SUMMER 2017 EXPERIENCE REPORT
WHARTON UNDERGRADUATE
CLASS OF 2020 - RISING SOPHOMORES

SECTIONS

Primary Summer Activity | Top Employers | Month Offer Received | Popular Internship Cities
Method of Obtaining Offer Accepted | Geographic Internship Distribution
Other Summer Activity | Hours Worked per Week | Duration of Employment | Average Salary
Job Functions of Wharton Interns | Monthly Salary by Industry | Summer Jobs/Internships Held

METHODOLOGY

Students were contacted with several email requests to complete the survey and responses were collected using an online survey between August 2017 and December 2017. A total of 330 responses were received from the Wharton Undergraduate Class of 2020 resulting in a 51.6% response rate.

Report prepared by: S. David Ross, Associate Director (Wharton Undergraduate Team), April 2018
SUMMER 2017 EXPERIENCE REPORT
Wharton Undergraduate Class of 2020

PRIMARY SUMMER ACTIVITY

- 52.7% Full-Time Paid
- 14.8% Full-Time Unpaid
- 2.1% Part-Time Paid
- 4.8% Part-Time Unpaid
- 24.8% Other
- 0.3% Internship: Hours Unknown

MONTH OFFER RECEIVED

Based on 240 responses

- 22% Received offer before March 2017

MOST POPULAR INTERNSHIP CITIES

- Philadelphia: 58
- New York: 21
- Washington (DC): 10
- Beijing: 5
- Hong Kong: 5
- Shanghai: 5
- Chicago: 4
- Los Angeles: 4
- Singapore: 4
- Toronto: 4
- Dallas: 3
- Denver: 3
- London: 3
- Seoul: 3
- Vancouver: 3

TOP EMPLOYERS

- University of Pennsylvania: 37
- Securities & Exchange Commission: 4
- Julian Krinsky Camps & Programs: 3
- KPMG: 3
- Capital One: 2
- CBRE: 2
- Children’s Hospital of Penn: 2
- Deloitte: 2
- Richardson GMP: 2
SUMMER 2017 EXPERIENCE REPORT
Wharton Undergraduate Class of 2020

METHOD OF OBTAINING OFFER ACCEPTED
Based on 240 responses

<table>
<thead>
<tr>
<th>METHOD</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contacts: Family/Friends/Professor/Other</td>
<td>37.9%</td>
<td>42.0%</td>
</tr>
<tr>
<td>Applied Directly</td>
<td>27.9%</td>
<td>35.5%</td>
</tr>
<tr>
<td>Handshake/PennLink/iNet</td>
<td>4.2%</td>
<td>-</td>
</tr>
<tr>
<td>Online Job/Intern Site (not Handshake/PennLink)</td>
<td>5.4%</td>
<td>3.6%</td>
</tr>
<tr>
<td>Other</td>
<td>5.0%</td>
<td>3.0%</td>
</tr>
<tr>
<td>Other Penn Career Services Leads</td>
<td>5.4%</td>
<td>7.1%</td>
</tr>
<tr>
<td>On Campus Recruiting (OCR)</td>
<td>0.4%</td>
<td>2.4%</td>
</tr>
<tr>
<td>Previous Employer</td>
<td>10.4%</td>
<td>0.0%</td>
</tr>
<tr>
<td>Penn Sponsored Internship Program</td>
<td>3.3%</td>
<td>3.0%</td>
</tr>
</tbody>
</table>

SUMMER JOB AND INTERNSHIP LOCATIONS
Based on 244 responses

<table>
<thead>
<tr>
<th>STATE (#)</th>
<th>%</th>
<th>STATE (#)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>California (15)</td>
<td>6.1%</td>
<td>Missouri (2)</td>
<td>0.8%</td>
</tr>
<tr>
<td>Colorado (3)</td>
<td>1.2%</td>
<td>Nevada (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Connecticut (1)</td>
<td>0.4%</td>
<td>New Jersey (10)</td>
<td>4.1%</td>
</tr>
<tr>
<td>District of Columbia (10)</td>
<td>4.1%</td>
<td>New Mexico (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Florida (3)</td>
<td>1.2%</td>
<td>New York (27)</td>
<td>11.1%</td>
</tr>
<tr>
<td>Georgia (2)</td>
<td>0.8%</td>
<td>North Dakota (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Idaho (1)</td>
<td>0.4%</td>
<td>Ohio (2)</td>
<td>0.8%</td>
</tr>
<tr>
<td>Illinois (6)</td>
<td>2.5%</td>
<td>Oklahoma (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Kansas (1)</td>
<td>0.4%</td>
<td>Pennsylvania (72)</td>
<td>29.5%</td>
</tr>
<tr>
<td>Maine (1)</td>
<td>0.4%</td>
<td>Texas (5)</td>
<td>2.0%</td>
</tr>
<tr>
<td>Maryland (1)</td>
<td>0.4%</td>
<td>Virginia (5)</td>
<td>2.0%</td>
</tr>
<tr>
<td>Massachusetts (2)</td>
<td>0.8%</td>
<td>Washington (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Michigan (1)</td>
<td>0.4%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

INTERNATIONAL/U.S. TERRITORIES

<table>
<thead>
<tr>
<th>COUNTRY (#)</th>
<th>%</th>
<th>COUNTRY (#)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Antigua/Barbuda (1)</td>
<td>0.4%</td>
<td>Lithuania (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Australia (1)</td>
<td>0.4%</td>
<td>Malaysia (2)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Brazil (1)</td>
<td>0.4%</td>
<td>Nicaragua (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Canada (10)</td>
<td>4.9%</td>
<td>Pakistan (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>China/Hong Kong (16)</td>
<td>6.6%</td>
<td>Philippines (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Colombia (1)</td>
<td>0.4%</td>
<td>Poland (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Croatia (1)</td>
<td>0.4%</td>
<td>Puerto Rico (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>France (2)</td>
<td>0.8%</td>
<td>Republic of Korea (3)</td>
<td>1.2%</td>
</tr>
<tr>
<td>Germany (2)</td>
<td>0.8%</td>
<td>Singapore (4)</td>
<td>1.6%</td>
</tr>
<tr>
<td>Ghana (2)</td>
<td>0.8%</td>
<td>Switzerland (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>India (4)</td>
<td>1.6%</td>
<td>Thailand (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Ireland (1)</td>
<td>0.4%</td>
<td>United Arab Emirates (2)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Israel (4)</td>
<td>1.6%</td>
<td>U.K./Great Britain (3)</td>
<td>1.2%</td>
</tr>
<tr>
<td>Kenya (1)</td>
<td>0.4%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
SUMMER 2017 EXPERIENCE REPORT
Wharton Undergraduate Class of 2020

OTHER SUMMER ACTIVITY
Based on 82 responses from students not pursuing employment

- 32.9% Traveled
- 51.2% Completed Classes/Study Abroad
- 11.0% Other
- 4.9% Independent Research

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Completed Classes/Study Abroad</td>
<td>51.2%</td>
<td>54.5%</td>
</tr>
<tr>
<td>Independent Research</td>
<td>4.9%</td>
<td>6.8%</td>
</tr>
<tr>
<td>Other</td>
<td>6.3%</td>
<td>13.6%</td>
</tr>
<tr>
<td>Traveled</td>
<td>32.9%</td>
<td>25.0%</td>
</tr>
<tr>
<td>% of Survey Respondents</td>
<td>24.8%</td>
<td>19.8%</td>
</tr>
<tr>
<td># of Respondents</td>
<td>82</td>
<td>44</td>
</tr>
</tbody>
</table>

HOURS WORKED PER WEEK

FULL-TIME (30+ HOURS PER WEEK)
Based on 220 responses

- 43 AVERAGE PER WEEK
- 30-100 RANGE

PART-TIME (LESS THAN 30 HOURS PER WEEK)
Based on 21 responses

- 20 AVERAGE PER WEEK
- 5-28 RANGE

DURATION OF EMPLOYMENT
Minimum of 3 weeks

FULL-TIME
Based on 219 responses

- 9 WEEKS (AVERAGE)
- 3-16 RANGE

PART-TIME
Based on 22 responses

- 10 WEEKS (AVERAGE)
- 4-15 RANGE

AVERAGE MONTHLY SALARY
Salary statistics include positions outside U.S. Does not include stipends.

FULL-TIME
Based on 106 responses

- $2,162

PART-TIME
Based on 13 responses

- $973

AVG FULL-TIME MONTHLY SALARY TRENDS

<table>
<thead>
<tr>
<th>Year</th>
<th>Average</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$2,162</td>
</tr>
<tr>
<td>2016</td>
<td>$2,314</td>
</tr>
<tr>
<td>2015</td>
<td>$2,504</td>
</tr>
<tr>
<td>2014</td>
<td>$2,107</td>
</tr>
<tr>
<td>2013</td>
<td>$2,120</td>
</tr>
</tbody>
</table>

Employed in Summer 2017
75.2%

Penn Career Services | www.vpul.upenn.edu/careerservices
## JOB FUNCTIONS OF WHARTON INTERNS

Based on 240 responses. Includes full-time and part-time positions.

<table>
<thead>
<tr>
<th>Function</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCOUNTING</td>
<td>2.9%</td>
</tr>
<tr>
<td>ARTS/CULTURE</td>
<td>0.4%</td>
</tr>
<tr>
<td>COMMUNICATIONS</td>
<td>4.2%</td>
</tr>
<tr>
<td>CONSULTING</td>
<td>7.1%</td>
</tr>
<tr>
<td>DATA SCIENCE</td>
<td>4.2%</td>
</tr>
<tr>
<td>ECONOMICS</td>
<td>0.8%</td>
</tr>
<tr>
<td>EDUCATION</td>
<td>14.2%</td>
</tr>
<tr>
<td>ENERGY/ENVIRONMENT</td>
<td>0.4%</td>
</tr>
<tr>
<td>ENGINEERING</td>
<td>2.1%</td>
</tr>
<tr>
<td>FINANCE</td>
<td>24.2%</td>
</tr>
<tr>
<td>GOVERNMENT</td>
<td>2.5%</td>
</tr>
<tr>
<td>HEALTHCARE</td>
<td>2.1%</td>
</tr>
<tr>
<td>HOSPITALITY/LEISURE/SPORTS</td>
<td>2.9%</td>
</tr>
<tr>
<td>INFORMATION TECHNOLOGY</td>
<td>3.8%</td>
</tr>
<tr>
<td>LAW</td>
<td>0.4%</td>
</tr>
<tr>
<td>MANAGEMENT</td>
<td>6.3%</td>
</tr>
<tr>
<td>MARKETING</td>
<td>9.6%</td>
</tr>
<tr>
<td>NONPROFIT</td>
<td>4.2%</td>
</tr>
<tr>
<td>OTHER</td>
<td>1.3%</td>
</tr>
<tr>
<td>REAL ESTATE</td>
<td>3.3%</td>
</tr>
<tr>
<td>SCIENTIFIC RESEARCH</td>
<td>3.3%</td>
</tr>
</tbody>
</table>
### MONTHLY SALARY BY INDUSTRY

Based on 103 responses of students indicating full-time employment, industry and salary. Includes salaries from abroad. Does not include stipends.

<table>
<thead>
<tr>
<th>INDUSTRY (#)</th>
<th>%</th>
<th>AVERAGE MONTHLY SALARY</th>
<th>MEDIAN MONTHLY SALARY</th>
<th>MONTHLY SALARY RANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting (2)</td>
<td>1.9%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Communications (1)</td>
<td>1.0%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Consulting (4)</td>
<td>3.9%</td>
<td>$2,035</td>
<td>$1,950</td>
<td>$1,038 - $3,200</td>
</tr>
<tr>
<td>Education (14)</td>
<td>13.6%</td>
<td>$2,372</td>
<td>$2,170</td>
<td>$1,400 - $5,000</td>
</tr>
<tr>
<td>Energy (2)</td>
<td>1.9%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Financial Services (31)</td>
<td>30.1%</td>
<td>$2,441</td>
<td>$1,800</td>
<td>$234 - $8,000</td>
</tr>
<tr>
<td>Government (5)</td>
<td>4.9%</td>
<td>$1,721</td>
<td>$1,500</td>
<td>$545 - $2,700</td>
</tr>
<tr>
<td>Healthcare (5)</td>
<td>4.9%</td>
<td>$1,800</td>
<td>$1,800</td>
<td>$1,280 - $2,400</td>
</tr>
<tr>
<td>Hospitality/Leisure/Sports (5)</td>
<td>4.9%</td>
<td>$1,276</td>
<td>$1,110</td>
<td>$1,050 - $1,920</td>
</tr>
<tr>
<td>Insurance (1)</td>
<td>1.0%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Manufacturing (6)</td>
<td>5.8%</td>
<td>$2,523</td>
<td>$2,650</td>
<td>$942 - $3,500</td>
</tr>
<tr>
<td>Nonprofit (4)</td>
<td>3.9%</td>
<td>$1,735</td>
<td>$1,850</td>
<td>$1,000 - $2,240</td>
</tr>
<tr>
<td>Real Estate (5)</td>
<td>4.9%</td>
<td>$1,600</td>
<td>$1,500</td>
<td>$900 - $2,400</td>
</tr>
<tr>
<td>Retail (3)</td>
<td>2.9%</td>
<td>$2,067</td>
<td>$2,000</td>
<td>$1,800 - $2,400</td>
</tr>
<tr>
<td>Technology (13)</td>
<td>12.6%</td>
<td>$2,597</td>
<td>$2,720</td>
<td>$200 - $4,200</td>
</tr>
<tr>
<td>Transportation (2)</td>
<td>1.9%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

* Salary statistics not reported for categories with less than 3 respondents.
SUMMER JOBS AND INTERNSHIPS REPORTED
Includes information for 245 students with name and location of their employers with job titles. List is organized by industry.

ACCOUNTING (1.6%)
- Grant Thornton, Transaction Advisory Services, Intern, Shanghai, China
- KPMG, Accounting Advisory Intern, Managua, Nicaragua
- KPMG, Audit, Position Title Not Provided, Munich, Germany
- Pannell Kerr Forster, Accounting, Position Title Not Provided, St. John's, Antigua and Barbuda

COMMUNICATIONS (2.0%)
- Allied Integrated Marketing, Publicity and Promotions, Office Intern, Washington, DC
- Calibrate Marketing, Digital Marketing Intern, Springfield, MO
- Citizen Pictures, Development Assistant, Denver, CO
- DiMassimo Goldstein, Strategy Intern, New York, NY
- The Richards Group, Brand Planning Intern, Dallas, TX

CONSULTING (6.1%)
- Accenture, Resources & Utilities Intern, Bogota, Colombia
- Boston Consulting Group, Research Analyst, Seoul, Republic of Korea
- CollegeVine, Operations, Product Development Intern, Cambridge, MA
- Deloitte, Advisory Innovation Team, Intern, Bangalore, India
- Deloitte, T3, Audit & Assurance Intern, Hong Kong, China
- Deloitte East Africa Ltd, Risk Advisory, Intern, Nairobi, Kenya
- Employer Name Not Provided, Position Title Not Provided, New York, NY
- Francis Biddle International, Position Title Not Provided, Vista, CA
- ILC Africa, Intern, Accra, Ghana
- Ipsos, Qualitative Department, Summer Intern, Shanghai, China
- KPMG, Advisory Services, Management Consulting Intern, Karachi, Pakistan
- Lipincott, Strategy Consultant Intern, Hong Kong, China
- Pennsylvania Small Business Development Center, Summer Finance Intern, Philadelphia, PA
- Siegel+Gale, Strategy Division, Summer Strategy Analyst, Shanghai, China
- Whitmer & Worrall LLC, Intern, Washington, DC

DESIGN (0.4%)
- Valencia Key, Marketing Intern, Philadelphia, PA

EDUCATION (18.0%)
- BSD Code Academy, Intern, Bryn Mawr, PA
- Drexel University, College of Medicine, Neurobiology & Anatomy, Research Assistant, Philadelphia, PA
- Indian School of Business, Research Associate, Hyderabad, India
- INSEAD, Marketing Department, Research Associate, Fontainebleau, France
- Julian Krinsky Camps & Programs, Head Residential Teaching Assistant, King of Prussia, PA
- Julian Krinsky Camps & Programs, Residential Teaching Advisor, Philadelphia, PA
- Julian Krinsky Camps & Programs, Leadership in the Business World, Residential Team Advisor/Teaching Asst, King of Prussia, PA
- Julian Krinsky Camps & Programs - Wharton Moneyball Academy, Moneyball Residential Team Advisor, Philadelphia, PA
- Julian Krinsky Camps & Programs - Wharton School, Residential Teaching Advisor, Philadelphia, PA
- Kaizen Learning Center, Tutor, Exton, PA
- Nanyang Technological University, Materials Science and Engineering, Research Assistant, Singapore
- Steppingstone Scholars, Inc., Teaching Assistant, Philadelphia, PA
- University College Dublin, Business Analytics, Research Assistant, Dublin, Ireland
- University College London School of Management, Research Asst., London, United Kingdom of Great Britain and Northern Ireland
- University of Pennsylvania, Research Assistant, Philadelphia, PA
- University of Pennsylvania - Law School, Research Assistant, Philadelphia, PA
- University of Pennsylvania - Computational Neuroscience, Research Intern, Philadelphia, PA
- University of Pennsylvania - Department of Biology, Research Assistant, Philadelphia, PA
- University of Pennsylvania - Facilities and Real Estate Services, Sustainability Intern, Philadelphia, PA
- University of Pennsylvania - GRASP Labs, Teaching Assistant, Philadelphia, PA
- University of Pennsylvania - James Aguirre Lab, Astronomy, Research Assistant, Philadelphia, PA
- University of Pennsylvania - Knowledge at Wharton, Residential Teaching Assistant, Philadelphia, PA
- University of Pennsylvania - Law School, Penn Program on Regulation, Research Assistant, Philadelphia, PA
- University of Pennsylvania - LEAD Summer Business Program, Residential Teaching Assistant, Philadelphia, PA
- University of Pennsylvania - Leadership in the Business World, Residential Teaching Assistant, Philadelphia, PA
- University of Pennsylvania - Legal Studies and Business Ethics Dept., Research Assistant, Philadelphia, PA
- University of Pennsylvania - Management and Technology Summer Institute, Residential and Teaching Assistant, Philadelphia, PA
University of Pennsylvania - Management Department, Research Assistant, Philadelphia, PA
University of Pennsylvania - Management Department, Research Assistant, Philadelphia, PA
University of Pennsylvania - Management Department, Research Assistant, Philadelphia, PA
University of Pennsylvania - Netter Center, Entrepreneurship Mentor, Philadelphia, PA
University of Pennsylvania - Office of Investments, Investment Intern, Philadelphia, PA
University of Pennsylvania - Perelman School of Medicine, Microbiology, Summer Researcher, Philadelphia, PA
University of Pennsylvania - Platt Lab, Marketing and Neuroscience, Undergraduate Research Assistant, Philadelphia, PA
University of Pennsylvania - Political Science Department, Research Assistant, Philadelphia, PA
University of Pennsylvania - Sol C. Snider Entrepreneurial Research Center, Research Assistant, Philadelphia, PA
University of Pennsylvania - The LEAD Program at Wharton, Residential Teaching Advisor, Philadelphia, PA
University of Pennsylvania - Wharton School, Business Economics and Public Policy, Research Assistant, Philadelphia, PA
University of Pennsylvania - Wharton Legal Studies and Business Ethics Dept, Research Assistant, Philadelphia, PA
University of Pennsylvania - Wharton School, Healthcare Management Department, Research Assistant, Philadelphia, PA
University of Pennsylvania - Wharton School - OIDD, Research Assistant, Philadelphia, PA
University of Pennsylvania - Wharton School - SPUR, Law, Researcher, Philadelphia, PA
University of Pennsylvania - Institute for Bioinformatics, Intern, Philadelphia, PA
University of Pennsylvania - Statistics Department, Research Assistant, Philadelphia, PA

ENERGY/ENVIRONMENT (1.6%)
Ampd Energy, Electrical Engineering Intern, Hong Kong, China
Gridless Power, Software Development Intern, Collingswood, NJ
Mastec, Inc., Risk Management Intern, Miami, FL
Oseberg, Application Development, Software Developer Intern, Oklahoma City, OK

FINANCE (25.3%)
DIVERSIFIED FINANCIAL SERVICES (including commercial/retail banking): 4.9%
Ant Financial, Strategy Department, Summer Analyst, Hangzhou, China
Avante, Finance Intern, Tel Aviv, Israel
Capital One, U.S. Card Products, Business Analyst Intern, McLean, VA
Capital One, Upmarket Card, Product Management & Analytics Intern, McLean, VA
Coins.co.th, Operations Support, Bangkok, Thailand
Cronheim Mortgage, IB Analyst, Chatham, NJ
Employer Name Not Provided, Student Intern, Location Not Provided
FirstBank, Credit Risk, Intern, San Juan, Puerto Rico
Industrial and Commercial Bank of China Financial Leasing Corporation, Energy Finance, Analyst, Beijing, China
Itau BBA, Fixed Income and Derivatives Products, Summer Intern, Sao Paulo, Brazil
Moody's Corporation, Moody's Analytics, Intern, New York, NY
The Libra Group, Finance Intern, London, United Kingdom of Great Britain and Northern Ireland

HEDGE FUND: 2.4%
Bloom Capital Group, Intern, Chicago, IL
Concise Capital Management, LP, Investment Research, Investment Analyst Intern, Miami, FL
Lycos Asset Management, Inc., Summer Investment Analyst, Vancouver, Canada
Peregrine Investments, Technology, Equity Research Analyst, Dallas, TX
Riverside Risk Advisors, Derivative Analyst, New York, NY
Stevens Capital Management, Data and Research, Junior Data and Research Intern, Radnor, PA

INVESTMENT BANKING/BROKERAGE: 2.4%
Avalon Net Worth, Analyst, Dallas, TX
Calder Capital, LLC, Summer Analyst, Grand Rapids, MI
Goldenmount Capital LLC, Summer Analyst, Toronto, Canada
J.P. Morgan, Sales and Trading, Summer Analyst, New York, NY
Morgan Stanley, Wealth Management, Intern, Boise, ID
RBC Capital Markets, Summer Analyst, Toronto, Canada

INVESTMENT MANAGEMENT/COUNSEL: 10.2%
Annaly Capital Management, Macro Strategy, Agency MBS Strategy Intern, New York, NY
Arlington Asset Investment Corp, Investments Team, Intern, Arlington, VA
Bain Capital, Intern, London, United Kingdom of Great Britain and Northern Ireland
Berman Capital Advisors, LLC, Summer Intern, Atlanta, GA
Canada Pension Plan Investment Board, Quantitative Equities (Public Market Investments), Intern Analyst, Toronto, Canada
Cardiff Reef Wealth Management, Assistant, Cardiff, CA
CIBC, Wealth Management, Financial Associate, Vancouver, Canada
Cidel Asset Management, Investment Management, Summer Analyst, Toronto, Canada
City Hall Capital LLC, Summer Analyst, New York, NY

Penn Career Services | www.vpul.upenn.edu/careerservices
Crimsonox Capital, Rotation, Financial Analyst Intern, Singapore, Singapore
Davis Capital Management, Intern, Jacksonville, FL
Erste Asset Management, Trading Desk Assistant, Zagreb, Croatia
Glen Eagle, Intern, Princeton, NJ
Libra Invest Berhad, Equity, Summer Analyst, Kuala Lumpur, Malaysia
Lincoln Investment, Operations Intern, Philadelphia, PA
Northwestern Mutual Investment Services, Financial Advisor Assistant, Center Valley, PA
Nuverse Advisors LLC, Trading Floor, Loans, Analyst, Various Locations
Prudential Corporation Asia, Eastspring Asset Management, Fixed Income Team Intern, Seoul, Republic of Korea
RBC Dominion Securities, Summer Associate, Vancouver, Canada
Richardson GMP, Business Development Intern, Winnipeg, Canada
Richardson GMP, Research Analyst, Calgary, Canada
Schumacher Financial Services, Investments, Intern, Sikeston, MO
Signet Financial Management, Quantitative Analyst, Mendham, NJ
The Investment Fund for Foundations, Member Services, Outreach Intern, Radnor, PA
Wellington Management, Global Industry Research, Summer Analyst, Boston, MA

PRIVATE EQUITY: 3.3%

Allegro Funds, Research Analyst, Sydney, Australia
BaltCap, Summer Analyst, Vilnius, Lithuania
CDH Fund, Product, Assistant Analyst, Beijing, China
China-ASEAN Investment Cooperation Fund, Investment Team, Summer Analyst, Hong Kong, China
Diversis Capital, Private Equity Summer Analyst, Los Angeles, CA
EquityZen, Deal Intern, New York, NY
ICBCI - Rong Tong Capital, Private Equity, Summer Analyst, Beijing, China
Paratus Investment, Intern, Seoul, Republic of Korea

VENTURE CAPITAL: 2.0%

Flashstarts Inc., Finance and Marketing Intern, Cleveland, OH
Flying Fish Capital, Intern, Seattle, WA
Inovo Venture Fund, Portfolio Analyst, Summer Intern, Warsaw, Poland
Israel Biotech Fund, Associate Analyst, Rehovot, Israel
Scopus Ventures, Summer Intern, Los Angeles, CA

GOVERNMENT (5.7%)

Bank Negara Malaysia (Central Bank of Malaysia), Monetary Policy Department Inflation Team, Intern, Kuala Lumpur, Malaysia
City of Philadelphia Parks and Recreation, Recreation Specialist Instructor, Philadelphia, PA
Department of Justice, Honors Intern, Houston, TX
International Trade Administration, Department of Commerce, Trade Specialist Intern, Washington, DC
NASA Glenn Research Center, Test Facility Management Branch, Summer Intern, Cleveland, OH
National Institute of Health, Cancer, Research Training Fellow, Washington, DC
PA Department of Environmental Protection, Chesapeake Bay Program Office, Science & Technology Intern, Harrisburg, PA
U.S. Department of the Treasury, Chief Information Office, Summer Intern, Washington, DC
U.S. Securities and Exchange Commission, Quantitative Analytics Intern, Philadelphia, PA
U.S. Securities and Exchange Commission, Division of Economic & Risk Analysis, Honors Data Analysis & Research Intern, Washington, DC
U.S. Securities and Exchange Commission, Office of Compliance Inspection and Examinations, Intern, Washington, DC
Voice of America, Public Relations, Public Relations Intern, Washington, DC

HEALTHCARE (3.7%)

Children's Hospital of Philadelphia, Cell and Molecular Biology, Research Assistant, Philadelphia, PA
Children's Hospital of Philadelphia - Center Autism Research, Data Integration Assistant, Philadelphia, PA
Fox Chase Cancer Center, Surgical Oncology, Research Assistant, Philadelphia, PA
Hospital of the University of Pennsylvania, Cardiology, Research Assistant, Philadelphia, PA
Hospital of the University of Pennsylvania, Radiology, Research Assistant, Philadelphia, PA
Mennonite Home Communities, Food Service Mentor, Lancaster, PA
Northwestern Medicine, Optimization and Operations, Executive Administration Intern, Chicago, IL
Penn Medicine, Penn Center for Health Care Innovation, Innovation Management Intern (mHealth Center Intern), Philadelphia, PA
University of Pennsylvania - Health System, Position Title Not Provided, Philadelphia, PA

HOSPITALITY/SPORTS/LEISURE (5.3%)

Aramark, Facilities Management Intern, Yosemite National Park, Fresno, CA
Belle Haven Club, Camp Counselor, Greenwich, CT
Camp Matoaka, Bunk Counselor/Camp Counselor/Swim Instructor/Lifeguard, Smithfield, ME
Camp Ramah Nyack, Counselor, Resident Advisor, Nyack, NY
Camp Towanda, General Counselor, Honesdale, PA
Canad Inns Destination Center, Sales Intern/Guest Service Agent, Grand Forks, ND
Driftwood Day Camp, Counselor, Melville, NY
Great Kills Swim Club, Lifeguard, Staten Island, NY
Ivy League Camps, Associate Director, Shanghai, China
Philmont Scout Ranch - Boy Scouts of America, Outdoor Retail Specialist, Cimarron, NM
Ramapo Country Day Camp, Counselor, Airmont, NY
Scranton/Wilkes-Barre RailRiders, Marketing Game-Day Employee, Moosic, PA
The Mirage Hotel and Casino, Hotel Operations Intern, Las Vegas, NV

INSURANCE (0.4%)
Lincoln Financial, Financial Planning, Administrative Assistant, San Diego, CA

LEGAL SERVICES (0.4%)
ReedSmith LLP, Legal Assistant, Beijing, China

MANUFACTURING (3.7%)
Acorda Therapeutics, IT and Business Development, Intern, Ardsley, NY
Bristol-Myers Squibb, Medical Capabilities, Intern, Princeton, NJ
Group K Diagnostics, Product Manager Intern, Microfluidics, Philadelphia, PA
Henkel AG & Co. KGaA, Business Development/Financial Controlling, Position Title Not Provided, Dusseldorf, Germany
Pfizer, Global Commercial Operations, Operations Intern, New York, NY
Power Solutions International, Parts, Intern, Wood Dale, IL
Regeneron Pharmaceuticals, Clinical Compliance Intern, Tarrytown, NY
TesoRx Pharma LLC, Summer Business Analyst, Pomona, California
Vayyar Imaging, Software Engineer, Yehud, Israel

NONPROFIT (6.9%)
Center on Budget and Policy Priorities, Legislative Affairs Intern, Washington, DC
Children Deserve a Chance Foundation, Business Development Intern, Lancaster, PA
Conservation International, Corporate Relations, CI-GEF Project Agency, Safeguards Intern, Washington, DC
Feeding America, Corporate Partnerships, New Business Intern, Chicago, IL
Girls Who Code, Teaching Assistant, New York, NY
Golden Bridges Foundation, Communications Intern, Beijing, China
JEVS, Holocaust Awareness Museum, Summer Intern/Mentor, Philadelphia, PA
Keystone Energy Efficiency Alliance, Communications and Policy Fellow, Philadelphia, PA
Lien Centre for Social Innovation, Summer Associate (Communications), Singapore
National Philanthropic Trust, Investment Operations and Finance Intern, Jenkintown, PA
Nutritional Development Services, Fox Fellow, Philadelphia, PA
Philadelphia Education Fund, Education, McKinney Research Scholar, Philadelphia, PA
Samaj Pragati Sahayog, Intern, Bagli, Madhya Pradesh, India
The Barnes Foundation, Marketing, Advancement, Public Relations Intern, Philadelphia, PA
The Ronald Reagan Presidential Foundation, Education Department, Development & Finance Intern, Simi Valley, CA
The Yonso Project, Strategy Intern, Kumasi, Ghana
University of Pennsylvania - Museum, Excavation Registrar, Philadelphia, PA

OTHER (0.8%)
Au Pair, La Chapelle D'abondance, France
Parakou Shipping Group, Financial Department, Business / Administrative Intern, Shanghai, China

REAL ESTATE (4.1%)
Alserkal Avenue, Real Estate, Intern, Dubai, United Arab Emirates
Capodagli Property Company, Finance Intern, Linden, NJ
CBRE, Intern, Halifax, Canada
CBRE, Valuation & Advisory Services, Intern, Norfolk, VA
Doyle Real Estate Advisors, Consultant, Philadelphia, PA
Oak Residential Partners, Multifamily Acquisitions and Asset Management, Summer Analyst, Deerfield, IL

Penn Career Services | www.vpul.upenn.edu/careerservices
RETAIL (2.4%)

Omega Healthcare Investors, Inc., Intern, Chicago, IL
OUE Limited, Legal/Compliance, REIT, Financial Modelling, Summer Intern, Singapore
WEDGE Properties Management, Intern, Houston, TX
WeWork, Corporate Finance, Summer Analyst, New York, NY

TECHNOLOGY (9.4%)

OMEGA Healthcare Investors, Inc., Intern, Chicago, IL
OUE Limited, Legal/Compliance, REIT, Financial Modelling, Summer Intern, Singapore
WeWork, Corporate Finance, Summer Analyst, New York, NY

TELECOMMUNICATIONS (0.8%)

Bombay Gas Co. Limited, Intern, Mumbai, India
Sprint Inc., Corporate Sales Representative, Leawood, KS

TRANSPORTATION (1.2%)

Ari Fleet, Marketing Associate, Mount Laurel, NJ
Frontier Airlines, Financial Planning & Analysis, Finance Intern, Denver, CO
United Airlines, Customer Service Delivery, Intern, Airport Operations, Los Angeles, CA