Tips for the SP2 Clinical Job Search

Please make note of the following steps and resources for moving along in your search for a clinical social work position.

1) Reflect on and document your field placement experience.
2) Explore and prioritize opportunities.
3) Build your network.
4) Tweak your resume and cover letter.
5) Attend career fairs and other recruiting events.
6) Compile your recommendation letters or list of references.
7) Prepare for Interviews.

1) Reflect on and document your field placement experience. It is vital that you take time to think about what you have learned about yourself, your clients and your field, and how it impacts your philosophy of clinical practice and social work and goals for developing as a clinical social worker. Make sure you do this on a regular basis as this will help you to:
   - Improve your clinical practice and elicit helpful feedback from your field supervisors.
   - Prepare more thoroughly for interviews and career fairs.

2) Explore and prioritize opportunities.
   - Consider how you see yourself working with clients.
     - **Population**: Are you interested in working with a particular client population?
     - **Function**: Are you interested in providing therapy or case management or a mix of both? Do you want your role to primarily involve direct service or are you looking for some exposure to macro/administration work as well? Do you anticipate pursuing your LCSW at some point?
   - Consider the many possible contexts in which you could work, including:
     - Social Services Agency (Government/Non-Profit)
     - Healthcare
     - K-12 Schools
     - Higher Education
     - Community/Mental Health Facility
     - Direct Service/Program-based Organization
     - Corporation
   - Many resources for exploration are available in the SP2 section of the Career Services website at: http://www.vpul.upenn.edu/careerservices/careerfields/socialwork.php
   - Be sure to update your career interests and check job listings on Handshake as well.

3) Build your network. Connecting with others in your profession can provide insight into what it’s like to work at a particular organization as well as how to market yourself effectively in the job search. Informational interviewing is a great way to gather advice and build your network, though it’s important to remember that the purpose of this type of meeting is to gather information and advice, not ask for a job or job interview. Here are some resources to get started:
   - QuakerNet (Penn’s Alumni Online Community): http://www.myquakernet.com
   - Penn Alumni LinkedIn Groups: http://www.vpul.upenn.edu/careerservices/networking/linkedin.php
   - Professional Associations are also a good resource for networking. For example:
     - http://www.clinicalsocialworkassociation.org/
     - http://www.socialworkers.org/
     - http://www.pscsw.org/
     - http://www.nasw-pa.org/
4) **Tweak your resume and cover letter.** Career Services can provide critiques during appointments (call 215-898-4381 on weekdays between 9am-5pm to schedule), SP2 walk-ins (Wednesdays, 2:30-3:30) or via e-mail. Keep in mind that the turnaround for e-mail critiques during busy seasons can be up to one week. Therefore, it is best to use the following online resources to tweak your resume format as much as possible before a critique with a counselor.

- Resume Samples: [http://www.vpul.upenn.edu/careerservices/sp2/resumes.php](http://www.vpul.upenn.edu/careerservices/sp2/resumes.php)
- Cover Letter Samples: [http://www.vpul.upenn.edu/careerservices/gradstud/coverlettersamples.php](http://www.vpul.upenn.edu/careerservices/gradstud/coverlettersamples.php)

5) **Attend career fairs and other recruiting events.** Events such as career fairs and meet & greets allow you to meet a number of recruiters or alumni in one place. Events with a focus on social work and related fields, such as **SP2 Employer Meet and Greets**, are generally held in the spring. SP2 students may also be interested in the larger career fairs held on campus in the fall or the spring. Check [Handshake](http://www.vpul.upenn.edu/careerservices/careerfairs/) and the following link for updates on career fairs: [http://www.vpul.upenn.edu/careerservices/careerfairs/](http://www.vpul.upenn.edu/careerservices/careerfairs/)

6) **Compile your recommendation letters (or list of references).** Request references or recommendation letters from supervisors and faculty who know you well and can speak to your qualities and strengths in specific ways. Typically, employers will only need contact information from recommenders for phone references. When that occurs, be sure to inquire with your potential recommenders before listing them on an application. If letters are needed, give your recommenders sufficient time to write the letters and make sure you are clear on how each employer wants to receive the letters.

7) **Prepare for Interviews.** The key to successful interviewing is thorough and thoughtful presentation. It is crucial that you reflect on your fieldwork as you prepare answers that reflect concrete examples of your experience.

   - desire to work at a given organization and knowledge of its mission, values and services.
   - desire to work with a given population and understanding of issues faced by that population.
   - philosophy of clinical practice
   - approach to counseling/therapy or case management
   - highlights/challenges from working with clients
   - strengths/weaknesses
   - best practices

It is also extremely useful to practice interviewing. Career Services offers mock interviews as well as other tips and resources that can be found at: [http://www.vpul.upenn.edu/careerservices/interviewingadvice/](http://www.vpul.upenn.edu/careerservices/interviewingadvice/)