10 a.m.-3 p.m. CAREER FAIR
WEDNESDAY
9/03/14 UNIVERSITY CITY SHERATON HOTEL

- Business casual dress, bring PennCard and copies of resume
- For a complete list of employers: www.vpul.upenn.edu/careerservices/careerfireinfo.php
- Open to all Penn undergraduate students and those graduate students served by Career Services
## Participating Employers and Table Locations

**Key:**

S= Seeking Summer Interns  
FT= Offering Full-Time Postgraduate Positions  
Graduate = Seeking Graduate Students (all organizations also seeking undergraduates)  
** = Interested in speaking with international students

### Ben Franklin Ballroom

<table>
<thead>
<tr>
<th>Company</th>
<th>Seeking/Positions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aetna, Inc. (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Angelo, Gordon &amp; Co.** (FT)</td>
<td></td>
</tr>
<tr>
<td>BASF Corporation (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Bluefin Trading** (FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Brixmor Property Group** (S, FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Capital One (S, FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Centerview Partners** (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Cigna (FT)</td>
<td></td>
</tr>
<tr>
<td>Constellation** (S, FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Consumer Financial Protection Bureau** (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Crestview Partners (FT)</td>
<td></td>
</tr>
<tr>
<td>D. E. Shaw Group** (S, FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Diageo (FT)</td>
<td></td>
</tr>
<tr>
<td>DRW Trading Group (S, FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Duff &amp; Phelps (FT)</td>
<td></td>
</tr>
<tr>
<td>Ernst &amp; Young** (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Evonik Industries (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Financial Software Systems** (S, FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Financo, LLC** (FT)</td>
<td></td>
</tr>
<tr>
<td>Five Rings, LLC** (S, FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Flow Traders US LLC** (FT)</td>
<td></td>
</tr>
<tr>
<td>Foros Group** (FT)</td>
<td></td>
</tr>
<tr>
<td>Franklin Square Capital Partners (FT)</td>
<td></td>
</tr>
<tr>
<td>Fredericks Michael &amp; Co.** (FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>General Growth Properties (S, FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>GlaxoSmithKline** (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Glenmede Trust Company, N.A. (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Hannover Life Reassurance Company of America (S, FT)</td>
<td></td>
</tr>
<tr>
<td>iStar Financial, Inc. (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Itau Unibanco** (FT)</td>
<td></td>
</tr>
<tr>
<td>Johnson, Kendall &amp; Johnson** (S, FT)</td>
<td></td>
</tr>
<tr>
<td>JRK Property Holdings (FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Keurig Green Mountain** (S)</td>
<td></td>
</tr>
<tr>
<td>KTR Capital Partners** (FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Landmark Partners (FT)</td>
<td></td>
</tr>
<tr>
<td>M&amp;T Bank (FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Macy's / Bloomingdale’s (S, FT)</td>
<td></td>
</tr>
</tbody>
</table>

### Fairmount Suite

<table>
<thead>
<tr>
<th>Company</th>
<th>Seeking/Positions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marathon Trading, LLC** (FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>McAdam Financial Group (FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>McDevitt Company** (S, FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Microsoft Corporation (S, FT)</td>
<td></td>
</tr>
<tr>
<td>MIG Real Estate, LLC** (S, FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>MTS Health Partners** (FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Munich Reinsurance America, Inc. (S, FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>New York Life Insurance Company (FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>PFM Group, LLC (FT)</td>
<td></td>
</tr>
<tr>
<td>Philadelphia Insurance Companies (S, FT)</td>
<td></td>
</tr>
<tr>
<td>PIMCO** (S, FT)</td>
<td></td>
</tr>
<tr>
<td>PNC Financial Services Group (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Prudential (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Putnam Investments (S, FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Raymond James &amp; Assoc. - Investment Banking (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Resource Real Estate, Inc. ** (FT)</td>
<td></td>
</tr>
<tr>
<td>Societe Generale** (S)</td>
<td></td>
</tr>
<tr>
<td>Spot Trading (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Starwood Capital Group (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Stifel (FT)</td>
<td></td>
</tr>
<tr>
<td>Stout Risius Ross Inc. (FT)</td>
<td></td>
</tr>
<tr>
<td>Susquehanna International Group (SIG) ** (S, FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>Swiss Re** (FT)</td>
<td></td>
</tr>
<tr>
<td>TD Bank (S)</td>
<td></td>
</tr>
<tr>
<td>Terra Capital Partners** (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Transamerica (S, FT, Graduate)</td>
<td></td>
</tr>
<tr>
<td>University of Pennsylvania Office of Investments** (FT)</td>
<td></td>
</tr>
<tr>
<td>UPMC (S, FT)</td>
<td></td>
</tr>
<tr>
<td>Vornado Realty Trust** (S, FT)</td>
<td></td>
</tr>
</tbody>
</table>
Aetna, Inc.

Aetna is one of the nation’s leading diversified health care benefits companies, serving approximately 36.8 million members with information and resources to help them manage and make better informed decisions about their health care.

http://www.aetna.com

Angelo, Gordon & Co.

Formed in 1988, Angelo, Gordon & Co. (AG) is a privately-held SEC-registered investment advisor dedicated to alternative investing. We seek to generate absolute returns with low volatility by exploiting inefficiencies in selected markets and capitalizing on situations that are not in the mainstream of investment opportunities. We have expertise in a broad range of absolute return strategies for both institutional and high net worth investors, including corporate credit, residential and consumer debt, real estate private equity, net lease real estate, commercial real estate debt, private equity, as well as AG’s flagship multi-strategy fund (Super Fund). Representatives from the Net Lease Real Estate team will be available to discuss the firm and the Net Lease strategy at CareerFIRE.

http://www.angelogordon.com

BASF Corporation

BASF is the world’s leading chemical company: The Chemical Company. Its portfolio ranges from chemicals, plastics and performance products to agricultural products, fine chemicals and oil and gas. As a reliable partner, BASF creates chemistry to help its customers in virtually all industries to be more successful. With its high-value products and intelligent solutions, BASF plays an important role in finding answers to global challenges such as climate protection, energy efficiency, nutrition and mobility. BASF posted global sales of more than 50 billion in 2009 and had approximately 105,000 employees worldwide as of the end of the year. BASF Corporation, headquartered in Flohram Park, New Jersey, is the North American affiliate of BASF SE, Ludwigshafen, Germany.

http://www.basf.com

Bluefin Trading

Bluefin is a privately-owned multi-strategy trading firm. We are focused on seeking out trading and investment opportunities to grow our capital in the global financial markets. Bluefin was formed in 2001 to bring together high caliber people, innovative and quantitative modeling, and cutting edge technology to seek out trading and investment opportunities around the globe across Equity, Commodity, Fixed-Income and Foreign Exchange products.

http://www.bluefintrading.com
Brixmor Property Group

Brixmor Property Group (NYSE: BRX) owns and operates the nation’s largest wholly owned portfolio of grocery-anchored community and neighborhood shopping centers, with more than 520 properties strategically located across 38 states. Our shopping centers are primarily situated throughout the top 50 metropolitan areas and are home to some of the most recognized brands. Over the past decade, we have solidified our role as a leader in anchor repositioning and redevelopment, helping our retail partners expand their footprints, evolve their concepts and drive foot traffic to their stores.

come see us

CareerFIRE
September 3, 2014

http://www.brixmor.com


Capital One

Capital One is not your typical bank. We were founded in 1994, with the big idea of using analytics to provide customized financial products to consumers. But we didn’t stop there. Capital One is now a diversified bank that offers an array of financial products and services to consumers, small businesses and commercial clients. Capital One has one of the most widely recognized brands in America and is one of the nation’s 10 largest banks based on deposits. We’ve been named one of FORTUNE’s 100 Best Companies to Work For, and we’re looking for the very best campus talent to keep Capital One on the cutting edge.

come see us

CareerFIRE
September 3, 2014

http://www.capitalone.com

Position(s) Available: Business Analyst (comparable to consulting), Business Analyst Intern (comparable to consulting)

Centerview Partners

Centerview Partners is a leading investment banking boutique founded to provide a level of service, partnership and dedication that is unmatched in the industry today. We pride ourselves on being an environment perfectly suited to nourish and develop talent. New analysts joining the firm receive initial training, followed by on-the-job training and immediate work on live projects in client-facing situations. Analysts will very quickly develop the skills and knowledge necessary to conduct financial analysis and assist with day-to-day execution of mergers and acquisitions.

come see us

CareerFIRE
September 3, 2014

http://centerviewpartners.com/

Cigna

Cigna is more than just a health insurance company. We are a global health service company, dedicated to helping the people we serve improve their health, well-being and sense of security. We make this happen through a broad range of integrated health care and related plans and services, and proven health and well-being programs that are targeted to the unique needs of our customers, clients and partners.

come see us

CareerFIRE
September 3, 2014

http://careers.cigna.com
**Constellation**

Join our Constellation team and become part of Exelon’s competitive retail and wholesale energy business. Constellation is headquartered in Baltimore, with regional offices in Chicago, Houston, Kennett Square, Louisville, New York, and Omaha. We develop energy management strategies that help customers buy, manage and consume energy. Our retail unit is among the largest and most comprehensive in the industry with approximately 1 million residential customers that rely on our commitment to innovation, dependability, transparency, and service. Our wholesale business serves utilities, municipalities and co-ops and features world-class risk management and energy trading capabilities.

http://www.constellation.com

---

**Consumer Financial Protection Bureau**

The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (Dodd-Frank Act) established the consumer bureau. The central mission of the CFPB is to make markets for consumer financial products and services work for Americans—whether they are applying for a mortgage, choosing among credit cards, or using any number of other consumer financial products.

Position(s) Available: Director’s Financial Analyst

http://consumerfinance.gov

---

**Crestview Partners**

Crestview Partners is a value-oriented private equity firm with approximately $4 billion under management. We target investments in financial services, media/cable, healthcare and energy.

Position(s) Available: Analyst

http://www.crestview.com/

---

**D. E. Shaw Group**

Headquartered in New York City, the D. E. Shaw group is a global investment and technology development firm with offices in North America, Europe, and Asia. Since its organization in 1988 by a former Columbia University computer science professor, David E. Shaw, the firm has earned an international reputation for successful investing based on financial innovation, careful risk management, and the quality and depth of our staff. We offer the benefits of being one of the world’s largest, most established alternative investment managers, with a world-class technology infrastructure, deep research capabilities, and programs that facilitate the ongoing growth and internal mobility of our staff.

Position(s) Available: Corporate Development Intern, Equity Research Analyst Intern, Finance Associate, Finance and Operations Intern, Generalist, Proprietary Trader, Proprietary Trader Intern, Quantitative Analyst, Quantitative Analyst Intern/Software Developer Intern, Rotational Associate, Software Developer

http://www.deshaw.com
Diageo

Diageo is the world's leading premium drinks business with an outstanding collection of beverage alcohol brands across spirits, beer and wine. These brands include Johnnie Walker, Crown Royal, J&B, Windsor, Buchanan's and Bushmills whiskies, Smirnoff, Ciroc and Ketel One vodkas, Baileys, Captain Morgan, Tanqueray and Guinness. Many of our brands have been around for generations, while some have been developed more recently to meet new consumer tastes and experiences. Our great range of brands and geographic spread means that people can celebrate with our products at every occasion no matter where they are in the world. This is why 'celebrating life every day, everywhere' is at the core of what we do.

http://www.diageo.com

DRW Trading Group

DRW Trading Group (DRW) is a principal trading organization. This means that all of our trading is for our own account and all of our methods, systems and applications are solely for our own use. Unlike hedge funds, brokerage firms and banks, DRW has no customers, clients, investors or third party funds. Our trading spans a wide range of asset classes, instruments, geographies and trading venues, with a focus on trading listed, centrally-cleared instruments. DRW is headquartered in Chicago and has offices in New York, London and Montreal. DRW employs over 500 people worldwide from many different disciplines and backgrounds.

Position(s) Available: Trading Analyst

http://www.drw.com

Duff & Phelps

At Duff & Phelps, we stand for the qualities that power sound decisions. And we believe that behind every good decision, you'll find solid thinking, proven experience and valuable insight. But all the numbers and facts in the world mean nothing without a top team of professionals to make sense of them all. That's where YOU come in - provided you're incisive, entrepreneurial and up for a challenge. We offer an environment where your talent and perspective matter - where you can make a real impact. Duff & Phelps is a premier global valuation and corporate finance advisor. Our Corporate Finance Service Line focuses on providing merger and acquisition, private placement, transaction opinion, and restructuring advisory services.

Position(s) Available: Analyst, Corporate Finance

http://www.duffandphelps.com

Ernst & Young

The EY Insurance and Actuarial Advisory Services practice is one of the leading providers of professional and actuarial services in the US, specializing in all segments of the property/casualty and life/health insurance industries. EY integrates actuarial capabilities with insurance experience in the areas of financial reporting, insurance risk and capital management, mergers and acquisitions, transaction support, product development, underwriting and claims. Our actuarial consultants deliver creative, innovative services to our domestic and global clients that are designed to help them to quickly and confidently make financial decisions which enhance their value.

Position(s) Available: Financial Services Office – Insurance and Actuarial Advisory Services Intern, Financial Services Office – Insurance and Actuarial Advisory Services Staff

http://www.ey.com
Evonik Industries

Evonik is one of the world leaders in specialty chemicals. Profitable growth and a sustained increase in the value of the company form the heart of Evonik’s corporate strategy. Our innovative spirit and integrated technology platforms support our strategic focus on high-growth megatrends in health, nutrition, resource efficiency and globalization. Evonik is active in over 100 countries around the world. And that means a world of opportunities for you. There’s no better time than right now to build your future with us and be a part of our international team.

Position(s) Available: International Professional Rotational Enrichment Program (IPREP), Summer Professional Enrichment @Evonik Program (SPE@Evonik)

http://www.Evonik.com

Financial Software Systems

Financial Software Systems (a subsidiary of ION Trading) is the market leader in providing high performance solutions for trading on electronic markets. With offices in multiple locations including London, New York, Tokyo, Frankfurt, Paris, Madrid and Toronto, we are a rapidly expanding, dynamic and committed company where candidates with the right attitude will find great opportunities for career development. Our customers include the top tier investment banks where we have long, well-established relationships. Candidates build their knowledge working in a highly motivated team where opportunities exist for outstanding individuals to progress quickly within the company.

Position(s) Available: Junior Business Analyst

http://www.finsoftware.com

Financo, LLC

Financo is one of the longest, continuously operating independent boutique investment banks in the United States. The firm focuses on advisory services in the Retail & Consumer industry and has completed over 1,000 transactions in this sector. The firm has cultivated an invaluable network of relationships and has built a successful roster of clients. Due to the boutique nature of the firm, analysts receive a unique and differentiated experience in terms of level of responsibility and client contact. Recent transactions include the sale of Jos. A. Bank to Men’s Wearhouse, the sale of Design Within Reach to Herman Miller, the sale of a minority interest in Opening Ceremony to Berkshire Partners, and the sale of e.l.f. Cosmetics to TPG Growth.

Position(s) Available: Investment Banking Analyst

http://www.financo.com

Five Rings, LLC

Five Rings is a proprietary trading firm founded with a vision of combining strategy, innovation and technology to succeed in today’s global markets. Based in New York, we trade in various domestic and international markets, both established and esoteric. Five Rings does not depend on clients or outside investors. Our team constantly seeks new opportunities, analyzes their risks and rewards, and creates strategies and tools to capitalize on them. The strength of our firm comes from the talent of our people, and our compensation packages reflect this belief. Five Rings offers a casual atmosphere, flat structure and great benefits. Education is a priority. Our experienced traders and software developers teach new employees extensively, both hands-on and in classroom settings.

Position(s) Available: Assistant Trader, Software Developer, Software Development Intern, Trading Intern

http://www.fiveringscapital.com
Flow Traders US LLC

Founded in 2004 in Amsterdam, Flow Traders is a growing proprietary trading firm with over 200 employees worldwide. With a primary focus on ETF market making, Flow trades a range of securities, futures, commodities, bonds, and FX instruments on exchanges around the world. The company distinguishes itself with state-of-the-art technology and a focus on niche competencies. Our teams of software developers work together with experienced traders to identify and execute tomorrow’s strategies, making Flow a daily pioneer in the field of professional trading. We are seeking top talent for Trader positions in our New York or Singapore offices with an extensive training program provided at our headquarters in Amsterdam.

come see us

CareerFIRE
September 3, 2014

http://www.flowtraders.com

Foros Group

Foros is a premier boutique M&A and strategic advisory firm based in Manhattan. We provide highly tailored strategic, mergers and acquisitions and related capital raising advice to leading public and private companies. We founded Foros in the spring of 2009 amidst the financial crisis in reaction to the shortcomings of the large firm model. We believe differentiated advice results from intimate knowledge of our clients’ businesses... knowledge we attain by working in true partnership with them. We work to gain a deep understanding of the client’s most important goals and most pressing concerns. Due to our independence, we can act as a trusted outside advisor that will apply a dispassionate eye and analytical mind to thorny issues and help our clients gain a competitive edge.

come see us

CareerFIRE
September 3, 2014

http://www.forosgroup.com

Franklin Square Capital Partners

Founded in Philadelphia in 2007, Franklin Square quickly established itself as a leader in the world of alternative investments by introducing innovative credit-based income funds, including the industry’s first non-traded business development company. Each fund is sub-advised by GSO Capital Partners LP, a world-leading private debt asset manager and the credit platform of The Blackstone Group L.P. Franklin Square was awarded a 2014 Philadelphia Best Places to Work. Additionally, Forbes Magazine ranked Franklin Square 13th on its 2013 list of America’s Most Promising Companies. Franklin Square distributes its funds through its affiliated broker-dealer, FS2 Capital Partners, LLC.

come see us

CareerFIRE
September 3, 2014

http://www.franklinsquare.com

Fredericks Michael & Co.

Established in 1984, Fredericks Michael & Co. provides distinctive financial advisory solutions to large corporations, private and family-controlled businesses and financial sponsors seeking to execute cross-border mergers, acquisitions, divestitures and strategic alliances in Europe, the Americas and Asia. With offices in New York and London, our teams of seasoned, highly entrepreneurial and resourceful professionals build on our global reach and independent structure to offer clients the critical local knowledge, cross-cultural understanding and industry relationships needed to provide unique advice and to carry out complex transactions in a time-efficient, thorough and discreet manner.

come see us

CareerFIRE
September 3, 2014

http://www.fm-co.com
**General Growth Properties**

General Growth Properties is a fully integrated, self-managed and self-administered real estate investment trust focused exclusively on owning, managing, leasing and redeveloping high-quality regional malls throughout the United States. GGP’s portfolio is comprised of 120 regional malls in the United States totaling approximately 125 million square feet. GGP is headquartered in Chicago, Illinois and publicly traded on the NYSE under the symbol GGP.

**come see us**

Position(s) Available: 2015 Summer Internship Program, Accounting Intern, Business Development Intern, Capital Markets Intern, Finance Intern, HR Intern, Investments Intern, Leasing Intern, Marketing Intern

September 3, 2014

http://ggp.com

**GlaxoSmithKline**

GlaxoSmithKline (GSK) is a world leading research-based pharmaceutical company with a powerful combination of skills and resources that provides a platform for delivering strong growth in today’s rapidly changing healthcare environment. The company is the second-largest drug company in the world, with estimated 5.3% share of the world’s pharmaceutical market. The business comprises three types of products: prescription medicines, vaccines, and consumer health care products. GSK’s mission is to improve the quality of human life by enabling people to do more, feel better and live longer. GSK is headquartered in the UK with operations based in the U.S.

**come see us**

September 3, 2014

http://www.gsk.com

**Glenmede Trust Company, N.A. (The)**

Glenmede is an independent investment and wealth management firm with offices in Philadelphia, New York, Wilmington, Morristown, Princeton, and Cleveland. Founded in 1956 by the Pew family, we serve individuals, families, family offices, endowments, foundations and institutions throughout the United States and abroad. Glenmede is small enough to provide highly personalized service and yet, with over $25 billion in assets under management, large enough to provide access to a wide range of asset classes and world-class financial advice. Private ownership lets us take a long-term investment view and supports our commitment to organizational and staff stability. Our independence allows us to singularly focus on what we do best—deliver highly personalized service and thoughtful advice.

**come see us**

September 3, 2014

Position(s) Available: 2015 Summer Internships, Relationship Management Associate

http://www.glenmede.com

**Hannover Life Reassurance Company of America**

Hannover Life Reassurance Company of America (HLR America) is the North American life and health reinsurance subsidiary of Hannover Re Group. Hannover Re is one of the largest and most financially sound professional reinsurance groups in the world. Rated “AA-” by Standard & Poor’s, HLR America offers innovative risk reinsurance and financial solutions for ordinary life, group life, annuities, accident and health, and special risk insurance. HLR America is licensed in all 50 U.S. states and Puerto Rico. Rated “A” by A.M. Best year after year for consistent performance and financial strength, HLR America provides the stability of an industry powerhouse with the agility to immediately leverage worldwide financial trends to provide our clients with highly customized solutions.

**come see us**

September 3, 2014

Position(s) Available: Actuarial Associate (Entry Level), Actuarial Intern (Summer 2015)

http://www.hlramerica.com
iStar Financial, Inc.
iStar Financial Inc. (NYSE: SFI) is a fully-integrated finance and investment company focused on the commercial real estate industry. The company provides custom-tailored investment capital to high-end private and corporate owners of real estate and invests directly across a range of real estate sectors. The company, which is a real estate investment trust (“REIT”), has invested more than $35 billion over the past two decades and currently has $6+ billion of assets.

Position(s) Available: Investment Analyst

September 3, 2014

Understanding the needs of today’s investors

http://www.istarfinancial.com

Itau Unibanco
Itaú BBA is the Corporate Investment Bank of Itaú Unibanco group, one of the world’s largest financial conglomerates. We offer institutional investors and companies - with average annual sales of around US$150 million - solutions designed by highly qualified professionals. We have a presence in the world’s financial hubs and we have been recognized around the globe by awards given by the world’s main banking industry publications.

Position(s) Available: Risk Management Associate

September 3, 2014

Understanding the needs of today’s investors

http://www.itau.com

Johnson, Kendall & Johnson
JKJ is an insurance brokerage and risk management firm located in Newtown, PA, that has been managing corporate and personal needs for more than 50 years. JKJ’s personalized services in property and casualty insurance; risk and safety management services and claims consulting; group benefits; individual life, home and asset protection program development; financial services; and retirement planning allow JKJ clients to focus on their respective businesses while JKJ provides direction in managing the risk. JKJ’s diverse clientele challenges it to create programs unique to each client. Johnson, Kendall & Johnson is licensed in various lines of business in all 50 states, with access to all of the major insurance markets.

Position(s) Available: Analyst

September 3, 2014

Understanding the needs of today’s investors

http://www.jkj.com

JRK Property Holdings
JRK Property Holdings is a dynamic, rapidly-expanding real estate company with over 190 locations in 25 states, including 5 hotels, residential and commercial properties. JRK is comprised of a team of experienced professionals at all levels, dedicated to providing value and service of the highest quality to our residents, guests, and investors, and also providing excellent opportunities for professional growth to our staff of over 1,600 nationwide. Join a team that has developed into one of the most influential brands in the nation’s multifamily industry and that continues to grow at an exciting rate. If you are looking for an opportunity to be a part of a diversely talented, fast-paced, growing team and a company you can take pride in, consider a career at JRK.

Position(s) Available: Analyst

September 3, 2014

Understanding the needs of today’s investors

http://www.jrkpropholdings.com/
Keurig Green Mountain

As a leader in specialty coffee, coffee makers, teas and other beverages, Keurig Green Mountain (Keurig) (NASDAQ: GMCR), is recognized for its award-winning beverages, innovative brewing technology, and socially responsible business practices. The company has inspired consumer passion for its products by revolutionizing beverage preparation at home and in the workplace. Keurig supports local and global communities by investing in sustainably-grown coffee and by its active involvement in a variety of social and environmental projects. By helping consumers drink for themselves, we believe we can brew a better world.

KTR Capital Partners

KTR Capital Partners is a real estate investment, development and operating company focused exclusively on the industrial property sector. Headquartered in New York City with offices in Philadelphia, Chicago, Dallas, Las Vegas, Los Angeles, Miami and Seattle. KTR has a 75 person platform that manages a series of discretionary value-add investment funds that target opportunities throughout major markets in North America. KTR funds currently own a portfolio of approximately 60 million square feet across North America and provide nearly $7.0 billion of investment capacity.

Landmark Partners

Landmark Partners LLC is a leading private equity and real estate secondary manager, with over $10 billion of capital under management. The firm’s investment strategy is to build private equity and real estate exposure through acquisition of mature limited partnership interests, and specializes in customized transactions and quantitative research-driven investment opportunities. The firm is recruiting 2015 graduates for its Private Equity Analyst program in Simsbury, CT. We have offices in Simsbury, CT; Boston MA; New York, NY and London.

M&T Bank

Times like these call for a financial services partner that has stood the test of time. Established in 1856 as Manufacturers and Traders Bank, today we’re the M&T Bank Corporation, one of the 20 largest US headquartered commercial bank holding companies, with current assets of $83.2 billion (as of June 30, 2013) and over 725 branches, free account access at over 1,500 M&T Bank ATMs and more than 15,000 employees throughout New York, Maryland, Pennsylvania, Washington, D.C., Virginia, West Virginia, New Jersey, Florida, Delaware and Toronto, Canada. (Deposits with M&T are not insured by the Canada Deposit Insurance Corporation (CDIC)).
Macy's / Bloomingdale's

Macy's, Inc., with corporate offices in Cincinnati and New York, is one of the nation’s premier retailers, with fiscal 2013 sales of $27.9 billion. The Macy’s brand operates about 800 Macy’s department stores and furniture galleries in 45 states, the District of Columbia, Guam and Puerto Rico, as well as macys.com. The Bloomingdale's brand includes 36 department stores and home stores in 10 states, bloomingdales.com, 13 Bloomingdale’s Outlet stores in nine states, and a licensed store in Dubai. Macy’s, Inc.’s diverse workforce includes approximately 175,700 employees.

Position(s) Available: Analyst Development Program, Corporate Finance Executive Development Program, Merchant Executive Development Program, Product Development - Executive Development Program

http://www.macyscollege.com

Marathon Trading, LLC

Marathon Trading is a privately held proprietary trading firm with offices in suburban Philadelphia and New York City. The firm’s trading philosophy is rooted in principles of "relative value “and arbitrage. Our traders seek the purchase of undervalued assets and the sale of overvalued assets in order to generate an investment return. Traders at Marathon combine the firm’s proprietary quantitative strategies with their own cognitive reasoning skills to trade listed derivative products in the US, capitalizing on relative value and arbitrage opportunities. This activity is conducted both on trading exchanges and electronically.

Position(s) Available: Assistant Trader

http://www.marathontrading.com

McAdam Financial Group

McAdam Financial Group provides customers and Financial Advisers with a vital link to the latest financial products and services in the marketplace. A relationship with ING Financial Partners gives the Financial Adviser access to the essential information and resources that help bring clients closer to their financial goals. At McAdam Financial our goal is to address the changing financial needs of our clients. We have earned a reputation for quality and excellence through providing our clients with personalized service. We strive to help our clients create a life-long realization of ongoing financial goals to help them gain financial independence and security.

Position(s) Available: Financial Adviser

http://www.mcadamfinancialgroupllc.com/

McDevitt Company (The)

The McDevitt Company is an international real estate firm dedicated to retail tenant representation. Headquartered in Philadelphia, with offices in Chicago, Nashville, New York, Los Angeles, London, and Amsterdam, our experienced and highly creative team has a deep understanding of the most compelling retail environments throughout the world as well as a wide breadth of industry knowledge and relationships. We are the exclusive real estate representatives for many of today’s leading lifestyle brands including Anthropologie, Urban Outfitters, Theory, Helmut Lang, Paper Source, Calypso and Steven Alan.

Position(s) Available: Junior Dealmaker, Project Manager, Research Assistant

http://www.mcdevittco.com
Microsoft Corporation

Microsoft is the worldwide leader in software, services and solutions that help people and businesses realize their full potential. We’re motivated and inspired every day by how our customers use our software to find creative solutions to business problems, develop breakthrough ideas, and stay connected to what’s most important to them. No matter what your passion is, you’ll find it here. Imagine the opportunities you’ll have in a company with 100,000 employees in more than 100 countries, working on hundreds of products—spanning games, phones, developer tools, business solutions and operating systems. We work hard, but we value work/life balance, and each of us defines what that means to us. So why not explore what we do and what life is really like at Microsoft.

[position(s) available: Finance Rotation Analyst]

MIG Real Estate, LLC

MIG Real Estate, LLC invests and operates a diverse portfolio of properties located primarily in the Sunbelt, Western U.S. and Western Canada. Currently the firm is engaged in an aggressive expansion strategy, seeking investment opportunities in hospitality, retail, office, industrial/flex and multifamily product types throughout its target markets. Since April 2009 MIG Real Estate has acquired nearly 7 million square feet of investment properties comprising approximately $1 billion in assets under management throughout Utah, Arizona, Nevada, Colorado, Washington, North Carolina, Florida, Wyoming, Edmonton-Alberta, Hawaii and multiple markets in California and Texas. MIG is currently seeking a qualified individual for our Financial Analyst position.

[position(s) available: Financial Analyst, Summer Intern – Financial Analyst]

MTS Health Partners

MTS Health Partners, L.P. is a preeminent New York City-based healthcare investment bank, providing strategic advisory services related to mergers & acquisitions, divestitures, restructuring, and equity and structured products capital markets transactions for companies in the global healthcare industry. MTS focuses on the following subsectors of the healthcare industry: healthcare services, pharmaceuticals, biotechnology, generics, medical devices and diagnostics. MTS Health Partners, L.P. is a fast-paced, collegial environment of approximately 30 banking professionals and 45 members overall with a tight-knit culture focused on professional growth.

[position(s) available: Investment Banking Analyst]

Munich Reinsurance America, Inc

As a member of Munich Re’s US organization, we offer the financial strength and stability that comes with being part of the world’s preeminent insurance and reinsurance brand. Our risk experts work together to assemble the right mix of products and services to help you stay competitive, from traditional reinsurance coverages, to niche and specialty reinsurance and insurance products.

[position(s) available: Risk Analyst]
New York Life Insurance Company
Welcome to New York Life Insurance Company. You’ll find us on nearly all of the “best” lists, including the 2008 Fortune 100 company listing. The company is one of the largest and most respected life insurance companies in the world. New York Life and its affiliates offer life insurance, annuities and long-term care insurance. On the investment side, New York Life’s affiliates provide institutional asset management and trust services and, through a subsidiary, NYLIFE Distributors Inc., provide an array of securities products and services such as institutional and retail mutual funds, including 401(k) products.

Position(s) Available: Financial Services Representative

http://www.newyorklife.com

PFM Group, LLC (The)
The PFM Group of companies, which includes Public Financial Management, Inc. and PFM Asset Management LLC, is the nation’s leading provider of independent financial and investment advisory services to governmental and not-for-profit organizations, with 34 offices throughout the United States and over 450 employees. The PFM Group provides independent advice to our clients across three primary businesses. Our financial advisory business provides our clients with transaction structuring and management services related to debt issuance and accessing the capital markets. Our asset management business provides our clients with investment advice and portfolio management services. Our strategic consulting business provides advice related to our clients’ operating and capital budgets.

Position(s) Available: Asset Management Analyst, Financial Advisory Analyst

http://www.pfm.com/

Philadelphia Insurance Companies
Philadelphia Insurance Companies (PHLY), headquartered in Bala Cynwyd, PA, designs, markets, and underwrites commercial property/casualty and professional liability insurance products, incorporating value-added coverages and services for select industries.

http://www.phly.com

PIMCO
We are PIMCO, a leading global asset management firm. We manage investments and develop solutions across the full spectrum of asset classes, strategies and vehicles: fixed income, equities, commodities, asset allocation, portable alpha, absolute return, private equity and ETFs. PIMCO is one of the largest and most specialized investment managers, actively managing more than $1.98 trillion in assets for clients around the world. PIMCO has over 2,300 employees in 13 offices globally. PIMCO is recognized as an innovator, industry thought leader and trusted advisor to our clients.


http://www.pimco.com
PNC Financial Services Group

The PNC Financial Services Group, Inc. (NYSE: PNC) is one of the United States’ largest diversified financial services organizations with assets of $323 billion. PNC, operating primarily in 19 states and the District of Columbia, provides retail and business banking; residential mortgage banking; specialized services for corporations and government entities, including corporate banking, real estate finance and asset-based lending; wealth management and asset management.

Position(s) Available: Corporate & Institutional Banking Development Program – Capital Markets, Corporate & Institutional Banking Internship Program – Capital Markets

http://www.pnc.com

give see us

Prudential

For more than 135 years, Prudential Financial, Inc., has helped individual and institutional customers grow and protect their wealth. Today, we are one of the world’s largest financial services institutions with operations in the United States, Asia, Europe, and Latin America. We also have one of the most recognized and trusted brand symbols: The Rock®, an icon of strength, stability, expertise, and innovation. We are recruiting for a wide range of positions and divisions within the company, and we recruit various majors. Summer internships for 2015 as well as full-time positions for December 2014/May 2015 graduates are available.

give see us

Putnam Investments

Driven by innovative thinking, Putnam has practiced an active, risk-conscious approach to investing since the launch of The George Putnam Balanced Fund in 1937. Today, Putnam provides investment services across a range of equity, fixed income, absolute return, and alternative strategies. At the end of January 2014, Putnam had $147 billion in assets under management, with mutual fund and institutional client assets across equity, fixed income, global asset allocation, and alternative investment strategies. Our commitment to innovation, proprietary research, and risk management distinguishes our approach to investing. Full-time opportunities are available in Equity Research and Fixed Income. Summer Internship opportunities are available in Equities.

give see us

Raymond James & Associates (Investment Banking)

Raymond James Financial (NYSE-RJF) is a leading diversified financial services company providing private client group, capital markets, asset management, banking and other services to individuals, corporations and municipalities through its subsidiary companies with approximately 6,200 financial advisors serving in excess of 2.5 million client accounts in more than 2,500 locations throughout the United States, Canada and overseas. Raymond James Investment Banking Department consists of 230 investment bankers and financial analysts. Raymond James is headquartered in Sr. Petersburg, Florida, with Investment Banking branch offices in Atlanta, Baltimore, Boston, Chicago, Dallas, Denver, Houston, Memphis, Nashville, New York, Raleigh and San Francisco.

give see us
Resource Real Estate, Inc.

Resource Real Estate, Inc. (RRE), headquartered in Philadelphia, PA, is a real estate investment and asset management company focused on direct and indirect investments in income generating real estate throughout the U.S. The firm has over $2.1 billion of diversified real estate assets under management and has historically generated returns in excess of 25% from its investments. Equity is raised nationally from a wide group of independent full service broker dealers as well as through a variety of joint venture partners. Resource Real Estate is a wholly owned subsidiary of Resource America, Inc., a publicly traded company (NASDAQ: REXI) with over $16.5 billion of assets under management.

http://www.resourcerei.com

Societe Generale

Banking and financial services firm.

Position(s) Available: Global Markets Summer Internship, Investment Banking Summer Internship

http://www.sgamericas.com

Spot Trading

Spot Trading LLC is a proprietary trading firm specializing in listed equity derivatives. Spot has drawn its success and growth in the past 6 years from an integrated approach to its business: leveraging the production of its 7 functional teams: Trading, Quants, News & Information Analysis, Trade Support, Software Development, IT Infrastructure, and Compliance/Finance/Administration. Through the collaboration of these teams, Spot has developed proprietary technology and processes that have allowed the firm’s traders to make volatility based pricing decisions and exploit inefficiencies in the equity options markets. Our proprietary trading methodology is also innovative in its uses of automation, qualitative and quantitative analysis, and disciplined risk management.

http://www.spottradingllc.com

Starwood Capital Group

Real estate private equity firm.

Position(s) Available: Starwood Capital Group - Acquisitions Analyst

http://www.starwoodcapitalgroup.com
Stifel

Stifel’s Investment Banking practice is principally focused on the middle-market. We manage public offerings of equity and debt securities, raise debt and equity in the private markets, and initiate, structure, and negotiate mergers, acquisitions, and divestitures. We have thirteen industry-focused investment banking groups together with specialty groups providing coordinated financial sponsors coverage and private placement expertise. Our bankers take pride in delivering innovative solutions to meet our clients’ needs for capital or for realization of shareholder value.

http://www.stifel.com

Stout Risius Ross Inc.

Stout Risius Ross (SRR) is a premier global financial advisory firm that specializes in Investment Banking, Valuation & Financial Opinions, and Dispute Advisory & Forensic Services. The environment at SRR is entrepreneurial, dynamic, and fast paced, and there are significant opportunities for growth and advancement. We seek candidates to help assess economic conditions, perform industry research, develop financial models, create presentations, and write reports submitted to our clients. The ideal candidate should be highly motivated with outstanding academic credentials in finance and accounting, as well as strong analytical, verbal, and written skills.

Position(s) Available: Analyst - Valuation & Financial Opinions

http://www.stifel.com

Susquehanna International Group (SIG)

SIG is a global quantitative trading firm, committing our own capital to trade equities, options, futures, ETFs, bonds, and other financial products, on all US securities exchanges as well as most major exchanges internationally. We are a place where smart, analytical, like-minded people come together to leverage rational thought in the markets. Building virtually all of our own trading technology from scratch, we are on the leading edge of low-latency, high-frequency automated trading. Our traders, quants, developers, and systems engineers work closely together to continuously improve the trading strategies. We combine our expert decision making processes with cutting-edge technology to push the limits of speed and strategy.

Position(s) Available: Assistant Trader Program, Quantitative Research Associate, Quantitative Research Intern, Trading Internship

http://www.sig.com

Swiss Re

Swiss Re is the world’s leading and most diversified global reinsurer. The company operates through offices in over 25 countries. Founded in Zurich, Switzerland, in 1863, Swiss Re offers financial services products that enable risk-taking essential to enterprise and progress. The company’s traditional reinsurance products and related services for property and casualty, as well as the life and health business are complemented by insurance-based corporate finance solutions and supplementary services for comprehensive risk management.

Position(s) Available: Graduates@swissre 2015: Associate Claims Manager, Graduates@swissre 2015: Casualty Modeler, Graduates@swissre 2015: Life & Health Performance Management (LHPM), Graduates@swissre 2015: Strategy Operations Associate

http://www.swissre.com/graduates
TD Bank

TD Bank, America’s Most Convenient Bank®, is one of the 10 largest banks in the U.S., with approximately 26,000 employees and deep roots in the community dating back more than 150 years. The Bank offers a broad array of retail, small business and commercial banking products and services to more than 8 million customers through its extensive network of approximately 1,300 convenient locations throughout the Northeast, Mid-Atlantic, Metro D.C., the Carolinas and Florida. In addition to banking products, TD Bank and its subsidiaries offer customized private banking and wealth management services through TD Wealth® and vehicle financing and dealer commercial services through TD Auto Finance.

come see us

CareerFIRE
September 3, 2014

http://www.tdbank.com

Terra Capital Partners

Terra Capital Partners is a New York-based real estate capital management firm focused primarily on originating, acquiring and managing bridge loans, mezzanine loans and preferred equity investments backed by commercial properties. Since 2002, we have overseen the investment and management of funds and joint ventures in nearly 300 “middle market” properties nationwide with an aggregate value in excess of $5 billion.

come see us

Position(s) Available: Analyst

CareerFIRE
September 3, 2014

http://www.tcp-us.com/

Transamerica

The Transamerica companies offer a wide array of innovative financial services and products with a common purpose: to help individuals, families, and businesses build, protect and preserve their hard-earned assets. With more than a century of experience, we have built our reputation based upon solid management, sound decisions and consumer confidence.

come see us

Position(s) Available: Actuarial Student (Level 7), Actuarial Summer Intern, Finance Summer Intern

CareerFIRE
September 3, 2014

http://www.transamerica.com

University of Pennsylvania Office of Investments

The Office of Investments is responsible for the management of the university’s endowment and other long-term investments.

Position(s) Available: Investment Analyst

CareerFIRE
September 3, 2014

http://www.cvp.upenn.edu/investments/
UPMC

UPMC is a $10 billion integrated global health enterprise headquartered in Pittsburgh, Pennsylvania, and one of the leading non-profit health systems in the United States. As Western Pennsylvania’s largest employer with almost 55,000 employees, UPMC is transforming the economy of the region into one based on medicine, research and technology. By integrating 21 hospitals, over 400 doctors’ offices and outpatient sites, long-term care facilities and a major health insurance services division, and in collaboration with its academic partner, the University of Pittsburgh Schools of the Health Sciences, UPMC has advanced the quality and efficiency of health care and developed internationally renowned programs in transportation, cancer, neurosurgery, psychiatry, and many others.

http://www.upmc.com/careers

Vornado Realty Trust

Vornado Realty Trust (NYSE: VNO) (“Vornado”) is a fully-integrated real estate investment trust (REIT). Vornado is one of the largest owners and managers of commercial real estate in the United States with a portfolio of over 100 million square feet, primarily located in the New York and Washington, DC areas. Vornado’s core businesses include New York; Washington, DC; and Retail Properties primarily in the northeast states, California and Puerto Rico.

http://www.vno.com