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Methodology

Career Services surveyed Penn undergraduates to gather information about their experiences over the summer. Student responses were collected using an online survey during the summer and fall of 2017. This report summarizes the responses from rising sophomores, juniors and seniors in the College of Arts and Sciences during the Summer of 2017. A total of 1,831 students – 753 rising seniors, 613 rising juniors, and 465 rising sophomores - completed the survey.

Prepared in March 2018 by:

Claire Klieger, Senior Associate Director
Nathaniel Leach, Associate Director – Graphics & Data Visualization
2017 SUMMER PLANS SURVEY
College of Arts & Sciences

WORK
- 83% Full-time, Paid
- 11.1% Part-time, Unpaid
- 14.2% Full-time, Unpaid
- 6.9% Part-time, Paid

METHOD OF OBTAINING INTERNSHIP
- 24% Applied Directly
- 29% Contacts
- 4% Career Services Leads (Non-OCR)
- 4% On-Campus Recruiting (Non-OCR)
- 8% Previous Employer
- 8% Handshake / PennLink
- 8% Online Database (Not Handshake / PennLink)
- 8% Other
- 8% Penn Sponsored Program

TOP EMPLOYERS
- University of Pennsylvania (217)
- University of Pennsylvania Health System (105)
- Children’s Hospital of Philadelphia (32)
- Boston Consulting Group (10)
- Morgan Stanley (10)
- Goldman Sachs (9)
- Deloitte (6)
- Google (6)
- Amazon (4)
- Ashoka (4)
- Bloomingdale’s (4)
- Citi (4)
- Deutsche Bank (4)
- FactCheck.org (4)
- Institute for Contemporary Art (4)
- Macy’s (4)
- NBCUniversal (4)
- YMCA (4)

TIMING OF OFFER
- 3% More than a year in advanced
- 4% June - August 2016
- 10% Sept - Nov 2016
- 3% December 2016
- 12% Jan - Feb 2017
- 44% March - April 2017
- 22% May - June 2017
- 1% After June 2017

AVERAGE MONTHLY SALARY
(1,003 reporting)
- Full-Time: $2,699
- Part-Time: $918
SUMMER JOB AND INTERNSHIP LOCATIONS

POPULAR CITIES

Philadelphia (469)  Hong Kong (14)  Shanghai (7)
New York (309)  Miami (8)  Tel Aviv (7)
Washington, DC (64)  Beijing (7)  Arlington (6)
Los Angeles (31)  Cleveland (7)  Jersey City (6)
San Francisco (31)  Houston (7)  McLean (6)
Boston (28)  London (7)  Palo Alto (6)
Chicago (14)  Paris (7)  Seattle (6)

Cities where students interned around the world

11.5% Worked Internationally

JOB AND INTERNSHIP LOCATIONS

UNITED STATES

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INTERNATIONAL

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RISING SENIORS
College of Arts & Sciences - Summer 2017

**METHOD OF OBTAINING INTERNSHIP**

- 87% Full-time, Paid
- 11.7% Full-time, Unpaid
- 8.6% Part-time, Unpaid
- 75.1% Full-time, Paid
- 7.7% Previous Employer
- 6.7% Penn Sponsored Program
- 6.4% Other
- 8.6% Online Database (Not Handshake / PennLink)
- 22.4% Contacts
- 7.9% On-Campus Recruiting (OCR)
- 3.9% Career Services Leads (Non-OCR)
- 23.5% Applied Directly
- 12.9% Handshake / PennLink

**TIMING OF OFFER**

- More than a year in advance: 4%
- June - August 2016: 4%
- Sept - Nov 2016: 18%
- December 2016: 4%
- Jan - Feb 2017: 13%
- March - April 2017: 38%
- May - June 2017: 17%
- After June 2017: 1%

**AVERAGE MONTHLY SALARY**

- Full-Time: $3,408 ($100 - $16,000)
- Part-Time: $990 ($300 - $3,500)

**INDUSTRIES**

- Finance: 19.1%
- Education: 17.5%
- Consulting: 11.5%
- Non-Profit: 9%
- Communication: 9%
- Technology: 9%
- Healthcare: 8.1%
- Government: 7.2%
- Manufacturing: 4.2%
- Retail: 3%
- Legal: 2.1%
- Real Estate: 2.1%
- Others: 4.6%

For students who indicated they were working full-time or part-time.
**WORK**

- **86%** Full-time, Paid
- **7.4%** Part-time, Unpaid
- **10.2%** Part-time, Paid
- **18.3%** Full-time, Unpaid

**METHOD OF OBTAINING INTERNSHIP**

- **24.2%** Applied Directly
- **4.8%** Career Services Leads (Non-OCR)
- **32.7%** Contacts
- **8.5%** Online Database (Not Handshake / PennLink)
- **8.5%** Other
- **6.7%** Previous Employer
- **10%** Penn Sponsored Program
- **.4%** On-Campus Recruiting (OCR)

**TIMING OF OFFER**

- **52%** March - April 2017
- **21%** May - June 2017
- **10%** Jan - Feb 2017
- **4%** December 2016
- **5%** Sept - Nov 2016
- **4%** June - August 2016
- **3%** More than a year in advance

**AVERAGE MONTHLY SALARY**

- **Full-Time:** $2,225 ($180 - $15,000)
- **Part-Time:** $885 ($200 - $2,000)

**INDUSTRIES**

- **23.7%** Education
- **13.6%** Finance
- **12.6%** Healthcare
- **9.2%** Communication
- **8.7%** Technology
- **6.8%** Consulting
- **4.7%** Government
- **4.5%** Manufacturing
- **4%** Consulting
- **3.4%** Hospitality
- **2.3%** Retail
- **1.9%** Legal
- **4.6%** Others
RISING SOPHOMORES
College of Arts & Sciences - Summer 2017

WORK

74% Full-time, Paid
10.6% Part-time, Unpaid
13.2% Full-time, Unpaid
17% Part-time, Paid

CLASS

16%

8%

TRAVEL

2%

INDEPENDENT RESEARCH

1%

OTHER WORK

59.2%

TRAVEL CLASS

74%

METHOD OF OBTAINING INTERNSHIP

8% Penn Sponsored Program
10% Other
25% Applied Directly
9% Previous Employer
3% Handshake / PennLink
3% Career Services Leads (Non-OCR)

CONTACTS

36.5%

TIMING OF OFFER

42% March - April 2017
34% May - June 2017
11% Jan - Feb 2017
2% Sept - Nov 2016
5% June - August 2016
3% More than a year in advance
1% December 2016
2% After June 2017

AVERAGE MONTHLY SALARY

322 Reporting

Full-Time: $2,484 ($100 - $5,000)
Part-Time: $869 ($200 - $3,400)

EDUCATION

30.4%

Healthcare

9.9%

Non-Profit

9.7%

Hospitality

9.4%

Technology

7.3%

Communication

6.4%

Finance

6.1%

Government

4.4%

Consulting

2.9%

Retail

2.9%

Manufacturing

2.6%

Real Estate

2.1%

Others

3.4%

INDUSTRIES

For students who indicated they were working full-time or part-time.