Career Services at the University of Pennsylvania annually surveys graduating students to provide a snapshot of their post-graduation plans.

This report looks at undergraduates who received their degrees from August 2017–May 2018. Students were surveyed up to six months from their graduation date. Of the total 2,078 responses, 89% came from online/phone surveys and 11% came from LinkedIn and other online sources.

### Full-Time Salary
(excludes stipends under $20,000)

**Mean** $71,962  
**Median** $75,000  
**Range** $20,000–$165,000

### Average Signing Bonus

530 responses  
**$12,838**

### Post-Graduation Plans
2,078 responses

- Full-Time Employment: 72%
- Continuing Education: 18%
- Seeking Employment: 5.1%
- Part-Time Employment: 1.7%
- Other (Volunteering, Military, etc.): 1.6%

### Continuing Education
308 responses

- Masters: 45%
- Doctorate: 50%
- Other: 5%
UNDERGRADUATE CLASS of 2018
Full-Time Employment

How They Got Their Job
873 responses

- Through Career Services: 46%
- On Campus Recruiting: 42%
- Previous Employer (On Campus Recruiting): 38%
- Other Career Services Resources: 21%
- Applied Directly: 20%

Type of Employer
1,450 responses

- Company/Organization: 95%
- Other: 5%

- Temp/Contract: 37%
- Fellowship: 32%
- Entrepreneur: 20%
- Freelancer: 11%

When They Accepted Their Job Offer
1,100 responses

- Before Sep 2017: 17%
- Sep-Oct 2017: 22%
- Nov-Dec 2017: 17%
- Jan-Feb 2018: 10%
- Mar-Apr 2018: 15%
- May-Jun 2018: 11%
- Jul-Aug 2018: 5%
- Sep or later: 2%
UNDERGRADUATE CLASS of 2018
Full-Time Employment

Top Employers

<table>
<thead>
<tr>
<th>Organization</th>
<th>Hired</th>
</tr>
</thead>
<tbody>
<tr>
<td>University of Pennsylvania</td>
<td>49</td>
</tr>
<tr>
<td>Goldman Sachs</td>
<td>27</td>
</tr>
<tr>
<td>Deloitte</td>
<td>26</td>
</tr>
<tr>
<td>JPMorgan Chase &amp; Co.</td>
<td>25</td>
</tr>
<tr>
<td>Boston Consulting Group</td>
<td>24</td>
</tr>
<tr>
<td>McKinsey &amp; Company</td>
<td>23</td>
</tr>
<tr>
<td>Penn Medicine</td>
<td>22</td>
</tr>
<tr>
<td>Google, Inc.</td>
<td>22</td>
</tr>
<tr>
<td>Accenture</td>
<td>21</td>
</tr>
<tr>
<td>Children's Hospital of Philadelphia</td>
<td>18</td>
</tr>
<tr>
<td>Morgan Stanley</td>
<td>16</td>
</tr>
<tr>
<td>Credit Suisse</td>
<td>16</td>
</tr>
<tr>
<td>Teach For America</td>
<td>15</td>
</tr>
<tr>
<td>Microsoft</td>
<td>14</td>
</tr>
<tr>
<td>BlackRock</td>
<td>13</td>
</tr>
<tr>
<td>Bank of America Merrill Lynch</td>
<td>12</td>
</tr>
<tr>
<td>Bain &amp; Company</td>
<td>12</td>
</tr>
<tr>
<td>Facebook</td>
<td>12</td>
</tr>
<tr>
<td>Wells Fargo</td>
<td>12</td>
</tr>
</tbody>
</table>

Employment by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>27%</td>
</tr>
<tr>
<td>Consulting</td>
<td>19%</td>
</tr>
<tr>
<td>Technology</td>
<td>14%</td>
</tr>
<tr>
<td>Education</td>
<td>7%</td>
</tr>
<tr>
<td>Healthcare</td>
<td>7%</td>
</tr>
<tr>
<td>Communications</td>
<td>6%</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>4%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>3%</td>
</tr>
<tr>
<td>Legal Services</td>
<td>2%</td>
</tr>
<tr>
<td>Retail/Wholesale</td>
<td>2%</td>
</tr>
<tr>
<td>Government</td>
<td>2%</td>
</tr>
<tr>
<td>Real Estate/Construction</td>
<td>2%</td>
</tr>
<tr>
<td>Other</td>
<td>1%</td>
</tr>
<tr>
<td>Insurance</td>
<td>1%</td>
</tr>
<tr>
<td>Hospitality/Leisure/Sports</td>
<td>1%</td>
</tr>
<tr>
<td>Energy/Natural Resources/Utilities</td>
<td>1%</td>
</tr>
</tbody>
</table>

1,380 responses
UNDERGRADUATE CLASS of 2018
Continuing Education

Top Graduate Schools

<table>
<thead>
<tr>
<th>School</th>
<th>Attending</th>
</tr>
</thead>
<tbody>
<tr>
<td>University of Pennsylvania</td>
<td>107</td>
</tr>
<tr>
<td>Columbia University</td>
<td>15</td>
</tr>
<tr>
<td>Harvard University</td>
<td>10</td>
</tr>
<tr>
<td>University of California</td>
<td>10</td>
</tr>
<tr>
<td>University of Oxford</td>
<td>8</td>
</tr>
<tr>
<td>Yale University</td>
<td>7</td>
</tr>
<tr>
<td>Cornell University</td>
<td>6</td>
</tr>
<tr>
<td>Rutgers University</td>
<td>5</td>
</tr>
<tr>
<td>Massachusetts Institute of Technology</td>
<td>5</td>
</tr>
<tr>
<td>Drexel University</td>
<td>4</td>
</tr>
<tr>
<td>New York University</td>
<td>4</td>
</tr>
<tr>
<td>Fordham University</td>
<td>4</td>
</tr>
<tr>
<td>University of Cambridge</td>
<td>3</td>
</tr>
<tr>
<td>University of Chicago</td>
<td>3</td>
</tr>
<tr>
<td>University of Miami</td>
<td>3</td>
</tr>
<tr>
<td>Duke University</td>
<td>3</td>
</tr>
<tr>
<td>University of Minnesota</td>
<td>3</td>
</tr>
<tr>
<td>University of Pittsburgh</td>
<td>3</td>
</tr>
<tr>
<td>University of North Carolina</td>
<td>3</td>
</tr>
</tbody>
</table>

Graduate Degree Programs by Field

266 responses

- Engineering: 27%
- Medicine: 25%
- Law: 10%
- Other Health Professions: 9%
- Humanities (including Nursing): 9%
- Science (non-medical): 8%
- Social Science: 5%
- Business: 5%
- Design: 2%
- Education: 1%