Specific positions advertised by specific organizations attending the Biomedical & Life Sciences Career Fair

CONSULTING/MARKET RESEARCH/DATA SCIENCE
- Alcimed
- Insight Strategy Advisors
- Tessella
- The Dedham Group
- Windrose Consulting Group
- C1 Consulting

HEALTH/SCIENCE COMMUNICATIONS
- BGB Group
- MedErgy HealthGroup

TECH TRANSFER/INTELLECTUAL PROPERTY
- Global Prior Art

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Alcimed (2 positions)

**Position 1**
**Healthcare - Business Development Manager**
Join our team in Princeton, NJ as a Business Development Manager in order to develop our healthcare activities in the USA.

- You prospect new clients and establish long-term business relationships with them in order to develop your client portfolio (Top-20 Pharmaceutical companies, Vaccines and Medical Device Leaders, Biotechs...).
- You meet and negotiate with top decision-makers and identify their issues and needs.
- You define, along with our Project Managers the appropriate methodologies and elaborate commercial proposals to best answer our client’s needs.
- You are the interface between your clients and ALCIMED’s team of consultants who will perform the projects.

**Your future:**
Once you have proven your abilities to generate sustainable business, you become a Business Unit Director and manage your own team of Business Development Managers, Projects managers and Consultants focusing on the activity you developed.

**Profile**
- Master’s degree or PhD in business, engineering or science
- Recently graduated or with initial experience
- Entrepreneurial spirit
- Passionate about the healthcare sector, sales and innovation
- Fluent English. Mastering French or other languages is appreciated

**Requested qualities**

**Recruitment process:**
Please send your Resume and cover letter (Job reference: BDM-US) to: applications@alcimed.com. Interviews will take place in Princeton. Visit us at www.alcimed.com
Position 2

Healthcare - Consultant

Today, our Princeton’s office recruits consultants to assist our Healthcare clients in their issues.

- You will be in charge of the end-to-end completion of projects, from information-gathering to the drafting and presentation of recommendations.
- This will allow you to learn about our industries' latest issues and communicate with worldwide key opinion leaders (to gather and challenge their points of view).
- Working directly with our customers, mostly Innovation, R&D or marketing directors at major groups in Life sciences based in Germany (Pharmaceutical labs, Diagnostics & biomedical companies), your mission will be to create and maintain privileged professional relationships.
- You will be trained to our methodologies and benefit from ALCIMED’s cumulated experience.

Profile:

- Master’s degree or PhD in business, engineering or science
- Recently graduated or with initial experience
- Strong interest in the healthcare sector and interest in working at the interface between science and business
- Passion about science, marketing and innovation
- Entrepreneurial spirit
- Fluent English. Mastering French or other languages is appreciated
- International experiences will be appreciated

Personal Skills: Curiosity – open-minded– ambitious – interpersonal skills – rigor – team player – want to take part to the challenge of developing a fast-growing company

Ongoing recruitment process. Interviews will take place in Princeton. Please send your CV and cover letter (Job reference: CS-US) to: applications@alcimed.com. Visit us at www.alcimed.com

BGB Group (1 position)

Medical Writer- Medical Director

BGB is a medical communications agency that offers a wide range of services, including traditional pharmaceutical advertising and marketing, promotional medical education, and consulting services. We’re hired as strategic consultants by our biopharmaceutical clients and are responsible for launching new brands, as well as expanding existing ones.

Our Projects

The types of projects BGB may be asked to execute for our clients are very diverse. Some examples have included:

- Creating an interactive 3D video to help doctors visualize the intracellular signaling pathways of apoptosis
- Leading a workshop on designing a phase III trial for a new oncology therapy
- Flying to Shanghai, Rome, or Johannesburg to attend a scientific congress and report on any new data presented that might be relevant to a new therapeutic class
- Brainstorming names and branding for a new clinical trial program
• Designing a “mock FDA Advisory Committee Meeting” to work through the possible regulatory questions that a prelaunch compound may encounter
• Creating an iPad/smartphone app for patients that helps them understand the mechanism of action of a new therapy they are taking

Our Clients
Our clients include more than 20 companies across more than 48 brands. They range from some of the biggest multinational companies in the world (including 6 of the top 10 biopharmaceutical companies) to smaller companies focused on a single disease with a single product.

Our Therapeutic Areas
We work in some of the most scientifically challenging and rapidly evolving disease states, including cardiology, dermatology, endocrinology, gastroenterology, hematology, immunology, infectious disease, nephrology, neurology, oncology, ophthalmology, pulmonology, and rheumatology.

Our Teams
Our Medical and Scientific Affairs Department consists of 51 full-time team members, including MDs, PhDs, PharmDs, and engineers. Our current staff is represented by a wide range of higher learning institutions, including (but not limited to) Albert Einstein, Carnegie Mellon, Columbia, Cornell, Duke, Harvard, Johns Hopkins, New York University, Northwestern, Memorial Sloan Kettering, Mt. Sinai, Princeton, Rockefeller, Rutgers, Stanford, Thomas Jefferson, UC Berkeley, UC San Francisco, University of Chicago, University of Maryland, University of Massachusetts, University of Pittsburgh, University of Pennsylvania, University of the Sciences (Philadelphia), and Yale.

Our Office
We’re located in a large, light-filled duplex loft in SoHo that features breathtaking panoramic views of lower Manhattan. Our office was designed to reflect the creative energy and spirit of our neighborhood, and includes large murals of New York City infused with scientific detail, an employee lounge featuring a DJ booth, and a zebra named Zelda!

Our Commitment to Teaching and Development
We are an official student rotation site for six different pharmacy schools; teaching and mentoring is a part of the fabric of our business. Additionally, we have regular internal meetings to make sure we’re teaching each other, including lunch ‘n’ learns, “medical buddy” programs, and outside speakers. We’ve also contracted to work with one of the nation’s top executive coaches (we share him with some of the top Fortune 500 CEOs) to provide ongoing group and one-on-one coaching.

Our Culture
We believe in the principle of “work hard/play hard.” We really enjoy spending time with each other, as well as exploring all that Manhattan has to offer. While we often do this informally by just grabbing a drink after work, we also have an official “Culture Club” that organizes activities for social activities every month (cooking contests, miniature golf, bowling, charity races, etc).

Our Brochure
We’ve made a handy brochure summarizing information about our agency that can be viewed in the following link: http://bgbgroup.com/AboutUs/. A PDF of this brochure can be downloaded by clicking the “download PDF” in the top right hand corner.
What We’re Looking For
We’re looking for smart, talented, and driven individuals who are interested in applying their scientific training to drug development strategy and scientific knowledge exchange. We’re looking for individuals who would enjoy working on a range of projects, including traditional “left-brained” projects (complex scientific analysis) and traditional “right-brained” projects (creative, innovative communications). We’re currently recruiting for:

- Entry-level medical writers. An MD, PharmD, PhD, or MS degree in a relevant scientific discipline is required.
- Experienced-level senior medical writers, associate medical directors, medical directors, and VPs. An MD, PharmD, PhD, or MS degree in a relevant scientific discipline is required. At least one year of experience in medical communications is required to be considered for one of these more senior positions. We also welcome candidates in a different career path (including education, consulting, finance, pharmaceuticals, research, etc) who are looking to switch to medical communications and feel that their experience is relevant.

To apply for a position, please visit https://bgbgroup.emangrove.com/SysForms/jobs.aspx and click on Medical Writer/Medical Director. You can attach a cover letter and your resume in this system. Alternatively, you can also apply via our LinkedIn page at: www.linkedin.com/company/bgb-group. More information is also available at our website: http://www.bgbgroup.com/. For any specific questions, please feel free to reach out to: info@bgbgroup.com

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Insight Strategy Advisors (1 position)

Analyst/Senior Analyst
Core Responsibilities include:

- Managing the data collection process for internal and external data sources relevant to key strategic questions posed by our clients.
- Synthesizing, analyzing, and presenting primary and secondary market research to support client deliverables.
- Taking the initiative to become a “knowledge expert” by thoroughly evaluating the challenges and opportunities associated with the interpretation of primary and secondary data.

Successful candidates will:

- Have a passion for working in healthcare.
- Have superior qualitative and quantitative analytical skills.
- Be resourceful and able to identify new ways of obtaining and analyzing market data.
- Possess strong organizational skills and an ability to multi-task across several project workstreams.
- Be proficient in Excel and PowerPoint. Statistical software or advanced analytics knowledge is a plus.
- Convert analysis into illustrative or quantitative formats in order to demonstrate key market dynamics.
- Have a strong record of extracurricular activities and relatable work experience.
- Be authorized to work in the United States.
ISA is unique because:

- Our work is constantly evolving; no two projects are identical.
- We approach every engagement with a focus on content depth and attention to detail.
- Our team has multidisciplinary backgrounds - bachelors, masters, MPHs, MBAs, and PhDs, many with prior work experience in scientific research, equity research, finance, statistics, and pharmaceutical marketing.
- Our team is growing and entrepreneurial; analysts have a lot of responsibility early on.
- Our open door policy allows everyone to access and leverage the expertise of senior-level management.
- We typically travel to clients for interim and final presentations only, allowing more time for collaboration in the New York office during project execution.
- We are committed to providing ongoing training, mentorship, and career development opportunities.
- We balance hard work with a lot of fun!

### MedErgy HealthGroup (1 position)

**Medical Writer**

MedErgy, a scientifically-focused communications agency, is currently seeking entry level Medical Writers to join our energetic team of professionals. This is an ideal opportunity for PhDs and Postdocs to use their scientific and medical knowledge in new ways. Candidates must be able to work simultaneously on multiple projects, while onsite in our Yardley, PA office. We offer a dynamic fast-paced working environment with opportunities for career growth.

Responsibilities for this position include working in teams to provide medical writing services to pharmaceutical/biotech clients. Medical writing services include, but are not limited to, the development of journal articles, abstracts, posters, slides, monographs, and brochures. Qualifications include:

- Advanced life sciences degree required; MD, PhD, PharmD preferred
- Excellent writing and communication skills
- Ability to think strategically
- Desire to work in a collaborative team setting
- Ability to thrive under challenging deadlines and in an energetic environment

We offer a competitive salary and benefits package including medical, dental, vision, ST/LT disability, life, 401(k), and tuition reimbursement.

### Tessella (2 positions)

#### Position 1

**Data Scientist – Life Sciences / Pharma (Boston MA US)**

$60,000 to $100,000

Tessella is a global analytics, software services and IT consulting company that works with some of the world’s leading organizations to solve complex, real-world problems. We are seeking a talented Data
Scientist / Software Developer with a strong academic and/or commercial background in the life sciences sector. In this role you will be helping us to add real value to our clients by helping to solve the difficult and challenging problems they face.

The services we offer clients include data analytics, informatics expertise and IT consultancy. We are seeking an exceptional individual to join us and work across all of these areas on exciting projects for our illustrious customers.

The Role

A career at Tessella offers a unique opportunity to combine data analytics, domain knowledge and technical skills. Projects are varied and challenging and can span a range of activities, including:

• Working closely with our customers to help identify and define their requirements.
• Helping our customers understand and make use of their data to improve their processes and inform their decision making.
• Helping design and develop tailor made software solutions or tools.
• Getting involved in all stages of the software development lifecycle.

The successful applicant will work with pharmaceutical, biotech and life sciences industry clients in the Boston and New Jersey areas. Opportunities to work in other industries and locations may arise in the future.

What We Offer
We offer exciting careers working on challenging projects with global companies at the forefront of science and technology. All of our staff are high achieving problem solvers, over half of whom have PhDs. They enjoy working with like-minded, intelligent colleagues to create, develop and deliver solutions and services that make a difference to the world, from developing smarter drug trials to controlling the orbit and attitude of satellites.

As well as a competitive salary and benefits package, we also offer excellent future prospects. From growing your technical abilities to developing leadership skills, we offer tailored career development based on your aspirations. This is supported by our industry-leading training package – all our staff have an annual training allowance of 150 hours, which can be used to learn new technologies, develop soft skills or earn recognised professional qualifications.

About You
To succeed in this role, you should have:

• BS (min GPA 3.5) or MS or PhD in science, engineering or math, with a focus on life sciences. A degree in biology, chemistry, bioinformatics or similar would be ideal.
• Understanding of data and the ability to interpret huge volumes of data to draw conclusions.
• Software development experience in one or more of the following: Java, R, Python, C, C#, C++.
• Experience of the life sciences / pharmaceutical industry (e.g. an internship, academic project or commercial experience) would be an advantage.
• Excellent written and verbal communication skills and the ability to explain complex technical solutions to customers and colleagues from all backgrounds.

About Tessella
Tessella is a global analytics, software services and IT consulting company that works with some of the world’s leading organizations in pharmaceuticals, energy, consumer goods and the public sector.
our unique blend of science, engineering and sector expertise to deliver innovative solutions to complex real-world challenges. We are proud that our work makes the world a better place to live in, from developing smarter drug trials to controlling the orbit and attitude of satellites. We work with some of the biggest names in pharmaceuticals, energy, consumer goods and the public sector, including AstraZeneca, GlaxoSmithKline, Unilever and more.

**Position 2**

**Software Developer / Analyst – Life Sciences**
We are looking to recruit a Software Developer/Analyst with a strong academic background in life sciences and/or experience of working in the life sciences/pharmaceutical industry. The services we offer clients include scientific software engineering, IT consultancy, data analytics and informatics expertise. We are seeking an exceptional individual to join us and work across all of these areas on exciting projects for our illustrious customers.

A career at Tessella offers a unique opportunity to combine science, software engineering and data analytics. Projects are varied and challenging, and may include:

- Working closely with our customers to help identify and define their requirements.
- Helping design and develop tailor made software solutions.
- Getting involved in all stages of the software development lifecycle.
- Helping our customers to better understand their data to improve their processes.

The successful applicant will work with pharmaceutical, biotech and life sciences industry clients in the Boston area. Opportunities to work in other industries and locations may arise in the future.

To succeed in this role, you should have:

- BS (min GPA 3.5) or MS or PhD in science, engineering or math.
- Programming skills in one or more of the following: Java, Python, C, C#, C++.
- Software development experience, ideally in the pharmaceutical industry.
- Excellent written and verbal communication skills and the ability to explain complex technical solutions to customers and colleagues from all backgrounds.
- An academic background or work experience in the pharmaceutical industry would be an advantage, as would a degree in biology, chemistry, bioinformatics or similar.

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**The Dedham Group (1 position)**

**Analyst/Senior Analyst**
The Analyst / Senior Analyst position at ‘TDG’ is a rare and exciting opportunity for junior team members who are extremely smart and ambitious looking to learn about the Life Sciences industry and strategy consulting. Unlike most consulting companies which are generalists, TDG specializes in helping our clients create custom and innovative strategies and tactics for real execution. TDG works both domestically and internationally on specific brand commercialization issues to overarching company-wide portfolio planning as well.
As a boutique, we value every employee and consider them to be our most important company assets. As a result, we invest heavily in the education, training and opportunity for our team members typically unavailable to similar positions at larger strategic consultancies. For instance, junior analysts will often have the opportunity to attend extremely executive-level client meetings and presentations to understand the priority issues that are top-of-mind for our clients. Analysts will also have the opportunity to interview key industry opinion leaders, business executives and other influential stakeholders to gain insider insight on emerging trends and implications for the industry. Analysts will typically work in Oncology, Immunology and other specialty therapeutic areas, playing a critical role in managing the data collection, research and interpretation of data that drive our strategic insights. Note: We are currently not accepting applicants who require H1-B sponsorship and must currently live in NY.

Windrose Consulting Group (1 position)

Analyst / Senior Analyst
Analysts work closely with senior team members on all stages of proposals and client engagements. Specific responsibilities include:

- Develop market analyses for various therapeutic areas
- Collect and analyze primary and secondary research results
- Build financial models and forecasts
- Participate in developing key conclusions and recommendations to clients.
- Support development of proposals, specifically market assessments
- Contribute to firm building activities, including training new analysts, participating in campus recruiting activities, participating in the development of whitepapers and other thought-leadership initiatives

POSITION REQUIREMENTS

- Undergraduate or graduate degree from a top tier university (combination science and business degree is a plus)
- Strong academic record, excellent problem-solving abilities, communication skills, quantitative skills, and personal maturity
- Exceptional attention to detail

PREVIOUS EXPERIENCE

Although previous full-time work experience is not required, the Analyst generally will have had internships, part-time or summer employment in consulting or healthcare field, either with a biopharmaceutical company or research institution. Senior Analysts will have 2-4 years of healthcare consulting experience. Consideration will be given for advanced degrees.

SAMPLE PROJECTS

- Commercial due diligence assessments and forecasting to support in-licensing and product asset acquisition decisions
- Early product opportunity assessments for clinical development decisions and portfolio optimization
- Market landscape assessments to identify new product opportunities
- Phase III evidence assessments to optimize price, access and utilization
- Product value assessments, including positioning options and patient segmentation
• Launch price strategies, cross-market analyses, launch sequencing, and global price policies
• Competitive defense strategies (including biosimilars)
• In-line pricing / market access assessments
• Loss-of-exclusivity strategy development
• Cross-portfolio/additional indication assessments and optimization
• Cash versus reimbursed market opportunity assessments

Global Prior Art (2 positions)

**Position 1**

**Chemistry and Materials Associate/Analyst Position**

Come join a technology driven IP consulting company to work in an extremely diverse and dynamic environment. With typical project turnaround times of 1-2 weeks, employees are exposed to an exciting and broad range of technologies. Candidates will have the opportunity to support our local and worldwide clients in the pharmaceutical, advanced materials, and consumer products industries, addressing issues at all points along the product development pipeline, including business opportunity assessment, R&D planning, and patent strategy. The position involves performing in-depth analysis of emerging and established technologies, including recognition of new technical developments and business opportunities, searches of patents and literature, analysis of search findings, as well as preparation and presentation of relevant results. Good communication skills are essential, as the candidate will play an instrumental role in discussions with clients regarding relevant technologies. There is no typical day at Global. Some days the job requires visiting a client, or holding a phone conference to brief clients on opportunities and solutions to their IP related issues. Other days require researching the evolution of a certain technology to pinpoint the introduction of specific technical features essential to current product designs.

The Chemistry & Materials Group handles projects relating to small molecules, pharmaceutical formulations, advanced materials, petrochemical processes, polymers and coatings, among others. The entry-level position is ideal for candidates who have a strong interest in cutting edge technologies and strategic issues facing pharmaceutical and chemical industries and would like exposure to product development, IP (intellectual property), business development and strategy. Some travel may be required.

Requirements:

• The position requires strong technical analysis skills and a demonstrated ability to meet goals;
• Degree in Organic Chemistry, Materials Science or related discipline (Ph.D. preferred);
• Ideal candidate would have chemical structure-based search experience (e.g. SciFinder);
• Ability to grasp and interpret new information quickly;
• Ability to work both independently and as a part of the team;
• Excellent research and writing skills;
• Attention to detail and good communication skills;
• Coursework in the following areas: chemistry, polymer science, materials, bioengineering, chemical engineering;
• Foreign language ability is a plus (Japanese and German preferred).
Position 2
Associate/Analyst Position, Medical Devices Group
Candidates will make immediate impact by utilizing core engineering knowledge to assess the novelty of diverse medical technologies. Candidates will also have frequent exposure to cutting edge technologies, well before their market appearance thereby gaining exposure to business, innovation and patent issues. The work involves reviews of patents and literature for the presence of key technologies/product features, analysis of search findings, and generation of reports. The candidate will also work on worldwide technology maps to assess the opportunity space and emerging technical directions in the medical device field. Candidate will play a role in discussions with clients on novelty of new technologies and opportunities, therefore good communication skills are essential. The position is ideal for candidates who have a strong interest in cutting edge technologies and strategic issues facing the medical device industries and would like exposure to product development, IP (intellectual property), business development and strategy. Limited travel is required.

Requirements
The position requires strong technical analysis skills and demonstrated ability to meet goals.
- Degree in Biomedical Engineering or related discipline from a leading school
- Excellent analysis and writing skills
- Ability to grasp and interpret new, unfamiliar information quickly
- Interest in constant learning
- Attention to detail and good communication skills
- Exposure to Intellectual Property through coursework or an internship is a plus

To apply, please email a cover letter, CV and an unofficial transcript.
Email: careers@globalpriorart.com (Attn: Medical Devices Group)

C1 Consulting (4 positions)

Position 1
Business Analyst
C1 is a strategic partner to our pharmaceutical and biotech clients. In today’s healthcare environment, data-driven decision making in complex disease areas is a complex science. Often, our clients find that return on investment in secondary data and market research is unrealized due to gaps in data, time, resources, and expertise. At C1, we help clients actuate unforeseen potential using a robust, analytic driven process. We start by overcoming data gaps to create a reliable, high-quality dataset. Next, we connect the dots with a unique insight-generation skillset. Finally, we help clients realize exceptional value through an expert implementation mindset. C1 was established in 2004 and has exhibited steady growth year after year. We have offices in Atlanta (GA), Boston (MA), Manhattan (NY), San Francisco (CA), Summit (NJ), and Lucerne, Switzerland.

Overview:
The Business Analyst is an important member of C1 project teams who works closely with Consultants and Managers to solve interesting client problems, working with a range of secondary and primary data sources. In this role you will own and personally deliver components of the client engagement,
contributing to the overall success of each project. As you demonstrate strong analytic and develop sound project management skills, your responsibilities will grow rapidly.

As a Business Analyst, you will:

- Collect and analyze quantitative data from both primary and secondary data sources
- Conduct qualitative analyses
- Apply critical perspective across multiple client and industry data sources
- Communicate findings from your analyses to internal team members and, over time, to clients
- Prepare PowerPoint presentations across a variety of project types and presentation settings
- Work on multiple projects at the same time
- Work in a demanding but highly collegial and collaborative environment

Qualifications:

- Graduates from top Master’s programs with a strong quantitative focus, such as Operations Research, Industrial Engineering, Economics, Statistics, or Math, as well as graduates with a life science or business degree with a strong quantitative focus
- Undergraduates with at least two years of relevant full-time work experience will also be considered
- Experience or keen interest in the life sciences and healthcare
- Excellent verbal and written communication skills
- Detailed oriented and organized
- Experience with business analytics or computational data analytics (“big data”) is highly desired
- Proficiency in the following software programs is desired: R, SAS, SPSS, STATA, Tableau, Python, C, C++, MATLAB, VBA

Qualified candidates with several years of relevant work experience may be considered directly for the Senior Business Analyst position

Why should I apply to C1:

- Learning - At C1, we invest in our employees’ long term professional development. Working here, you will receive both formal and “on-the-job” training to help you build the skills you need to propel your career forward
- Great environment – A collegial team environment, meritocracy and openness are the drivers of our company. We are a rapidly growing consulting company and you will be in the center of it all
- Compensation – We offer a competitive salary plus an attractive benefits package that meets the needs of our employees and our business model
- Challenging and exciting work - We consult and work with a variety of biotech and pharmaceutical clients. You will work on innovative and challenging projects that help our clients make important strategic decisions

Position 2
Associate Consultant
C1 is a strategic partner to our pharmaceutical and biotech clients. In today’s healthcare environment, data-driven decision making in complex disease areas is a complex science. Often, our clients find that return on investment in secondary data and market research is unrealized due to gaps in data, time, resources, and expertise. At C1, we help clients actuate unforeseen potential using a robust, analytic driven process. We start by overcoming data gaps to create a reliable, high-quality dataset. Next, we
connect the dots with a unique insight-generation skillset. Finally, we help clients realize exceptional value through an expert implementation mindset. C1 was established in 2004 and has exhibited steady growth year after year. We have offices in Atlanta (GA), Boston (MA), Manhattan (NY), San Francisco (CA), Summit (NJ), and Lucerne, Switzerland.

Overview:
Associate Consultants are important members of C1 project teams and work together with experienced C1 with Consultants and Managers to deliver consulting, strategic marketing, and market research projects to clients. In this role you will own and personally deliver components of the client engagement, contributing to the overall success of each engagement. As you demonstrate strong advisory and project management skills, your responsibilities will grow rapidly.

As an Associate Consultant, you will:
- Manage client relationships and project delivery
- Work on multiple projects at the same time
- Apply strong analytic and project management skills
- Be actively involved in company and team development
- Utilize business analytics, statistical models, secondary data and primary market research expertise to help our clients achieve their business objectives
- Work on a team in a highly collegial and collaborative environment

Qualifications:
- Graduates of top Master’s programs with at least 2-3 years of relevant work experience
- Graduates of PhD programs with no/limited prior relevant industry work experience
- A strong analytic focus and a background in one of the following disciplines (or related disciplines): Operations Research, Industrial Engineering, Economics, Statistics, Psychology, Sociology, Bio-engineering, Public Health, the life sciences, or business
- Experience or keen interest in the life sciences and healthcare
- Experience with business analytics or computational data analytics (“big data”) is highly desired
- Knowledge of the following software programs is desired: R, SAS, SPSS, STATA, Tableau, Python, C, C++, MATLAB, VBA
- Excellent verbal and written communication skills
- Detailed oriented and organized

Qualified candidates with several years of relevant work experience may be considered directly for the Consultant position

Why should I apply to C1:
- **Learning** - At C1, we invest in our employees’ long term professional development. Working here, you will receive both formal and “on-the-job” training to help you build the skills you need to propel your career forward
- **Great environment** – A collegial team environment, meritocracy and openness are the drivers of our company. We are a rapidly growing consulting company and you will be in the center of it all
- **Compensation** – We offer a competitive salary plus an attractive benefits package that meets the needs of our employees and our business model
- **Challenging and exciting work** - We consult and work with a variety of biotech and pharmaceutical clients. You will work on innovative and challenging projects that help our clients make important strategic decisions
Position 3
Consultant
C1 Consulting is a boutique life sciences consulting firm committed to helping our pharmaceutical and biotechnology clients successfully launch and grow their products in a rapidly changing and challenging environment. We help our clients prioritize market opportunities, launch new brands, develop marketing strategies, and improve sales and marketing effectiveness. C1 was established in 2004 and has exhibited steady growth year after year. We have offices in Atlanta (GA), Boston (MA), Manhattan (NY), San Francisco (CA), Summit (NJ), and Lucerne, Switzerland

Overview:
Consultants are important members of C1 project teams and work together with experienced C1 Managers and Directors to deliver consulting, strategic marketing, and market research projects to clients. In this role you will own and personally deliver components of the client engagement, contributing to the overall success of each engagement. As you demonstrate strong advisory and project management skills, your responsibilities will grow rapidly

As a Consultant, you will:
- Lead client relationships and project delivery
- Work on multiple projects at the same time
- Apply strong analytic and project management skills
- Be actively involved in company and team development
- Utilize business analytics, statistical models, secondary data and primary market research expertise to help our clients achieve their business objectives
- Work on a team in a highly collegial and collaborative environment

Qualifications:
- Graduates of top MBA or other top Master’s programs with at least 3-4 years of relevant work experience
- Graduates of PhD programs with at least 1-2 years of relevant work experience
- A strong analytic focus and a background in one of the following disciplines (or related disciplines): Operations Research, Industrial Engineering, Economics, Statistics, Psychology, Sociology, Bio-engineering, Public Health, the life sciences, or business
- Experience or keen interest in the life sciences and healthcare
- Experience with business analytics or computational data analytics ("big data") is highly desired
- Knowledge of quantitative and qualitative market research will be considered
- Excellent verbal and written communication skills
- Detailed oriented and organized

Qualified candidates with several years of relevant work experience may be considered directly for the Sr. Consultant position

Why should I apply to C1:
- Learning - At C1, we invest in our employees’ long term professional development. Working here, you will receive both formal and “on-the-job” training to help you build the skills you need to propel your career forward
Great environment – A collegial team environment, meritocracy and openness are the drivers of our company. We are a rapidly growing consulting company and you will be in the center of it all

Compensation – We offer a competitive salary plus an attractive benefits package that meets the needs of our employees and our business model

Challenging and exciting work - We consult and work with a variety of biotech and pharmaceutical clients. You will work on innovative and challenging projects that help our clients make important strategic decisions

Position 4
Analytics Consultant
C1 is a strategic partner to our pharmaceutical and biotech clients. In today’s healthcare environment, data-driven decision making in complex disease areas is a complex science. Often, our clients find that return on investment in secondary data and market research is unrealized due to gaps in data, time, resources, and expertise. At C1, we help clients actuate unforeseen potential using a robust, analytic driven process. We start by overcoming data gaps to create a reliable, high-quality dataset. Next, we connect the dots with a unique insight-generation skillset. Finally, we help clients realize exceptional value through an expert implementation mindset. C1 was established in 2004 and has exhibited steady growth year after year. We have offices in Atlanta (GA), Boston (MA), Manhattan (NY), San Francisco (CA), Summit (NJ), and Lucerne, Switzerland.

Overview:
The Analytics Consultant is an important member C1 project teams and work together with experienced C1 Managers and Directors to deliver consulting, strategic marketing, and market research projects to clients. In this role you will own and personally deliver components of the client engagement, contributing to the overall success of each engagement. As you demonstrate strong advisory and project management skills, your responsibilities will grow rapidly.

As an Analytics Consultant, you will:
- Lead client relationships and project delivery to develop critical insights for our clients’ issues
- Utilize business analytics, statistical models, and secondary data expertise to help our clients achieve their business objectives
- Lead team to design and create advanced predictive models (e.g. support vector machines, neural networks, decision trees) to allow our clients to make more informed business decisions (preferably using SAS or R)
- Apply critical perspective across multiple client and industry data sources
- Be actively involved in company and team development
- Work in a demanding but highly collegial and collaborative environment

Qualifications:
- Graduates of top Master’s programs preferably in Statistics, Mathematics, Machine Learning, Computer Science or related field with at least 3-4 years of relevant work experience or graduates of PhD programs with at least 1-2 years of relevant industry work experience
- Experience and proficiency in large data manipulation in SAS; R or Python is a plus
- Experience in data visualization using SAS, R, D3.js, Tableau, etc.
- Experience in DoE (design of experiment) such as Conjoint, MaxDiff using SAS, SPSS
- Experience in developing advanced models such as multivariate regression, neural networks, support vector machines, decision trees and clustering using tools such as R, SAS, SPSS
• Detail oriented with the ability to dive deep into business processes, data and analytics
• Knowledge or experience related to pharmaceutical or healthcare industry is a plus
• Experience working with large, complex data (“big data”) is a plus
• Experience in modeling such as time series and Bayesian statistics is a plus

Qualified candidates with relevant work experience may be considered directly for the Senior Analytics Consultant position

Why should I apply to C1:
• **Learning** - At C1, we invest in our employees’ long-term professional development. Working here, you will receive both formal and “on-the-job” training to help you build the skills you need to propel your career forward
• **Great environment** – A collegial team environment, meritocracy and openness are the drivers of our company. We are a rapidly growing consulting company and you will be in the center of it all
• **Compensation** – We offer a competitive salary plus an attractive benefits package that meets the needs of our employees and our business model
• **Challenging and exciting work** - We consult and work with a variety of biotech and pharmaceutical clients. You will work on innovative and challenging projects that help our clients make important strategic decisions