Intern</td>
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<tr>
<td>Google (cont.)</td>
<td>Technical Solutions Consultant</td>
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<tr>
<td>Google - YouTube</td>
<td>Engineering Practicum Intern</td>
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<tr>
<td>Google Summer of Code</td>
<td>Participant for Elm Software Foundation</td>
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<tr>
<td>GreatCall</td>
<td>Software Engineering Intern</td>
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<tr>
<td>GroundUp/Transmit.Live</td>
<td>Product Management Intern/Operations Management Intern</td>
</tr>
<tr>
<td>Honey</td>
<td>Software Engineering Intern</td>
</tr>
<tr>
<td>Horizons School of Technology</td>
<td>Student (2)</td>
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<tr>
<td>IBM</td>
<td>Analytics and Data Intern</td>
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<td>Digital Sales Specialist</td>
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<td></td>
<td>Digital Strategist Intern</td>
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<td>Global Campaign Management Intern</td>
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<td>Information Technology Intern</td>
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<td>Strategic Marketing Intern</td>
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<td>IMPATHIQ</td>
<td>Software Development Intern</td>
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<td>Incendo Inc.</td>
<td>Intern</td>
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<td>INET</td>
<td>Summer Intern</td>
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<td>Infosys Limited</td>
<td>Global Instep Consulting Intern</td>
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<td>Instep Strategy Intern</td>
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<td>InfoTRON</td>
<td>R&amp;D Engineer</td>
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<td>Instagram</td>
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<td>InstaMed</td>
<td>Customer Analytics Intern</td>
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<td>InternU</td>
<td>Junior Developer</td>
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<td>Intersystems Corporation</td>
<td>Product Support Intern</td>
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<td>Software Development Intern</td>
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<td>InviteManager</td>
<td>Undisclosed</td>
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<td>InVue</td>
<td>Product Marketing Intern</td>
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<td>ISSQUARED, Inc</td>
<td>Undisclosed</td>
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<td>Italiaonline</td>
<td>Software Developer</td>
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<tr>
<td>Jet.com</td>
<td>Copy Intern</td>
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<tr>
<td>Juvo</td>
<td>Product Manager</td>
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<td>Khan Academy</td>
<td>Software Engineer Intern</td>
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<tr>
<td>Kickstarter</td>
<td>Film Intern</td>
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<tr>
<td>KPMG</td>
<td>Cognitive Automation Project Manager</td>
</tr>
<tr>
<td>Learn Our Rights</td>
<td>Marketing Intern</td>
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</tbody>
</table>
TECHNOLOGY
University of Pennsylvania - Summer 2017

POSITIONS CONTINUED...

LGS Innovations
Computer Science Intern

Light
Firmware Engineer

Linguistic Data
Programmer

LinkedIn
Software Engineering Intern

Liquidnet
Customer Experience Intern

LocalStove
Startup Marketing Intern

Markov Corporation
Summer Intern

Mastercard
Summer Intern (2)

Matterport, Inc.
International Initiatives Intern

MealPal
Intern, Data Analytics

MedCo Data, LLC
Developer

Medidata
Accounts Payable Summer Intern

Medidata Solutions
Demand Generation Marketing Intern

Merlin Solar
Product Development Engineer

Mesosphere
Software Engineer Intern

Microsoft
Explorer Intern

Financial Analyst Intern

Product Marketing Manager Intern (4)

Milennium Management LLC
Data Security Intern

Modlab
Researcher

MongoDB
Software Engineering Intern (2)

MuniRisk
Business Development Intern

Narmi
Business Analyst

NeuroFlow
Research and Marketing Intern

Noblis
Software Developer Intern

Northraine
Data Science Intern

Nvidia
Intern

OP.GG
Business Development Intern

Optimizely
Software Engineering Intern

Oracle
Account Management Intern

Outcome Health
Market and Strategy Analyst

Over
Software Engineering Intern

Palantir Technologies
Forward Deployed Engineering Intern (2)

PayPal
Intern

Peloton Cycle
Loyalty and Lifecycle Intern

Penn Digital Scholarship Program
DevOps Intern

Plano Software
Operations Intern

Pivotal
Software Engineering Intern

Planet Labs
Program Management Intern

Pointwest Technologies Corp.
Digital Marketing and Business Development Intern

Posse Productions
Product Management Intern

Power Auctions LLC
Intern

Predicine Inc
Business Development Intern

Proscia Inc
Business Development and Strategy Intern

RADD3
Intern

Raytheon
Patriot Maintenance Engineering Intern

Represently
Software Developer

Riskval Financial Solutions
Quantitative Developer

Roomi
Android Development Intern

Sailo
Intern

SAP
Hybris Consulting Intern

Technology and Performance Intern

SAP Fieldglass
Product Development - Integrations

Business Analyst Intern

Scholly
Marketing Associate

Seagate Technology
Corporate Finance Intern

SecBI
Business Development Analyst

Sensors Unlimited
Mechanical Engineering Intern

Sidecar
Sales Development Intern

Siemens
Summer Software Engineering Intern

Siltery
Growth Intern

Slack
Data Engineering Intern

Engineering Intern

Smithwise
Mechanical Engineer Intern

Splunk
Corporate Customer Marketing Intern

SRI International
Software Engineering Intern

Starcare Innovations
Undisclosed

SurveyMonkey
Quality Assurance Engineering Intern

Taboola
Publisher Account Management and Sales Intern

Tavour
Growth Marketing Intern

Tidal Labs
Summer Associate

TMON, Inc.
Software Development Intern

TommyRun
Customer Success Manager

Tradeweb
Credit Intern

Trading Technologies
Product Management Summer Analyst

Trax Retail
Software/Data Analysis Intern

TripleLift
Publisher Development Intern

Turner Group, Penn Engineering
Research Assistant

TVSquared
Sales and Marketing Intern

Twine Labs
Business Summer Analyst

Uber
Software Engineering Intern

Strategic Operations Intern

Ultimate Software
Software Intern

University of Pennsylvania
Research Assistant

Research Intern

Summer Researcher

Verizon
Software Engineering Intern

Via Transportation
Operations Intern

Video Gaming Technologies, Inc.
Legal Intern

VINCI VR
Co-Founder, CTO

VMware
Strategy and Planning Intern

VolkScience
Product / Data Analytics Intern

(See next page)
POSITIONS CONTINUED...

Wayfair
Business Analyst Intern

Wealthfront
Software Engineering Intern

WeGardn
Software Engineering Intern

WillowTree, Inc.
Software Developer Intern
Software Engineering Intern

WorkMarket
Marketing Intern

Woveon
Strategy Analyst Intern

Wuzhean
Marketing Intern

Xapiens International
Database Intern

Xilinx
Design Engineering Intern

Yelp, Inc.
Product Manager

Yext
Software Engineering Intern

Yotascale
Product Marketing Intern

Zeta Global
Finance Intern